TORNILLO INDEPENDENT
SCHOOL DISTRICT
Educating children today to be the leaders of tomorrow.

Technology Department
19200 Cobb Avenue
Tornillo, TX 79853
Phone 915.765.3035
Fax 915.765.3099

MEMORANDUM

To:	Board of Trustees
From:	Carlos Garcia, Director of Technology
Subject:	E-rate Network Equipment Informational Update
Date:	10/29/2025

HISTORY:

The USAC Schools and Libraries program, commonly known as E-rate, provides discounts for eligible products and services as determined by the NSLP - National School Lunch Program.

Category 1 90% Discount - Internet Access Services
Category 2 85% Discount - Network Equipment & Services

RATIONALE:

The district's existing network equipment is nearing or has reached the end of its useful life., and will no longer be covered under warranty. The district plans to utilize the remaining budget cap of approximately $70,259.60 for FY2021-2025 to upgrade all network switches in the High School's data room MDF A, including installation and configuration. After careful consideration and through the result of the scoring matrix used, the recommendation to the Board of Trustees is to award the aforementioned project to Calian Corp.

Previously approved on 1/22/2025.

BUDGET IMPACT:

USAC adjusted our Funding Commitment Decision Letter (FCDL) from $59,720.66 to $53,294.63, as that was the remaining balance in our five-year budget after all invoices were processed. The only change is that TISD's portion will increase from $14,616.75 to $21,042.78, reflecting the $6,426.03 difference resulting from the FCDL adjustment. Local funding, Technology 53 budget.

ADMINISTRATIVE RECOMMENDATION:

Informational only.

Tornillo Independent School District

Network Internal Connections

Budget Summary

Project	Total Project Cost	Eligible Remaining E-rate Funding	Non-Erate Funded Portion	USAC Cost (85%)	TISD Cost (15%)
IC01 - Network Switch Upgrades	$ 74,337.41	$ 70,259.60	$ 4,077.81	$ 59,720.66	$ 14,616.75
Grand Total	**$ 74,337.41**		**$ 4,077.81**	**$ 59,720.66**	**$ 14,616.75**

After FCDL Adjustment

Project	Total Project Cost	Eligible Remaining E-rate Funding	Non-Erate Funded Portion	USAC Cost (85%)	TISD Cost (15%)
IC01 - Network Switch Upgrades	$ 74,337.41	$62,699.57	$ 11,637.84	$ 53,294.63	$ 21,042.78
Grand Total	**$ 74,337.41**		**$ 11,637.84**	**$ 53,294.63**	**$ 21,042.78**

Tornillo Independent School District

Request for Quote/Proposal

Reset

RFP Information			
Form 470 Date Posted:	11/19/2024	Phone:	915-765-3030
Due Date:	12/20/2024, 12pm MST	E-mail:	Erate@tisd.us
Bidding Number:	TISDFY25-IC01	Address:	19200 Cobb Ave PO Box 170 Tornillo, TX 79853
Form 470 Application #:	250006294		
SLD Entity:	142108		
Additional Information:			

Note: Switches will be used to replace existing obsolete equipment. Brand & models listed are preferred, not required. If an alternative solution is proposed, change Product Number & Product Description only. You may submit proposals for different solutions using this same template.

For Vendor Use Only			
Date Submitted:	12/20/2024	Vendor Quote #:	#094244 v1
Vendor Name:	Calian Corp	Phone:	(915) 275-1304
Contact Name:	Margie Rocha	Address:	840 W. Sam Houston Pkwy N. Suite 420
E-mail Address:	margie.rocha@calian.com	City:	Houston
E-rate SPIN:	#143051678	State:	TX
		Zip:	77024

Product Number	Product Description	Qty	Unit Cost	Total Price
N/A	Network Switch Equipment (as listed on attached Cisco Equipment Estimate.pdf document attached to include S/H if any). Submit itemized quote proposal on a separate document. Enter grand total of entire proposal here.	N/A	N/A	$ 69,662.47
N/A	Installation and configuration cost of Network Switch Equipment above at the High School MDF Data Room located on 430-D Oil Mill Rd. Tornillo, TX 79853.	N/A	N/A	$ 4,675.00
			Grand Total:	$ 74,337.47

Additional Information:

This is Option 2 recommended by Calian.

Tornillo ISD is exempt from all applicable Federal and State Taxes.
Tax-exempt information will be furnished upon request.

Calian Corp.
3821 Constitution Drive Suite 100
El Paso, TX 79922
Phone: 915-2751303
Fax:
Web: calian.com/itcs

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Erate BID # TISDFY25-IC01 (Option 2)

Erate BID # TISDFY25-IC01 (Option 2)

Quote #094244 v2

Prepared For:	Ship To:
TORNILLO ISD	**TORNILLO ISD**
Carlos Garcia 19200 Cobb Ave Tornillo, TX 79853	Carlos Garcia 19200 Cobb Ave Tornillo, TX 79853
P: (915) 765-3000 **E:** garciac@tisd.us	**P:** (915) 765-3000 **E:** garciac@tisd.us

Date Issued:	**10.17.2025**
Expires:	**01.15.2025**
Payment Terms:	**Net 30 Days**
Rep:	**Margie Rocha**
Email:	**Margie.Rocha@calian.com**
Phone:	**(915) 275-1304**

Ln#	Item	Description	Price	Qty	Ext. Price
		Cisco Meraki Switches - Erate Spin #143051678			
1	C9300-48U-M	**C9300 48-port UPOE, 1100wac PS, w/MERAKI**	$4,518.16	2	$9,036.32
2	C9300-NM-8X-M	**C9300 8 x 10GE Network Module, w/MERAKI**	$1,085.76	2	$2,171.52
3	CAB-SPWR-30CM-M	**C9000 Stack Power Cable 30 CM, w/MERAKI**	$44.86	2	$89.72
4	STACK-T1-1M-M	**C9000 1M Type 1 Stacking Cable, w/MERAKI**	$83.58	2	$167.16
5	C9300-48U-M	**C9300 48-port UPOE, 1100wac PS, w/MERAKI**	$4,518.16	1	$4,518.16
6	CAB-SPWR-30CM-M	**C9000 Stack Power Cable 30 CM, w/MERAKI**	$44.86	1	$44.86
7	STACK-T1-1M-M	**C9000 1M Type 1 Stacking Cable, w/MERAKI**	$83.58	1	$83.58
8	C9300-48U-M	**C9300 48-port UPOE, 1100wac PS, w/MERAKI**	$4,518.16	2	$9,036.32
9	C9300-NM-8X-M	**C9300 8 x 10GE Network Module, w/MERAKI**	$1,085.76	2	$2,171.52
10	CAB-SPWR-30CM-M	**C9000 Stack Power Cable 30 CM, w/MERAKI**	$44.86	2	$89.72
11	STACK-T1-1M-M	**C9000 1M Type 1 Stacking Cable, w/MERAKI**	$83.58	2	$167.16
12	C9300-48U-M	**C9300 48-port UPOE, 1100wac PS, w/MERAKI**	$4,518.16	3	$13,554.48
13	CAB-SPWR-30CM-M	**C9000 Stack Power Cable 30 CM, w/MERAKI**	$44.86	3	$134.58
14	STACK-T1-1M-M	**C9000 1M Type 1 Stacking Cable, w/MERAKI**	$83.58	3	$250.74
15	C9300-48U-M	**C9300 48-port UPOE, 1100wac PS, w/MERAKI**	$4,518.16	1	$4,518.16
16	CAB-SPWR-30CM-M	**C9000 Stack Power Cable 30 CM, w/MERAKI**	$44.86	1	$44.86
17	STACK-T1-3M-M	**C9000 3M Type 1 Stacking Cable, w/MERAKI**	$147.61	1	$147.61
18	MERAKI-SUB	**Meraki SW Subscription -**	$0.00	1	$0.00
19	LIC-MS-300-L-E	**Meraki MS300 Large Essentials Subscription LIC and Support - 12mo**	$2,604.00	9	$23,436.00

Calian Corp.
3821 Constitution Drive Suite 100
El Paso, TX 79922
Phone: 915-2751303
Fax:
Web: calian.com/itcs

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Erate BID # TISDFY25-IC01 (Option 2)

Ln#	Item	Description	Price	Qty	Ext. Price
		Cisco Meraki Switches - Erate Spin #143051678			
				Subtotal:	**$69,662.47**

Ln#	Item	Description	Price	Qty	Ext. Price
		Scope Of Work			
20	SERVICES - SOW Attached	**SERVICES - SOW Attached**	$4,675.00	1	$4,675.00
				Subtotal:	**$4,675.00**

Quote Summary	Amount
Cisco Meraki Switches - Erate Spin #143051678	$69,662.47
Scope Of Work	$4,675.00
Total:	**$74,337.47**

This Quote and all products and services purchased under this Quote by the customer listed above (the “Customer”) shall be subject to the terms and conditions in Calian’s Master Services Agreement (the “MSA”), which are incorporated herein by reference and can be found at https://itcs.calian.com/itcs-msa/ . The Customer shall be referred to as “you”, “your” or “Client” under the MSA. Calian will not be bound by any terms or conditions printed or referenced on any purchase order, invoice, memorandum, or other written communication supplied by the Customer unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

Acceptance

TORNILLO ISD

Signature / Name Initials

Date

PO Number

September 30, 2025

Funding Commitment Decision Letter

Funding Year 2025

Contact Information:
Carlos Garcia
Tornillo Independent School District
PO Box 170
19200 Cobb Ave.
Tornillo, TX 79853
garciac@tisd.us

FCC Form 471: 251006285

BEN: 142108
Wave: 24
Application Nickname: 471-FY25-26IC

Totals

Total Committed	**$53,294.63**

What is in this letter?

Thank you for submitting your application for Funding Year 2025 Schools and Libraries Program (E-rate) funding. Attached to this letter, you will find the funding statuses for the FCC Form(s) 471, Services Ordered and Certification Form, that you submitted and referenced above.

The Universal Service Administrative Company (USAC) is sending this information to both the associated applicant(s) and the service provider(s) so that you can work together to complete the funding process.

Next Steps

1. Work with your service provider(s) to determine if your bills will be discounted or if you will request reimbursement from USAC after paying the full cost for the services you receive.

2. Review the Children's Internet Protection Act (CIPA) requirements and file the FCC Form 486 (Service Confirmation and CIPA Certification Form). **The deadline to submit this form is 120 days from the date of this letter or from the service start date (whichever is later).**

3. Invoice USAC

- **If you (the applicant) are invoicing USAC:** You must pay your service provider(s) the full cost for the services you receive and file the FCC Form 472, the Billed Entity Applicant Reimbursement (BEAR) Form, to invoice USAC for reimbursement of the discounted amount.

- **If your service provider(s) is invoicing USAC:** The service provider(s) must provide services, bill the applicant for the non-discounted share, and file the FCC Form 474, the Service Provider Invoice (SPI) form, to invoice USAC for reimbursement for the discounted portion of costs. Every funding year, service providers must file an FCC Form 473, the Service Provider Annual Certification Form, to be able to submit invoices and to receive disbursements.

- **To receive an invoice deadline extension, the applicant or service** provider must request an extension on or before the last date to invoice. **If you anticipate, for any reason, that invoices cannot be filed on time,** USAC will grant a one-time, 120-day invoice deadline extension if timely requested.

How to Appeal or Request a Waiver of a Decision

You can appeal or request a waiver of a decision in this letter **within 60 calendar days** of the date of this letter. Failure to meet this deadline will result in an automatic dismissal of your appeal or waiver request.

Note: The Federal Communications Commission (FCC) will not accept appeals of USAC decisions that have not first been appealed to USAC. However, if you are seeking a waiver of E-rate program rules, you must submit your request to the FCC and not to USAC. USAC is not able to waive the E-rate program rules.

- **To submit your appeal to USAC,** visit the Appeals section in the E-rate Productivity Center (EPC) and provide the required information. USAC will reply to your appeal submissions to confirm receipt. Visit USAC's website for additional information on submitting an appeal to USAC, including step-by-step instructions.

- **To request a waiver of the FCC's rules,** please submit it to the FCC in proceeding number CC Docket No. 02-6 using the Electronic Comment Filing System (ECFS). Include your contact information, a statement that your filing is a waiver request, identifying information, the FCC rule(s) for which you are seeking a waiver, a full description of the relevant facts that you believe support your waiver request and any related relief, and any supporting documentation.

For appeals to USAC or to the FCC, be sure to keep a copy of your entire appeal, including any correspondence and documentation, and provide a copy to the affected service provider(s).

Obligation to Pay Non-Discount Portion

Applicants are required to pay the non-discount portion of the cost of the eligible products and/or services to their service providers. Service providers are required to bill applicants for the non-discount portion of costs for the eligible products and/or services. The FCC stated that requiring applicants to pay the non-discounted share of costs ensures efficiency and accountability in the program. If using the BEAR invoicing method, the applicant must pay the service provider in full (the non-discount plus discount portion) **before** seeking reimbursement from USAC. If using the SPI invoicing method, the service provider must first bill the applicant **before** invoicing USAC.

Notice on Rules and Funds Availability

The applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program and the FCC's rules. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake to assure that committed funds are being used in accordance with such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction of USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds.

Funding Commitment Decision Overview

Funding Year 2025

Application Comments for FCC Form 471: #251006285

The CEP Base Year for BEN 92952 Tornillo Intermediate School was modified from 2024 to 2022 that could be validated based on third party data. <><><><><> The CEP Base Year for BEN 92951 Tornillo Junior High was modified from 2024 to 2022 that could be validated based on third party data. <><><><><> The CEP Base Year for BEN 16047830 Tornillo High School was modified from 2024 to 2022 that could be validated based on third party data.

Funding Commitment Decision Overview

Funding Request Number (FRN)	Service Provider Name	Amount Requested	Amount Committed	Status
2599009175	Calian Corp	$59,720.66	$53,294.63	Funded

FRN	**Service Type**	**Status**
2599009175	Internal Connections	Funded

Dollars Committed			
Monthly Cost		**One-time Cost**	
Months of Service	12		
Total Eligible Recurring Charges	$0.00	Total Eligible One Time Charges	$62,699.57
	Total Pre-discount Charges	$62,699.57	
	Discount Rate	**85.00%**	
	Committed Amount	**$53,294.63**	

Dates	
Service Start Date	**7/1/2025**
Contract Expiration Date	**6/30/2026**
Contract Award Date	1/23/2025
Service Delivery Deadline	9/30/2026
Expiration Date (All Extensions)	

Service Provider and Contract Information	
Service Provider	Calian Corp
SPIN (498ID)	143051678
Contract Number	094244
Account Number	915-765-3000
Establishing FCC Form 470	250006294

Consultant Information	
Consultant Name	
Consultant's Employer	
CRN	

Funding Commitment Decision Comments

MR1: FRN Line Item #2599009175.001 was for Switch, and Module and was split to agree with the applicant documentation. The new FRN Line Item # for Module is 2599009175.002 for the amount of $4,343.04. The product or service remaining in the original FRN Line Item #2599009175.001 is Switch for the amount of $36,585.63.. <><><><> MR2: FRN Line Item #2599009175.001 was for Switch, and Cabling and was split to agree with the applicant documentation. The new FRN Line Item # for Cabling is 2599009175.003 for the amount of $1,219.99. The product or service remaining in the original FRN Line Item #2599009175.001 is Switch for the amount of $36,585.63.. <><><><> MR3: FRN Line Item #2599009175.001 was for Switch, and License and was split to