



To:
Michael Lee, Director of Management Information
Services
Galveston ISD
3904 Avenue T
Galveston, TX 77550

From:
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Introduction

In response to Galveston ISD's Form 470 bid #230016640, I'm providing information on an AT&T solution that may meet your requirements and qualify for E-Rate funding. The solution includes the following components:

- **AT&T Dedicated Ethernet** is a fiber-based, point-to-point solution that connects your data service within the same local access and transport area (intraLATA) and transmits data at speeds up to 100 Gbps as either native Ethernet or Optical Transport Network (OTN) formats. AT&T Dedicated Ethernet supports an unprotected and non-diverse configuration and also offers you optional diversity and data protection features.

Features and Benefits

The solution gives you the following:

- **High-Speed Data Transfer** delivers speeds of up to 100 Gbps in both directions. This capacity allows your network to handle high-volume, data-intensive traffic. So, instead of losing time because of slow network response, you can help ensure that vital information is available when and where you need it.
- **Single Ethernet Transport Network** enables you to use your Local Area Network (LAN) equipment to consolidate your voice, video, and data applications. This network can help you save money and gain efficiency.

- **Dedicated, Private Line Fiber-Optic Facility** provides high performance and reliable data transmission that reduces switching or routing that could introduce latency or jitter. And, your traffic remains separate from all other customers' traffic.
- **Fiber-Optic Technology and End-to-End Network Monitoring** help maintain 24x7 service reliability. These features help you to streamline network maintenance so that you can detect problems early and resolve them quickly.
- **Route Diversity** help sustain the availability of your network and provide you with business continuity. These benefits include port diversity, alternate wire center diversity, and inter-wire center diversity options.

Advantages of AT&T

Working with AT&T gives you the following advantages:

- **E-Rate Experience**—AT&T has participated in the E-Rate program for schools and libraries since the program's inception in 1998, and we're one of the program's largest service providers. We're proud to bring our technology, expertise, E-Rate knowledge, and education experience to your school or library, helping expand affordable access to advanced telecommunication services. For more information about AT&T and its participation in the E-Rate program, go to www.corp.att.com/erate.
- **Service and Support**—We offer you easy access to assistance, whether through online tools or by phone. You also get support and guidance from highly trained staff with years of networking experience. Our account teams, who work closely with you, are focused on the education industry and are well versed in the issues and challenges that today's educators face.
- **Performance**—You expect communication services that work, and we can deliver. We've made substantial investments each year to improve our technology infrastructure so that we can provide superior performance.



- **Complete Solutions**—AT&T offers a wide range of solutions. We can work with a variety of products and technologies and can assess your needs to recommend potential solutions.
- **Community Focus**—At AT&T, we're proud of our strong record of corporate citizenship. Annually, we contribute millions of dollars through corporate, foundation, and employee giving to support education and community programs.



We're investing in connectivity and technology, digital literacy, and digital learning solutions to help connect today's learners with success—in and out of the classroom. It's part of our \$2 billion commitment to help bridge the digital divide. Learn more at att.com/connectedlearning.

Solution Pricing

Pricing for AT&T Dedicated Ethernet is based on the following term: 36 months

Note: MRC = monthly recurring charge and NRC = non-recurring charge

Product	Service Provider Identification Number (SPIN)
AT&T Dedicated Ethernet (ADE)	143004662

ADE (AT&T Dedicated Ethernet) (Point to Point)

Locations:

1. The main facility which houses the Data Center for the district to which all circuits connect to is located at: 3904 Avenue T Galveston, Texas 77050
2. Alamo Elementary School (AIM College & Career Prep Center at Alamo) 5200 Ave N 1/2 Galveston, TX 77550
3. Austin Magnet School (Middle School) 1514 Avenue N 1/2 Galveston, Texas 77550
4. Ball High School 4115 Avenue O Galveston, Texas 77550
5. Burnet Elementary 5501 Avenue S Galveston, TX 77551-5599
6. Central Middle School 3014 Sealy Street Galveston, TX 77550-4296
7. Crenshaw Elementary and Middle School (Bolivar) 416 Highway 87 Crystal Beach, Texas 77650
8. Morgan Elementary School (L. A. Morgan) 1410 37th Street Galveston, Texas 77550
9. Oppe Elementary School 2915 81st Street Galveston, Texas 77554
10. Parker Elementary School 6802 Jones Drive Galveston, Texas 77551
11. Rosenberg Elementary School 721 10th Street Galveston, Texas 77550
12. San Jacinto 1110 Moody (21st Street) Galveston, TX 77550
13. Weis School 7100 Stewart Road Galveston, Texas 77551
14. Transportation Department 3101 83rd Street Galveston, Texas 77554
15. Scott Building 4116 Ave N 1/2 Galveston, TX 77550
16. Kermit Courville Stadium 1429 27th Street Galveston, Texas 77550

36 Months

10Gb

16 sites x \$300.00 = \$4800.00

60 Months

10Gb

16 sites x \$265.00 = \$4220.00

No Construction Fees

No Installation Fees

This response to your request is not a contract offer and does not take the place of a signed contract. If you select AT&T for this service, please let us know so we can provide you the appropriate contract documents. Neither party is obligated for the selected services unless and until mutually agreed contract documents are signed by both parties. The Pricing proposed herein is based upon the specific product/service mix and locations outlined in this proposal and assumes use of AT&T contract documents and an E-Rate Rider as part of any final, negotiated contract between the parties, unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges.

Optional Services

AT&T is presenting this additional product information to alert you to other important services that can be very useful to Galveston ISD's educational goals and overall security concerns. These services are optional and are not contingent on the purchase of any E-Rate eligible services from AT&T.

PLEASE NOTE: AT&T is not making any determinations, representations, or warranties regarding the E-Rate eligibility of these additional products and services. The eligibility of these