

Date: July 16, 2015

To: Randy Liepa, PhD., Superintendent

From: Lisa Abbey, Director of Business Services

Re: Bids Results - **String Equipment**

The following information is a summary of the bid results for the String Equipment to be purchased with 2013 Bond funds. Please note the memo for this agenda item is in the Board Packet for Thursday and we will go over all the details at the Committee Meeting on Monday July 20, 2015. The bid tabulation and the bid recommendation are attached and summarized below.

- **String Equipment Summary**
 - Music Equipment purchase are part of the 2013 Bond budget
 - Bid was for 20 pieces of string equipment (instruments and equipment)
 - Equipment will be used by the Concert Bands at Secondary Schools

- **String Equipment -Bid Tabulation (Attached)**
 - Five vendors responded
 - Four vendors had incomplete bids
 - One vendor had a complete bid - this vendor bid nine alternate items
 - Four vendors bid some items to specifications and some alternate items
 - The music department determined that the alternate items did not meet specifications
 - **There was not one vendor that submitted a complete bid that met all specifications**

- **String Equipment – Bid Recommendation (Attached)**
 - Award the bid to the vendors that are the lowest responsible bidders for each item
 - There are three vendors that have items that meet all specifications and are the lowest responsible bids
 - The recommendation to purchase the equipment is as follows:
 - Marshall Music – 7 items cost of \$45,183.00
 - Shar Products - 11 items cost of \$39,197.00
 - Wenger Corp – 2 items cost of \$1,296.00
 - **Total bid recommendation: \$85,676.00**

Please let me know if there are any questions. Thank you.

**Livonia Public Schools
Concert Band - Strings Equipment Bid
Recommendation**

Vendor					Lowest Responsible Bid by line item		
Instrument	Brand	Model	School	Quantity	Unit Price	Total Cost	Vendor
DOUBLE BASS	VB Eastman	Signature Series 1/2 Double Bass Outfit with D'Addario helicore strings with adjustable bridges	Emerson (3) Frost (2) Holmes (2)	7	\$1,195.00	\$8,365.00	Marshall Music
DOUBLE BASS	VB Eastman	Signature Series 3/4 Double Bass Outfit with D'Addario helicore strings with adjustable bridges	Frost (5) Holmes (5)	10	\$1,195.00	\$11,950.00	Marshall Music
VIOLA	Eastman	Signature Series 14" Viola Outfit with D'Addario helicore strings	Frost (2) Holmes (2)	4	\$345.00	\$1,380.00	Marshall Music
VIOLA	Eastman	Signature Series 15" Viola Outfit with D'Addario helicore strings	Frost (2) Holmes (2)	4	\$345.00	\$1,380.00	Marshall Music
CELLO	VC Eastman	Signature Cello Series 4/4 Cello Outfit with D'Addario helicore strings	Emerson (4) Frost (8) Holmes (8)	20	\$695.00	\$13,900.00	Marshall Music
VIOLIN	Eastman	Signature Series 4/4 Violin Outfit with D'Addario helicore strings	Frost (4) Holmes (4)	8	\$292.00	\$2,336.00	Marshall Music
CELLO CASES	Eastman	CACL18P Fiberglass Cello Cass w/wheels	Frost (8) Holmes (8)	16	\$367.00	\$5,872.00	Marshall Music
BASS	Shar	Hoffman Concert Oufit (3/4 size) with adjustable bridge include bow and case	Churchill (2) Franklin (2) Stevenson (3)	7	\$1,849.00	\$12,943.00	Shar Products Company
BASS BOW	Presto	Bass bow	Franklin (2) Stevenson (2)	4	\$169.00	\$676.00	Shar Products Company
BASS RACK	SHERRARD	Double Bass Rack 4 (holds 4 Basses)	Frost (2) Holmes (2) Churchill (1) Stevenson (1)	6	\$569.00	\$3,414.00	Shar Products Company
CELLO	Shar	Hoffman Concert Oufit (full size) include bow and case	Churchill (5) Franklin (3) Stevenson (4)	12	\$1,056.00	\$12,672.00	Shar Products Company
CELLO BOW	Presto	Audition Cello Bow	Franklin (3) Stevenson (2)	5	\$139.00	\$695.00	Shar Products Company
CELLO RACK	SHERRARD	Cello Rack 4 (holds 2,3, OR 4 Cellos)	Frost (2) Holmes (2) Stevenson (1)	5	\$529.00	\$2,645.00	Shar Products Company
GERMAN BASS BOW	Presto	Bass Bow	Stevenson	2	\$169.00	\$338.00	Shar Products Company
VIOLA	Shar	Fischer Bianca Outfit	Franklin (1) Stevenson (1)	2	\$1,082.00	\$2,164.00	Shar Products Company
VIOLA	Shar	15" Fischer Bianca Outfit	Churchill	2	\$1,082.00	\$2,164.00	Shar Products Company
VIOLIN	Shar	Lamberti Classic Outfit	Franklin	2	\$584.00	\$1,168.00	Shar Products Company
VIOLIN BOW	Presto	Encore Violin Bow	Franklin	2	\$159.00	\$318.00	Shar Products Company
CELLO RACK	Wenger	148J001 4-Unit rack	Churchill	1	\$594.00	\$594.00	Wenger Corp
CELLO RACK	Wenger	148J002.1 6-Unit rack	Churchill	1	\$702.00	\$702.00	Wenger Corp
GRAND TOTAL						\$85,676.00	

Marshall Music Total	\$45,183.00
Shar Products Company	\$39,197.00
Wenger Corp	\$1,296.00
	\$85,676.00