



**FOREST LAKE AREA SCHOOLS
FOREST LAKE, MN 55025**

February 4, 2016

AGENDA ITEM: 9.9

TOPIC: Award of RFP for On-Site Health Clinic

BACKGROUND: Over the past several years the District Employee Benefits Committee has researched methods of reducing the Districts' Group Medical Insurance Claims. One option is to offer employees an On-site Health Clinic. This service is being looked at as a means of reducing the District's Group Health Insurance costs to help prevent paying potential Cadillac Tax penalties anticipated in 2020.

The advertisement for the Request for Proposals (RFPs) for an On-Site Health Clinic was published in the Forest Lake Times. The RFPs have been reviewed by the Employee Benefits Committee, the Buildings & Grounds Committee and the Finance Committee.

PROCESS: Corporate Health Systems has assisted in developing the RFP specifications and in reviewing the RFPs submitted. Six agencies responded, CHS compiled the tabulation and presented their recommendation.

The Employee Benefits Committee, the Buildings & Grounds Committee, and the Finance Committee have reviewed the RFPs.

RECOMMENDATION: The committees recommend award of the On-Site Clinic RFP to Fairview.

ON - SITE CLINIC EVALUATION

Company / Firm:	Neopath	HealthPartners	Fairview
Staffing	Physicians Asst. -or- Nurse Practitioner & LPN	Physicians Asst. -or- Nurse Practitioner	Nurse Practitioner
2 day annual costs	\$ 278,020	\$ 212,300	\$ 170,800
3 day annual costs	\$ 385,213	\$ 261,300	\$ 201,100
Other notes:	Multiple years of success in this industry	Have only operated on-site clinics for 2-3 years	Limited experience with on-site clinics - Has a direct business relationship with PreferredOne