



Wharton County Junior College

Proposed Agenda Item Board of Trustees Meeting

Complete this form and submit it to the Office of the President by noon on Friday, 11 days prior to the Tuesday evening meeting of the Board of Trustees. If this form does not provide enough space, you may use an expanded version *as long as you follow the format specified below.*

Date of Board Meeting: May 15, 2018 Date of This Proposal: May 4, 2018

SUBJECT:

Approve \$2,100,000.00 for the purchase of the listed teaching equipment and supplies requested for the Johnson Health Occupations Center with funds from the Unexpended Plant Fund.

RECOMMENDATION:

Approve \$2,100,000.00 for the purchase of the listed teaching equipment and supplies requested for the Johnson Health Occupations Center with funds from the Unexpended Plant Fund.

BACKGROUND/RATIONALE:

The College's Division of Allied Health Staff has been putting together the equipment part they feel they need to complete the upgrade of our Health Occupations Programs in the new Johnson Occupations Center. Attached are the lists of requested items and anticipated costs for each area of study. Contracted amounts will be determined and purchase orders issued to acquire all the items listed. The state of the art Laerdal 3G Simulation Lab is to be used by all Nursing programs, EMT, and also has the ability to expand to other allied health disciplines. The Lab cost of 1.03 million dollars will be purchased using a State of Texas Buyboard Cooperative contract and funded in part by a grant of \$500,000. from the Johnson Foundation and a \$100,000. grant from the Gulf Coast Medical Foundation. The other areas of study are listed on the attached sheet with their equipment, supplies, and costs. This amount will complete the required equipment & supplies needed for the Johnson Health Occupations Building.

Estimated Cost & Budgetary Support (how will this be paid for?): \$2,100,000.00
Unexpended Plant Fund

RESOURCE PERSON(S) [name(s) and title(s)]:

- Bryce D. Kocian, Vice President of Administrative Services
- Leigh Ann Collins, Vice President of Instruction
- Carol Derkowski, Division Chair, Allied Health
- Mike Feyen, Director of Facilities
- Philip Wuthrich, Director of Purchasing

SIGNATURES:



Originator

5-4-18 5/7/18

Date

Luc 5-7-18 B. Kocian

Cabinet-Level Supervisor

5/7/18

Date

PRESIDENT'S APPROVAL:



5-8-2018

Date



Laerdal
helping save lives

Laerdal Medical Corporation
167 Myers Corners Road
Wappingers Falls, NY 12590
Fax Order To: (800)227-1143
Phone Order To: 877-Laerdal
Tax ID: 13-2587752

CLIENT EXECUTIVE
Allison Flores
(800) 648-1851x4505
allison.flores@laerdal.com

ACCOUNT MANAGER
Sherri Brister
(888) 297-7772x4289
sherri.brister@laerdal.com

DATE : Thursday, April 19, 2018

ATTN: Gary Bonewald
Program Director
WHARTON COUNTY JUNIOR COLLEGE
911 E Boling Hwy
Wharton TX 77488-3252
(979) 532-6540x
bonewaldg@wcjc.edu

QUOTE NUMBER : 1-47QSCN
CUSTOMER NUMBER : 00026321
EXPIRATION DATE : 06/18/2018

ADN EMT Programs

QTY	PRODUCT	DESCRIPTION	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	212-02101	SimMan 3G (US) Medium Manikin and accessories Includes SimMan 3G Manikin, LLEAP License, Drug Recognition Kit, USB Headset/Microphone, SpO2 Probe, Keyboard and Mouse, Consumables, Clothing, Soft Sided Carry Case, 1 Year Manufacturer's Warranty.	\$72,960.00	\$0.00	\$0.00
1	400-10201	Laptop LLEAP Instructor - Patient Monitor (Touchscreen)	\$1,890.00	\$1,512.00	\$1,512.00
1	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$1,916.00
1	212-13850	Arm; Right Humeral IO/IV	\$700.00	\$560.00	\$560.00
1	212-EDGS100	SimMan 3G Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$2,227.50	\$2,227.50
1	210-EDLL400	Teaching with LLEAP Course 1 D 1 day training on customer site for up to 8 participants. Builds on the Getting Started Course, and gives the participants in-depth knowledge of the Learner App software features using LLEAP Inst PC, Pat Monitor and Session Viewer/SimView Mobile SW	\$2,475.00	\$2,227.50	\$2,227.50
1	212-VPLUSP3	SimMan 3G VP P yr 3 Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site and Loaner.	\$22,800.00	\$17,100.00	\$17,100.00
1	05-10000	Physio-Control Defibrillator Connector (	\$45.10	\$36.08	\$36.08
1	05-10100	Zoll Defibrillator Connector (use with 9	\$45.10	\$36.08	\$36.08
1	151-945006	Defib Training Cable	\$121.00	\$96.80	\$96.80
1	212-71850	Defib Connector Peg Set (2x) for SimMan 1 Set (2 pegs). To be used with SimMan, SimMan 3G, SimMan Essential, SimMan Essential Bleeding, SimMan 3G Trauma, ALS Simulator, SimJunior, SimBaby, MegaCode Kelly and MegaCode Kid.	\$37.60	\$30.08	\$30.08
1	SMS6566C	Simulation in Nursing Education - Medical-Surgical Scenarios (Capital) The set contains 10 medical and 10 surgical scenarios developed for undergraduate nursing programs.	\$3,540.00	\$3,540.00	\$3,540.00
1	SMS6566C	Simulation in Nursing Education - Medical-Surgical Scenarios (Capital) The set contains 10 medical and 10 surgical scenarios developed for undergraduate nursing programs.	\$3,540.00	\$1,770.00	\$1,770.00

10	SMS6566C	Simulation in Nursing Education - Medical-Surgical Scenarios (Capital) The set contains 10 medical and 10 surgical scenarios developed for undergraduate nursing programs.	\$3,540.00	\$354.00	\$3,540.00
1	SMS5753C	Simulation in Nursing Education - Volume II Scenarios (Capital License) Simulation in Nursing Education Volume II Scenarios (Cap) - 20 scenarios teach students to identify key indicators and perform critical interventions.	\$3,540.00	\$3,540.00	\$3,540.00
1	SMS5753C	Simulation in Nursing Education - Volume II Scenarios (Capital License) Simulation in Nursing Education Volume II Scenarios (Cap) - 20 scenarios teach students to identify key indicators and perform critical interventions.	\$3,540.00	\$1,770.00	\$1,770.00
10	SMS5753C	Simulation in Nursing Education - Volume II Scenarios (Capital License) Simulation in Nursing Education Volume II Scenarios (Cap) - 20 scenarios teach students to identify key indicators and perform critical interventions.	\$3,540.00	\$354.00	\$3,540.00
1	390-00150	LSUS SM3G upgrade kit probe, SW, tags Includes: LS tags, SonoSim LS Probe, SW and Quick Start Guide.	\$10,136.00	\$9,122.40	\$9,122.40
1	390-10201	LS Computer US Laptop Pre-Installed SW Includes Laptop with pre-installed software.	\$1,854.00	\$1,668.60	\$1,668.60
1	390-10051	LSUS Trauma Care Bundle 10 cases/scen for SimMan Includes 10 Trauma Care Cases and 10 Trauma Care Scenarios. *For use with SonoSim Ultrasound Solution for SimMan Platform*	\$4,475.00	\$4,027.50	\$4,027.50
1	390-10052	LSUS Cardiac Res Bundle 10 cases/scen for SimMan Includes 10 Cardiac Resuscitation Cases and 10 Cardiac Resuscitation Scenarios. *For use with SonoSim Ultrasound Solution for SimMan Platform*	\$4,475.00	\$4,027.50	\$4,027.50
1	390-10053	LSUS Critical Care Bundl 10 cases/scen for SimMan Includes 10 Critical Care Cases and 10 Critical Care Scenarios. *For use with SonoSim Ultrasound Solution for Simman Platform*	\$4,475.00	\$4,027.50	\$4,027.50
1	235-20001	SimMan ALS Manikin and Accessories Includes SimMan ALS Manikin, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, Soft Sided Carry Cases, 1 Year Manufacturer's Warranty.	\$19,000.00	\$17,100.00	\$17,100.00
1	235-20001	SimMan ALS Manikin and Accessories Includes SimMan ALS Manikin, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, Soft Sided Carry Cases, 1 Year Manufacturer's Warranty.	\$19,395.00	\$0.00	\$0.00
2	204-30101	SimPad PLUS SimPad PLUS Only (Hand Held Remote) 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$715.00	\$572.00	\$1,144.00
2	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$2,550.00	\$0.00	\$0.00
2	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$3,832.00
2	212-17050	SpO2 Probe w/USB Connector	\$983.00	\$786.40	\$1,572.80
2	200-30950	SimPad Headset	\$38.60	\$30.88	\$61.76
2	185-10050	ShockLink System	\$541.00	\$432.80	\$865.60
2	185-50050	ShockLink to Lifepak Quik-Combo Adapter	\$65.30	\$52.24	\$104.48
2	185-50450	Zoll ShockLink Training Adapter	\$65.30	\$52.24	\$104.48
2	212-13850	Arm; Right Humeral IO/IV	\$700.00	\$560.00	\$1,120.00
2	204-30001PP	SimPad PLUS Protection Plan Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.	\$930.00	\$697.50	\$1,395.00
1	235-EDGS100	SimMan ALS Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$2,227.50	\$2,227.50
1	235-EDGS100	SimMan ALS Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$0.00	\$0.00

2	235-VPLUSP3	SimMan ALS VP P yr 3 Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.	\$14,275.00	\$10,706.25	\$21,412.50
2	390-00350	LSUS SimMan ALS probe and SW	\$9,586.00	\$8,627.40	\$17,254.80
2	390-10201	LS Computer US Laptop Pre-Installed SW Includes Laptop with pre-installed software.	\$1,854.00	\$1,668.60	\$3,337.20
2	390-10051	LSUS Trauma Care Bundle 10 cases/scen for SimMan Includes 10 Trauma Care Cases and 10 Trauma Care Scenarios. *For use with SonoSim Ultrasound Solution for SimMan Platform*	\$4,475.00	\$4,027.50	\$8,055.00
2	390-10052	LSUS Cardiac Res Bundle 10 cases/scen for SimMan Includes 10 Cardiac Resuscitation Cases and 10 Cardiac Resuscitation Scenarios. *For use with SonoSim Ultrasound Solution for SimMan Platform*	\$4,475.00	\$4,027.50	\$8,055.00
2	390-10053	LSUS Critical Care Bundl 10 cases/scen for SimMan Includes 10 Critical Care Cases and 10 Critical Care Scenarios. *For use with SonoSim Ultrasound Solution for Simman Platform*	\$4,475.00	\$4,027.50	\$8,055.00
1	SMS5378C	ACLS Scenarios (Capital License) ACLS Scenarios (Cap) - Thirty-one (31) scenarios geared toward management of cardiopulmonary emergencies.	\$5,450.00	\$5,450.00	\$5,450.00
1	SMS5378C	ACLS Scenarios (Capital License) ACLS Scenarios (Cap) - Thirty-one (31) scenarios geared toward management of cardiopulmonary emergencies.	\$5,450.00	\$2,725.00	\$2,725.00
2	SMS5378C	ACLS Scenarios (Capital License) ACLS Scenarios (Cap) - Thirty-one (31) scenarios geared toward management of cardiopulmonary emergencies.	\$5,450.00	\$545.00	\$1,090.00
1	246-00150	SimBaby Medium	\$42,000.00	\$37,800.00	\$37,800.00
1	246-00050	SimBaby Light New SimBaby Tetherless Manikin and Link Box	\$42,000.00	\$37,800.00	\$37,800.00
2	400-10201	Laptop LLEAP Instructor - Patient Monitor (Touchscreen)	\$1,890.00	\$1,512.00	\$3,024.00
2	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$3,832.00
1	246-EDGS100	SimBaby Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$2,227.50	\$2,227.50
2	246-VPLUSP3	SimBaby VP P 3 yrs Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.	\$13,950.00	\$10,462.50	\$20,925.00
2	05-10000	Physio-Control Defibrillator Connector (	\$45.10	\$36.08	\$72.16
2	05-10100	Zoll Defibrillator Connector (use with 9	\$45.10	\$36.08	\$72.16
2	151-945006	Defib Training Cable	\$121.00	\$96.80	\$193.60
2	212-71850	Defib Connector Peg Set (2x) for SimMan 1 Set (2 pegs). To be used with SimMan, SimMan 3G, SimMan Essential, SimMan Essential Bleeding, SimMan 3G Trauma, ALS Simulator, SimJunior, SimBaby, MegaCode Kelly and MegaCode Kid.	\$37.60	\$30.08	\$60.16
1	SMS5011C	PALS SimBaby Scenarios (Capital License) PALS SimBaby Scenario Set (Cap) - The PALS SimBaby Scenario Set contains 26 scenarios geared toward management of critical pediatric care.	\$3,750.00	\$3,750.00	\$3,750.00
1	SMS5011C	PALS SimBaby Scenarios (Capital License) PALS SimBaby Scenario Set (Cap) - The PALS SimBaby Scenario Set contains 26 scenarios geared toward management of critical pediatric care.	\$3,750.00	\$1,875.00	\$1,875.00
1	SMS6801C	Pediatric Airway-1 Cap 5 Scenarios The Pediatric Airway 1: Core Principles scenario set contains 5 scenarios enabling learning and practice of proven airway management techniques designed specifically for the pediatric patient population.	\$1,000.00	\$1,000.00	\$1,000.00
1	SMS6801C	Pediatric Airway-1 Cap 5 Scenarios The Pediatric Airway 1: Core Principles scenario set contains 5 scenarios enabling learning and practice of proven airway management techniques designed specifically for te pediatric patient population.	\$1,000.00	\$500.00	\$500.00

1	296-00250	SimNewB Dark tetherless	\$18,165.00	\$16,348.50	\$16,348.50
1	296-EDGS100	SimNewB Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$2,227.50	\$2,227.50
1	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$1,916.00
1	204-30001	SimPad PLUS System (US) Includes SimPad PLUS Remote Ctrl, SimPad PLUS Link Box, AC Adapter, Battery, Headset & Microphone, Wrist Strap, Manikin Strap, Ethernet Cable, Protective Sleeve, and USB Cable. 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$1,530.00	\$1,224.00	\$1,224.00
1	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$2,550.00	\$2,040.00	\$2,040.00
1	204-30001PP	SimPad PLUS Protection Plan Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.	\$930.00	\$697.50	\$697.50
1	84940	SimNewB Accessory Kit Includes Pediatric Laryngoscope Handle, Miller Blade Size 1, Stethoscope, 5 ET Tubes and Laerdal Pediatric Bag II.	\$255.00	\$0.00	\$0.00
1	296-VPLUSP3	SimNewB VP Platinum 3yrs Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.	\$14,165.00	\$10,623.75	\$10,623.75
1	SMS7539C	Neonatal Resuscitation Scenarios for SimNewB - for NRP 7th Ed (Capital)	\$1,925.00	\$1,925.00	\$1,925.00
1	232-05050B	SimJunior Simulator Manikin Only Brown Includes SimJunior Manikin, Blood Pressure Cuff, Consumables, Clothing, Carry Case, 1 Year Manufacturer's Warranty.	\$14,885.00	\$12,652.25	\$12,652.25
1	232-05050T	SimJunior Simulator Manikin Only Tan Includes SimJunior Manikin, Blood Pressure Cuff, Consumables, Clothing, Carry Case, 1 Year Manufacturer's Warranty.	\$14,885.00	\$12,652.25	\$12,652.25
2	204-30001	SimPad PLUS System (US) Includes SimPad PLUS Remote Ctrl, SimPad PLUS Link Box, AC Adapter, Battery, Headset & Microphone, Wrist Strap, Manikin Strap, Ethernet Cable, Protective Sleeve, and USB Cable. 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$1,530.00	\$1,224.00	\$2,448.00
2	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$2,550.00	\$0.00	\$0.00
1	232-EDGS100	SimJunior Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$2,227.50	\$2,227.50
2	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$3,832.00
2	232-VPLUSP3	SimJunior Standard ValuePlus Platinum 3 Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site and Loaner Program.	\$10,825.00	\$8,118.75	\$16,237.50
2	204-30001PP	SimPad PLUS Protection Plan Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.	\$930.00	\$697.50	\$1,395.00
2	05-10000	Physio-Control Defibrillator Connector (	\$45.10	\$36.08	\$72.16
2	05-10100	Zoll Defibrillator Connector (use with 9	\$45.10	\$36.08	\$72.16
2	151-945006	Defib Training Cable	\$121.00	\$96.80	\$193.60
2	212-71850	Defib Connector Peg Set (2x) for SimMan 1 Set (2 pegs). To be used with SimMan, SimMan 3G, SimMan Essential, SimMan Essential Bleeding, SimMan 3G Trauma, ALS Simulator, SimJunior, SimBaby, MegaCode Kelly and MegaCode Kid.	\$37.60	\$30.08	\$60.16
1	SMS3971C	Simulation in Nursing Education – Pediatric Scenarios (Capital License)	\$2,850.00	\$2,850.00	\$2,850.00
1	SMS3971C	Simulation in Nursing Education – Pediatric Scenarios (Cap) - Twelve (12) pediatric scenarios geared toward all types of undergraduate nursing programs.	\$2,850.00	\$1,425.00	\$1,425.00

1	SMS5831C	PEPP SJ SPad-Cap 6 Scenarios Pediatric Emergency Scenarios for Prehospital Professionals for SimJunior (Cap) - A set of 6 scenarios based on the Pediatric Education for Prehospital Professionals (PEPP) program.	\$1,415.00	\$1,415.00	\$1,415.00
1	SMS5831C	PEPP SJ SPad-Cap 6 Scenarios Pediatric Emergency Scenarios for Prehospital Professionals for SimJunior (Cap) - A set of 6 scenarios based on the Pediatric Education for Prehospital Professionals (PEPP) program.	\$1,415.00	\$707.50	\$707.50
6	320-05050	Nursing Anne Simulator Full Body Manikin with articulating arms and legs. Includes Brunette Wig, Brown Pupil Set, Trach tube training tool and fill syringe, Ostomy Set, Blood Pressure Cuff, Manikin Lubricant Spray, Simulated Blood, Adult Gown and Quick set up guide.	\$13,000.00	\$11,700.00	\$70,200.00
2	320-05050	Nursing Anne Simulator Full Body Manikin with articulating arms and legs. Includes Brunette Wig, Brown Pupil Set, Trach tube training tool and fill syringe, Ostomy Set, Blood Pressure Cuff, Manikin Lubricant Spray, Simulated Blood, Adult Gown and Quick set up guide.	\$13,000.00	\$0.00	\$0.00
8	204-30101	SimPad PLUS SimPad PLUS Only (Hand Held Remote) 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$730.00	\$584.00	\$4,672.00
8	204-50150	LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$2,550.00	\$1,275.00	\$10,200.00
8	204-30001PP	SimPad PLUS Protection Plan Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.	\$930.00	\$697.50	\$5,580.00
1	320-EDGS100	Nursing Anne Simulator Course Getting Started - 1 Day 1 day educational session with a Laerdal Representative at the customer site for up to 8 participants. Course gives participants fundamental knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands on	\$2,475.00	\$2,227.50	\$2,227.50
8	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$15,328.00
8	320-VPLUSP3	Nursing Anne Simulator ValuePlus Platinum 3 year Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.	\$9,000.00	\$6,750.00	\$54,000.00
1	295-55101	Premature Anne with SimPad PLUS Includes: Premature Anne Manikin with Universal Power Adapter, SimPad PLUS with US Power Adapter, NRP Scenarios x8 (pre-loaded), Premature Anne Software for SimPad Plus (pre-loaded), Hat/Blanket, Umbilical Cords x3, SimMom Birthing Lubricant, Laerdal Airway Lubricant, 3M Tape, 42mm Facemask, 10ml Syringe, Umbilical Blood Concentrate IPI and User Guide.	\$8,670.00	\$7,803.00	\$7,803.00
1	204-30001PP	SimPad PLUS Protection Plan Replacement SimPad remote in the event of non-warranty product failure (spills, immersion in water, breakage due to drops). The plan allows for 3 instances of free remote replacement during a 2 yr period and does not cover instances of theft/loss.	\$950.00	\$712.50	\$712.50
1	377-03050	SimMom Tetherless SimMom Manikin, Birthing Baby with placenta, 4 Uteri Modules (Cervix, Amniotic Bag, Post-Partum Hemorrhage Module and Inverted Uterus), Set of Consumables, Blood Pressure Cuff, Quick Set up guide, including LLEAP License	\$31,460.00	\$28,314.00	\$28,314.00
1	400-10201	Laptop LLEAP Instructor - Patient Monitor (Touchscreen)	\$1,890.00	\$1,512.00	\$1,512.00
1	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$1,916.00
1	200-30350	Lithium-Ion Battery	\$200.00	\$160.00	\$160.00
1	377-05350	ADM2 for SimMom tetherless Includes Complete ADM (pneumatic delivery canister), product orientation, lubricant and soft case for storage of the ADM.	\$5,573.00	\$5,015.70	\$5,015.70
1	377-21050	SimMom Flat Abdominal Skin	\$795.00	\$636.00	\$636.00
1	377-EDGS100	SimMom Course Getting Started 1 D 1 day course at customer site for up to 8 participants. Brings fundamental knowledge of the simulator and Instructor device operations, operating modes, and system features.	\$2,475.00	\$2,227.50	\$2,227.50
1	377-VPLUSP3	SimMom VPlus Plat 3 yr Americas Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site and Loaner Program.	\$14,560.00	\$10,920.00	\$10,920.00
1	05-10000	Physio-Control Defibrillator Connector (	\$45.10	\$36.08	\$36.08

1	05-10100	Zoll Defibrillator Connector (use with 9	\$45.10	\$36.08	\$36.08
1	151-945006	Defib Training Cable	\$121.00	\$96.80	\$96.80
1	211-15450	Defib Studs ext. Length (pk 2) 1 Set (2 pegs). To be used with SimMom.	\$58.15	\$46.52	\$46.52
1	SMS5030C	Simulation in Nursing Education – Obstetric Scenarios (Capital License) Simulation in Nursing Education- Obstetric Scenarios (Cap) - This set contains 6 basic and 6 complex obstetric scenarios developed for undergraduate nursing programs.	\$2,850.00	\$2,850.00	\$2,850.00
1	390-00250	LSUS SMM upgrade kit skins (3), foams (2),tag Includes SimMom torso skins (chest skin, gravid and non-gravid abdomen) with LS Tags, SonoSim LS Probe and Quick Start Guide.	\$10,596.00	\$9,536.40	\$9,536.40
1	390-10201	LS Computer US Laptop Pre-Installed SW Includes Laptop with pre-installed software.	\$1,854.00	\$1,668.60	\$1,668.60
1	390-10061	LSUS Early Preg Bundle 10 cases/scen for SimMom Includes 10 Early Pregnancy Cases and 10 Early Pregnancy Scenarios. *For use with SonoSim Ultrasound Solution for SMom Only*	\$4,475.00	\$4,027.50	\$4,027.50
1	390-10063	LSUS Late Preg Bundle 10 cases/scen for SimMom Includes 10 Late Pregnancy Cases and 10 Late Pregnancy Scenarios. *For use with SonoSim Ultrasound Solution for SMom Only*	\$4,475.00	\$4,027.50	\$4,027.50
15	216-00342	SimView/AVS Trade US-Digital Version Digital Version; Includes Desktop, LCD Monitor, Keyboard, Mouse, Audio Video Adapter Cable, RCA to 3.5mm Cable, Software, 5 SimViewer Licenses and Directions for Use. Discount of \$3,545.00 deducted from List Price of \$16,750.00	\$13,205.00	\$12,544.75	\$188,171.25
1	216-00342	SimView/AVS Trade US-Digital Version Digital Version; Includes Desktop, LCD Monitor, Keyboard, Mouse, Audio Video Adapter Cable, RCA to 3.5mm Cable, Software, 5 SimViewer Licenses and Directions for Use. Discount of \$3,545.00 deducted from List Price of \$16,750.00	\$13,470.00	\$0.00	\$0.00
16	216-07033	SimView PTZ Camera Version 4	\$1,460.00	\$1,314.00	\$21,024.00
16	216-07031	SimView Fixed Camera Version 3	\$1,015.00	\$913.50	\$14,616.00
16	216-05233	SimView General Area Microphone Includes Microphone, Audio Base Station, 12VDC Power Supply, Dual RCA Cables for connection to VCR/DVR.	\$600.00	\$540.00	\$8,640.00
16	216-83250	SimView Advanced Set Up Price reflects cost for Laerdal Field Service Engineer to set up SimView PC on-site, connect pre-wired cameras and/or microphones to the SimView PC, connect to Network, test for and review of SimView product functionality.	\$2,690.00	\$2,690.00	\$43,040.00
1	575-00005	Debriefing Workshop The Debriefing Workshop is a blended learning workshop incorporating on-line modules from the NLN Simulation Innovation Resource Center (SIRC) followed by an onsite experience. NLN Simulation Nurse Educators facilitate this one-day workshop and provide an evidence-based overview of debriefing methods for healthcare simulation. Learners will work in small groups and experience many short activities during the didactic portion of the course. The highly interactive nature of this course will require learners to collaborate and participate in skill building activities. Learning will focus on quality of debriefing, to include role-play. 10.0 Continuing Education Units (CEU) per participant	\$5,665.00	\$5,665.00	\$5,665.00
1	NLN-3026	Debriefing Foundations SIRC Course Institutional Access A key aspect of the simulation learning experience is debriefing. This is an especially important part of the student learning experience.	\$703.00	\$500.00	\$500.00
1	575-00004	Foundations in Simulation Workshop Foundations of Simulation is a blended learning workshop incorporating on-line modules from the NLN Simulation Innovation Resource Center (SIRC) followed by an onsite experience. NLN Simulation Nurse Educators facilitate this one-day workshop and will provide a solid theoretical basis for incorporating simulation into the curriculum. This highly interactive workshop begins with a demonstration of a well-run and expertly debriefed simulation, presents the evidence that supports the use of simulation, and immerses participants in a simulation so they can experience the challenges associated with implementing simulation and the power of experiential learning.	\$4,635.00	\$4,635.00	\$4,635.00

1	NLN-3037	Simulation Pedagogy: What Every Nurse Educator Needs to Know Inst. Access This course will examine the basic pedagogy supporting simulation in nursing education. Participants will learn what simulation has to offer their learners, recognize what it does better than other teaching methods, and learn how it supports other teaching strategies. The results of the NCSBN study will be introduced, along with resources for faculty who want to use evidence-based techniques. As they progress through this introductory course, participants will also be able to assess their own learning needs regarding simulation, and create a plan for their future faculty development	\$703.00	\$500.00	\$500.00
1	219-02001	SimMan 3G Trauma Manikin and Accessories Includes SimMan 3G Trauma Manikin, LLEAP License, Amputations, USB Headset/Microphone, SpO2 Probe, Keyboard and Mouse, Consumables, Clothing, Soft-Sided Carry Case, 1 Year Manufacturer's Warranty.	\$67,785.00	\$64,395.75	\$64,395.75
1	400-10201	Laptop LLEAP Instructor - Patient Monitor (Touchscreen)	\$1,890.00	\$1,512.00	\$1,512.00
1	400-29301	All-In-One Panel PC (US) Instructor - Patient Monitor	\$2,395.00	\$1,916.00	\$1,916.00
1	212-13850	Arm; Right Humeral IO/IV	\$700.00	\$560.00	\$560.00
1	219-EDGS100	SimMan 3G Trauma Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$2,475.00	\$2,227.50	\$2,227.50
1	212-TRVPLUSP3	SimMan Trauma VP P yr 3 Platinum Includes Installation, Extended Warranty through Year 3, Preventative Maintenance On-Site & Loaner.	\$22,800.00	\$17,100.00	\$17,100.00
1	05-10000	Physio-Control Defibrillator Connector (	\$45.10	\$36.08	\$36.08
1	05-10100	Zoll Defibrillator Connector (use with 9	\$45.10	\$36.08	\$36.08
1	151-945006	Defib Training Cable	\$121.00	\$96.80	\$96.80
1	212-71850	Defib Connector Peg Set (2x) for SimMan 1 Set (2 pegs). To be used with SimMan, SimMan 3G, SimMan Essential, SimMan Essential Bleeding, SimMan 3G Trauma, ALS Simulator, SimJunior, SimBaby, MegaCode Kelly and MegaCode Kid.	\$37.60	\$30.08	\$30.08
1	SMS6566C	Simulation in Nursing Education - Medical-Surgical Scenarios (Capital) The set contains 10 medical and 10 surgical scenarios developed for undergraduate nursing programs.	\$3,540.00	\$354.00	\$354.00
1	SMS5753C	Simulation in Nursing Education - Volume II Scenarios (Capital License) Simulation in Nursing Education Volume II Scenarios (Cap) - 20 scenarios teach students to identify key indicators and perform critical interventions.	\$3,540.00	\$354.00	\$354.00
1	SMS5378C	ACLS Scenarios (Capital License) ACLS Scenarios (Cap) - Thirty-one (31) scenarios geared toward management of cardiopulmonary emergencies.	\$5,450.00	\$545.00	\$545.00
1	390-00150	LSUS SM3G upgrade kit probe, SW, tags Includes: LS tags, SonoSim LS Probe, SW and Quick Start Guide.	\$10,136.00	\$9,122.40	\$9,122.40
1	390-10201	LS Computer US Laptop Pre-Installed SW Includes Laptop with pre-installed software.	\$1,854.00	\$1,668.60	\$1,668.60
1	390-10051	LSUS Trauma Care Bundle 10 cases/scen for SimMan Includes 10 Trauma Care Cases and 10 Trauma Care Scenarios. *For use with SonoSim Ultrasound Solution for SimMan Platform*	\$4,475.00	\$4,027.50	\$4,027.50
1	390-10052	LSUS Cardiac Res Bundle 10 cases/scen for SimMan Includes 10 Cardiac Resuscitation Cases and 10 Cardiac Resuscitation Scenarios. *For use with SonoSim Ultrasound Solution for SimMan Platform*	\$4,475.00	\$4,027.50	\$4,027.50
1	390-10053	LSUS Critical Care Bundl 10 cases/scen for SimMan Includes 10 Critical Care Cases and 10 Critical Care Scenarios. *For use with SonoSim Ultrasound Solution for Simman Platform*	\$4,475.00	\$4,027.50	\$4,027.50
1	SMS6669C	EMT Med&Trauma Sim3G Cap 10 Scenarios EMT-B Psychomotor Medical and Trauma Assessment for SimMan 3G includes 8 medical assessment and 2 trauma assessment scenarios that were created by HCSSC and NAEMSE to prepare students for the certification exam.	\$2,000.00	\$2,000.00	\$2,000.00
1	SMS6669C	EMT Med&Trauma Sim3G Cap 10 Scenarios	\$2,000.00	\$1,000.00	\$1,000.00

	EMT-B Psychomotor Medical and Trauma Assessment for SimMan 3G includes 8 medical assessment and 2 trauma assessment scenarios that were created by HCSSC and NAEMSE to prepare students for the certification exam.			
1 SMS6659C	EMT Psychom Sk Sim3G Cap 8 Scenarios	\$2,000.00	\$2,000.00	\$2,000.00
	EMT-B Psychomotor Skills for SimMan 3G created by HCSSC and NAEMSE to prepare students for the certification exam.			
1 SMS6659C	EMT Psychom Sk Sim3G Cap 8 Scenarios	\$2,000.00	\$1,000.00	\$1,000.00
	EMT-B Psychomotor Skills for SimMan 3G created by HCSSC and NAEMSE to prepare students for the certification exam.			

ITEM TOTAL:	\$1,031,618.54
ESTIMATED TAX:	\$0.00
SHIPPING & HANDLING:	\$1,692.66
TOTAL:	\$1,033,311.20

There are various payment options; please see bottom of your quote for further clarification.
 Appropriate Sales Tax will be added to invoice – Pricing and Availability are subject to change
 Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order:

Payment:

. Net 30 Days for approved open accounts; CIA; Credit Cards accepted. Financing options now available – sample leasing payment terms follow.
 For additional information, ask your Inside Sales Representative listed above.

Lease term 24 months:	\$43,273.79*
Lease term 36 months:	\$28,849.20*
Lease term 48 months:	\$21,636.90*

*Quoted payments do not include Interest, Taxes, Maintenance, Cancellation fees or Insurance. Quotes are subject to credit approval and may change without notice.

Warranty:

- One(1) year warranty on manufactured products and 90 day warranty on refurbished products
- . Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

Delivery:

. Delivery of product to a specific location within your building, if requested is at an additional charge and not included in this quote

Training:

. Training will be scheduled within a year of the customer's agreed upon due date.

CANCELLATION or RESCHEDULING of EDUCATIONAL or TECHNICAL SERVICES WILL RESULT IN CANCELLATION/RESCHEDULING FEES.

7 DAYS OR LESS: 100% of Course / Service Cost
 8 DAYS to 2 WEEKS: 75% of Course / Service Cost
 15 DAYS to 20 DAYS: 50% of Course / Service Cost
 3 WEEKS or MORE: NO FEE

Customer will be required to submit a new PO to reschedule a cancelled course / service.

- TX Buyboard 530-17

LVN Program

Amount	Product Number	ITEM	Unit Cost	Total Cost	Comments
1		Suction Unit	\$ 600.00	\$ 600.00	
6		24 X 60 metal storage carts	\$ 500.00	\$ 3,000.00	
				\$ 3,600.00	

Dental Hgiene

Amount	Product Number	ITEM	Unit Cost	Total Cost	Comments
6	70418871	Mid Mark Autoclaves	\$ 6,000.00	\$ 36,000.00	To replace existing autoclaves purchased between 2000 & 2005
3	77184922	Ultrasonic Cleaners	\$ 2,300.00	\$ 6,900.00	To replace existing ultrasonics purchased between 2000 & 2005
1	70457929	Statum 2000 G4 autoclave	\$ 5,050.00	\$ 5,050.00	replace unit purchased in 2005
6		24 X 60 storage carts with wheels	\$ 500.00	\$ 3,000.00	
29		Chairside computers and server		\$ 47,000.00	
9		Faculty computer compatible with dental imaging software	\$ 1,300.00	\$ 11,700.00	Computers must be capable of accessing x-ray images
8		Digital x-ray sensors	\$ 5,000.00	\$ 40,000.00	Update to current technology and replace sensors purchased in 2012.
				\$ 149,650.00	TOTAL

Physical Therapist Assistant

Amount	Product Number	ITEM	Unit Cost	Total Cost
6		Storage Carts with wheels	\$ 500.00	\$ 3,000.00
3	HMT4X7BK	Electric Table BLK	\$ 2,695.00	\$ 8,085.00
1	L780RTM	Landice Rehabilitation Table	\$ 3,895.00	\$ 3,895.00
1	L7RB	Landice Reversing Belt Direction w Remote	\$ 595.00	\$ 595.00
2	RPPM14	RehabPro Standrd Pulley	\$ 1,300.00	\$ 2,600.00
1	AM710	Parallel Bars !) ft platform mount	\$ 1,625.00	\$ 1,625.00
1	MJM7010	PVC Ball Rack Holds 6 balls	\$ 169.00	\$ 169.00
1	DAB45	Dynatronics 45cm exercise ball Yellow	\$ 11.95	\$ 11.95
1	DAB55	Dynatronics 55cm exercise ball Orange	\$ 12.95	\$ 12.95
1	DAB65	Dynatronics 65mm exercise ball Green	\$ 13.95	\$ 13.95
1	DAB75	Dynatronice 75 exercise ball Red	\$ 16.95	\$ 16.95
1	PG8620	TR 20 Pathway Dual Chanel EMG Trainer	\$ 750.00	\$ 750.00
1	A206.3	Lifesize Skeleton with muscles	\$ 3,400.00	\$ 3,400.00
1	IDBAY48	Plyometric Rebounder Package	\$ 629.00	\$ 629.00
3		Treatment tables	\$ 1,140.00	\$ 3,420.00
4		Wheelchairs	\$ 4,000.00	\$ 16,000.00
1		Washer	\$ 1,200.00	\$ 1,200.00
1		Dryer	\$ 1,200.00	\$ 1,200.00
				\$ 46,623.80

Radiologic Technology

Amount	Product Number	ITEM	Unit Cost	Total Cost	Comments
1		Digital x-ray system	\$ 300,000.00	\$ 300,000.00	With the next 5 years all hospital Rad equipment will be required to be digital. Our current equipment is an older "Computed Radiography" technology that will need to be replaced to remian current with technology at the clinical site
		Assorted x-ray phantoms	\$ 50,000.00	\$ 50,000.00	Special manikins that allow student to produce radiographic images in lab.
6		Storage carts with wheels	\$ 500.00	\$ 3,000.00	
1		Cassette reader	\$ 8,000.00	\$ 8,000.00	Repair for current cassette reader
1		photomultiplier tube			
		Equipment move	\$ 10,000.00	\$ 10,000.00	
6		storage carts with wheels	\$ 600.00		
				\$ 371,000.00	TOTAL

Computer lab

Amount	Product Number	ITEM	Unit Cost	Total Cost	Comments
25		Desktop computers and monitors	\$ 1,000.00	\$ 25,000.00	
1		Symposium and CPU	\$ 3,200.00	\$ 3,200.00	
3		Lasarjet printers	\$ 300.00	\$ 900.00	
				\$ 29,100.00	Total

Needed Classroom Technology

Amount	Product Number	ITEM	Unit Cost	Total Cost	Comments
14		Elmo	\$ 400.00	\$ 5,600.00	
14		Symposiums and CPU	\$ 3,200.00	\$ 44,800.00	
14		LED projectors	\$ 500.00	\$ 7,000.00	
				\$ 57,400.00	TOTAL



*Wharton County
Junior College*

Totals

Program/ Area	Amount
Simulation Equipment from Leardal	\$ 1,033,312.00
General Equipment for Simulation Labs	\$ 356,000.00
LVN	\$ 3,600.00
Dental Hygiene	\$ 149,650.00
PTA	\$ 46,624.00
Rad Tech	\$ 371,000.00
Computer Lab	\$ 29,100.00
Classroom Technology	\$ 58,000.00
TOTAL	\$ 2,047,286.00