

**BEMIDJI AREA SCHOOLS
BEMIDJI, MINNESOTA**

DATE: SEPTEMBER 20, 2021

TO: BOARD OF EDUCATION, ISD #31

FROM: KRISI L. FENNER, CPA, DIRECTOR OF BUSINESS SERVICES

SUBJECT: BUS BIDS FROM STATE CONTRACT PRICING

COMMENTS:

We have prepared the attached bus bids from the MN State purchasing contract system. We obtained bids from Hogle Bus Co. and North Central Blue Bird. At this time, it is the recommendation of our Transportation Coordinator, Mr. Rob Wicklund and myself that you accept the bid from North Central Bus for the purchase of two 77 passenger gas engine school buses at a cost of \$87,522 each for a total cost after trade-ins of \$184,145.86. This is the low bid and the buses are consistent with our current fleet.

Our transportation department operates 82 bus routes, connecting 21 buildings, and driving over a 1.2 million miles each year. Our past practice has been to purchase between two and five buses each year to keep our fleet operational and safe. Last year, due to budget cuts, we elected to forego the bus purchase cycle however, this is not a sustainable cost savings practice. The preliminary FY21-22 budget, approved by the board in June, allocated general fund dollars for the purchase of new school buses. It is essential that we

ACTION:

The motion was offered by _____, seconded by _____ and, carried () to approve purchasing two buses from North Central Bus for \$184,145.86.

09/08/21

To: Krisi Fenner

From: Rob Wicklund

Re: Bus Bids

Ms. Fenner,

Please see the attached bids for upcoming bus purchases, and the brief summary below:

North Central Blue Bird- \$87,522.00/bus

Hoglund Bus Co.: \$98,138.69/bus

I recommend proceeding with North Central Blue Bird. The cost savings is substantial and North Central's buses are identical to recent purchases.

Please let me know if you have any questions.

Thank you,

A handwritten signature in black ink, appearing to be 'Rob', with a long horizontal stroke extending to the right.

Rob



Bus Order Agreement

Date: 8/24/2021

Sales Rep: Pete Dunn

NCBE Quote ID # or Stock #: 203722

Bid Type: State
(State, Formal, NJPA, etc.)

Customer Name: Bemidji School Dist. #31

Address: 3300 Gillette Dr. Bemidji, MN 56601

Contact Name: Rob Wicklund/Jeff Baltzell Email Address: rwicklund@bemidji.k12.mn.us

Phone Number: 218-333-3225 Fax Number: _____

Financing: YES NO ***If Yes: Please Complete REQUIRED Lender Information Section On Page #2**

Be it known that (Buyer) Bemidji School Dist. #31 agrees to purchase from North Central Bus & Equipment, Inc. (Seller) the following described items as listed below and any attachments:

Qty	Description	Unit Price	Total Price
2	2023 Blue Bird BBCV3310S-77 Passenger Gas Engine School Bus	\$87,522.00	\$175,044.00
2	Less Trades		(-\$2,400.00)
		Sub Total	\$172,644.00
	Excise Tax 6.5%		\$11,221.86
	Document Fee		\$180.00
	TE Plates, Title & Transfer		\$100.00

***Total Bid Price: \$184,145.86**

**Tax, Title, Plate, Transfer, and Doc Fees May Apply*

A Final Invoice Will Be Generated and Mailed Prior To Delivery Of Your New Bus, Including All Applicable Fees.

Type of Plates: TE SB BY
 Tax Exempt?: YES NO

Plate #	VIN Number	Trade-In Information Year / Make / Model, Mileage, Engine, Capacity, Brakes, Transmission	Trade-In Value
TBD			\$1,200.00
922417		2005/Thomas/Transit/170K/Cummins/83/Air/Allison	\$1,200.00

***NOTE: COMPLETE Trade-In Information Is Required BEFORE Delivery With The New MNDRIIVE System. This Information Cannot Be Added Later!**

Comments / Additional Information: _____

Accepted By: _____ (NCBE Representative) _____ (Authorized Buyer Representative)
 Sales _____ (Title) _____ (Title)
 8/24/2021 _____ (Date) _____ (Date)

All Pricing Is Valid for 30 Days Or Availability Of Quoted Stock Unit(s) At The Time Of Purchase. Buyer Will Pay For Any Equipment Or Performance Changes, Modifications, or Additions Required By Any Changes In Such Laws or Regulations Subsequent To The Date Hereof At The Increased Cost To The Seller.

EXTERIOR DOOR RELEASE, ELECTRIC
 EXTERIOR DOOR RELEASE, AIR
 FRONT VANDAL LOCK, MECHANICAL
 FRONT VANDAL LOCK, FOR ELECTRIC DOOR
 FRONT VANDAL LOCK, FOR AIR DOOR
 THREE POSITION DOOR CONTROL - 3 POSITION OR REDUNDANT
 8 WAY "RED" ACTIVATION SWITCH (WITHOUT OPENING DOOR)
 NOISE SUPPRESSION SWITCH, MOMENTARY
 ENTRANCE DOORS KEYED ALIKE

STD
\$36.00
\$55.00
STD
\$174.00
NC
STD
STD
\$20.00

REDUN

STD
STD
NC
STD
STD

DOORS, EMERGENCY

LUBEABLE HINGES
 UPPER AND LOWER GLASS IN DOOR

STD
\$60.00
\$46.00
\$106.00
\$85.00
\$85.00
\$170.00
\$24.00
\$74.00
\$33.00

STD

DOORS, EMERGENCY, OPTIONS

HIDDEN EM. DOOR HINGES
 REAR EMERGENCY DOOR THERMO PANE GLASS, TOP
 REAR EMERGENCY DOOR THERMO PANE GLASS, BOTTOM
 REAR EM. DOOR THERMO PANE GLASS, TOP & BOTTOM
 REAR EM. DOOR THERMO PANE GLASS, TOP, LAMINATED
 R. EM. DOOR THERMO PANE GLASS, BOTTOM, LAMINATED
 R. EM. DOOR THERMO PANE GLASS, TOP & BOT., LAMINATED
 LOWER DOOR GLASS GUARD
 REAR VANDAL LOCK
 3 POINT REAR DOOR LATCH

EMERGENCY EQUIPMENT

STATE AND FEDERAL SPECIFICATION

FIRE EXTINGUISHER

5 LB. - 2A10BC RECHARGEABLE

FIRE EXTINGUISHER, OPTIONS

LIST OPTIONAL SIZE # 6.

\$52.00

EMERGENCY EXITS

PER STATE SPECIFICATIONS

ROOF HATCH

MINIMUM REQUIRED, BRAND SPECIALTY MODEL 9245.
 MUST HAVE MULTI-POSITION VENT CAPABILITIES

ROOF HATCH, OPTIONS

ONE ADDITIONAL ROOF HATCH, SAME AS PROVIDED ABOVE
ALL ROOF HATCH OPTIONS BELOW SHALL BE PRICED FOR 2
 SMI TRIPLE VALUE
 SMI ECONOMY
 SMI W/POWER VENT
 SMI WO/VENT LOW PROFILE 'PROLO'

\$222.00
\$173.00
-\$71.00
\$335.00
STD

STD

SIDE WINDOW EXITS

MINIMUM REQUIRED
 FRONT MOUNTED HINGE

HEATERS

50K HEATER IN ENTRANCE DOOR
 90K FOR DR. HEATER/DEF., FULL WIDTH
 50K UNDER SEAT HEATER, MIDSHIP
 80K UNDER SEAT HEATER, REAR
 BALL COCK SHUT OFF VALVE IN DRIVER'S AREA
 BALL COCK SHUT OFF VALVE IN ENGINE COMP
 AIR INLET FILTER ON ALL HEATER UNITS

HEATERS, OPTIONS

MIDSHIP HEATER, 80K, IN LIEU OF 50K
 RADIANT HEAT, RIGHT & LEFT SIDE OF BUS FULL LENGTH
 ADDITIONAL 50,000 BTU REAR HTR - RIGHT SIDE
 ADDITIONAL 80,000 BTU REAR HTR - RIGHT SIDE
 BOOSTER PUMP
 DELUXE BOOSTER PUMP
 GOODYEAR 'HI-MILER' HOSE
 CONSTANT TORQUE CLAMPS
 PARALLEL HEATER CIRCUIT
 SERIES HEATER CIRCUIT

\$101.00
\$650.00
\$393.00
\$468.00
STD
\$161.00
STD
STD
\$44.00
STD

650.00
STD
STD
STD
STD

DELETE MIDSHIP HEATER
 CABLE CONTROLLED WATER SHUT OFF FOR DRIVER
 FACTORY INSTALLED INTEGRATED DRIVER AIR CONDITIONING
 FACTORY INSTALLED A/C SYSTEM 60,000 BTU W/ 325 AMP ALT - NA PROPANE, GAS
 FACTORY INSTALLED A/C SYSTEM 96,000 BTU W/ 325 AMP ALT - NA PROPANE, GAS
 FACTORY INSTALLED A/C SYSTEM 120,000 BTU W/ 325 AMP ALT - NA PROPANE, GAS

-\$184.00
STD
 \$3,678.00
 \$6,010.00
 \$7,332.00
 \$10,378.00

STD

HEATERS, AUXILIARY, OPTIONS

	MODEL	BTU'S	
WABASTO HEATER	<u>SCHOLASTIC</u>	<u>45,000</u>	W TIMER & BOX - FACTORY INSTALLED
WABASTO HEATER	<u>SCHOLASTIC</u>	<u>45,000</u>	WITH CONVECTION HEAT - AFTERMARKET
ESPAR HEATER	<u>E-GUARDIAN</u>	<u>42,000</u>	WITH TIMER - FACTORY INSTALLED
ESPAR HEATER	<u>E-GUARDIAN</u>	<u>42,000</u>	WITH CONVECTION HEAT - AFTERMARKET
VEN TECH	45,000 BTU	BELT DRIVEN	- LH700-0070 - AFTERMARKET
24 HOUR TIMER FOR AUXILIARY HEATER			
7 DAY TIMER FOR AUXILIARY HEATER			
SKIRT MOUNTED BOX ONLY FOR AUXILIARY HEATER			

\$2,700.00
 \$3,900.00
 \$2,433.00
 \$3,700.00
 \$3,015.00
NC
NC
 \$79.00

IDENTIFICATION

PER STATE SPECIFICATIONS, WITH VINYL LETTERING
 INCLUDES BELT LINE LETTERING, BUS #, CAP, FUEL CAP.

NC
NC
 \$92.00
 \$406.00

IDENTIFICATION, OPTIONS

ADDITIONAL LETTERING, VINYL, PER CHARACTER 6"
 ADDITIONAL LETTERING, VINYL, PER CHARACTER 2"
 FLIP SIGN FRONT AND REAR, SCHOOL BUS/CHARTER
 LIGHTED SCHOOL BUS SIGN, FRT & REAR

INSIDE HEIGHT

73" AT AISLE MINIMUM, STD. HEIGHT 78 "

INSULATION, WALLS

1-1/2" INSULATION

INSULATION, WALLS, OPTIONS

FOAM INSULATION UNDER FLOOR 2 " THICK
80 % OF UNDERSIDE COVERED
 NOISE REDUCTION SPRAY ON ALL PANELS
 FOAM INSULATION UNDER FLOOR PERIMETER
 SOUND ABATEMENT/INSULATION ON FIREWALL

\$825.00
STD
 \$550.00
STD

STD
STD

INTERIOR

DOME LIGHTS, MINIMUM PER MFG'S MODEL
 DRIVERS DOME, ON SEPARATE SWITCH
 REAR TWO DOME LIGHTS ON SEPARATE SWITCH
 6 X 30 INTERIOR MIRROR AND VISOR

INTERIOR, OPTIONS

OVERSIZED DRIVER'S DOME LIGHT IN LIEU OR STD.		\$17.00
10 x 30 OVERHEAD MIRROR		\$24.00
6 X 30 TIGER MIRROR		\$95.00
ADDITIONAL DOME SWITCH AND CIRCUIT		STD
DOME LIGHTS, ADDITIONAL PER PAIR		\$58.00
REAR SCOPE LENS FOR REAR DOOR		\$76.00
AUXILLIARY POWER PLUG 12 VOLT		STD
VIDEO CAMERA POWER SUPPLY		\$67.00
VIDEO CAMERA SYSTEM, COLOR <u>REI</u> BRAND - HARD DRIVE	factory install	\$1,591.00
DIGITAL VIDEO CAMERA SYSTEM, COLOR <u>REI</u> BRAND - WIFI	factory install	\$1,719.00
ADDITIONAL CAMERA		\$351.00
STOP ARM CAMERA		\$417.00
SENSOR HARNESS FOR CAMERA		\$126.00
EVENT MARKER FOR CAMERA		\$126.00
GPS FOR CAMERA SYSTEM		\$174.00
CHILD CHECK SYSTEM		STD
INTERIOR DRIVER'S LED LIGHT		\$42.00
INTERIOR PASSENGER LIGHTS - 7 LED		\$219.00
INTERIOR STEP LIGHT LED		\$26.00
FIRE RETARDANT TRASH CAN AND HOLDER		\$61.00

\$17.00
 \$24.00
 \$95.00
STD
 \$58.00
 \$76.00
STD
 \$67.00
 \$1,591.00
 \$1,719.00
 \$351.00
 \$417.00
 \$126.00
 \$126.00
 \$174.00
STD
 \$42.00
 \$219.00
 \$26.00
 \$61.00

STD
STD
STD

LAMPS AND SIGNALS

SIDE TURN SIGNALS
 CIRCUIT BRKRS/FUSES-w/SOLID STATE PROTECTORS
 8 LIGHT FLASHER UNIT BRAND WELDON
 INDICATE BRAND OF LIGHT ASSY'S USED SOUNDOFF
 C) FARANCE LIGHTS IIT WITH TAIL LIGHTS

LEFT SIDE ABOVE DRIVER HEAD, LOCKABLE
 EXT. LUGGAGE COMPARTMENT LH FWD SIDE 114 X 24 X 22 SIZE
 EXT. LUGGAGE COMPARTMENT RH FWD SIDE 114 X 24 X 22 SIZE
 EXT. LUGGAGE COMPARTMENT LH MID SIDE 36 X 24 X 22 SIZE
 EXT. LUGGAGE COMPARTMENT LH AFT SIDE 91 X 20 X 18 SIZE
 GAS SHOCKS (2)
 LUGGAGE LIGHT W/ SWITCH PER BOX

\$150.00
 \$758.00
 \$758.00
 \$367.00
 \$517.00
 \$215.00
 \$117.00

UNDERCOATING

FACTORY INSTALLED, COMPLETE UNDERSIDE

UNDERCOATING/RUSTPROOFING, OPTIONS

INSIDE EMERGENCY DOOR
 INSIDE REAR BODY PANELS AT FLOOR LINE
 CHEM GUARD FULL UNDERSIDE
 EXTERIOR STAINLESS STEEL FASTNERS (SCREWS)

STD
 STD
 \$260.00
 \$126.00

STD
 STD
 260.00
 126.00

VENTILATION

FRONT ROOF NON-CLOSING VENT

WHEEL HOUSING

STANDARD COVERING COLOR ABS BLACK

WHEEL HOUSING, OPTIONS

BLACK FLOORING MATERIAL
 RUBBER WH. OPENING EXTENSIONS, FENDERETTES (REAR)
 MUD FLAPS, REAR, STD RUBBER
 MUD FLAPS, FRONT, STD RUBBER
 MUD FLAPS, REAR, FULL WIDTH OF BUS

STD
 \$67.00
 STD
 STD
 \$76.00

STD
 67.00
 STD
 STD

WINDOWS, THERMOPANE

DRIVER'S SIDE SLIDING WINDOW
 UPPER DOOR GLASS

WINDOWS, OPTIONS

THERMO SIDE WINDOWS ADDITIONAL, EACH COMPLETE
 THERMO LOWER ENTRANCE DOOR GLASS

\$90.00
 \$84.00

WINDSHIELD

TINTED
 1, 2, 3, OR 4 PIECE WINDSHIELD 3 PIECE

WINDSHIELD, OPTIONS

TINTED WITH SHADED TOP
 3 PC WINDSHIELD, TINTED

\$11.00
 STD

11.00
 STD

WINDSHIELD WASHERS

WIPER MOUNTED, WET ARM
 ELECTRIC WASHER PUMP
 3-4 QUART CAPACITY

WINDSHIELD WIPERS

HEAVY DUTY BOTTOM MOUNTED
 SINGLE OR DUAL SWITCH SINGLE
 2 SPEED WITH INTERMITTENT FEATURE
 NON-GLARE ARMS

WINDSHIELD WIPERS, OPTIONS

WINTER (ALL SEASON) BLADES - AFTERMARKET
 OTHER: CRYSTAL CLEAR HEATED WIPER BLADES - AFTERMARKET - LOADED LOOSE

\$54.00
 \$150.00

WIRING

COLOR AND NUMBER CODED
 AUTOMATIC, MAN. RESET, OR SOL. ST. CIRCUIT BREAKERS/FUSES
 MASTER SWITCH FOR BODY, ELECTRIC OPERATED

WIRING, OPTIONS

MANUAL RESET CIRCUIT BREAKERS
 PURPOSE SPECIFIC LABELED WIRING
 2 way radio quote from school

STD
 STD
 \$1,400.00

STD
 STD

SUBTOTAL BODY AND OPTIONS

86,712.00

DELIVERY

LOCATION OF DEALERSHIP MONTICELLO, MN

DELIVERY CHARGE TO DISTRICT 1.60 PER MILE
 MINIMUM CHARGE FOR DELIVERY IN LIEU OF MILEAGE

	MILES		
	0.00	0.00	
		0.00	

TRANSFER THE HIGHER OF THE TWO VALUES TO THE TALLY COLUMN

TRANSFER THE HIGHER OF THE TWO VALUES (Cell F1814 or F1815) TO THE TALLY COLUMN (CELL G1815)

MANUALS; LIST

- SERVICE MANUAL MEDIA ONLINE ANNUAL SUB FEE STARTING 1/1
- ACCESS TO ON LINE MANUALS
- ENGINE ELECTRONICS MANUAL
- CIRCUIT DIAGRAMS
- ENGINE SERVICE
- ENGINE TROUBLE SHOOTERS
- PARTS MANUAL
- 4 HOUR WEB SITE TRAINING - ON DISTRICT SITE
- 8 HOUR TECHNICAL TRAINING ON DISTRICT SITE
- HOGLUND UNIVERSITY ONLINE

\$100.00
NC
NC
NC
NC
NC
\$468.00
\$500.00
\$1,000.00
NC

TOTAL TAXABLE CHARGES
 EXCISE TAX

\$92,149.00
5,989.69

WARRANTY:

ENGINE WARRANTY: CHOOSE ONLY ONE

- ENGINE ISB BRAND CUMMINS
- YEARS 3 MILES 50,000 STANDARD WARRANTY
- YEARS 5 MILES 100,000 STANDARD WARRANTY
- YEARS 10 MILES 200,000 FULL ENGINE COVERAGE

\$4,150.00

ENGINE WARRANTY: CHOOSE ONLY ONE

- ENGINE 8.8L GAS BRAND POWER SOLUTIONS INC.
- YEARS 5 MILES UNLIMITED STANDARD WARRANTY
- YEARS 10 MILES 200,000

\$4,400.00

ENGINE WARRANTY: CHOOSE ONLY ONE

- ENGINE 8.8L PROPANE BRAND POWER SOLUTIONS INC.
- YEARS 5 MILES UNLIMITED STANDARD WARRANTY
- YEARS 10 MILES 200,000

\$4,400.00

ENGINE ELECTRICAL WARRANTY: CHOOSE ONLY ONE

- YEARS 1 MILES UNLIMITED STANDARD WARRANTY
- YEARS 5 MILES 100,000 EXCLUDES STARTER & ALTERNATOR
- YEARS NA MILES NA

\$150.00

TRANSMISSION WARRANTY: CHOOSE ONLY ONE

- BRAND ALLISON MODEL 2500
- YEARS 5 MILES UNLIMITED
- YEARS 7 MILES UNLIMITED

STD
STD

STD

BUMPER TO BUMPER WARRANTY

- YEARS 3 MILES 150,000
- EXCLUDES: PERFORATION OR CORROSION OF CAB & PAINT

\$750.00

TRANSMISSION WARRANTY: CHOOSE ONLY ONE

- BRAND EATON MODEL PROCISION
- YEARS 1 MILES UNLIMITED STANDARD WARRANTY
- YEARS 7 MILES UNLIMITED

NC

TOTAL NON-TAXABLE CHARGES

0.00

TOTAL COST OF YOUR SCHOOL BUS:

\$98,138.69

TRADE-INS (IF APPLICABLE)

AMOUNT ALLOWED FOR TRADE-IN OF ONE UNIT
LIST AS A NEGATIVE NUMBER (-MINUS)
 YOU MAY ENTER THE ACTUAL PRICE FOR ONE UNIT
 OR THE AVERAGE PRICE FOR MULTIPLE UNITS
 TAXABLE AMOUNT REQUESTED FOR TRADE IN

MUST BE A NEGATIVE NUMBER

0.00

MUST BE A NEGATIVE NUMBER

0.00

TOTAL COST OF SCHOOL BUS ALLOWING FOR TRADE-IN:

\$98,136.60

DAYS FOR DELIVERY (EXPECTED) 120-150
(CALCULATED FROM CONFIRMING P.O. TO DELIVERY AT THE DISTRICT)

CONTRACT RELEASE #
CONTRACT # 117595

CONTRACT BOND \$. /1000

HOGLUND BUS CO., INC.
COMPANY NAME

PO BOX 249, 116 OAKWOOD DR E
ADDRESS

MONTICELLO, MN 55362
CITY, STATE, ZIP

763-295-5119
PHONE NUMBER

REPRESENTATIVE SIGNATURE

REPRESENTATIVE

DATE