

Fire Security Alarm Monitoring RFP#120605  
Ranking

Criteria		Total Points	ADT	Communication Concepts	Protection 1
<b>1</b>	<b>Proposed Fee</b>	<b>50</b>	<b>48</b>	<b>50</b>	<b>49</b>
	a. Did the proposer visit each location in order to make a qualified bid? b. Is the proposed fee within the District's budget? c. Where does the proposed cost fall in comparison to the other proposals?				
<b>2</b>	<b>Quality of the proposer's goods and services and the extent to which the services and approach meet the district's needs.</b>	<b>30</b>	<b>30</b>	<b>30</b>	<b>30</b>
	a. Does the proposer have an experience level and the equipment available to perform the required tasks? b. Does the proposer supply the resources to complete a job quickly?				
<b>3</b>	<b>References</b>	<b>10</b>	<b>10</b>	<b>9</b>	<b>10</b>
	a. Does the proposer have good references? b. Does the proposer have trained personnel with the appropriate certifications? c. Does the proposer have K-12 experience?			Balfour Beatey Construction has had problems with	
<b>4</b>	<b>Past Relationship with the district</b>	<b>3</b>	<b>3</b>	<b>2</b>	<b>3</b>
	a. Has the district had any bad experiences with the proposer?			Tech and Construction has had problems	
<b>5</b>	<b>HUB Certified</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>
	a. Does the proposer have a Historically Underutilized Business Certification?				
<b>6</b>	<b>Long term cost to the district to acquire the vendor's service</b>	<b>5</b>	<b>3</b>	<b>4</b>	<b>5</b>
	a. Fee for reprogramming the panels? b. Service Calls?		Reprogramming panel fee of \$400/\$800 Can not provide "Notifier Brand"	Reprogramming panel fee of \$100 per building	
	<b>Possible Points:</b>	<b>100</b>	<b>94</b>	<b>95</b>	<b>97</b>
	<b>Ranking</b>		<b>3</b>	<b>2</b>	<b>1</b>