

Tabulation
February 17, 2015 - 2:00 pm

Pricing	Insight	Netsync	Netsync (alt)	TFE
Total	4,533,360.60	3,173,386.45	3,074,207.58	3,479,159.86

7.0 Submittals				
Signature Sheet	YES	YES	YES	YES
Proposal Form	YES	YES	YES	YES
Felony Conviction Form	YES	YES	YES	YES
References	YES	YES	YES	YES
Conflict of Interest Form	YES	YES	YES	YES
HUB Certification Verification	No	YES	YES	YES

4.1 Proposer Qualifications:				
4.1.1 a. obtained a SPIN	YES	YES	YES	YES
4.1.1 b. eligible service provide	YES	YES	YES	No

RFQ 150217

E-Rate Eligible Network Equipment and Installation Services

	Insight	Netsync	Netsync (Alt)	TFE
Blanton	\$70,179.44	\$49,608.85	\$49,608.85	\$53,451.12
Evers Park	\$141,197.10	\$100,249.90	\$100,249.90	\$107,977.12
Ginnings	\$105,738.46	\$74,776.44	\$74,776.44	\$80,414.36
Hawk	\$79,684.13	\$56,628.29	\$56,628.29	\$60,894.32
Houston	\$125,841.75	\$89,422.19	\$89,422.19	\$97,188.88
Hodge	\$156,433.77	\$111,321.36	\$111,321.36	\$119,299.92
McNair	\$161,282.08	\$114,833.51	\$114,833.51	\$123,887.56
Nelson	\$75,929.73	\$53,723.02	\$53,723.02	\$57,868.84 *
Paloma Creek	\$74,052.53	\$52,270.38	\$52,270.38	\$56,356.12
Pecan Creek	\$60,556.06	\$42,833.15	\$42,833.15	\$46,217.40
Providence	\$138,750.29	\$92,690.38	\$63,360.20	\$107,178.66
E.P. Rayzor	\$70,179.44	\$49,608.85	\$49,608.85	\$53,481.22
Newton Razor	\$118,077.26	\$84,036.97	\$84,036.97	\$90,574.74
Rivera	\$5,750.29	\$4,114.17	\$4,114.17	\$4,387.72
W.S. Ryan	\$94,137.51	\$66,853.99	\$66,853.99	\$72,459.00
Calhoun MS	\$269,079.15	\$187,159.05	\$166,664.33	\$206,116.22
Crownover MS	\$74,052.53	\$52,270.38	\$52,270.38	\$56,356.12
Harpool	\$186,423.17	\$125,557.98	\$96,295.08	\$142,389.72
McMath	\$262,390.26	\$182,318.57	\$161,823.84	\$202,897.17 *
Navo	\$102,922.66	\$72,597.48	\$72,597.48	\$78,145.28
Strickland	\$322,214.36	\$225,923.76	\$205,361.76	\$249,393.60
Denton HS	\$571,536.69	\$402,902.00	\$407,249.10	\$439,090.80
Fred Moore	\$53,766.80	\$38,298.55	\$38,298.55	\$41,424.90
Ryan	\$568,958.27	\$400,235.68	\$404,582.68	\$436,521.84
Guyer	\$339,339.91	\$233,486.60	\$238,723.70	\$257,993.32
ATC	\$167,176.41	\$112,006.58	\$117,243.68	\$127,864.28
Davis School	\$20,185.35	\$14,277.72	\$14,277.72	\$15,282.80
Sparks Campus	\$25,935.64	\$18,391.88	\$18,391.88	\$19,671.52
Technology Center	\$91,589.54	\$64,988.67	\$66,786.12	\$74,375.42
	\$4,533,360.58	\$3,173,386.35	\$3,074,207.57	\$3,479,159.97
* Addition Errors	-\$0.02		-\$0.01	\$0.11
Submission Total	\$4,533,360.60 *	\$3,173,386.45	\$3,074,207.58 *	\$3,479,159.86
Installation Services	\$473,357.20			
Hardware Pricing	\$4,060,003.40			
Total	\$4,533,360.60			
Ineligible Pricing	\$119,970.00			\$35,575.00
Elible Pricing	\$4,413,390.60	\$3,173,386.45		\$3,443,584.86
Total	\$4,533,360.60	\$3,173,386.45	\$3,074,207.58	\$3,479,159.86

RFQ 150127
Alternate Negotiated Pricing
Netsync

	Primary	Alternate
Submission Total	\$3,173,386.45	\$3,074,207.58
Parts left out of RFQ	\$194,604.41	\$194,604.41
Preferred Option	\$3,367,990.86	\$3,268,811.99
Negotiated Pricing		(\$10,513.88)
Final Total		\$3,258,298.11

Request For Quote - 150217
E-Rate Eligible Network Equipment and Installation Services

	Criteria	Total Possible Points	Insight	Netsync	TFE
1	Proposed Fee (Cost Summary)	58	55	57	56
2	References	5	5	5	5
	a. Does the company have good references? b. Does the company have comparable education customers? c. Does the company have comparable product installations?				
3	Quality of the proposer's good and services	10	10	10	10
	a. Does the company have an experience level to perform the required tasks? b. Does the company provide a comprehensive solution?				
4	The extent to which the services meets the district's needs.	10	9	10	9
	a. Is the company eligible to participate in SPIN? b. Is the company an eligible service provider?				
5	Past Relationship with the district	10	10	10	9
	a. Does the company have trained personnel with the appropriate qualifications? b. Has the company completed any past projects or contracts with the district? c. Has the district had any bad experiences with the proposer?				
6	HUB Certified	2	0	2	2
7	Long term cost to the district to acquire the vendor's service	5	3	5	4
	a. Are there any additional services or charges?				
	Possible Points:	100	92	99	95