

SUPPORTING AGENDA DATA  
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

June 27, 2018

SUBJECT: PROPOSALS

Proposal for Speech and Related Services  
Renewal for Temporary Labor Services

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn  
Executive Director

## **PROPOSALS**

### **PROPOSAL FOR SPEECH AND RELATED SERVICES**

**EXPLANATION:** The Deputy Director of Administrative and Instructional Services requested that proposals be solicited for the purchase of speech and related services. The bid tabulation of the responsive proposals is attached to this bid item. There are 2 additional renewal options available on this proposal. **The proposal for Speech and Related Services #1803 is awarded to Accountable Healthcare Staffing; A.I.M. Assessment Intervention Management; Cobb Pediatric Therapy Services; HealthPRO Heritage, LLC; Invo Healthcare; Maxim Healthcare Services, Inc.; SA Therapy in Motion dba School Therapy Services; Speech Rehab Services LLC; Speech Facilitators and Speech Specialists of San Antonio, P.C., for an estimated amount of \$370,000.00 by Districts using the services.**

### **RENEWAL PROPOSAL FOR TEMPORARY LABOR SERVICES**

**EXPLANATION:** The Deputy Director of Business and Technology Services requests that proposals be renewed for the purchase of temporary labor services. There are no additional renewal options available on this proposal. **The proposal for Temporary Labor Services #1606 is renewed to Abacus Services, Burnett Staffing, Kelly Services, Pedigo Staffing & Trinity Staffing Services. The estimated annual award is for \$92,000.00 for this temporary staffing proposal.**

### Proposal #1803 Speech and Related Services

		360 Degree Customer, Inc.	Accountable Healthcare Staffing	A.I.M. Assessment Intervention Management	Ardor Health Solutions	Beyond Speech and Sound	Cobb Pediactric Therapy Services	EDU Healthcare	EduPsy, Educational Assessment & Consultation LLC	Epic Pediactric Therapy, LP	Greater Learning LP	
Firm Background/Experience	15	9	15	15	7	13	15	13	10	14	10	
Past Relationship with districts in ESC-20 region	10	0	7	9	7	7	8	0	9	0	5	
Description of Services	15	8	12	15	7	8	10	5	7	9	8	
Servicing Team/Personnel qualifications/exp.	25	14	19	20	18	10	17	11	18	15	18	
Long-term cost	15	14	15	16	15	15	15	13	3	5	5	
Pricing Structure	20	18	19	14	19	20	20	15	3	9	11	
<b>Totals</b>	<b>100</b>	<b>63</b>	<b>87</b>	<b>89</b>	<b>73</b>	<b>73</b>	<b>85</b>	<b>57</b>	<b>50</b>	<b>52</b>	<b>57</b>	
		HealthPRO Heritage, LLC	Invo Healthcare	Maxim Healthcare Services, Inc.	SA Therapy in Motion dba School Therapy Services	Shine, Inc.	Specialized Assessment & Consulting	Speech Rehab Services LLC	Speech Facilitators	Speech Specialists of San Antonio, P.C.	Sunbelt Staffing	Therapia Staffing
Firm Background/Experience	15	15	14	8	15	7	14	11	11	12	13	6
Past Relationship with districts in ESC-20 region	10	0	5	7	9	6	0	0	6	10	0	4
Description of Services	15	11	8	8	11	8	5	13	11	14	3	3
Servicing Team/Personnel qualifications/exp.	25	19	15	19	20	11	20	19	18	20	10	9
Long-term cost	15	15	15	16	11	12	5	13	12	15	7	13
Pricing Structure	20	20	19	19	15	20	7	19	17	19	19	18
<b>Totals</b>	<b>100</b>	<b>80</b>	<b>76</b>	<b>77</b>	<b>81</b>	<b>64</b>	<b>51</b>	<b>75</b>	<b>75</b>	<b>90</b>	<b>52</b>	<b>53</b>