



Governing Board Agenda Item

Meeting Date: March 12, 2026

From: Susan Rose, Director of Procurement

Subject: Award of Request for Proposal 27-01-6.31 District Dental, Vision, Basic/Voluntary Life & Accidental Death and Dismemberment (AD&D), and Short-Term Disability Insurances

Strategic Priority: To plan for future needs in a proactive, accountable manner

Consent Action Discussion

Background:

On December 2, 2025, Marana Unified School District issued Request for Proposal (RFP) 27-01-6.31 District Dental, Vision, Basic/Voluntary Life & ADD, and Short-Term Disability Insurances in accordance with School District Procurement Rules in the Arizona Administrative Code (A.A.C.) Title 7, Article 10 and 11, section R7-2-1042.

Notices of the Request for Proposals were sent to 33 vendors, one that responded with “No Proposal” and six vendors responding with proposals.

A detailed analysis and benefit breakdown was provided by the District’s insurance consultant and a three-member selection committee reviewed the proposals received. The evaluation criteria outlined in the RFP included:

- Cost
- Overall Program Offered
- Experience/Expertise
- Responsiveness

Evaluations were completed separately for three areas:

- 1) Dental Maintenance Organization (DMO)
- 2) Vision
- 3) Basic/Voluntary Life & ADD and Short-Term Disability Insurances

Based on the proposals received, evaluation scores in each category and best and final offers, the following award recommendations are made:

- Dental (DMO) - Solstice Healthplans of Arizona, Inc.
- Vision - Arizona Benefit Plans, Inc.
- Basic/Voluntary Life & ADD, and Short-Term Disability Insurances - The Hartford

This is a multi-term contract beginning July 1, 2026 through June 30, 2027, with renewal options as follows:

- Dental (DMO): Two additional one-year periods through June 30, 2029
- Vision, Basic/Voluntary Life & ADD, and Short-Term Disability Insurances: four additional one-year periods through June 30, 2031

Recommended Motion:

I move that the Governing Board approve the award of Request for Proposal 27-01-6.31 for District Dental, Vision, Basic/Voluntary Life & ADD, and Short-Term Disability Insurances to the following vendors effective July 1, 2026. The award of additional years shall be reviewed annually and contingent upon satisfactory performance and compliance.

- Dental (DMO) - Solstice Healthplans of Arizona, Inc.
- Vision - Arizona Benefit Plans, Inc.
- Basic/Voluntary Life & ADD, and Short-Term Disability Insurances - The Hartford

Approved for transmittal to the Governing Board:



Dr. Daniel Streeter, Superintendent

*Questions should be directed to: Thomas Bogart, Chief Financial Officer
Phone: (520) 682-4756*