

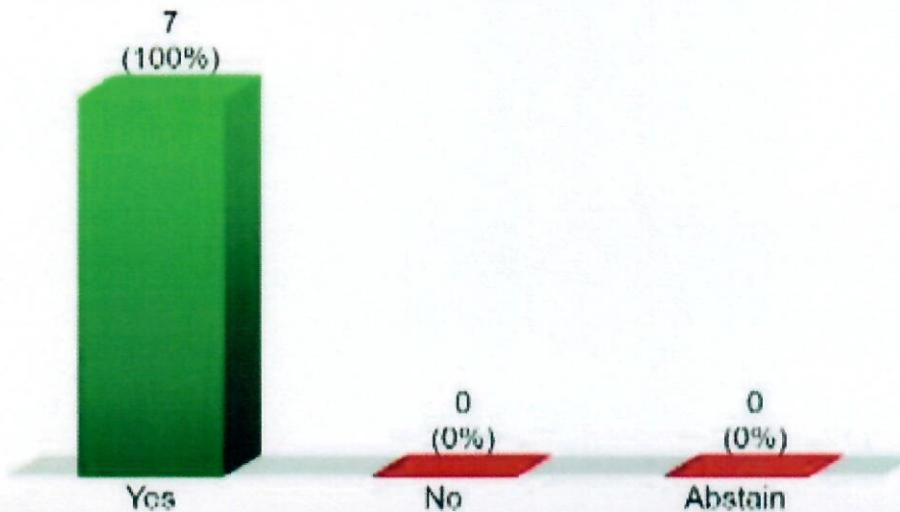
February 12, 2019 Rescheduled Regular Board Meeting

X. A5 - Discussion, consideration and possible action to hire an insurance consultant to help guide the district in reviewing options related to our employee insurance benefits program. (Board Member Request - PRT)

Motion by Sylvia Atkinson Second by Laura Perez - same lines to ask Dr. Hatton to work with administration like I mentioned earlier to clarify to insurance and to Mrs. Garza the limited scope we talked about. We talked to Dr. Hatton and administration to look into working with Region One or TASB, not to exceed \$25,000. (Script is NOT verbatim)

X A 5. Discussion, consideration and possible action to hire an insurance consultant to help guide the district in reviewing options related to our employee insurance benefits program. (Board Member Request - PRT)

atkinson/perez not to exceed \$25,000



Received
7
Needed To Pass
4
Result
Passed
Votes
D Brown -> Yes
Dr S Atkinson -> Yes
C Castro -> Yes
L Perez Reyes -> Yes
M Pena -> Yes
P Cowen -> Yes
P Roca Tipton -> Yes

Micaela Escobar

From: Cole Hentschel <Cole.Hentschel@firstpublic.com>
Sent: Friday, February 22, 2019 9:48 AM
To: Delia N. Rodriguez
Cc: Mary D. Garza; Micaela Escobar; Karina Arguelles; Nora Michaels
Subject: Re: Insurance Consultant
Attachments: Supplemental Benefits Mtg January 26, 2015.pdf; IPA_Benefits Coop_Adopted 02 08 2017_Final.pdf

Delia,

As Angel mentioned, Benefits/Health Insurance consulting services were procured outside of Buyboard through First Public, the wholly-owned subsidiary of TASB that administers the TASB Benefits Cooperative. As such, the procurement process was different than Buyboard and was directly approved by the TASB Benefits Cooperative Board of Directors.

I have attached signed minutes of the TASB Benefits Cooperative Board Meeting that names Gallagher as our awarded consultant to serve school districts (read item V in the attached board minutes). In order to procure Gallagher's services through the TASB Benefits Cooperative, your board would need to approve the attached TASB interlocal agreement.

Currently, over 100,000 school district employees in Texas are covered in some way through the products and services of the TASB Benefits Cooperative.

I know all of that can sound a little confusing, so please let me know if you have any questions. I'm here to help!

Cole Hentschel
Vice President
512-467-3593
First Public, administrator of the TASB Benefits Cooperative

From: Delia N. Rodriguez <dnrodriguez@bisd.us>
Sent: Thursday, February 21, 2019 1:38:51 PM
To: Cole Hentschel; Angel Magallanes
Cc: Mary D. Garza; Micaela Escobar; Karina Arguelles; Nora Michaels
Subject: RE: Insurance Consultant

Ok thank you

Delia Rodriguez, CTSBO, CTPM
Interim Purchasing Administrator
Brownsville ISD

From: Cole Hentschel [mailto:Cole.Hentschel@firstpublic.com]
Sent: Thursday, February 21, 2019 1:27 PM
To: Angel Magallanes <Angel.Magallanes@tasb.org>; Delia N. Rodriguez <dnrodriguez@bisd.us>
Cc: Mary D. Garza <mdgarza@bisd.us>; Micaela Escobar <micaela@bisd.us>; Karina Arguelles <karguelles@bisd.us>; Nora Michaels <nmichaels@bisd.us>
Subject: RE: Insurance Consultant

Thanks Angel!

Delia, I will put something together for you and send it over as soon as I can get my hands on it. It might be first thing tomorrow (Friday) morning.

Thanks,

Cole Hentschel
TASB Benefits Cooperative

From: Angel Magallanes
Sent: Thursday, February 21, 2019 12:40 PM
To: Delia N. Rodriguez <dnrodriguez@bisd.us>; Cole Hentschel <Cole.Hentschel@firstpublic.com>
Cc: Mary D. Garza <mdgarza@bisd.us>; Micaela Escobar <micaela@bisd.us>; Karina Arguelles <karguelles@bisd.us>; Nora Michaels <nmichaels@bisd.us>
Subject: Re: Insurance Consultant

Delia,

Thank you for your inquiry.

I've included Cole from our First Public insurance division that is more knowledgeable in that area to answer your questions.

The option for an insurance consultant is outside of the BuyBoard and in the other TASB managed Coop through First Public.

Thank you!

Angel Magallanes
956-393-7606

On Feb 20, 2019, at 2:36 PM, Delia N. Rodriguez <dnrodriguez@bisd.us> wrote:

Good afternoon,
Brownsville ISD is looking into hiring an Insurance Consultant and would like to know if TASB has an Insurance Consultant that school districts may utilize from your CO-OP, if so could you please provide the contract number, tabulation, and award letter?

Respectfully,
Delia Rodriguez, CTSBO, CTPM
Interim Purchasing Administrator
Brownsville ISD

This email and any files transmitted with it are the property of the Brownsville Independent School District, are confidential, and are intended solely for the use of the individual or entity to whom this email is addressed. If you are not one of the named recipient(s) or otherwise have reason to believe that you have received this message in error, please notify the sender and delete this message immediately from your computer. Any other use, retention, dissemination, forwarding, printing, or copying of this email is strictly prohibited.

BISD does not discriminate on the basis of race, color, national origin, sex, religion, age, disability or genetic information in employment or provision of services, programs or activities.

BISD no discrimina a base de raza, color, origen nacional, sexo, religión, edad, discapacidad o información genética en el empleo o en la provisión de servicios, programas o actividades.

All e-mail messages sent or received through First Public's e-mail system are subject to review, retrieval, and archiving and may be disclosed to parties other than the intended recipient. Any information contained in or transmitted with this message has been obtained from sources, some of which may be third-party sources, which First Public believes to be reliable; however, its accuracy or completeness is not guaranteed and is subject to change at any time. This material is for informational purposes only and is not intended to be an offer to sell or a solicitation of an offer to buy any security. First Public will not accept orders and/or instructions transmitted by e-mail; First Public will not be responsible for carrying out such orders and/or instructions.

First Public, LLC, Member FINRA/SIPC

All e-mail messages sent or received through First Public's e-mail system are subject to review, retrieval, and archiving and may be disclosed to parties other than the intended recipient. Any information contained in or transmitted with this message has been obtained from sources, some of which may be third-party sources, which First Public believes to be reliable; however, its accuracy or completeness is not guaranteed and is subject to change at any time. This material is for informational purposes only and is not intended to be an offer to sell or a solicitation of an offer to buy any security. First Public will not accept orders and/or instructions transmitted by e-mail; First Public will not be responsible for carrying out such orders and/or instructions.

First Public, LLC, Member FINRA/SIPC

Micaela Escobar

From: Marc D. Garcia <mdgarcia@esc1.net>
Sent: Wednesday, February 20, 2019 4:35 PM
To: Delia N. Rodriguez; Mary D. Garza; Micaela Escobar; Karina Arguelles; Nora Michaels
Cc: Lori A. Ramos; Lucio Mendoza
Subject: RE: Insurance Consultant
Attachments: Proposed 2017 Consulting Agreement REVISED.docx

Importance: High

Good afternoon Delia.

Region One has utilized a consultant for the last three insurance/TPA proposals. A RFQ was not done for this service as the amount was far less than the \$50,000 threshold. We based our decision on demonstrated competence as allowed under Government Code 2254.027.

We can add this type of service when doing the Professional Consultant Services RFP after the current bid expires in 2022 or sooner if it is warranted.

I did a quick search for insurance consultants through most major cooperatives and only HCDE has related contracts, not for consultants, but for supplemental insurances.

The consultant the ESC hired was:
William "Bill" Rusteberg
riskmanagers@protonmail.com
361-293-3271

I have attached the contract used. Please let us know if we can provide any other information.

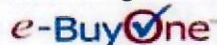
Marc David Garcia
Purchasing Specialist
Region One Education Service Center
1900 West Schunior Street
Edinburg, Texas 78541-2233
956-984-6178
956-984-7654 fax
<http://www.esc1.net>
mdgarcia@esc1.net
Webpages:
www.esc1.net/Purchasing
www.esc1.net/SouthTexasCoop
www.esc1.net/ROPC
www.esc1.net/TEC
www.esc1.net/vendor

Office Hours: 8:00 a.m. - 4:30 p.m.

CONFIDENTIALITY NOTICE: This email & attached documents may contain confidential information. All information is intended only for the use of the named recipient. If you are not the named recipient, you are not authorized to read, disclose, copy, distribute or take any action in reliance on

the information and any action other than immediate delivery to the named recipient is strictly prohibited. If you have received this email in error, do not read the information and please immediately notify sender by telephone to arrange for a return of the original documents. If you are the named recipient you are not authorized to reveal any of this information to any other unauthorized person. If you did not receive all pages listed or if pages are not legible, please immediately notify sender by phone.

ATTENTION ALL VENDORS Region One ESC and its Cooperatives have a new online procurement system e-BuyOne! Click here and register today! → www.esc1.net/eBuyOne



From: Delia N. Rodriguez <dnrodriguez@bisd.us>

Sent: Wednesday, February 20, 2019 2:35 PM

To: Lori A. Ramos <laramos@esc1.net>; Marc D. Garcia <mdgarcia@esc1.net>; Lucio Mendoza <lmendoza@esc1.net>

Cc: Marco A. Alaniz <mdgarza@bisd.us>; Micaela Escobar <micaela@bisd.us>; Karina Arguelles <karguelles@bisd.us>;

Nora Michaels <nmichaels@bisd.us>

Subject: Insurance Consultant

Good afternoon,

Brownsville ISD is looking into hiring an Insurance Consultant and would like to know if Region One has an Insurance Consultant that school districts may utilize from your CO-OP, if so could you please provide the contract number, tabulation, and award letter?

Respectfully,

Delia Rodriguez, CTSBO, CTPM

Interim Purchasing Administrator

Brownsville ISD

This email and any files transmitted with it are the property of the Brownsville Independent School District, are confidential, and are intended solely for the use of the individual or entity to whom this email is addressed. If you are not one of the named recipient(s) or otherwise have reason to believe that you have received this message in error, please notify the sender and delete this message immediately from your computer. Any other use, retention, dissemination, forwarding, printing, or copying of this email is strictly prohibited.

BISD does not discriminate on the basis of race, color, national origin, sex, religion, age, disability or genetic information in employment or provision of services, programs or activities.

BISD no discrimina a base de raza, color, origen nacional, sexo, religión, edad, discapacidad o información genética en el empleo o en la provisión de servicios, programas o actividades.