From: Wolfram F. Schaffler Gonzalez <wschaffler@ci.laredo.tx.us>

Sent: Friday, August 1, 2025 5:06 PM

To: The Office of the President cpresident@LAREDO.EDU>; Nathan Bratton <nbratton@webbcountytx.gov>; Sylvia

V <svi@uisd.net>; Laida Benavides <lbenavides@uisd.net>

Cc: Manuel De Luna, Jr. <mdeluna@ci.laredo.tx.us>; MARTINEZ, PATRICIA

<PATRICIA.MARTINEZ@CBP.DHS.GOV>; Gabrielf@ofernandez.com

Subject: FTZ94 Respectfully Requests Letters of Concurrence for OF Customs, Inc.

EXTERNAL EMAIL: This email message came from an external source. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Laredo, Texas, August 1, 2025

## Good Morning,

As Grantee of Foreign Trade Zone #94, I hereby request your consideration of a minor boundary modification for OF CUSTOMS, INC., located within the city limits of Laredo, Texas and Webb County as approved under current FTZ #94 program area.

The proposed FTZ operator OF CUSTOMS, INC. is requesting a letter of concurrence from your organization in support of establishing an ASF/Usage-Driven FTZ designation at its facilities located at 14215 TRANSPORTATION AVE., LAREDO, TX, 78045.

For your review and consideration, in the attached document, you can find:

- FTZ Application from OF CUSTOMS, INC.
- Letter of request from intended operator
- Right to Use Letter from OF CUSTOMS, INC. to apply for an FTZ designation.
- Aerial view of the facilities, showing the name of the adjacent streets and with a red line the outline of the complete facilities, clearly indicating the location of OF CUSTOMS, INC., the company that is requesting this specific FTZ.
- Areas to later be activated by CBP (in red outline).

Thank you for your time and assistance. Should you have any questions, feel free to contact me.

Respectfully,

Dr. Federico Schaffler
Foreign Trade Administrator
Laredo International Airport
Foreign Trade Zone #94
4719 Maher • Laredo, TX 78041
O. 956-795-2000 Ex: 2822
C. 956-220-1835
wschaffler@ci.laredo.tx.us

www.flylaredotexas.com www.cityoflaredo.com OF Customs, Inc.

14215 Transportation Ave

Laredo, Texas 78045

1 956 723 6385

Letter of Intent - Request for Designation of an ASF Usage-Driven Foreign Trade Zone Area.

OF Customs, Inc. formally requests the designation of an ASF Usage-Driven Foreign Trade Zone Area encompassing the 4.15 acres of our facility premises located at 14215 Transportation Ave, Laredo, Texas 78045, LOT 8 & 9 BLK 1 INTERAMERICA DIST PK I.

Once our Designated area is approved by the National FTZ Board we will be requesting to CBP the initial Activation of 2441.8 square feet inside our warehouse.

Attached, please find the following supporting documents:

- Usage Driven FTZ Site Application (2025).
- Usage Driven FTZ Site Operating Agreement (2025). Signed and notarized in the last page
- Bird's-eye view of our facility, with names of adjacent streets clearly visible.
- Bird's-eye view of our facility, with a red outline of the approximated area where the FTZs will be located (inside and outside).
- Schematic layout diagram of the proposed designated FTZ areas, with exact measurements of each segment of the polygons in feet and inches, as well as the area inside of those areas in sq. ft. These lines are indicated in red ink.
- Letter of authorization from the Owner of the warehouse

Tois /

The person responsible for this application will be Gabriel Fernandez.

The information for opening the Account with the City of Laredo is as follows: OF Customs, Inc. 14215 Transportation Ave, Laredo, Texas 78045

Thank you in advance for your cooperation to our request. If you have any questions, please do not hesitate to contact me at 1 956 740 6135

Sincerely,

Gabriel Fernandez

Accounting / Project Manager

1 956 740 6135 - gabrielf@ofernandez.com

## Alternative Site Framework

# APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION ("MINOR BOUNDARY MODIFICATION")

NOTE: This format is only for a Minor Boundary Modification (MBM) to propose a "Subzone" or "Usage-Driven" site(s) under the Alternative Site Framework (ASF).

## INSTRUCTIONS

**General**: The actual submitted request may take the form of a letter from the grantee requesting approval and answering each question listed below. Alternatively, the request may include a cover letter from the grantee identifying the specific Subzone/Usage-Driven site for which it is requesting approval and then a separate document answering the questions below. <u>Leave each question in place (including its number) and provide your response directly below each question.</u>

Subzone versus Usage-Driven Designation: Under the FTZ Board's regulations (§400.24(c)), a grantee can request designation of a site(s) as a subzone that qualifies for usage-driven status, where warranted by the circumstances and so long as the subzone activity remains subject to the activation limit for the zone in question. As with usage-driven sites, subzone sites designated under this process will be subject to the standard three-year sunset provision.

Sites versus Parcels: A "site" is comprised of one or more generally contiguous parcels of land organized and functioning as an integrated unit, such as all or part of an industrial park or airport facility. If parcels do not meet that definition, they must be treated as separate sites.

**Submitted Request Must Be Complete**: Submitted MBM requests must be complete – with the sole allowable exception of any comments from U.S. Customs and Border Protection (CBP), if necessary. Incomplete submitted requests or documents submitted separately will be returned to the sender. The FTZ Staff cannot assemble complete requests from individual elements submitted separately.

If a letter from CBP is not included, a copy of your request must be provided to CBP no later than when the request is submitted to our office (see section 400.38(a) of the FTZ Board's regulations). When providing the copy to CBP, you can note that the regulations provide CBP with 20 days to submit comment

**Submission of Completed Application**: Submit the final application by email (ftz@trade.gov) (Adobe PDF format preferred; you may use MS Word format if you are unable to submit PDF). The application must include color maps and signed versions of all letters.

**Timing**: Under the FTZ Board's regulations, the ordinary timeframe to process MBM requests is within 30 days of the FTZ Staff having received a complete request. Timing will depend on receipt of CBP's comments on the request.

# Alternative Site Framework

# APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION ("MINOR BOUNDARY MODIFICATION")

## LAREDO FOREIGN TRADE ZONE #94

	QUESTIONS
1.	Please mark the appropriate space below to indicate whether you are requesting "Subzone" or "Magnet Site FTZ" designation for the proposed site(s):
	SubzoneX Usage-Driven
2.	List the address of the site(s), including the jurisdiction in which the site(s) falls (town city, county).
PK	14215 Transportation Ave, Laredo, TX, 78045, LOT 8 & 9. BLK 1 INTERAMERICA DIST 1.
3.	Explain how the proposed site(s) is within the grantee's approved ASF service area.
	The proposed site is located in FTZ94, which is within Webb County.
4.	State the proposed acreage of the site(s).
	4.15 acres.
5.	Indicate the company for which the site(s) will be designated.
	OF Customs, Inc.
6.	Provide a summary of the company's planned activities.
	Our planned activities include receiving, storing, and managing Foreign Trade Zone merchandise as well as the handing of in-bond materials arriving from outside the U.S., facilitate the payment of duties upon withdrawal for consumption and support the re-export of goods as needed. Additionally, we will offer services such as shipping, transloading, and the handling of various commercial products.

7. Indicate the current zoning and the existing and planned buildings (including square

footage) for the site(s). (Note: Sites (or areas within a site) with inappropriate zoning -

such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)

Total area to be Designated: 180,774 square feet. (4.15acres)

Current Zone: M1/Other

Building is commercial warehouse and yards.

8. Confirm that FTZ designation or the use of FTZ procedures is not a requirement or a precondition for future activity or construction at the site(s).

FTZ designation and/or use of the FTZ procedures is not a requirement or precondition for future activity or construction at the site.

9. List the owner(s). (If a site(s) is not owned by the grantee or the company planning to use the site(s) – as named in response to Question 5 above – then provide a "Right to Use" attachment with documentation demonstrating the right to use the site(s). Such evidence could be a signed letter from the proposed operator on its letterhead attesting to its right to use the property or a letter of concurrence from the owner of the proposed site(s).)

Fernandez Children's Trust

#### **ATTACHMENTS**

Attach the documents listed below (Items 10 and 11, plus Item 12 if applicable) directly behind the text of your request.

- 10. A clear and detailed site map showing existing and planned structures. The site boundaries must be outlined clearly <u>in red</u>. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries <u>in red</u>. Any map should be no larger than letter-sized (8 1/2" x 11") and clearly labeled, with legends provided for any markings.
- 11. Comments from U.S. Customs and Border Protection (CBP): The grantee generally should provide comments from CBP with the submitted request. Alternatively, the grantee may provide a copy of the request to CBP at the time the request is submitted to the FTZ Board, in which case the grantee should also communicate with CBP regarding the 20-day timeframe in the FTZ Board's regulations for CBP to provide comments to the FTZ Board.
- 12. If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site(s), please attach all of the following: (Provided by Grantee of FTZ94 Laredo, TX)
  - A. An explanation of the specific local taxes, in Texas, that will be affected;

Local taxes that will be affected are:

- Webb County: Local personal property taxes.
- City of Laredo: Local personal property taxes.
- Laredo College: Local Personal Property taxes
- United Independent School District: Local ad valorem taxes
- B. A stand-alone letter provided by the Grantee that:
  - Lists all of the affected parties;
  - Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
  - Is signed by an official of the grantee organization.
- C. Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.

## Fernandez Children's Trust

## Letter of Authorization

This letter serves as formal authorization from the Fernandez Children's Trust, the legal owner of the property located at 14215 Transportation Ave, Laredo, Texas 78045, LOT 8 & 9 BLK 1 INTERAMERICA DIST PK 1. to OF Customs, Inc. to operate an ASF Usage-Driven Foreign Trade Zone within the premises.

The Fernandez Children's Trust grants full consent for OF Customs, Inc. to pursue designation and activation of an ASF Usage-Driven FTZ within the defined area of the property, including any necessary warehouse or yard space, as part of the Foreign Trade Zone application and regulatory process.

Sincerely,

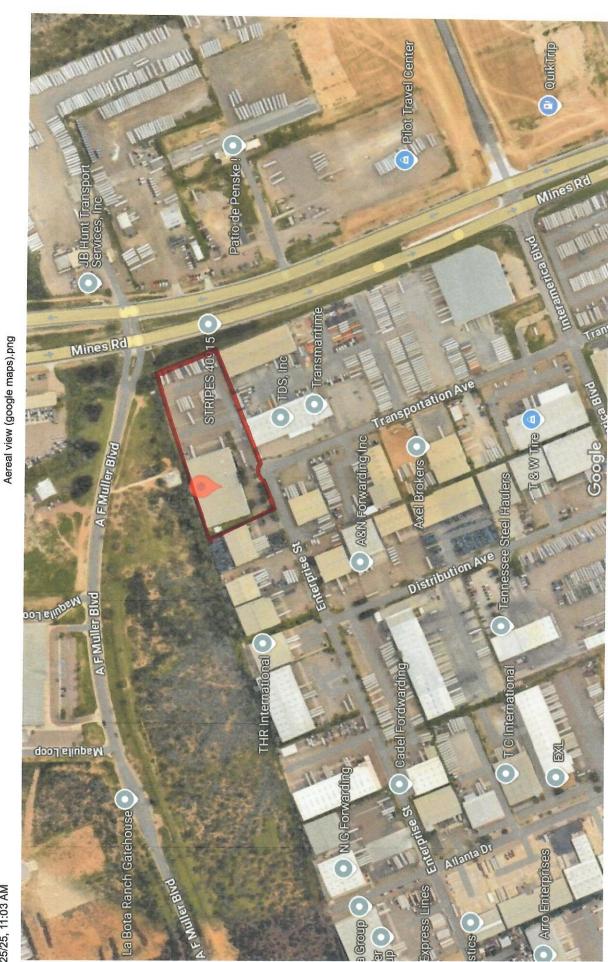
Óscar Fernandez

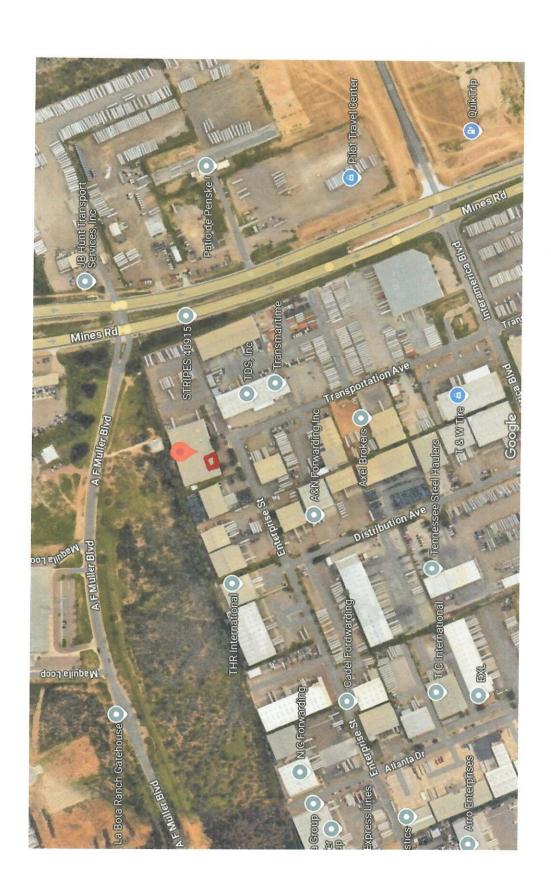
President

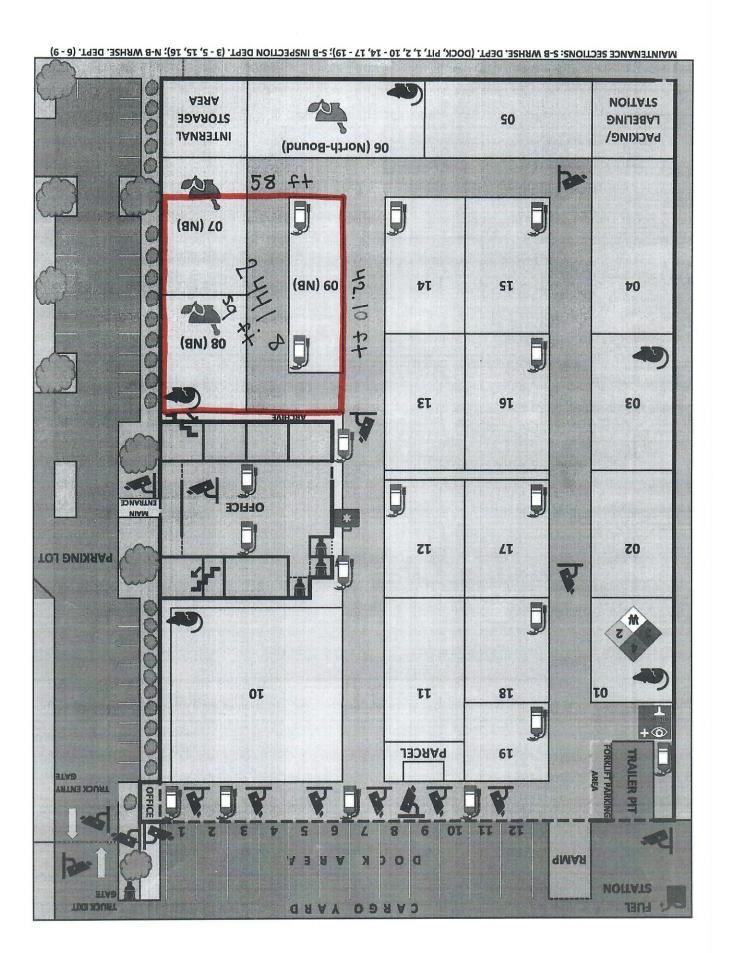
The Fernandez Children's Trust

oscarj@ofernandez.com

1 956 723 6385









## **CITY OF LAREDO**

## LAREDO INTERNATIONAL AIRPORT

**FOREIGN TRADE ZONE #94** 

Laredo, Texas, August 1, 2025

Good Morning,

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- Aerial view of the facilities, showing the name of the adjacent streets and with a red line the outline of the complete facilities, clearly indicating the location of **OF CUSTOMS**, **INC.**, the company that is requesting this specific FTZ.
- Areas to later be activated by CBP (in red outline).

Thank you for your time and assistance. Should you have any questions, feel free to contact me.

Respectfully,

Dr. Federico Schaffler

Foreign Trade Administrator Foreign Trade Zone #94

W.F. Schaffler