
BOARD AGENDA ITEM

Information/Discussion: ____

Future Action: ____

Action: X

Item: CrowdStrike Falcon Complete

Submitted by: Glen Finkel

Date: 2.2.2024

Recommended by: Glen Finkel

Board Meeting Date: 2.12.2024

RECOMMENDATION:

It is recommended that the Kent ISD School Board approve the purchase of CrowdStrike Falcon Complete software from VDA Labs for \$78,397.84. This amount includes a discount of 83% from list price. As part of this agreement, the pricing and discount rate will be extended to our constituent districts allowing them to leverage our volume discount.

BACKGROUND:

The CrowdStrike platform is the industry leader in end point detection and response (EDR) software. EDR replaces traditional anti-virus software and expands our protection beyond detection of malicious software by identifying and blocking cyber criminal activity. In addition to EDR, this purchase includes the purchase of managed detection and response (MDR) licenses for Kent ISD's critical infrastructure and personnel. MDR provides 24x7x365 monitoring of our endpoints (servers & laptops) and allows CrowdStrike to proactively remediate cyber events.

In addition to the core EDR and MDR components, this purchase includes three additional tools to allow for better management of cyber risk.

Product	Function
Falcon Spotlight	Cyber vulnerability detection and management tool.
Falcon Mobile	EDR tool for IoT devices.
CrowdStrike Discover	Asset visibility tool. Allows for Kent ISD to discover and protect devices attached to our internal network.

This CrowdStrike software will improve Kent ISD's security posture while addressing the best practice recommendations by our cyber liability insurance provider.