

Prepared for: Carrie Evans, Corbett School District

2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)

Price Level: 115



Client Proposal

Prepared by:
SHARON TUCKER
Office: 503-282-7773
Quote ID: CrbSD21X2C
Date: 05/13/2021



Prepared for: Carrie Evans

Corbett School District

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05/13/2021



Northside Ford Truck Sales, Inc. | 6221 N E Columbia Blvd. Portland Oregon |

972182995

2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)

Price Level: 115 | Quote ID: CrbSD21X2C

As Configured Vehicle

Code	Description	MSRP	Invoice
Base Vehicle			
X2C	Base Vehicle Price (X2C)	\$43,145.00	\$40,988.00
Packages			
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth and dual USB ports. - 8 Speakers (4 Front/4 Rear)	N/C	N/C
Powertrain			
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included	Included
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 9,250 lbs	Included	Included
Wheels & Tires			
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
64H	Wheels: 16" Steel w/Full Silver Cover	\$35.00	\$32.00
Seats & Seat Trim			
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Deletes driver lumbar support. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C	N/C
V	Vinyl Front Bucket Seats	N/C	N/C

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As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
96V	8-Passenger Seats	-\$340.00	-\$310.00
	<i>Includes 1st row: 2 seats, 2nd row: 3 seats and 3rd row: 3 seats. 4 seats are removed, but seat attachment points are still present.</i>		

Other Options

PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
18P	50/50 Hinged Rear Door w/253-Degree Opening	\$75.00	\$69.00
66D	Front Overhead Shelf	\$75.00	\$69.00
53K	Modified Vehicle Wiring System	\$75.00	\$69.00
	<i>Includes modified vehicle connections for customized wiring harness provisions.</i>		
58U	Radio: AM/FM Stereo	Included	Included
	<i>Includes 4.0" multi-function display, Bluetooth and dual USB ports.</i>		
	<i>Includes:</i>		
	<i>- 8 Speakers (4 Front/4 Rear)</i>		
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00	\$269.00

Fleet Options

942	Daytime Running Lights	\$45.00	\$41.00
	Requires valid FIN code.		
	<i>Provides enhanced vehicle visibility during daylight conditions.</i>		

Emissions

425	50-State Emissions System	STD	STD
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Interior Color

VK_03	Dark Palazzo Gray	N/C	N/C
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Exterior Color

YZ_01	Oxford White	N/C	N/C
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Upfit Options

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As Configured Vehicle (cont'd)

Code	Description	MSRP	Invoice
Q196293a	Wheelchair Conversion <i>MobilityWorks PACKAGE E INCLUDES: Base 9-Rail SmartFloor layout; black Altro floor covering; (1) AMF Burns 4-button wheelchair securement systems w/ retractable lap/shoulder belts; L-Track mounted on headliner for shoulder belts; first aid kit; 5 lb. fire extinguisher; triangle reflector kit; REAR-mounted Braun Century series model 919 NHTSA-compliant wheelchair lift; seal floor to walls; ADA decals; (1) one-passenger 3PT seats w/ SmartFloor seat base; emergency exit & no smoking decals, detail, inspection and certification.</i> <i>4 Freedman one (1) passenger forward-facing seat w/ three-point lap/shoulder belts - SmartFloor leg system w/ wheels</i> <i>Additional AMF Burns 4-point retractable wheelchair tiedown system, with manual lap & shoulder restraints (LEVEL 3)</i> <i>Stanchion Poles Side Cargo Doors "B" Pillar</i> <i>Replace OEM Lower Exterior Trim with Step Toe Plate</i> <i>Expanded Metal steel short step (Driver or Passenger) 7" Step Surface</i> <i>Expanded Metal steel Full Passenger Step 7" Step Surface</i> <i>Window Tint</i> <i>Back-up alarm</i> <i>Braun Lift Safety Belt</i> <i>2 TRANSIT WORKS SMART FLOOR SEAT, STREET SIDE / CENTER</i> <i>-1 SET OF 4 SILVER SERIES RETRACTABLE RESTRAINTS, INCLUDES LAP & AUTOMATIC SHOULDER BELTS, TOP MOUNT FOR SHOULDER IS L TRACK (removes one of the two wheelchair securements that come in the package)</i>	\$28,622.00	\$28,622.00
SUBTOTAL		\$72,027.00	\$69,849.00
Destination Charge		\$1,695.00	\$1,695.00
TOTAL		\$73,722.00	\$71,544.00

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Pricing Summary - Single Vehicle

			MSRP
<i>Vehicle Pricing</i>			
Base Vehicle Price			\$43,145.00
Options			\$260.00
Colors			\$0.00
Upfitting			\$28,622.00
Fleet Discount			\$0.00
Destination Charge			\$1,695.00
Subtotal			\$73,722.00
<i>Pre-Tax Adjustments</i>			
Code	Description		MSRP
VCAF	As per state contract #5549.		\$0.00
Delivery	Delivery per contract \$2.25 per mile after 60.		\$0.00
Govt Disc	Government discount		-\$11,091.25
FromStock	For vehicles being quoted from dealer inventory		\$750.00
Subtotal			\$63,380.75
<i>Sales Taxes</i>			
Code	Description		MSRP
CAT	Corporate Activity Tax		\$237.68
<i>Estimated CAT tax (gross receipts tax) in effect 1/1/20.</i>			
Oregon Tax	Oregon Privilege Tax		\$316.90
<i>Oregon Privilege Tax for all new vehicles and any used vehicles with less than 7500 miles that have not previously been registered in Oregon.</i>			
Subtotal			\$63,935.33

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Post-Tax Adjustments

Code	Description	MSRP
CAT Doc 75	Adjustment for CAT on \$75 Doc fee	\$0.29
<i>CAT tax adjustment for doc fee. Tax is to be collected for document processing fee.</i>		
E-Doc	Doc fee for E-Plates	\$75.00
<i>Doc fee for processing E-Plates</i>		
E-RegPlate	Plate and registration for E-Plates	\$29.50
<i>\$24.50 Plate fee \$5.00 Registration</i>		
Title-19	Title fee for vehicles getting 0-19 MPG avg	\$98.00
Subtotal		\$64,138.12
Total		\$64,138.12

Customer Signature

Acceptance Date

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