

**WEST ORANGE COVE-CONSOLIDATED INDEPENDENT  
SCHOOL DISTRICT  
P.O. BOX 1107  
ORANGE, TEXAS 77630**

Date: June 28, 2010

To: Board of Trustees

From: Dr. O.T. Collins

Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND  
MUSIC RELATED MATERIALS

Proposals were opened May 18, 2010 for Music and Music related materials. The Purchasing Department mailed twelve invitations for proposals and received twelve responses. The proposal tabulation is attached for your review.

**INTERSTATE MUSIC**

**JU PEPPER & SON, INC.**

**NATIONAL EDUCATIONAL MUSIC CO**

**PENDER'S MUSIC**

**RBC MUSIC CO., INC.**

**RHYTMN BAND INSTRUMENTS**

**SHAR PRODUCTS CO**

**SHERMAN CLAY PIANO MAX**

**SOUTHERN MUSIC CO**

**SUZUKI CORP**

**SWICEGOOD MUSIC CO**

**TAYLOR MUSIC, INC.**

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It is recommended that the Board award a multi-vendor contract for Music and Music related materials at the prices submitted.

Respectfully Submitted:

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Dr.O.T. Collins  
Superintendent

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Melinda James  
Business Manager

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PROPOSAL  
FOR

MUSIC AND MUSIC RELATED MATERIALS

FOR PERIOD COVERING July 1, 2010 THROUGH June 30, 2011  
SCHOOL YEAR

VENDOR	MUSIC % SHELF PRICE	MUSIC RELATED MATERIALS % SHELF PRICE
INTERSTRATE MUSIC	42%-Method Books 20 %-Choral 22%-Band/Orchestra	0%
JW PEPPER & SON	0%	0%
NATIONAL EDUC MUSIC CO	Catalogue-0-50%	Catalogue-0-50%
PENDER'S MUSIC	7%	7%
RBC MUSIC CO	10%	10%
RHYTMN BAND INSTRUMENTS	10%	10%
SHAR PRODUCTS CO	20%	10%
SHERMAN CLAY PIANO MAX	0%	0%
SOUTHERN MUSIC CO	10%	10%
SUZUKI CORP	15%	15%
SWICEGOOD MUSIC CO	0%	20%
TAYLOR MUSIC, INC.	Discounted 0-70%	Discounted 0-70%