BOARD OF TRUSTEES AGENDA				
Workshop	X Regular		Special	
(A) X Report Only			Recognition	
Presenter(s): Sonia Gonza	ez, Attorney at Law			
Briefly describe the subje	ct of the report or recogn	ition presentation.		
DELINQUENT COLLE	CTION ACTIVITIES FOR JAI	NUARY - MARCH, 20	20	
(B) Action Item				
Presenter(s):				
Briefly describe the action	required.			
(C) Funding source: Identify	the source of funds if any	are required.		
(D) Clarification: Explain any question or issues that might be raised regarding this item.				



Quarterly Summary of Delinquent Tax Collection Activities and Results for Eagle Pass ISD



January - March 2020

Linebarger Goggan Blair & Sampson, LLP

112 E. Pecan Street, Suite 2200, San Antonio, Texas 78205 (210) 225-6763 (800) 876-6144 Fax (210) 225-6410

www.lgbs.com

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LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

ATTORNEYS AT LAW 112 E Pecan St. Suite 2200 San Antonio, TX 78205

Main: 210.225.6763

April 30, 2020

School Board of Trustees Eagle Pass ISD 1420 Eidson Road Eagle Pass, Texas 78852

RE: January - March 2020 Quarterly Delinquent Tax Collection Report

Dear Trustees:

We are pleased to present this quarterly report for the period of January - March 2020 summarizing the delinquent tax collection services we have provided Eagle Pass ISD. Our work plan and activity reports reflect a consistent effort by the firm to maximize results. While we work to collect all eligible accounts referred to the firm, we are mindful to expedite the collection of the District's largest accounts as quickly as possible. Our technology and experienced professionals enable us to work and monitor every delinquent account. The aggressive, but fair approach we take continues to receive good response from taxpayers. Recognizing that legal enforcement is a last resort option, we encourage payment plans for those needing such arrangements to meet their obligations to the District. We want to assure you that while our program is fair and aggressive, we continue to place a high priority on providing professional courteous taxpayer assistance to help those taxpayers that are experiencing financial hardship during these tough economic times.

Our entire staff remains focused on delivering services with the high degree of excellence that you have come to expect from our firm. Please contact us if you, the school board, or other administrative personnel have any questions about this report or the services we provide Eagle Pass ISD.

Kindest regards,

SONIA A. GONZALEZ

Partner

cc: Samuel Mijares, Superintendent of Schools
Ismael Mijares, Deputy Superintendent for Business & Finance
Deniz Brown, Benefits & Risk Management Director
Rolando Martinez, Tax Assessor Collector

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Eagle Pass ISD

Quarterly Delinquent Tax Collection Report – January – March 2020

CHAPTER I

Work Plan Elements to Maximize Collections

Note: The firm regularly analyzes the District's tax roll to ensure our efforts maximize collection results. Thus, the work plan below is a general overview of the efforts we initiate on a monthly basis.

Notifications

- > Mail first notification in February and all other accounts in July
- > Mail 33.07 Resolution Notice in May
- > Mail 1st follow-up notice and a second notification in September
- > Mail special, targeted communications monthly depending on account status each month

Litigation

- > Randomly file lawsuits, with focus on high dollar, chronic accounts each month
- > Take necessary steps to move all pending cases through the court system each month
- > Conduct Sheriff sales and initiate a resale of struck off properties
- When necessary initiate tax seizures to protect the tax lien on business personal property accounts
- > File proof of claims in bankruptcy courts throughout the United States where taxes are due, and take actions necessary to secure taxes in the discharge of the bankruptcy

Research

- Conduct skip tracing research on all accounts flagged with bad address
- > Secure an abstract of title on property before filing suit on delinquent accounts
- Conduct follow-up research on defendants where citations have not been successfully served
- Initiate any other title or ownership research necessary to expedite resolution and payment of accounts

Taxpayer Communication

- Initiate contact with larger accounts and business personal property accounts to expedite payment
- > Set up payment plans as authorized by the Eagle Pass ISD Tax Office
- Remain available during all business hours to assist taxpayers by phone or in person
- > Respond to incoming correspondence within these business days

Other Work Plan Elements

- ➤ Maintain communication with all governmental departments (i.e.: Tax Office, Appraisal District, District Clerks Office, Sheriff's Department, and Judiciary) involved in the collection process to ensure the collection program remains as efficient as possible and serves to maximize collections while serving the needs of taxpayers
- Provide reports and information whenever necessary to the District

EAGLE PASS ISD

ACTIVITY SUMMARY

January – March 2020				
	Number of Accounts	Dollar Amount		
Mailings		* * * * * * * * * * * * * * * * * * * *		
Mass Mailings (January – March 2020)	2,335	\$2,156,787.64		
Target Mailings (January – March 2020)	313	\$958,632.11		
Taxpayer Assistance and Payment Arrang	gements			
Outbound Collection Calls	499	\$1,537,726.00		
Taxpayer Walk Ins	578	\$1,590,093.99		
In Bound Phone Inquiries & Correspondence	710	\$1,906,301.47		
Tax Office Payment Arrangements	25	\$75,136.89		
Research and Litigation				
Abstracts of Title and Ownership Research	245	N/A		
Lawsuits Filed	31	\$96,605.99		
Judgments Entered	8	\$37,573.83		
Properties Set for Sale	13	N/A		

Eagle Pass ISD

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Delinquent Collection Activity

A. Mass Mailings

We mail personalized letters to all accounts on the tax roll that are not involved in litigation or have a condition that would prevent immediate legal action such as a payment arrangement, exemption, age or disability deferral, appraisal dispute, or other conditions that negate legal action. The mailing initiated since January 2020 is reflected below.

Mass Mailing Activity			
Time Period	Letter Type	Number of Letters	Dollar Amount
January 2020	Final Warning	2,335	\$2,156,787.64
TO.	ΓAL	2,335	\$2,156,787.64

Sample letters are included on the following page.

B. Targeted Mailings

Each week the Firm mails personalized letters to groups of taxpayers based on the status of the account. The letters include Notice of Default, Trial Notice, Notice of Court Costs Due, Notice of Intent to Enforce Judgment, Notice of Seizure, Notice of Tax Foreclosure, Notice of Non-Suit Letters, and Notice of Lawsuit Dismissal.

Targe	Target Mailing Activity			
Time Period	Number of Letters	Dollar Amount		
January 2020	100	\$388,148.27		
February 2020	113	\$445,218.33		
March 2020	100	\$125,265.51		
TOTAL	313	\$958,632.11		

^{*}Targeted Letters are sent to all identified property owners and lien holders associated with the delinquent accounts and any related pending lawsuit.

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LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

ATTORNEYS AT LAW 112 E. Pecan Street, Suite 2200 San Antonio, TX 78205 PHONE: (210) 225-4422 FAX: (210)225-6410 (800) 876-6144 January 8, 2020

DT1067763859

DELINOUENT TAXES : PENALTY/INTEREST :

\$7,307,71 \$15,283.83

TOTAL DUE

\$22,591.54

լելնննիվիգությունիկիկիկիկիկինուիկին բույնուիներին

RE: Acct. #4042 CAD#4042- ABSTRACT A0849, VARCENAS, ANDRES, SURVEY #30, ACRES 3.91 (see attached DELINQUENT ACCOUNT STATEMENT)

FINAL WARNING!

Dear Eagle Pass Independent School District Taxpayer:

Several notices have been mailed urging you to pay your delinquent property taxes. Since you have failed to respond, we have no choice but to refer your account for legal enforcement. You must make payment within ten (10) days from the date of this letter or face possible seizure or foreclosure proceedings designed to satisfy your tax delinquency. If legal action is taken, you will be required to pay all related costs and fees, in addition to your delinquent taxes, penalty and interest. You can stop this from happening by contacting our office immediately to make payment.

Full payment should be made payable to Eagle Pass Independent School District and mailed to:

Eagle Pass Independent School District Tax Office PO Box 1530 Eagle Pass, TX 78853 (830) 773-3826

Please disregard this notice if: (1) you have paid these taxes since January 7, 2020, (2) you are timely paying these taxes under an installment agreement with the tax collector, or (3) you are now a debtor in a pending bankruptcy. If you are in bankruptcy, please furnish to us in writing the number of your bankruptcy case and the identification of the court in which it is pending so as to enable us to code your account and avoid further mailings to you. Please mail your bankruptcy information to the address

TEXAS LAW REQUIRES THAT WE NOTIFY YOU THAT IF YOU ARE 65 YEARS OF AGE OR OLDER OR DISABLED, AND YOU OCCUPY THE PROPERTY DESCRIBED IN THIS DOCUMENT AS YOUR RESIDENCE HOMESTEAD, YOU SHOULD CONTACT THE APPRAISAL DISTRICT REGARDING ANY ENTITLEMENT YOU MAY HAVE TO A POSTPONEMENT IN THE PAYMENT OF THESE TAXES.

Sincerely. LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

Sonia A. Gonzalez

Attorney at Law

ESTA CORRESPONDENCIA SE TRATA DE SUS IMPUESTOS Y LA POSIBILIDAD DE UNA DEMANDA ACERCA DE SU PROPIEDAD. SI USTED DESEA ASISTENCIA POR UNA PERSONA QUE HABLA ESPANOL, LLAME USTED A (800)876-6144 Y UNA PERSONA LE AYUDARA

: IOSK

Taxpayer Assistance

A. Taxpayer Inquiries

Taxpayers are encouraged to contact us to resolve their delinquent accounts. We have experienced bilingual personnel available Monday – Friday from 8:30 am to 5:30 pm to assist taxpayers. Each communication represents an opportunity to resolve problems and facilitate the payment of taxes. This chapter of the report summarizes our taxpayer assistance efforts based on the origin of the inquiry (walk-in, by phone or in writing).

Outbound Collection Calls		
Time Period	Number of Accounts	Dollar Amount
January 2020	116	\$464,077.70
February 2020	219	\$588,703.80
March 2020	164	\$484,944.50
TOTAL	499	\$1,537,726.00

In Bound Correspondence and Phone Inquiries		
Time Period	Number of Accounts	Dollar Amount
January 2020	319	\$794,230.28
February 2020	201	\$607,718.22
March 2020	190	\$504,352.97
TOTAL	710	\$1,906,301.47

Tax	Taxpayer Walk Ins			
Time Period	Number of Accounts	Dollar Amount		
January 2020	240	\$627,001.85		
February 2020	171	\$473,872.70		
March 2020	167	\$489,219.44		
TOTAL	578	\$1,590,093.99		

B. Payment Arrangements

Taxpayers who are unable to pay their delinquent taxes in full are provided payment plan options based on the criteria set forth by the District. We encourage taxpayers who need assistance to utilize this payment opportunity to resolve their delinquent accounts.

Payment plans help to expedite payment in full by allowing financially challenged taxpayers partial payment options. The Tax Office provides formal payment contracts with specified time periods to pay off the delinquent balance. During the payoff period the account is placed on hold to prevent collection enforcement through legal action. Payment resolutions negotiated by the Firm usually involve business and larger real estate accounts because of the direct contact we initiate to collect the taxes. If partial payments are the only feasible way to resolve the account, we agree to process their partial payments and extend a 30-day hold to make their next payment.

Tax Office Payment Arrangements		
Time Period	Number of Accounts	Dollar Amount
January 2020	11	\$33,774.23
February 2020	10	\$27,408.20
March 2020	4	\$13,954.46
TOTAL	25	\$75,136.89

Research

A. Address and Ownership Research

The Firm's research personnel have access to national search engines to update address information on return mail or accounts on the tax roll that have an insufficient address. Our in-house research specialists are also trained to resolve complex ownership errors in the deed records. In some cases, the research must go back to the original plats from the 1800's. When a new address or new ownership record is found, we share our findings with the Maverick County Appraisal District so that they may verify the data and update their records.

Address & Ownership Research		
Time Period	Number of Accounts	
January 2020	66	
February 2020	78	
March 2020	75	
TOTAL	219	

B. Title Research

Prior to the filing of a lawsuit, the Firm will request an abstract of title from our abstractors to ensure that all lien holders are enjoined in the lawsuit. We randomly select accounts for litigation in addition to selecting specific accounts that we have determined require legal action. If title cannot be verified, the Firm's in-house research team will work with our abstractors and Maverick County Appraisal District to complete the title process.

Abstract of Title Processed		
Time Period	Title Orders Requested	Title Orders Received
January 2020	0	12
February 2020	20	14
March 2020	0	0
TOTAL	20	26

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Litigation

The Firm files lawsuits regularly throughout the year. We continue to work closely with the Maverick County District Clerk, Sheriff's Department and Judiciary to ensure our litigation procedures help to expedite the prosecution of the large volume of lawsuits filed. Dockets are set several times a year and sheriff sales this year will be held twice a year on the steps of the Maverick County Courthouse.

The Firm is proactive in its efforts to collect taxes involved in bankruptcy. We monitor new bankruptcy filings every week to determine if taxes are due to our clients. Claims are filed immediately and include not only delinquent taxes but also current year taxes that will be due the District.

A detailed list of lawsuits filed including suit number, filing date, and defendant style can be found below.

	Lawsuits Filed			
Suit Number	Filing Date	Defendant Style		
20-01-05850-TX	09-Jan-2020	ANTONIO P. LOPEZ, AKA ANTONIO F. LOPEZ, ET AL		
20-01-05836-TX	09-Jan-2020	FRANCISCO BALDERAS		
20-01-05839-TXAJA	09-Jan-2020	RICARDO FLORES		
20-01-05840-TX	09-Jan-2020	RICARDO HERNANDEZ		
20-01-05843-TXAJA	09-Jan-2020	MIKE MURSKI, ET AL		
20-01-05834-TX	09-Jan-2020	THE CHILDREN'S HEAVEN, LLC DBA GAME-ON-EAGLE PASS		
20-01-05837-TXAJA	09-Jan-2020	ALFREDO DIAZ , DOING BUSINESS AS 20/20 OPTICAL		
20-01-05841-TXAJA	09-Jan-2020	CONSUELO GARZA, ET AL		
20-01-05845-TXAJA	09-Jan-2020	ANABEL ZAMARRIPA		
20-01-05835-TXAJA	09-Jan-2020	TEMPLAR AGGREGATES HAULING, INC.		
20-01-05832-TX	09-Jan-2020	JUAN ISRAEL MENDOZA , DOING BUSINESS AS MAVERICK SPORTING GOODS		

Lawsı	Lawsuits Filed Continued			
Suit Number	Filing Date	Defendant Style		
20-01-05833-TXAJA	09-Jan-2020	ZULEMA MUNOZ , DOING BUSINESS AS DERKSEN PORTABLE BUILDINGS		
20-01-05848-TX	09-Jan-2020	SALLY GONZALEZ		
20-01-05838-TX	09-Jan-2020	JOSE BARRERA-RUEDA , DOING BUSINESS AS PILO'S AUTO REPAIR		
20-01-05842-TX	09-Jan-2020	FRANCISCO DENA, ET AL		
20-01-05849-TXAJA	09-Jan-2020	ELVA ALICIA VILLARREAL, AKA ELVA ALICIA VILLARREAL CRUZ		
20-01-05831-TXAJA	09-Jan-2020	LIZETH IBARRA		
20-01-05844-TX	09-Jan-2020	FERNANDO GALINDO, JR., ET AL		
20-01-05846-TX	09-Jan-2020	ELIA RIOS, AKA ELIA RIOS FLORES, ET AL		
20-01-05847-TXAJA	09-Jan-2020	REYNALDO GONZALEZ		
20-03-05868-TX	02-Mar-2020	ORALIA HERNANDEZ, ET AL		
20-03-05871-TXAJA	02-Mar-2020	CESAR A. CENICEROS, ET AL		
20-03-05870-TX	02-Mar-2020	DAVID LONGORIA, ET AL		
20-03-05869-TXAJA	02-Mar-2020	GUADALUPE BALDERAS		
20-03-05867-TXAJA	02-Mar-2020	MIGUEL VEGA, ET AL		
20-03-05866-TX	02-Mar-2020	JOSE M. HUERTA, ET AL		
20-03-05873-TXAJA	02-Mar-2020	ERMELINDO PUENTE, ET AL		
20-03-05872-TX	02-Mar-2020	RENE Z. VASQUEZ, ET AL		
20-03-05879-TXAJA	05-Mar-2020	PRAXEDIS PEREZ, ET AL		
20-03-05881-TXAJA	05-Mar-2020	SEVERIANO PEREZ, ET AL		
20-03-05882-TX	05-Mar-2020	RAFAEL SORIA, ET AL		
TOTAL: 31				

Eagle Pass ISD

Quarterly Delinquent Tax Collection Report – January – March 2020

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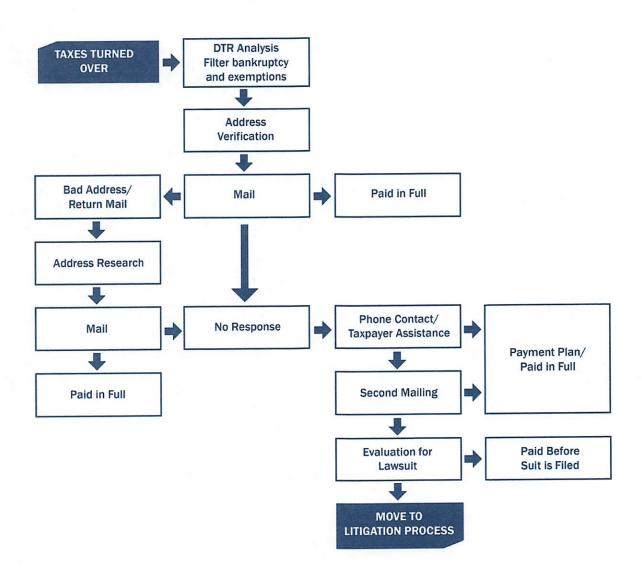
Trial Judgments			
Suit Number	Judgment Date	Litigation Status	Judgment Amount
19-01-05607-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$6,722.42
17-11-05313-TXAJA	07-Jan-2020	HOLD ON FILE	\$409.56
18-10-05561-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$0.00
17-03-05181-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$6,414.97
18-01-05367-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$3,294.18
06-02-03343-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$13,525.06
19-01-05605-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$4,445.18
15-09-05007-TXAJA	07-Jan-2020	JUDGMENT ENTERED	\$2,762.46
Total: 8	Olsh.	totals and	\$37,573.83

Dismissals and Release of Judgments			
Time Period	Number of Dismissals	Number of Release of Judgments	
January 2020	6	4	
February 2020	2	4	
March 2020	2	10	
TOTAL	10	18	

Motion and Order for Attorney Ad Litem			
Time Period	Number of Accounts Dollar Ar		
January 2020	1	\$4,781.98	
February 2020	4	\$10,780.40	
March 2020	0	\$0.00	
TOTAL	5	\$15,562.38	

Tax Sales				
Time Period	Number Set	Number Sold	Number Struck Off	Number Cancelled/Paid
March 2020	13	0	0	13
TOTAL	13	0	0	13

Linebarger Goggan Blair & Sampson, LLP Tax Collection Process



Bankruptcy Filings

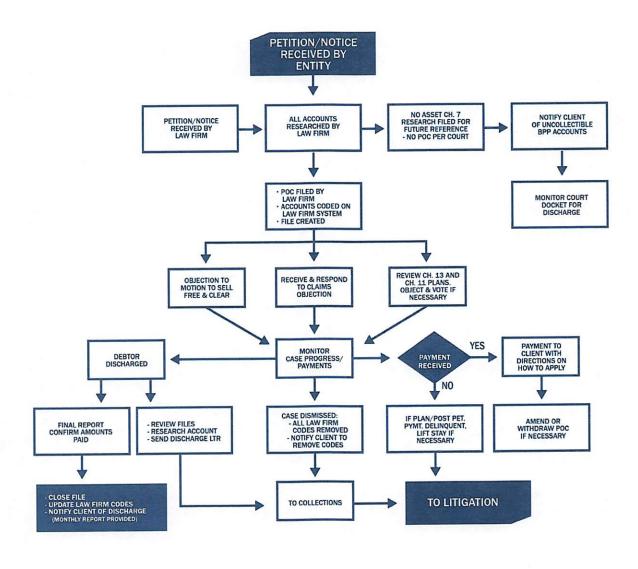
Claims Filed Involving the Eagle Pass ISD Tax Debt

January - March 2020

Bankruptcy Number	Account Number	Debtor Name	Claim Amount
20-50066	52007	JOSE FRANCISCO GONZALEZ	\$1,042.66
TOTAL	1		\$1,042.66

AS OF APRIL 2020, THERE ARE 13 EAGLE PASS ISD ACCOUNTS INVOLVED IN ACTIVE BANKRUPTCY PROCEEDINGS WITH DELINQUENT PROPERTY TAXES TOTALING \$99,831.15.

Linebarger Goggan Blair & Sampson, LLP Bankruptcy Procedures



Collection Results

Linebarger Goggan reports collections based on information provided to the Firm from the Tax Office. The table below summarizes delinquent tax collections on a monthly basis.

Eagle Pass ISD Delinquent Tax Collections				
Time Period	Year 2020	Year 2019	Year 2018	Year 2017
January	\$208,587.76	\$177,374.44	\$173,092.57	\$101,613.38
February	\$186,432.11	\$223,861.56	\$187,860.02	\$154,938.56
March	\$201,661.09	\$231,747.36	\$279,423.01	\$176,681.83
April		\$214,454.51	\$195,940.76	\$112,795.46
May		\$168,017.27	\$133,072.20	\$125,212.10
June		\$107,860.01	\$168,036.91	\$129,904.61
July		\$316,650.09	\$278,545.66	\$217,998.06
August		\$320,078.93	\$228,191.75	\$280,994.53
September		\$286,004.38	\$192,175.81	\$209,888.19
October		\$179,982.68	\$211,852.19	\$191,906.59
November		\$117,030.54	\$192,689.06	\$133,200.19
December		\$151,304.34	\$194,796.74	\$156,011.46
TOTAL	\$596,680.96	\$2,494,366.11	\$2,435,676.68	\$1,991,144.

¹Estimated collections based on Eagle Pass ISD tax office reports. Checks have not been received by LGB&S.

Eagle Pass ISD

Quarterly Delinquent Tax Collection Report – January – March 2020

Management and Support Team



Clif Douglass, III Managing Partner/San Antonio Joined in 1986



David Aelvoet Managing Partner/Bankruptcy Joined in 1993



Lilia Ledesma Capital Partner Joined in 2003



Ronald Rocha Capital Partner Joined in 1994



Sonia Gonzalez Partner Joined in 2007



Jeff Garcia Partner Joined in 2007



Don Stecker Partner Joined in 2008



Brad Balderrama Attorney Joined in 2009



Edra Bush Attorney Joined in 2016



Julian Casillas Attorney Joined in 2017



Baudi Cepeda Operations Manager Joined in 2006



Lindsay Moy Griffith Assistant Operations Manager Joined in 2002



Sara Garza Financial Reporting Manager Joined in 1983



Lorena De Hoyos Office & IT Administrator Joined in 2000



Nadine Quintanilla Assistant Operations Manager/Regional Supervisor Joined in 1994



Ana Cantu Collections Manager Joined in 2009 Eagle Pass Office



Rosa Cruz Litigation Assistant Joined in 2011 Eagle Pass Office



Cecilia Chance Litigation Assistant Joined in 2013 Eagle Pass Office



Claudia Munoz Litigation Assistant Joined in 2018 Eagle Pass Office



Trinie Hernandez Litigation Assistant Joined in 2019



Leticia Crespin Litigation Assistant Joined in 2002



Andres Garcia Litigation Assistant Joined in 2016



Brittany Pendergrast Dacorte Litigation Assistant Joined in 2019



Miranda Sellers Litigation Assistant Joined in 2018



Oralia Sandoval Litigation Assistant Joined in 2004



Marcos Mancha Litigation Assistant Joined in 2019



Sabrina Fernandez Litigation Assistant Joined in 2003



Karlye Belcher Litigation Assistant Joined in 2016



Yvette Lopez Litigation Assistant Joined in 2018