



# Houghton Mifflin Harcourt

Proposal  
Prepared For  
**Browning School District 9**

For the Purchase of:

## **Read 180 Universal & System 44 Onsite Teacher Training**

Prepared By  
Tammy Searles  
tammy.searles@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



Cost Proposal Discount Charge

**Houghton Mifflin Harcourt**

Attention:  
Billy Jo Juneau  
billiejoj@bps.k12.mt.us  
HMH Confidential and Proprietary

Intervention Solutions Group  
255 38th Avenue, Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716  
InterventionSolutionsOrders@hnhco.com

# Browning School District 9

## Read 180 Universal & System 44 Onsite Teacher Training

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<b><u>Professional Development Services</u></b>						
<b>Coaching</b>						
3030170	9781328011671 Read 180 Universal Team Coaching Full Day In Person	\$2,800.00	4	\$11,200.00	\$2,240.00	\$8,960.00
<i>Team Coaching brings the coaching conversation into a small group context and opens up communication among teachers. It is a collaborative conversation, focused on deepening understanding of student work, student learning targets, instructional practices, goal setting, and action steps.</i>						
<b>Total for Coaching</b>				<b>\$8,960.00</b>		
<b>Total for Professional Development Services</b>				<b>\$8,960.00</b>		
<b><u>Professional Development Services</u></b>						
<b>Coaching</b>						
3030203	9781328011718 System 44 Next Generation Team Coaching Full Day In Person	\$2,800.00	4	\$11,200.00	\$2,240.00	\$8,960.00
<i>Team Coaching brings the coaching experience into a small group context and opens up communication among teachers. It is a collaborative conversation, focused on deepening understanding of student work, student learning targets, instructional practices, goal setting, and action steps.</i>						
<b>Total for Coaching</b>				<b>\$8,960.00</b>		
<b>Total for Professional Development Services</b>				<b>\$8,960.00</b>		

<b>Proposal Summary</b>			
	<b>Total Savings:</b>	<b>\$4,480.00</b>	
	<b>Subtotal Purchase Amount:</b>	<b>\$17,920.00</b>	
	<b>Shipping &amp; Handling (10.50%):</b>	<b>\$0.00</b>	
	<b>Total Cost of Proposal (PO Amount):</b>	<b>\$17,920.00</b>	



Cost Proposal Discount Change

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# Browning School District 9 Read 180 Universal & System 44 Onsite Teacher Training

**Total Cost of Proposal (PO Amount): \$ 17,920.00**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

**Ship to:**

Browning School District 9

Browning MT 59417-0610

**Sold to:**

Browning School District 9

Browning MT 59417-0610

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our standard shipping terms are FOB Shipping Point. The shipping term for your proposal is FOB Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

**Date of Proposal: 3/26/2020**

**Proposal Expiration Date:5/10/2020**



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