



TEXAS DEPARTMENT OF AGRICULTURE
COMMISSIONER SID MILLER

05/15/26

VIA EMAIL TO: jhinojosa9445@uvaldecisd.net, ndelafuente5616@uvaldecisd.net

Juan M. Hinojosa
Uvalde CISD

RE: Food Service Management Company (FSMC) Contract Approval for 2026-2027.

Name of Approved Vendor: Southwest Foodservice Excellence, LLC

Dear Juan M. Hinojosa,

The Texas Department of Agriculture (TDA) has received and reviewed the School Food Authority's (SFA) evaluation process and FSMC proposal documents. The contract, as submitted, is approved for execution. Approval does not mean clearance from compliance requirements within the submitted documents. Those will continue to be reviewed and assessed in future administrative and procurement reviews.

Changes to the contract are not permitted unless written approval from TDA is obtained before the contract is executed. Contracts that are altered or amended in any way may result in unallowed costs that require reimbursement from non-federal funds or a rebid of the contract.

Submit a copy of the complete contract, signed by all parties to SFA's Smartsheet dynamic view no later than June 18, 2026.

Contracts and supporting documentation, including all procurement documents, must be retained and are subject to review by the United States Department of Agriculture and other federal and state agencies. It is the SFA's responsibility to ensure the Food Service operation is in compliance with regulations.

If you have any questions, please contact FSMC@texasagriculture.gov or your Education Service Center (ESC).

Sincerely,

Stephanie Robinson

Stephanie Robinson, MBA
Administrator, Business Management
Food and Nutrition Division
Texas Department of Agriculture
cc: TDA's FSMC mailbox

Exhibit G: Price Proposal Form

The undersigned FSMC proposes to manage the SFA's school food service at the fixed per-meal rates shown below, subject to the terms of this RFP including the SFA's estimated total numbers of meals shown below. If the contract is awarded, the FSMC will bill the SFA for meals and meal equivalents at the fixed rates shown below, without any additional charges. The meal prices in this proposal must not consider the value of USDA Foods that the FSMC may receive for use during the year. The FSMC will fully credit SFA for the value of USDA Foods received for use. The FSMC acknowledges that the contract will be awarded based primarily on the lowest proposed Total Cost to SFA, shown below, combined with the SFA's evaluation of non-price criteria specified in the RFP.

Program	FSMC's Proposed Fixed Price per Meal or Equivalent	SFA's Estimated Annual Meals or Meal Equivalents-all sites	=	FSMC's Proposed Cost to SFA—all sites (extended cost)
Breakfast (SBP)	\$ 1.81	x 193017	=	\$ 349,360.77
Lunch (NSLP)	\$ 2.75	x 466202	=	\$ 1,282,055.50
Milk (SMP)	\$	x	=	\$
NSLP After School Care Program (ASCP)/CACFP At-Risk Snack Program	\$ 1.10	x 1875	=	\$ 2,062.50
Traditional Snacks (CACFP)	\$	x	=	\$
At-Risk Breakfast (CACFP)	\$	x	=	\$
At-Risk Lunch/Supper (CACFP)	\$ 2.59	x 64374	=	\$ 166,728.66
Traditional Breakfast (CACFP)	\$	x	=	\$
Traditional Lunch (CACFP)	\$	x	=	\$
Summer (SFSP/SSO) Breakfast	\$ 1.81	x 33648	=	\$ 60,902.88
Summer (SFSP/SSO) Lunch / Supper	\$ 2.75	x 36398	=	\$ 100,094.50
Summer (SFSP/SSO) Snack	\$	x	=	\$
Non-Program Meal Equivalent	\$ 2.75	x 18000	=	\$ 49,500.00
FSMC's proposed Total Cost to SFA:				\$ 2,010,704.81

Financial Guarantee-Offeror must select one of the following options:

- Breakeven position required
- Financial Guarantee Amount \$ 2,500
- Subsidy Amount \$
- No Guarantee Required

Submitted by: Bryan McMahon

Company: Southwest Foodservice Excellence, LLC

Printed Name and Title of Authorized Representative: Bryan McMahon Chief Financial Officer

Signature:

Date: 03/09/2026