



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: August 18, 2025

Agenda Section: Consent

Agenda Item Title: Installation of Security Cameras from Waypoint

From: Tony Kingman, Chief Financial Officer

Additional Presenters if Applicable: N/A

Description: This item is for a second quote from Waypoint for a Verkada Camera Installation Project for additional sites. The project includes replacing and adding interior and exterior cameras and installing network switches to support cameras. The quote also includes the cost of cabling and additional hardware. The total quoted amount is \$73,305.27.

Historical Data: The primary goal is to support school systems in meeting the School Safety Requirements outlined in 19 Texas Administrative Code (TAC) Chapter 61, School Districts, Subchapter CC, Commissioner's Rules Concerning School Facilities, §61.1031. These are also referred to as the "School Safety Standards".

Recommendation: The district is recommending the acceptance of Quote Number AAAQ24879 from Waypoint for a total of \$73,305.27.

Purchasing Director and Approval Date:

Funding Budget Code and Amount: N/A

District Goals: The goal is to enhance and upgrade comprehensive safety and security measures designed to protect all students, staff, and campus facilities within the district.



118 Vintage Park Blvd, W414, Houston, TX 77070
Phone: 832-479-8540

QUOTE

Number AAAQ24879

Date Aug 5, 2025

Bill To

South San Antonio ISD
Israel De Leon
1450 Gillette Blvd.
San Antonio, TX 78224

Phone (210) 977-7025

Email Israel.DeLeon@southsanisd.net

Ship To

South San Antonio ISD
Israel De Leon
1450 Gillette Blvd
San Antonio, TX 78224-2100

Phone (210) 977-7025

Email Israel.DeLeon@southsanisd.net

Account Manager



Becky Reinis
469-964-6283
breinis@waypointsolutions.com

Contract

Notes:

Additional sites.

Line	Qty	Description	Unit Price	Ext. Price
1	52	Replacing Inside Cameras	\$522.64	\$27,177.28
2	18	Replacing Outside Cameras	\$616.39	\$11,095.02
3	20	New camera installation (interior and exterior) including labor to run up to 300ft of new cable.	\$1,053.89	\$21,077.80
4	10	Switch installation (excluding configurations)	\$312.50	\$3,125.00
5	6	Boxes of Leviton Cable (yellow)	\$1,625.00	\$9,750.00
6	1	Additional hardware needed for camera installation (conduit, j-hooks, etc.)	\$1,080.17	\$1,080.17
			SubTotal	\$73,305.27
			Tax	\$0.00
			Shipping	\$0.00
			Total	\$73,305.27

Purchase Options

Select your preferred payment option / purchase terms*:

☐ Net 30 Days Purchase (purchase amount \$73,305.27)

* If this quote contains finance payment options, the options are provided as an estimate only. Final payment amount is subject to credit verification and applicable taxes as required by law.

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