

THREE RIVERS SCHOOL DISTRICT

School Board Meeting Report

Board Meeting Date: January 2010

Agenda #

Staff/Administrator: Chris Pendleton

Superintendent: Dr. Dan Huber-Kantola

Information: Seeking Approval National Travel

Action:

1. Please state your proposal briefly and clearly. What do you want the board to know, discuss, or decide?

Hidden Valley High School business teacher Chris Pendleton is asking for permission to go to the Body Language Institute from Feb. 7th to Feb. 13th in Alexandria, Virginia. This is a once-in-a-lifetime opportunity to attend a conference that will enhance public speaking at Hidden Valley High School. Two classes are being taught 101 and 102 (see below). My daughter, Gabrielle Pendleton, will also be attending the conference (at her own cost).

2. Provide history/background information on your proposal.

THE BODY LANGUAGE INSTITUTE (BLI) is an elite certification program that offers award-winning advanced communications training that helps executives, sales people, and future leaders build executive presence, explode their selling skills, and create and deliver business presentations that win new business.

President Janine Driver and her team of the world's most sought after subject matter experts have helped clients become the total leader, which ultimately led them to win billions of dollars in new business contracts.

The elite A-list clients come from a wide variety of industries including business management and development, real estate, financial services, insurance, law, high tech, law, media, medical, hospitality, government, vacation home ownership, consulting, and entrepreneurs.

3. List the advantages of your proposal.

Two items:

- 1— Will come back to train teachers on the information from this conference at a late start day at HVHS and then a late start day next August.
- 2— No cost to the district--working with Southern Oregon ESD and the teacher's grant money to cover all cost for this event.

4. List possible disadvantages of your proposal.

Miss five days of school (sub costs will be paid via Perkins).

5. List possible alternatives that could also offer a solution to your proposal. Why were they not recommended?

There are no alternatives.

6. Superintendent's Recommendations:

101: Non-Verbal Communication

The introductory session of the BLI is a three-day program that will introduce the new body language to students and will comprehensively examine body language in the world through history, research, and case studies.

MODULE 1: Obtain Scientific Proof & Current Studies, Re: The New Body Language

MODULE 2: Evaluate Your First Impression & Positively Influence Your Career & Social Life

MODULE 3: Necessity of Norming & Powerful Questions: Break Problem-Solving Barriers & Improve Productivity

MODULE 4: Crack the Proxemics Code: Achieve Your Goals Through Use of Space & Distance

MODULE 5: Know Your Own Norm/Accentuate Your Awareness: Improve & Maintain Good & Healthy Relationships

MODULE 6: Unleash Your Maximum Brain Power: Win the Upper-Hand in Any Situation

MODULE 7: Discover & Overcome Inattentive Blindness: Enhance Your Personal Value

MODULE 8: Uncover the International Secrets of Body Language (As Seen on the History Channel Documentary, 2008)

MODULE 9: Maximize Your Pitch & Tone Every Time You Speak: Increase Your Ability to Motivate & Persuade Others with Your Voice

MODULE 10: S.W.A.T.: Success, Wellness, Attitude, Teamwork: Avoid Conflict & Directly Affect the Level of Support You Receive from Others

MODULE 11: Decode Personality & Character Through Handwriting Analysis: Build Instant Rapport & Understand How to Motivate Yourself & Others to Achieve Results

MODULE 12: Select Your Seat for Success: Increase Your Influence in Any Situation

MODULE 13: Putting it All Together: Nonverbal & Verbal Communications Success Strategies That Save You Time & Money

Includes Lesson:

***** Decode Personality & Character Through Handwriting Analysis: Build Instant Rapport & Understand How to Motivate Yourself & Others to Achieve Results.**

102: Public Speaking Plunge

The second session of the BLI is a two-day program that encompasses an in-depth understanding of detecting emotions through body language and facial expressions. Students will be challenged to apply this knowledge through practical exercises and activities.

MODULE 1: Obtain Scientific Proof & Current Studies, Re: The New Body Language

MODULE 2: Take the Public Speaking Plunge: Tune Up Your Executive Presence & Explode Your Confidence – Introduction to PE

MODULE 3: Current Business Etiquette: Project Professionalism & Gain the International Edge in the Game of Life

MODULE 4: Putting it All Together: Effectively Plan Your Presentation to Fearlessly Dominate the Stage, Create Accurate Content-Rich Material, & Guarantee Measurable Results – On Your Own

MODULE 5: Show Time: Individual Presentations Per Team

Includes Lesson:

***** Introduction to Detecting Deception: FREE Yourself from Master Manipulators & Liars & Control the Outcome in Any Situation**