

Denton Public Schools  
Pest Control CSP 070118 Ranking

		Proposer: 1				
Criteria		Points	Bizzy Bee	Denton County Termite	Terminex	Adams Exterminating
<b>1</b>	<b>Pricing</b>	<b>60</b>	<b>58</b>	<b>58</b>	<b>57</b>	<b>60</b>
	a. How close is the proposal to the district's cost estimate?		pricing over budget	did not bid per specs	pricing high	
	b. Does the over all pricing give the district best value?			termite pricing high		
	c. Are all submittals included?			No	No	
<b>2</b>	<b>References</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>	<b>20</b>
	a. Has the proposer provided appropriate references to show experience in like projects? (1) Jobs of comparable size (2) Projects for other school districts					
	b. Have past clients expressed a willingness to work with the offeror again? (1) What is the quality of the offeror's work? (2) Does the offeror stay on schedule?					
	c. Does the offeror have a previous experience with Denton ISD, good or bad?					
<b>3</b>	<b>Insurance Capabilities</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>	<b>10</b>
	a. Does the proposer have the appropriate insurance?					
<b>4</b>	<b>Delivery of Service</b>	<b>10</b>	<b>10</b>	<b>9</b>	<b>10</b>	<b>10</b>
	a. Is this company large enough to handle this district?			Very small staff		
	b. Does this company have other clients comparable to Denton ISD?			No		
	c. What number of jobs are currently being worked and with what percentage of personnel?					
	d. How comprehensive is the proposers IPM Plan?			Only 2 Applicators		
	<b>Possible Points:</b>	<b>100</b>	<b>98</b>	<b>97</b>	<b>97</b>	<b>100</b>
	<b>coin toss for tie</b>		<b>2</b>	<b>3</b>	<b>4</b>	<b>1</b>