

## BID AWARD RECOMMENDATION

**DATE OF ISSUANCE:** January 18, 2024  
**PROJECT:** Okemos Public Schools – District Wide Network Upgrades – Bid Pack ST2  
**OWNER:** Okemos Public Schools  
**ARCHITECT'S PROJECT NO.:** 22-130.40  
**ORIGINAL BID ISSUE DATE:** December 13, 2023

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[BID CATEGORY 1 – SECURITY CAMERAS](#)

[BID CATEGORY 2 – ACCESS CONTROL](#)

[BID CATEGORY 3 – STRUCTURED CABLING](#)

[CONTINGENCY](#)

[SUMMARY](#)

**Bid Categories 1 – Security Cameras**

Number of Bids received: 4

Bidder	Base Bid
Knight Watch	\$1,087,357.42
People Driven Technology	\$784,948.55
Moss	\$865,278.30
*ADT / Everon	\$740,108.92

People Driven Technology has offered a Voluntary Alternate for duplicate camera licenses. PDT has provided 73 camera licenses as part of Bid Pack 1, therefore, 73 camera licenses can be deducted from this package. The deduct for this is \$11,315.00.

**RECOMMENDATION: Award Bid Category 1 to People Driven Technology for \$773,633.55.**

People Driven Technology is recommended for the following reasons:

1. Their solution meets the district’s requirements.
2. Their bid includes all labor, equipment, training for a full turn-key solution.
3. Low base bid after ADT’s was determined to be incomplete.

\* ADT is not being recommended due to an incomplete bid. They failed to include approximately 490 security camera licenses at \$229 each (total of \$112,210.00). ADT did request to amend their bid to reflect this, but we denied this request since all bids had been opening with pricing shared amongst bidders.

**Bid Category 2 – Access Control**

Number of Bids received: 4

Bidder	Base Bid
Knight Watch	\$308,897.60
People Driven Technology	\$269,524.13
Moss	\$293,557.68
ADT / Everon	\$299,758.60

People Driven Technology has offered a Voluntary Alternate to provide additional door licenses & associated equipment for doors that were not part of the base bid package. PDT has been engaged with the district where this was identified. The additional cost for this is \$26,869.08.

**RECOMMENDATION: Award Bid Category 2 to People Driven Technology for \$296.393.21.**

PDT is recommended for the following reasons:

1. Their solution meets the district’s requirements.
2. Their bid includes all labor, equipment, training for a full turn-key solution.
3. Bid Categories 1 & 2 are closely related in terms of shared equipment and software, so it is critical that these categories are awarded to the same contractor.
4. Low base bid.

### Bid Category 3 – Structured Cabling

Number of Bids received: 4

Bidder	Base Bid
Knight Watch	\$191,036.76
People Driven Technology	\$179,692.33
Moss	\$142,278.66
ProTech	\$136,028.00

No voluntary alternates were offered for this bid category.

**RECOMMENDATION: Award Bid Category 3 to Pro-Tech for \$136,028.00.**

Pro-Tech is recommended for the following reasons:

1. Their solution meets the district's requirements.
2. They have the required certifications.
3. Low base bid.

**Contingency – District Wide Security Upgrades**

Base Bid Subtotal (Bid Categories 1, 2 &3)	\$1,190,500.68
Voluntary Alternates (Total)	\$15,554.08
Sub-Total (Base + Alternates)	\$1,206,054.76
Contingency Percent	10%
Contingency Amount	\$120,605.48

Notes: Unused funds shall return to the overall funds available for bond projects.

**RECOMMENDATION: Approve \$120,605.48 for contingency use among the previous 3 bid categories as approved by OPS administrators.**

**Summary**

Bid Category 1 - Security Cameras	\$784,948.55
Bid Category 2 - Access Control	\$269,524.13
Bid Category 3 - Structured Cabling	\$136,028.00
Voluntary Alternates	\$15,554.08
Contingency	\$120,605.48

<b>Total Amount Requested for Board Approval</b>	<b>\$1,326,660.24</b>
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Bid Release: December 20, 2023

Bid Opening: January 25, 2024

Invited Bidders: 20

Prebid Attendees: 8

Bids Submitted: 5