

| 2019-2020 MASE BUDGET | | | | | | |
|---|--------------------------|---------------------|------------------------|-----------------------|--------------------------|---------------------|
| | | Budget 2018-2019 | | Actual 2018-2019 | | Budget 2019-2020 |
| RECEIPTS | | | | <i>May 30 Figures</i> | | |
| I. Dues Revenue | proposed # of members | | actual # of members | | proposed # of members | |
| A. Membership Dues | | | | | | |
| 1. Active | 245 @ \$455 | \$111,475.00 | 293.5 @ \$455 | \$133,542.50 | 250 @ \$460 | \$115,000.00 |
| 2. MASE Active Plus MASA Sped CG | 60 @ \$409 | \$24,540.00 | 69 @ \$409 | \$28,221.00 | 60 @ \$414 | \$24,840.00 |
| MASE Non-voting Plus MASA Other CG | 35 @ \$161 | \$5,635.00 | 31.5 @ \$161 | \$5,071.50 | 32 @ \$165 | \$5,280.00 |
| 3. Associate | 15 @ \$225 | \$3,375.00 | 20 @ \$225 | \$4,500.00 | 15 @ \$230 | \$2,450.00 |
| 4. Joint Associate | 2 @ \$161 | \$322.00 | 2 @ \$161 | \$240.00 | 2 @ \$165 | \$330.00 |
| 4. Student | 15 @ \$50 | \$750.00 | 16 @ \$50 | \$800.00 | 15 @ \$55 | \$725.00 |
| 5. Retired | 40 @ \$57 | \$2,280.00 | 37 @ \$57 | \$2,109.00 | 35 @ \$62 | \$2,170.00 |
| 6. MASE Business Partner Tier I | 10 @ \$565 | \$5,650.00 | 7 @ \$565 | \$3,955.00 | 10 @ \$565 | \$5,650.00 |
| 7. MASE Business Partner Tier II | 2 @ \$1,595 | \$3,190.00 | 5 @ \$1,595 | \$7,975.00 | 2 @ \$1,595 | \$3,190.00 |
| 8. MASE Business Partner Tier III | 2 @ \$2,500 | \$5,000.00 | 5 @ \$2,500 | \$12,500.00 | 2 @ \$2,500 | \$5,000.00 |
| C. CEC/CASE member rebate - \$6.00/member | | \$400.00 | | \$0.00 | | \$400.00 |
| II. Non-dues Revenue | | | | | | |
| D. Interest Income | | | | | | |
| 1. Checking acct - Park State Bank | | \$35.00 | | \$227.45 | | \$100.00 |
| 2. ISEA (money mkt./invest acct) | | \$500.00 | | \$3,616.22 | | \$1,500.00 |
| E. Conferences/Workshops | | | | | | |
| 1. Fall Leadership Conference | | \$55,000.00 | | \$75,781.07 | | \$55,000.00 |
| 2. MASA/MASE Spring Conference | | \$4,000.00 | | \$3,646.00 | | \$3,500.00 |
| 3. Professional Development Wkshops | | \$13,000.00 | New Lead, bt camp | \$19,346.45 | | \$13,000.00 |
| 4. Directors Best Practice Conference | | \$5,000.00 | | \$34,444.60 | | \$5,000.00 |
| 5. Newsletter Advertising | | \$0.00 | | \$0.00 | | \$0.00 |
| TOTAL BUDGETED RECEIPTS | | \$240,152.00 | | \$335,975.79 | | \$243,135.00 |

| 2019-2020 MASE BUDGET | | Budget | | Actual | | Budget |
|---|--|----------------------|--------------------|---------------------|--|----------------------|
| | | 2018-2019 | | 2018-2019 | | 2019-2020 |
| DISBURSEMENTS | | | | | | |
| A. Contract for Services (MASA/MASE) | | \$96,491.00 | | \$88,450.12 | | \$102,694.00 |
| 1. Executive Director | | \$47,554.00 | | \$43,508.02 | | \$48,780.00 |
| B. Office Operating Expenses | | | | | | |
| 1. Telephone | | \$1,200.00 | | \$924.49 | | \$1,200.00 |
| 2. Postage | | \$300.00 | | \$87.31 | | \$200.00 |
| 3. Duplicating/Printing | | \$1,500.00 | | \$1,399.20 | | \$1,500.00 |
| 4. Office Supplies and Other Expenses | | \$550.00 | | \$0.00 | | \$550.00 |
| 5. Tax Return Preparation | | \$500.00 | | \$500.00 | | \$500.00 |
| 6. Bank Service Charges | | \$100.00 | | \$0.00 | | \$100.00 |
| 7. Miscellaneous Expenses | | \$1,500.00 | Fed advoc, day@cap | \$2,268.88 | | \$2,000.00 |
| C. Member Services | | | | | | |
| 1. Use of Legal Counsel | | \$0.00 | | \$0.00 | | \$0.00 |
| 2. Lobbyist Expenses | | \$16,073.00 | | \$14,956.50 | | \$16,394.00 |
| 3. Alliance for Student Achievement Dues | | \$200.00 | | \$0.00 | | \$200.00 |
| 4. Accommodations - interpreters | | \$1,000.00 | | \$0.00 | | \$1,000.00 |
| D. Newsletter Printing | | | | | | |
| E. Electronic Data/Communications | | | | | | |
| a. Electronic Communications (faxes on line election) | | \$1,000.00 | | \$624.07 | | \$1,000.00 |
| b. Website Maintenance - MASA | | \$1,500.00 | | \$0.00 | | \$1,500.00 |
| c. Website Server Space | | \$100.00 | | \$99.00 | | \$100.00 |
| F. Association Leadership | | | | | | |
| 1. Committee Meetings | | \$1,500.00 | | \$1,829.64 | | \$2,000.00 |
| a. Strategic Planning | | \$0.00 | | \$0.00 | | \$0.00 |
| 2. CASE National Liaison | | \$9,000.00 | | \$3,611.16 | | \$9,000.00 |
| a. CASE/CEC Dues | | | | | | |
| b. Fall Nat. CASE Bd Mtg. (travel/lodging) | | | | | | |
| c. National Ed Ldrshp Conf (travel/lodging) - PE & Leg. Chair | | | | | | |
| 3. President Expenses | | \$6,000.00 | | \$2,799.10 | | \$6,000.00 |
| a. CEC/CASE Membership Dues | | | | | | |
| b. Fall Nat. CASE Bd Mtg (travel/lodging) | | | | | | |
| c. Spring MASA/MASE Conf. (lodging/registration) | | | | | | |
| d. \$1,000 School Scholarship | | | | | | |
| 4. Board of Director Expenses | | | | | | |
| a. Bd Mtg Expenses | | \$9,000.00 | | \$5,853.35 | | \$9,000.00 |
| b. Board Retreat | | \$10,000.00 | | \$5,261.98 | | \$10,000.00 |
| c. Officer and Bd Liability Insurance | | \$1,100.00 | | \$1,081.00 | | \$1,100.00 |
| G. Dir of Comm Meeting & Travel | | \$1,100.00 | | \$439.34 | | \$1,100.00 |
| H. Temp Services | | \$0.00 | | \$0.00 | | \$0.00 |
| I. Clerical Support for Workshops | | \$0.00 | | \$0.00 | | \$0.00 |
| J. Awards and Recognition | | \$2,000.00 | | \$484.24 | | \$2,000.00 |
| K. MNSELF Expenses | | \$0.00 | | \$0.00 | | \$0.00 |
| L. Fall Director Conf. Expenses | | \$55,000.00 | | \$48,514.13 | | \$55,000.00 |
| M. Professional Development Expenses - New Leaders | | \$16,000.00 | | \$7,882.01 | | \$16,000.00 |
| N. Online Membership Expenses | | \$2,400.00 | | \$600.00 | | \$2,400.00 |
| O. Online Membership Payment Fees | | \$0.00 | | \$0.00 | | \$0.00 |
| TOTAL DISBURSEMENTS | | \$282,668.00 | | \$231,173.54 | | \$291,318.00 |
| BUDGET BALANCE | | (\$42,516.00) | | \$104,802.25 | | (\$48,183.00) |
| Fund balance 6/30/14 = \$279,000 | | | | | | |
| Fund balance 6/30/15 = \$292,000 | | | | | | |
| Fund balance 6/30/16 = \$281,000 | | | | | | |
| Fund balance 6/30/17 = \$298,000 | | | | | | |
| Fund balance 6/30/18 = \$318,000 | | | | | | |