



Modern Media Tech
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Highland: PA Unifi Conversion & Music System



Libertyville School District 70

310 West Rockland Road
Libertyville, Illinois 60048

Presented By
Modern Media Tech

Quote Number
Q-354

Presented On
Mar 10, 2026

Version
2

Scope of Work

Modern Media Tech (MMT) will install three (4) new UniFi phones (4) new network lines and a UniFi Cloud Key to host and manage the new phone server for the school.

System Survey & Documentation

Prior to system migration, MMT will perform a full walkthrough of the school to identify and verify all existing IP-based devices on the network, including PA clocks, speakers, and related equipment.

During this process, MMT will:

- Locate and verify all current IP devices
- Label and document identified equipment
- Create an updated network map and device spreadsheet for documentation and future reference

If any issues with existing devices are identified during this survey, they will be documented and reported to the client before proceeding with system migration.

System Configuration

MMT will create a new UniFi site and configuration profile to support the phone system and ensure compatibility with the existing IP-based PA clocks and speaker devices.

Hallway Audio & Music System

MMT will install a new music system and configure zone control for better audio and music control throughout the school hallways.

- Install in-ceiling speakers throughout the hallway
- Install an Atlas audio processor in the MDF for zone control
- Install 2 zone controllers. 1 in front office and 1 in learning center

Testing & Verification

After configuration, MMT will:

- Test all connected devices to confirm proper operation
- Verify communication between phones, clocks, and speaker devices
- Perform a final walkthrough of the facility to confirm system functionality and network documentation accuracy

This process will ensure the new phone system and existing IP-based devices are properly configured, documented, and fully operational.

Products

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Audio

ITEM	QTY
Episode KIT-ES-600C-IC-6 600 70-Volt In-Ceiling Speaker Kit	28
Speaker Line Plenum 16/2	28
Customer Provided Ceiling Tiles CLIENT SUPPLIED Ceiling Tiles	1
Installation Accessories	28

Product \$9,520.00 Labor \$5,600.00

Control

ITEM	QTY
Ubiquiti Networks UTP-G3-TOUCH-ENTERPIRSE G3 Touch Enterprise Desktop Smartphone	4
Ubiquiti Networks UCK-G2-SSD Compact Unifi Console - Ssd	1
AtlasIED AZM4 Commercial audio processor	1
AtlasIED C-T4BT Atmosphere™ Wall Controller with Bluetooth Audio	2
AtlasIED A-RCA-US Atmosphere RCA/3.5Mm Audio Input	2
LEA Professional LEA CS354 Connect Series 354 4 Channel Smart Amplifier, 350 Watts Per Channel	1

Wirepath WP-SW-ENCL-20 Structured Wiring Enclosure	1
Wirepath WP-DOOR-HINGE-20 Enclosure Hinged Metal Door	1
Installation Accessories Din-Rail System	1
Network Line	8
Cat6 Keystone	11
Network Patch Cable Cat6 Patch Cable, 1'-5'	11
Network Port, PoE+ CLIENT SUPPLIED	11
Installation Accessories Metal Raceway & Accessories, Misc Hardware	8
System Configuration PA & Unifi Configuration, Testing, Site Walk & Documentation	1

Product \$9,937.00 Labor \$10,500.00

Product \$19,457.00 Labor \$16,100.00

Executive Summary

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\$35,557.00

Product	\$19,457.00
Labor	\$16,100.00
Subtotal	\$35,557.00
Total Price	\$35,557.00

Project Terms

1. Acceptance & Authorization

By accepting this proposal, the Client authorizes Modern Media Tech ("Contractor") to perform the described work ("Work") and grants access to the premises during normal working hours or as otherwise agreed. The Client is responsible for ensuring the site is accessible and ready for installation.

2. Scope of Work

Work includes the installation of low-voltage and technology systems (e.g., audio-visual, networking, security, automation). Additional equipment or adjustments not listed in the proposal may incur extra charges.

3. Pricing, Deposits & Payment Terms

- Unless expressly noted the proposal is valid for 30 days from the issue date.
- Acceptance requires written confirmation and a deposit, if included in the payment schedule.
- Deposits are non-refundable unless otherwise stated.
- Invoices unpaid more than 30 days past due accrue 1.5% monthly interest (18% annually) or the legal maximum.
- The Client is responsible for reasonable collection costs, including attorney fees.

4. Cancellation & Missed Appointments.

If the Client cancels after acceptance, the Client may be charged for work completed and materials purchased. Appointments cancelled or rescheduled less than 24 hours in advance may result in a \$100.00 cancellation fee.

5. Change Orders

Any change in scope, materials, schedule, or pricing must be documented in a written, signed change order. Verbal changes are not valid.

6. Additional Costs & Exclusions

Unless expressly included in the proposal, the following are not included and will incur additional charges:

- Performance bonds, insurance, permits.
- Drywall or paint repair.
- Electrical services (wiring, circuits, modifications).
- TV/internet provider setup, service and/or, activation.

Modern Media Tech is not responsible for the performance of third-party service providers (e.g., cable or Internet companies).

7. Customer-Provided Equipment

Equipment supplied by the Client is not covered under Modern Media Tech's warranty, and the Contractor is not liable for defects, failures, or malfunctions of such equipment.

8. Labor & Schedule

- Standard labor applies to 8:00am - 5:00pm, Monday–Friday.
- Work outside these hours (weekends, holidays, after-hours), unless specified, is subject to additional charges.
- Contractor will make reasonable efforts to meet estimated timelines but is not liable for delays due to weather, material shortages, site conditions, or other unforeseen events.

9. Pricing Adjustments

Material and equipment pricing may be adjusted due to tariffs, import duties, supply chain issues, or other governmental actions. Any adjustments will be communicated in writing.

10. Marketing Authorization

The Client grants permission for Modern Media Tech to photograph and/or record installation work for marketing, promotional, and educational purposes, and releases the Contractor from related claims.

11. Warranty

Modern Media Tech provides a 12-month workmanship warranty covering installation defects only.

Warranty does not cover:

- Customer-provided equipment
- Misuse or failure to follow manufacturer guidelines
- External events ("Acts of God"), including fire, flooding, electrical surges, etc.

Warranty is limited to corrective labor; parts and equipment are excluded unless specifically provided by the Contractor.


12. Liability Limitations

The Contractor is not liable for damages caused by:

- Client-provided equipment
- Improper use or maintenance
- Acts of God or other events outside Contractor control

13. Governing Law & Dispute Resolution

This agreement is governed by the laws of Illinois. All disputes shall be resolved through binding arbitration conducted according to the rules of the American Arbitration Association (AAA) or another mutually agreed provider. Arbitration will take place in Illinois. Each party is responsible for its own legal fees unless otherwise awarded by the arbitrator. The arbitrator's decision is final and binding.

	Billing Date	Due Date	Amount
 1st Payment (Acceptance) (75%)			\$26,667.75
Final Payment (On Completion) (25%)			\$8,889.25

Signature

Signature

Date