

QUOTATION

Sold To	Okemos Public Schools Accounts Receivable 4406 Okemos Road Okemos, MI, 48864 United States	Ship To	Hiawatha Elementary 1900 Jolly Rd Okemos, MI, 48864 United States
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Date	Quote #	Terms	Rep	Project	Ship Contact
2025-12-02	QTN-19464 Valid Until 01-02-2026	Net 10	Lincoln Russell	2025 10 Hiawatha Playground - Mi Okemos Public Schools	

Item Code	Description	Qty	Rate	Amount
Drawing #	Drawing # 25-6741B	1.0 Unit	\$ 109,179.00	\$ 109,179.00
ZZXX1030	PLAYHILLS ALPINE TRAIL	1.0 Unit	\$ 19,849.00	\$ 19,849.00
ZZXX1034	PLAYHILLS RIDGE TRAIL	1.0 Unit	\$ 20,218.00	\$ 20,218.00
ZZXX0983	AERIAL GRID NET	1.0 Unit	\$ 6,365.00	\$ 6,365.00
ZZXX0932	3.5in OD STEEL ARCH SWING 2-UNIT ADD-A-BAY	3.0 Unit	\$ 1,694.00	\$ 5,082.00
ZZXX0260	BELT SEAT W/SILVER SHIELD CHAIN FOR 8ft TOP RAIL	7.0 Unit	\$ 187.00	\$ 1,309.00
ZZXX0930	3.5in OD 2-UNIT STEEL ARCH SWING- 8ft TOP RAIL	1.0 Unit	\$ 2,822.00	\$ 2,822.00
ZZXX0892	Accessible Swing Seat - 8' top rail	1.0 Unit	\$ 1,631.00	\$ 1,631.00
Freight	Shipping Charges are estimated and are subject to actual shipping charges incurred at time of shipment.	1.0 Unit	\$ 4,086.67	\$ 4,086.67
Installation Charges	Installation Charges - For all play equipment. Excludes border timbers.	1.0 Unit	\$ 73,066.67	\$ 73,066.67
Wood Fiber	(111cy) Playground Engineered Wood Fiber Safety Surfacing - ASTM Compliant. For around new main structure.	1.0 Each	\$ 5,180.00	\$ 5,180.00
Wood Fiber	(40cy) Playground Engineered Wood Fiber Safety Surfacing - ASTM Compliant. For new swing area.	1.0 Each	\$ 1,866.67	\$ 1,866.67
APS-Border 12"	12" Playground Border with Spike. 53 border timbers.	1.0 Unit	\$ 1,554.67	\$ 1,554.67
APS-ADA Half Ramp	ADA Half Ramp System for use with 8" or 12" borders	1.0 Unit	\$ 513.33	\$ 513.33
Installation Charges	Installation and shipping of border timbers and ramp.	1.0 Unit	\$ 1,440.00	\$ 1,440.00

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Item Code	Description	Qty	Rate	Amount
Demolition	Demo & disposal of existing equipment in main area & swings. Assumes done at the same time as equipment installation. (does not include excavation)	1.0 Unit	\$ 5,600.00	\$ 5,600.00
Excavation	Excavation of EWF in main area and swing area. Assumes no fabric under EWF. If fabric is found, additional charges will apply. Includes removing spoils from site. Up to 5,082 SF, up to 12" deep.	1.0 Unit	\$ 33,933.33	\$ 33,933.33
Demolition	Demo & disposal of existing equipment secondary area. Assumes done at the same time as equipment installation. (Does not Include excavation)	1.0 Unit	\$ 2,800.00	\$ 2,800.00
Excavation	Excavation of EWF in secondary area. Assumes no fabric under EWF. If fabric is found, additional charges will apply. Includes removing spoils from site. Up to 2,500 SF, Up to 12" deep.	1.0 Unit	\$ 16,800.00	\$ 16,800.00
Dumpster	Dumpster	1.0 Unit	\$ 800.00	\$ 800.00
Sourcewell Member ID	Sourcewell Customer Discount - Okemos Member ID # 170513	1.0 Unit	\$ -33,291.01	\$ -33,291.01

Subtotal	\$ 280,805.33
Michigan Sales Tax	\$ 0.00
Total	\$ 280,805.33

We will try to save as much of the EWF (mulch) from swing area but there is no guarantee this can be done. Did include some additional EWF in the quote for this reason.

Assumes easy access to the site with equipment and materials.

Additional charges may apply for excessive debris found in work area.

Prevailing wage not figured

Permits not included

Inspections not included

Not responsible for crossing sidewalk

Customer to locate private utilities

No Drainage

Not responsible for broken or damaged parts on existing equipment

No Site restoration included.

Includes no surfacing installation.

Acceptance of Proposal

(Please be sure you have read, signed, and initialed and understand the terms and conditions) The items, prices, and conditions listed herein are satisfactory and are hereby accepted.

Signature (Approval) _____

Printed Name _____

QUOTATION

Title

Date

TERMS AND CONDITIONS**QUOTE CONDITIONS AND ACCEPTANCE:****This quote is only valid for 30 days.**

*** (Pls Initial) It is the Buyer's responsibility to verify quantities and description of items quoted. Once your order has been placed, any changes including additions, deletions, or color changes, could result in price increases, additional fees and could cause delays.

EXCLUSIONS : Unless specified, this quote excludes all of the following but not limited to:

Required Permits/Inspections, Background Checks, Davis Bacon, Prevailing Wage or Certified Payroll

Performance/Payment Bonds

Site Restoration

Site work, saw cutting/core drilling, and landscaping.

Removal of existing equipment

Unloading; Receiving of inventory or equipment; Storage of equipment.

Equipment assembly and/or installation

Safety surfacing; Borders or drainage requirements

Landscaping Repairs DUE to poor access or in climatic weather

FREIGHT AND DELIVERY: (if applicable)

Shipping is FOB Origin (means the buyer accepts the title of the goods at the shipment point and assumes all risk once the seller ships the product). All equipment will arrive unassembled.

*** (Pls Initial) Buyer is responsible to meet and provide adequate personnel/equipment to unload truck

A Check List, detailing all items shipped, will be included with the shipment. Unless taking delivery is specifically included in quote.

Buyer is responsible for ensuring the Sales Order Breakdown and Item Numbers on all boxes and pieces match the Check List.

*** (Pls Initial) Shortages or damages must be noted on the driver's delivery receipt. Shortages or damages not noted become the buyers financial responsibility.

Please notify Midstates Recreation immediately of any damages.

Shortages and Concealed Damage must be reported to Midstates Recreation within 10 days of delivery.

A reconsignment fee will be charged for any changes made to delivery address after order has been placed.

TAXES:

All orders are subject to applicable sales tax unless a tax exemption form is on file at the time the order is placed.

PAYMENT TERMS:

An approved Credit Application is required for new customers or customers that haven't been active in the last 18 months. Terms are check with order, or 50% down payment with approved credit (terms do vary based on references). Balance of product & freight will be invoiced upon shipment, due Net 10 days. 100 % prepayment required on Replacement Parts. A 3% charge will be added to all credit card orders over \$ 3,000.

For all non-taxpayer-funded entities: A 1.5% monthly service charge will be assessed on all balances over 30 days.

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RESTOCKING: Items canceled, returned or refused will be subject to a minimum 25% restocking fee. All return freight charges are the responsibility of the Buyer.

MAINTENANCE/WARRANTY:

Manufacturer's standard product warranties apply and cover equipment replacement and freight costs only; labor is not included.

Midstates Recreation offers no additional warranties.

Maintenance of the equipment and safety surfacing is the responsibility of the customer.

Any unauthorized alterations or modifications to the equipment (including layout) will void your warranty.

Site Preparation & Third-Party Work Disclaimer:

If excavation, grading, or material placement is performed by a party other than Midstates Recreation, **all work must be coordinated with Midstates Recreation** to ensure alignment with project requirements. We are not responsible for any delays, performance issues, or additional costs resulting from improper compaction, grading, or site preparation by others. Any deficiencies in third-party work that impact our ability to install as specified may require correction at the owner's expense.

INSTALLATION: (if applicable)

Spoils are to remain onsite.

Permits/inspections are the owner's responsibility and associated costs.

Customer must locate all underground private utilities before your scheduled installation a third-party private utility service can be provided at an additional cost if necessary. Additional charges may apply if obstruction(s) are encountered beneath the surface. Not responsible for damaged/broken parts on existing playground equipment. Not responsible for crossing sidewalks.

Acceptance of Terms & Conditions

Acceptance of this proposal, made by an authorized agent of your company, indicates agreement to the above terms and conditions.

Customer Signature
Updated:

Printed Name and Title

Date