

### **ADMINISTRATION RECOMMENDATION/REPORT**

The District President recommends the Board of Trustees approves a contract for the purchase of continuing/workforce education and training programs from the following vendors: California Creative Solutions Inc, Configuration Connection, Covingtons Consulting Services LLC, Educated Business Resource Corp, Lantana Commercial Services, Herrington Publishing, LearningMate Solutions Inc, New Horizons Learning LLC dba New Horizons, Nextec Inc, Parachute RGV LLC, SimiDigi, STVT-AAI Education, Inc. dba Ancora Training, ThriveDX, and Trade Consulting Services LLC for Professional and Continuing Education and Grants Management.

### **BACKGROUND**

Professional and Continuing Education and Grants Management provide customized training courses in key high industry areas requiring content experts and proven curriculum that must be developed quickly and dynamically to meet the rate of business change. There is an ongoing need to partner with third party vendors to meet this critical business and industry need. These vendors provide curricular training and support a wide variety of areas, including technical training and specialized career training in a myriad of industries.

Request For Proposal Number FY2024-RFP-033 was issued to procure continuing/workforce education and training programs for Professional and Continuing Education and Grants Management. Twenty responses were received and evaluated by the department staff. The proposals submitted by the listed vendors are being recommended as the best value to the District, based upon evaluation scores.

### **IMPACT OF THIS ACTION**

The opportunity to contract with third party vendors allows Professional and Continuing Education and Grants Management to provide seamless, affordable services to the partnering businesses throughout the District's service area.

### **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

This purchasing request is for spend authorization of \$1,500,000 for five years, which is budgeted in the Professional and Continuing Education and Grants Management Department's FY25 operating budget and subsequent years' budgets, subject to Board approval. Previous contracts spend is approximately \$1,620,000.

### **MONITORING AND REPORTING TIMELINE**

The contract term is October 1, 2024 through August 31, 2029.

### **RESOURCE PERSONNEL**

Dr. Abe Johnson, SVP Campus Operations  
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