

November 6, 2023

Mr. Phillip Francis
Asst. Superintendent of District Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

RE: 2021 Bond Program
Contract Award Recommendation for Technology Contractor Bids
Early Childhood Center

Dear Mr. Francis:

This letter transmits an update from Plante Moran Realpoint (PMR) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Technology Contractor for the Project listed above. This update represents the mutual efforts of PMR, IDS and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and recommend Vendors for these Projects.

On September 28, 2023, Bid Documents were formally issued and made available. An advertisement for bids was published in a local newspaper and also posted to the required State of Michigan websites.

On October 19, 2023, two (2) bid proposals were received and publicly opened. Over the next few days, the bid proposal was reviewed to determine the budget implications. An interview was held with the apparent low bidder, at which time the scope of work, project schedule, phasing, manpower requirements, and other particulars regarding the work were reviewed and discussed.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending **VSC, Inc.** as the lowest responsible bidder for contract award as detailed in IDS' recommendation letter dated October 27, 2023.

Including acceptance of Alternate #1 and a contingency in the amount of \$25,000, the total Project award recommendation equals **\$485,716.00**.

VSC, Inc Base Bid Amount	\$ 454,216.00
Alternate 1 - Cabling Supports	\$ 6,500.00
VSC, Inc Contract Sum	\$ 460,716.00
Project Contingency	\$ 25,000.00
Project Award Recommendation	\$ 485,716.00

The costs for this work will be detailed in the Contract, which was included in this RFP, pending final review and approval of terms by district legal counsel.

The Project Team is available at the Board’s convenience to answer any questions regarding bidding, the proposals, interview process, or the recommendations of the Bond Team. Please direct all questions through me via email at brian.weber@plantemoran.com.

Sincerely,

PLANTE MORAN REALPOINT



Brian Weber
Senior Vice President

Enclosures: Summary of Costs
IDS Recommendation Letter
Vendor Proposal

October 27, 2023

Mr. Phillip Francis
 Assistant Superintendent of District Services
 Livonia Public Schools
 15125 Farmington Road
 Livonia, MI 48154

Project Name: Livonia Public Schools
 Early Childhood Center - Technology
 Livonia, Michigan

IDS Project No.: 21191-1000 BP05 - Technology

Dear Mr. Francis,

Bid specifications and drawings for the Early Childhood Center - Technology project were issued on September 28, 2023. The bid scope includes the installation of network cabling, classroom audio/visual equipment, video signage displays, projection and audio system for the Gross Motor room, and a new digital building paging system. A Mandatory Alternate was requested to provide an alternate cabling solution based on current construction conditions.

A pre-bid conference was conducted on October 5, 2023. The pre-bid conference was not mandatory.

Two (2) bids were received on October 19, 2023, as follows:

Bidder	Bid Bond	Required Affidavits	Base Bid	MA 1 Alternate Cabling
VSC, Inc.	Yes	Yes	\$454,216.00	\$6,500.00
AmComm Telecommunications	Yes	Yes	\$502,000.00	\$6,500.00

As the low apparent bidder, VSC, Inc was invited to a post-bid conference to determine compliance with specifications. VSC was determined to be compliant with specifications and has previously worked with the district extensively during the last bond initiative on a variety of technology projects with a favorable work record.

IDS recommends award of the Early Childhood Center - Technology bid to VSC, Inc, for the base bid of \$454,216.00 and acceptance of the Mandatory Alternate #1 in the additional amount of \$6,500.00 for an award total in the amount of \$460,716.00. In addition to the award amount, IDS is recommending a construction contingency be established in the amount of \$25,000.

Sincerely,

Integrated Design Solutions, LLC



Scott Smith
 Senior Associate



Rock Morey
 Project Manager

ec: T. Klan, LPS
 B. Weber, PMR
 File

5211 cascade road se, ste. 300
 grand rapids, mi 49546

1441 w. long lake road, ste. 200
 troy, mi 48098

248-823-2100 www.ids-michigan.com

SECTION 00 4100 - BID FORM

OWNER: Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

PROJECT: Livonia Public Schools
Early Childhood Center - Technology BP 05
Livonia, Michigan

**ENGINEER/
TECHNOLOGY
DESIGNER:** Integrated Design Solutions, LLC
Architecture, Engineering, Interiors & Technology
1441 W. Long Lake Road, Suite 200
Troy, Michigan 48098
(248) 823-2100
(248) 823-2200 fax

NAME OF BIDDER: VSC, Inc.

ADDRESS: 46725 Magellan
Novi, MI 48377

TELEPHONE: 248-926-2540

E-MAIL: wkemmer@shopvsc.com

BID

Pursuant to and in compliance with the Advertisement for Bids, Instructions to Bidders and other documents relating thereto, the undersigned proposes and agrees to furnish equipment, materials, and labor and perform all work necessary to complete the Livonia Public Contract for the Early Childhood Center - Technology project in accordance with the Bidding Documents prepared by Integrated Design Solutions, LLC dated September 28, 2023, and agrees to accept payment as herein provided.

BASE BID

Total lump sum bid for all work specified and shown on the drawings as indicated for Base bid in the amount of:

Four hundred fifty four thousand two hundred sixteen dollars

_____ Dollars (\$ 454,216.00).

MANDATORY ALTERNATES

Mandatory Alternate No. 1: In lieu of cable tray provide materials and labor costs to provide J-hooks for cable along planned cable tray path. Penetrations through walls will be provided by Others. This contractor shall be responsible for all firestopping at wall penetrations. Assume two 4-inch conduit paths at each wall penetration as shown on the Drawings.

Add/Deduct Six thousand five hundred dollars
_____ Dollars (\$ 6500.00).

VOLUNTARY ALTERNATES

Voluntary Alternate No. 1: Replace 770Fi projectors and mounts with Smart MX-275 on eBox height adj. mounts

~~Add/Deduct~~ Forty four thousand seven hundred and sixty four dollars
Dollars(\$ 44,764.00).

Voluntary Alternate No. 2: Remove Claudia front office media player and Grandstream Phone

~~Add/Deduct~~ Nine hundred eighty dollars
Dollars(\$ 980.00).

Voluntary Alternate No. 3: Substitutie CS-12 6" round speakers for the FS-22 layin speakers

~~Add/Deduct~~ Six hundred twenty dollars
Dollars(\$ 620.00).

UNIT PRICES

The Bidder shall include a complete bill of materials as part of their bid submission. Refer to specifications section 00 21 13 paragraph "SUBMITTALS - BID REQUIREMENTS" for additional information. The bill of materials will be considered to be the unit price schedule for additions to or deletions from the scope of work from the date of award until the date of completion.

The bill of materials shall be formatted to include all charges for labor, materials and equipment, overhead and profit, general conditions, supervision, insurance, taxes and incidental expenses in such a way that unit pricing can be easily derived.

Indicate below acceptance of these unit pricing terms, acceptance with modifications as indicated or exception taken.

- Included bill of materials is considered the unit pricing schedule for the duration of the project.
- Exception taken. Included bill of materials is not valid for unit pricing for additions to or deletions from the scope of work for the duration of the project.
- Included bill of materials is considered the unit pricing schedule for the duration of the project with the following modifications:

EXTENDED UNIT PRICES

The Bidder proposes extended unit prices in accordance with the following schedule. Said unit prices shall include all charges for labor, materials and equipment, overhead and profit, inflation/escalation, general conditions, supervision, insurance, applicable taxes and incidental expenses.

Said extended unit prices shall be applicable to the pricing of additional work beyond Substantial Completion. Said extended unit prices shall be valid from the date of substantial completion to twelve (12) months after the date of substantial completion.

For each unit price stated above, include with your bid proposal a pricing schedule, standard escalation percentages or other form of pricing the District may utilize for future work extending beyond Substantial Completion for the time period specified.

Maintain unit pricing for 12 months past substantial completion (SC) as required by RFP.
Thereafter for year two after SC a 2% price increase
Year three through year five, a 5% price increase
Beyond year 5 - market pricing.

In addition, provide unit pricing for the following:

Unit Pricing – Sections 27 1000 – Voice and Data Systems

		ADD	DEDUCT
UP-1	Cost to provide, install, test and tag one (1) Category 6 data drop as specified including cabling, faceplate, connectors, testing and tagging (assume 250 foot run). Include patch cables at each end.	\$ 400.00	\$ _____
UP-2	Cost to relocate, test and tag one (1) Category 6 data drop within the same room.	\$ 250.00	\$ _____
UP-3	Cost to provide and install 1 24-port Hubbell #HPJ24a patch panel with all ports fully equipped with Hubbell inserts	\$ 500.00	\$ _____
UP-4	Cost to provide and install 1 48-port Hubbell #HPJ48a patch panel with all ports fully equipped with Hubbell inserts	\$ 920.00	\$ _____

BID SECURITY

Each Bid shall be accompanied by a Bid Security in the form of a certified check, cashier's check, or money order made payable to the Owner or a Bid Bond naming the Owner as the obligee in an amount not less than five percent (5%) of the Base Bid as a Bid guarantee. Bid Bonds shall be issued by a company licensed to do business in the State of Michigan.

ADDENDA

The undersigned acknowledges the receipt of the following addenda:

Addendum No. _____	Dated _____	Addendum No. _____	Dated _____
Addendum No. _____	Dated _____	Addendum No. _____	Dated _____
Addendum No. _____	Dated _____	Addendum No. _____	Dated _____

TIME OF COMPLETION

The undersigned agrees to substantially complete the project by June 30, 2024

Refer to the Appendix for specific building completion dates and acceptable working hours.

WITHDRAWAL OF BIDS

The undersigned agrees that its Bid shall not be withdrawn for a period of ninety (90) days after the date set for receipt of Bids.

NON-COLLUSION

The undersigned certifies that the Bid has not been prepared in collusion with any other bidder and that the prices, discounts, terms and conditions thereof have not been directly or indirectly communicated by or on behalf of the Bidder to any such person other than the recipient of such Bid, and will not be communicated to any such person prior to the official opening of said Bid. The undersigned fully understands that no premiums, rebates, or gratuities are permitted either with, prior to or after signing the Contract.

This certification may be treated as if it were a sworn statement made under oath, and is made subject to the provisions of 18 U. S. C., 1001, relating to the making of false statements.

SIGNATURE AND LEGAL STATUS OF BIDDER

Signed and sealed this 19th day of October, 2023.

Affix Corporate Seal

VSC, Inc
(Individual, Partnership, Corporation)
Michigan
State of Incorporation
By: [Signature]
(Authorized Signature of Bidder)
Walt Kemmer
(Print or Type Name of Bidder)
VP of Operations and Finance
Title
46725 Magellan Drive Novi, MI 48377
Business Address
wkemmer@shopvsc.com
E-mail

Instructions: Submit one (1) original and three (3) bound copies to the Owner and retain one (1) copy for the Bidder's records. Submit two (2) electronic copies on digital USB media. Clearly label each copy submitted as either "original" or "copy."

AFFIDAVIT OF BIDDER

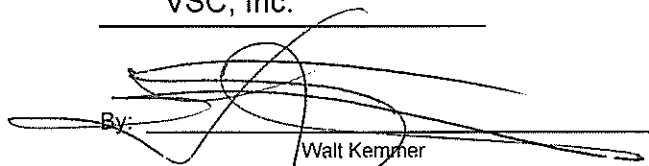
The undersigned, the owner or authorized officer of VSC, Inc. (the "Bidder"), pursuant to the familial disclosure requirement provided in the Livonia Public Schools (the "School District") advertisement for construction bids, hereby represent and warrant, except as provided below, that no familial relationships exist between the owner(s) or any employee of Livonia Public Schools and any member of the Board of Education of the School District or the Superintendent of the School District.

List any Familial Relationships:

None

BIDDER:

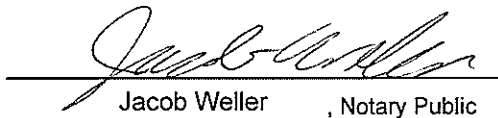
VSC, Inc.


By: _____
Walt Kemmer

Its: Vice President of Operations & Finance

STATE OF MICHIGAN)
)ss.
COUNTY OF Oakland)

This instrument was acknowledged before me on the 19th day of October, 2023, by
Walt Kemmer



Jacob Weller, Notary Public

Monroe County, Michigan
My Commission Expires: 12/06/2029
Acting in the County of: Oakland

Jacob Aaron Weller
NOTARY PUBLIC - MICHIGAN
Monroe COUNTY
ACTING IN THE COUNTY OF
MY COMMISSION EXPIRES 12-06-2029

AFFIDAVIT OF COMPLIANCE – IRAN ECONOMIC SANCTIONS ACT

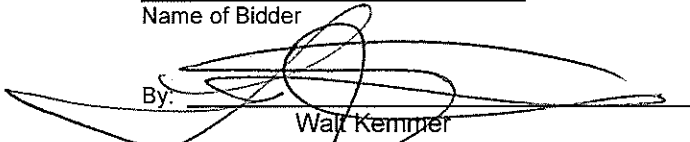
MICHIGAN PUBLIC ACT NO. 517 OF 2012

The undersigned, the owner or authorized officer of VSC, Inc. (the "Bidder"), pursuant to the compliance certification requirement provided in the Livonia Public Schools (the "School District") Advertisement for Bids, hereby certifies, represents and warrants that the Bidder (including its officers, directors and employees) is not an "Iran Linked Business" within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the "Act"), and that in the event Bidder is awarded a Contract as a result of the aforementioned Advertisement for Bids, the Bidder will not become an "Iran Linked Business" at any time during the course of performing under the Contract.

The Bidder further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the Contract or proposed Contract for which the false certification was made, whichever is greater, the cost of the School District's investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on an Advertisement for Bids for three (3) years from the date that it is determined that the person has submitted the false certification.

BIDDER:

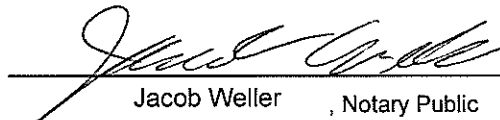
VSC, Inc.
Name of Bidder

By: 
Walt Kemmer

Its: Vice President of Operations & Finance

STATE OF MICHIGAN)
)ss.
COUNTY OF Oakland)

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Monroe County, Michigan
My Commission Expires: 12/06/2029
Acting in the County of: Oakland

Jacob Aaron Weller
NOTARY PUBLIC - MICHIGAN
Monroe COUNTY
ACTING IN THE COUNTY OF
MY COMMISSION EXPIRES 12-06-2029

CRIMINAL BACKGROUND AFFIDAVIT

The undersigned, the owner or authorized officer of the below-named Firm, pursuant to the criminal background compliance certification requirements of Livonia Public Schools (the "School District") hereby represents and warrants that the Firm has performed and/or will perform sufficient criminal background checks, including at a minimum, an Internet Criminal History Tool ("ICHAT") check, for all of its owners, employees, agents, representatives, contractors and/or other personnel who will be on any School District premises to carry out the services contemplated by the Contract Documents. The Firm further hereby certifies that no owner, employee, agent, representative, contractor and/or other personnel of the Firm will be on any School District premises if they are a registered criminal sexual offender under the Sex Offenders Registration Act, Public Act 295 of 1994, or have been convicted of "Listed Offense" as defined under Section 722 of the Sex Offenders Registration Act, MCL 28.722.

The Firm further acknowledges that if it is found to have submitted a false certification or otherwise fails to comply with the requirements of this certification, the School District may immediately terminate the Contract.

FIRM:

VSC, Inc.

Name of Firm

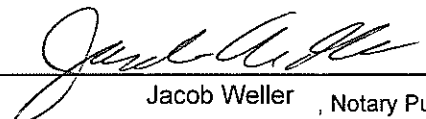
By: 

Walt Kemmer

Its: Vice President of Operations & Finance

STATE OF MICHIGAN)
)ss.
COUNTY OF Oakland)

This instrument was acknowledged before me on the 19th day of October, 2023, by
Walt Kemmer



Jacob Weller, Notary Public

Monroe County, Michigan
My Commission Expires: 12/06/2029
Acting in the County of: Oakland

Jacob Aaron Weller
NOTARY PUBLIC - MICHIGAN
Monroe COUNTY
ACTING IN THE COUNTY OF _____
MY COMMISSION EXPIRES 12-06-2029

END OF BID FORM