

2nd Fork
3 wheel



Montana Forklift and Equipment LLC
4067886474
200 18th Rd NW
Choteau, MT 59422

Prepared For
Browning Public Schools
Browning, MT 59417

Estimate Date
06/02/2025

Estimate Number
00000071

Description	Rate	Qty	Line Total
NEW CHL Electric Forklift CPD20SQ-GE2LI 4,000 lb capacity @ 24" load center Three Wheel sit down Forklift 189" 3 stage mast Single Drive solid pneumatic tires 80V/202Ah Lithium Battery + Charger	\$42,500.00	1	\$42,500.00

Subtotal	42,500.00
Tax	0.00

Estimate Total (USD)	\$42,500.00
----------------------	-------------

Notes

Thank you for your business. Please allow 2 weeks for delivery

Terms

Equipment is sold as new in working condition with 1 year or 2000 hours warranty. Seller assures there are no liens or encumbrances on equipment.

*







F-M FORKLIFT SALES & SERVICE, INC.

PH 406-254-6900

TO: SCHOOL DISTRICT #9

BROWNING MT
PHONE 406-338-2952
francisb@bps.k12.mt.us

Quote 1

ATTENTION: WAYNE

WE ARE PLEASED TO SUBMIT THE FOLLOWING QUOTATION FOR
YOUR CONSIDERATION:

9/30/2025 QUOTE#1234E

2025 TOYOTA MODEL 8FBE18U THREE WHEEL ELECTRIC FORKLIFT
3,500LB LIFTING CAPACITY @ 24" LOAD CENTER
THREE STAGE MAST: 189" LIFTING HEIGHT, 84" LOWERED HEIGHT
36 VOLT SYSTEM
POWERSHIFT TRANSMISSION
POWER BRAKES
SUSPENSION SEAT
BACK UP ALARM
STROBE LIGHT
CUSHION TIRES
SIDESHIFTING FORK POSITIONER
48" LOAD BACKREST
42" FORKS
36 VOLT INDUSTRIAL BATTERY
36 VOLT CHARGER
HOURS 135

PRICE FOB BILLINGS \$47,000.00

THIS QUOTATION IS SUBJECT TO ACCEPTANCE BY BUYER AND SELLER WITHIN 30 DAYS FROM THE DATE HEREOF AND ONLY IN ACCORDANCE WITH THE TERMS STATED HEREON. BUYER GRANTS TO SELLER A SECURITY INTEREST IN EQUIPMENT DESCRIBED HEREIN UNTIL PAYMENT HAS BEEN MADE IN FULL.

RESPECTFULLY
SUBMITTED BY: MATT OVERBY, SALESMAN

ACCEPTED BY
BUYER: _____

(AUTHORIZED OFFICER OR REPRESENTATIVE)

ACCEPTED BY
SELLER: MATT OVERBY, SALES MGR.

TITLE: _____ DATE: _____

Quote 3



NORLIFT INC

Norlift, Inc.
512 N Fancher Rd
Spokane Valley, WA 99212-1014
Phone: 1-509-535-1776
<https://www.norlift.com/>

To: BROWNING PUBLIC SCHOOL DIST 9
129 1st Ave SE
Browning, MT 59417-5005

Date: September 26, 2025
Quote No: 0130111156

Attn: Teri DeRoche

Phone: 406-338-2952

We respectfully submit this quotation for the following NEW Toyota Electric Forklift (1 each) **STOCK**
UNIT#24017:

Toyota...Proud to be the world's #1 forklift manufacturer!

TOYOTA MODEL 8FBE20U, 3-Wheel Sit-Down AC Electric Forklift, quality engineered with the following specifications:

- Cushion Tires
- Electric Battery Powered

ACTIVE MAST CONTROL (AMC)

Toyota's industry exclusive Active Mast Control (AMC) helps improve forklift stability by electronically monitoring and controlling various functions of the forklift. Should the operator inadvertently place the forklift in a potentially unstable longitudinal condition, mast height and load sensors trigger the controller to activate the AMC, which limits forward tilt angle and/or tilt back speed. Additionally, if the operator attempts to lift with the forks tilted forward beyond 1°, the lift speed is automatically limited, encouraging the operator to return the forks to level before lifting.



Photo may portray optional equipment not included in your quotation.

AC DRIVE & AC LIFT SYSTEM

Quicker acceleration. Higher top speeds. Longer lasting power. Low maintenance. These are the hallmark benefits of the industry-leading 8FBE electric forklift with AC Drive and AC Lift. Simply put, Toyota's 8FBE models are electric marvels, offering unprecedented power, performance and energy efficiency. They're the sum total of creative engineering, breakthrough design and proven technology. All driven by a single vision: to create a superior-performing electric forklift that boosts productivity and minimize operating costs.

AUTOMATIC PARKING BRAKE

All Toyota 8FBE models are now equipped standard with an automatic parking brake. The parking brake will engage automatically anytime the Operator Presence System (OPSS) recognizes the operator has exited the forklift or the forklift is shut-off. For release of the auto park brake, simply click the button on the left of the steering column and the forklift is ready for operation.

COLOR LCD DISPLAY

Toyota's 8FBE models feature a full color, high resolution LCD display. This display allows for improved visibility of information and allows for increased operability with a larger screen size than seen previously on this model. Additionally, fork tilt angle is now displayed anytime the forklift is not in travel for increased operator awareness.

Mast	3-Stage (FSV) mast with full free lift provides excellent visibility to load and fork tips, while providing smooth, quiet and consistent operation. Mast Specifications: • Maximum Fork Height - 198.0" • Overall Lowered Height - 87.4" • Over Head Guard Height - 81.00" • Free Lift - 39.6" with standard Load Backrest	
Lifting Capacity	Base Model Capacity – 4,000 lbs @24" load center Actual Capacity, based on quoted specifications - 3,250 lbs @24" load center to 198.0" MFH <i>Actual capacity ratings stated above are based on standard features, options, and attachments available through Toyota at the time of quoting. Non-standard features, options, and attachments may affect actual capacity ratings. Please contact your Toyota sales representative for additional information.</i>	
Tilt	5 degrees forward and 6.5 degrees backwards	
Carriage	ITA Hook Type, 36" Carriage	
Load Backrest	48" High Load Backrest	
Attachments	Cascade 36" Hang-on Sideshifter (Includes 3 Way Valve and 3rd Function Hosing)	
Speeds	Travel Speed: 9.90 mph	Lift Speed: 115 fpm
Voltage	36 Volt Electrical System	
Steering	On-Demand Hydrostatic Power Steering with Memory Tilt Steering Column	
Wheels and Tires	Front Tires: 18x7x12-1/8 Rear Tires: 15x5x11-1/4	
Battery Compartment	25.1" (L) x 39.2" (W) x 24.5" (H)	
Additional		

**Equipment
Included**

- Rear Assist Grip with Horn Button
 - SEnS Smart Environment Sensor
 - LED Strobe Light (Amber)
 - Backup Chime
 - Steering Wheel with Knob
 - Synchronized Steering
 - Treaded Cushion Tires (Front & Rear)
 - MyInsights Standard
 - 850 AH BBI Industrial Battery
 - Charger 120-208-480-600V
- Lead time on Charger 3.5 weeks-

**Other Outstanding
Toyota Features**

- Regenerative Braking
- Wet disc brakes
- 500 Hour Periodic Maintenance Interval
- On Demand, Full Hydraulic Power Steering
- Thermal Protection Indicator
- Operator Presence Sensing System (OPSS)
- Travel Power Control (programmable acceleration)
- Planned Maintenance Indicator
- Electronic Shift Control
- Memory Tilt Steering Column
- Dual Operator Assist Grips
- Durable Rubber Floor Mat
- Dash Mounted Cup Holder
- Digital Multifunction Display
- LED Headlights
- Premium, full-suspension vinyl seat with orange seat belt

Some standard items listed within this quotation maybe replaced or altered due to optional equipment.

**MyInsights
(Telematics)**

Standard telematics provided on most Toyota forklifts deliver valuable insights and actionable data for your business. Increase uptime, optimize your fleet, and view detailed analytics by completing your free registration at my.toyotaforklift.com today!

Standard Insights:

- Hour Meters, Error Codes, Impact Detection, Location Tracking

Warranty

12 Months or 2,000 hours whichever occurs first: Basic
36 Months or 6,000 hours whichever occurs first: Powertrain

Warranty coverage for non-standard option components will be covered by the manufacturer of that component and not covered under the Toyota forklift standard or powertrain warranty.

We offer a Toyota factory authorized warranty on all new Toyota Material Handling Equipment.

Investment

Price-Toyota Model 8FBE20U as specified above:	\$49,999.00	Each
Net Price:	\$49,999.00	Each

-Includes Delivery-

Financing and Maintenance

Toyota Industries Commercial Finance has been providing effective finance solutions to customers since 1985. As Toyota Material Handling's captive finance partner, we are committed to offering customized financing solutions, tailored financing terms, unmatched industry experience, ultimate transparency, and an unparalleled understanding of your unique business needs. In addition, Full Maintenance and Planned Maintenance programs are available.

Terms and Conditions

Payment: Cash or Financed

F.O.B.: Delivered

Prices are exclusive of any sales or use taxes now in force or which may be made effective in the future by any federal, state, or local governments.

Lease offerings subject to credit approval

Performance and specifications stated are based on specific testing and operating conditions. Actual performance and specifications may vary based on application, option configuration, operating conditions, and environmental factors.

Some options and configurations may void UL.

Conditions subject to change to those in effect at time of delivery.

Your signature on this proposal constitutes an order.

Please contact your Toyota sales representative for additional information.

TELEMATICS AND DATA COLLECTION

The equipment in this proposal is enabled with the MyInsights system ("System"), which collects certain location and operational data concerning the equipment and transmits it to Toyota Material Handling, Inc. for processing and analytics. Your use of the System is subject to the MyInsights Master Agreement or other written agreement explicitly governing your use of the System between you and Toyota Material Handling, Inc. (the "System Master Agreement"). If you and Toyota Material Handling, Inc. are not parties to a System Master Agreement, your use of the System is subject to the MyInsights Telematics Terms and Conditions found at <https://www.toyotaforklift.com/myinsights-legal> ("System Terms"), which are incorporated herein by reference. Your acceptance of this proposal (as provided in the following paragraph), or otherwise using the equipment, constitutes your acceptance of the System Terms and the formation of an agreement between you and Toyota Material Handling, Inc. based on the System Terms. You may opt out of data collection features for the System as provided in, as applicable, the System Master Agreement and System Terms. Failure to opt out signifies your consent and agreement to the collection and usage of data in accordance with, as applicable, the System Master Agreement and System Terms.

QUOTE ACCEPTANCE

This proposal constitutes an offer by us that you may only accept on the terms set forth herein. To accept our offer, you shall (a) sign and return the signed proposal to us; or (b) issue a purchase order that attaches or otherwise references this proposal. If you issue a purchase order under the preceding sentence, the parties acknowledge that any terms (including pre-printed terms) appearing thereon will have no effect and are expressly disclaimed and your acceptance is limited to the terms of this proposal. Your acceptance of any item offered hereunder will be deemed an acceptance of all terms set forth in this proposal.

Sincerely,
Norlift, Inc.

Accepted:
BROWNING PUBLIC SCHOOL DIST 9

Cash Price \$ _____

Financed Payment* \$ _____ Per Month _____ Months

By: _____
Name: Crystal Orlin
Title: _____

By: _____
Name: _____
Title: _____
Date: _____

*Financing requires credit approval. Terms and conditions are subject to change.

Optional Equipment
(not included in this Quotation)

Item	Price	Accepted*
MyInsights Plus Subscription	\$10.95/Mo	
MyInsights Plus Compliance Subscription	\$17.95/Mo	
MyInsights Display	\$779.16	

** Customer: please signify acceptance of an option by initialing in the space provided.*

Toyota 360 Support Options
(not included in this quotation)

Item	Price	Accepted*
1. Toyota 360 Support Plus 3 36 Months/6,000 Hrs Carriage to Counterweight Warranty 60 Months/6,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor) 1 st year only	\$699	_____
2. Toyota 360 Support Plus 4 48 Months/8,000 Hrs Carriage to Counterweight Warranty 60 Months/8,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor) 1 st year only	\$899	_____
3. Toyota 360 Support Plus 5 60 Months/10,000 Hrs Carriage to Counterweight Warranty 60 Months/10,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor) 1 st year only	\$1099	_____

* Customer: please signify acceptance of an option by initialing in the space provided.



**UPGRADE TO
TOYOTA 360 SUPPORT PLUS!**

Includes 1 year of scheduled planned maintenance (up to 4) and additional product assurance.

*Not applicable to all models. See here for more details: www.ToyotaForklift.com/360-support encl