

# Houghton Mifflin Harcourt

**Proposal**

Prepared For

## **Marlin Ind School District**

130 Coleman St

Marlin TX 76661

For the Purchase of:

## **iRead 1 year Subscription**

Prepared By

Greg Groenke

greg.groenke@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



**Houghton Mifflin Harcourt**

Attention:  
Remy Godfrey  
rgodfrey@marlinisd.org

Intervention Solutions Group  
255 38th St. Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716

InterventionSolutionsOrders@hnhco.com

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## Marlin Ind School District iRead 1 year Subscription

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<b><u>iRead</u></b>						
6001527	9780545603386 iRead Student Subscription Package, 1 Year	\$45.00	240	\$10,800.00	\$1,080.00	\$9,720.00
<b>Teacher Subscription</b>						
6002966	9781328018076 iRead Teacher Subscription Package, 1 Year <i>Includes 1 Professional Guide, Classroom Posters, and 1 Teacher Subscription License</i>	\$299.00	3	\$897.00	\$89.70	\$807.30
<i>**Does not include classroom libraries - must be purchased separately</i>						
<b>Total for Teacher Subscription</b>				<b>\$807.30</b>		
<b>Total for iRead Professional Development Services</b>				<b>\$10,527.30</b>		
<b>Coaching</b>						
3026373	9780545644839 iRead Individual Coaching Full Day In Person	\$2,650.00	5	\$13,250.00	\$1,325.00	\$11,925.00
<b>Total for Coaching</b>				<b>\$11,925.00</b>		
<b>Implementation Services</b>						
3026149	9780545604192 iRead Getting Started Professional Learning Day 1 In Person	\$2,950.00	1	\$2,950.00		\$2,950.00
<b>Total for Implementation Services</b>				<b>\$2,950.00</b>		
<b>Total for Professional Development Services</b>				<b>\$14,875.00</b>		

<b>Proposal Summary</b>	
<b>Total Savings:</b>	<b>\$2,494.70</b>
<b>Subtotal Purchase Amount:</b>	<b>\$25,402.30</b>
<b>Shipping &amp; Handling (5.00%):</b>	<b>\$19.22</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$25,421.52</b>



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Proposal for  
**Marlin Ind School District**  
**iRead 1 year Subscription**

**Total Cost of Proposal (PO Amount): \$ 25,421.52**

This is a proposal only.

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[<http://www.hmhco.com/common/terms-conditions>](http://www.hmhco.com/common/terms-conditions)

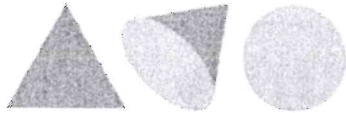
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**Date of Proposal: 7/26/2018**

**Proposal Expiration Date:9/9/2018**



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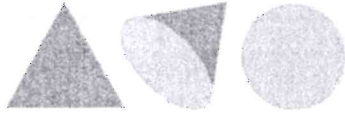
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# Houghton Mifflin Harcourt

Proposal  
Prepared For  
**Marlin Ind School District**

For the Purchase of:  
**System 44NG Upper Elem Materials**

Prepared By  
Greg Groenke  
greg.groenke@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



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**Marlin Ind School District  
System 44NG Upper Elem Materials**

ISBN	Title	Price	Quantity	Value of all Materials
<b>S44 Upper Elementary</b>				
<b>Add-on Print Packages</b>				
3026983 9780545582049	System 44 NG Upper Elementary Additional Classroom Pack	\$4,499.00	1	\$4,499.00
<i>Includes: Complete Upper Elementary Teaching System, Complete Upper Elementary Paperback and Audiobook Library (56 titles, 5 copies of each title) , Word Building Kit (4 kits), and Decodable Digests (one 10-pack)</i>				
<b>Total for Add-on Print Packages</b>				<b>\$4,499.00</b>
<b>Student Workbooks</b>				
3014554 9780545501217	System 44 NG Upper Elementary 44 Book Student Edition	\$24.95	15	\$374.25
3021057 9780545501170	System 44 Next Generation Decodable Digest	\$18.95	15	\$284.25
<b>Total for Student Workbooks</b>				<b>\$658.50</b>
<b>Total for S44 Upper Elementary</b>				<b>\$5,157.50</b>

<b>Proposal Summary</b>	
<b>Subtotal Purchase Amount:</b>	<b>\$5,157.50</b>
<b>Shipping &amp; Handling (5.00%):</b>	<b>\$122.80</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$5,280.30</b>



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Proposal for  
**Marlin Ind School District**  
**System 44NG Upper Elem Materials**

**Total Cost of Proposal (PO Amount): \$ 5,280.30**

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**Proposal Expiration Date:9/9/2018**



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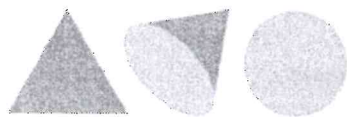


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[InterventionSolutionsOrders@hnhco.com](mailto:InterventionSolutionsOrders@hnhco.com)



# Houghton Mifflin Harcourt

Proposal  
Prepared For  
**Marlin Ind School District**

For the Purchase of:

## English 3D

Prepared By  
Greg Groenke  
greg.groenke@hnhco.com

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**Proposal for  
Marlin Ind School District  
English 3D**

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<b>English 3D Course B</b>						
<b>Program Bundles</b>						
6002368	9781328006653 English 3D Course B Student Edition Class Set Volume 1	\$10,200.00	1	\$10,200.00	\$1,020.00	\$9,180.00
<i>Includes: Materials for 30 students (30 Issues Books, 30 Language &amp; Writing Portfolios, 30 Student Annual Technology &amp; Assessment Licenses), and one teacher (Teaching Guide, Classroom Posters, and one Teacher Digital License) and one classroom library (20 titles, 4 copies each). Also includes one In-person training day, a Quickstart Webinar, and two in-classroom coaching days.</i>						
<b>Total for Program Bundles</b>				<b>\$9,180.00</b>		
<b>Total for English 3D Course B</b>				<b>\$9,180.00</b>		
<b>English 3D Course C</b>						
<b>Program Bundles</b>						
6002787	9781328015228 English 3D Course C Student Edition Class Set	\$9,049.00	1	\$9,049.00	\$904.90	\$8,144.10
<i>Includes: Materials for 30 students (30 Issues Books, 30 Language &amp; Writing Portfolios, 30 Student Annual Technology &amp; Assessment Licenses), and one teacher (Teaching Guide, and one Teacher Digital License). Also includes one in person training day and two in-classroom coaching days.</i>						
<b>Total for Program Bundles</b>				<b>\$8,144.10</b>		
<b>Total for English 3D Course C</b>				<b>\$8,144.10</b>		

<b>Proposal Summary</b>	
<b>Total Savings:</b>	<b>\$1,924.90</b>
<b>Subtotal Purchase Amount:</b>	<b>\$17,324.10</b>
<b>Shipping &amp; Handling (5.00%):</b>	<b>\$412.48</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$17,736.58</b>



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St. Charles, IL 60174  
FAX: 800-724-4716

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Proposal for  
Marlin Ind School District  
English 3D

**Total Cost of Proposal (PO Amount): \$ 17,736.58**

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**Proposal Expiration Date:9/10/2018**



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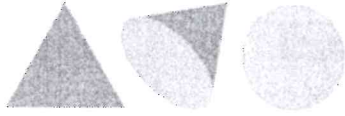
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# Houghton Mifflin Harcourt

Proposal

Prepared For

## Marlin Ind School District

130 Coleman St

Marlin TX 76661

For the Purchase of:

### Math 180 PD

Prepared By

Greg Groenke

greg.groenke@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



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rgodfrey@marlinisd.org

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**Proposal for  
Marlin Ind School District  
Math 180 PD**

ISBN	Title	Price	Quantity	Value of all Materials
<b><u>Math Implementation Services</u></b>				
3026143 9780545577229	MATH 180 Data and Differentiation Follow Up Course In Person <i>This day of professional learning is designed to help teachers understand how both the learning environment and classroom culture impact the differentiated mathematics classroom; interpret progress, performance, and assessment data of MATH 180 students to inform instruction; and use assessments, data, and instructional strategies to support the needs of all MATH 180 learners.</i>	\$2,950.00	1	\$2,950.00
3025673 9780545358897	Math Solutions School Based Individual Coaching (full day) <i>With individual coaching, the coach and teacher work side-by-side, enabling the teacher to integrate new skills immediately into their practice. (1 Person, 1 Day)</i>	\$3,850.00	6	\$23,100.00
<b><u>Total for Math Implementation Services</u></b>				<b>\$26,050.00</b>

<b>Proposal Summary</b>			
	<b>Subtotal Purchase Amount:</b>	<b>\$26,050.00</b>	
	<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>	
	<b>Total Cost of Proposal (PO Amount):</b>	<b>\$26,050.00</b>	



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Proposal for  
Marlin Ind School District  
Math 180 PD

Total Cost of Proposal (PO Amount): \$ 26,050.00

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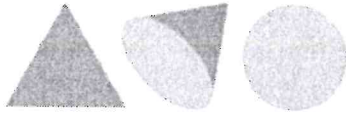
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Proposal Expiration Date:9/9/2018



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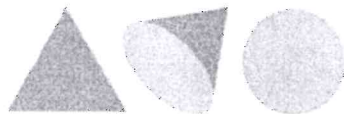
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# Houghton Mifflin Harcourt

Proposal  
Prepared For

## Marlin Ind School District

130 Coleman St  
Marlin TX 76661

For the Purchase of:

## MATH INVENTORY

Prepared By  
Greg Groenke  
greg.groenke@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



Houghton Mifflin Harcourt

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Proposal for  
**Marlin Ind School District**  
**MATH INVENTORY**

ISBN	Title	List Price	Discount %	Sale Price	Quantity	Purchase Amount
<b><u>Math Inventory</u></b>						
<b>Subscription</b>						
6001470	9780545381574 Math Inventory Annual License Subscription <i>Subscription Dates: 08/13/2018-08/13/2019</i>	\$5.50		\$5.50	718	\$3,949.00
<b>Total for Subscription</b>						<b>\$3,949.00</b>
<b>Total for Math Inventory</b>						<b>\$3,949.00</b>
<b><u>Implementation Services</u></b>						
<b>Implementation Training/Coaching</b>						
3026460	9780545223140 Math Inventory Getting Started Professional Learning Full-Day In Person	\$2,950.00		\$2,950.00	1	\$2,950.00
3030222	9781328011947 Math Inventory Individual Coaching Full Day In Person	\$2,650.00		\$2,385.00	2	\$4,770.00
<b>Total for Implementation Training/Coaching</b>						<b>\$7,720.00</b>
<b>Total for Implementation Services</b>						<b>\$7,720.00</b>

<b>Proposal Summary</b>	
<b>Total Discounts:</b>	<b>\$530.00</b>
<b>Subtotal Purchase Amount:</b>	<b>\$11,669.00</b>
<b>Shipping &amp; Handling (10.00%):</b>	<b>\$0.00</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$11,669.00</b>



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Proposal for  
Marlin Ind School District  
MATH INVENTORY

**Total Cost of Proposal (PO Amount): \$ 11,669.00**

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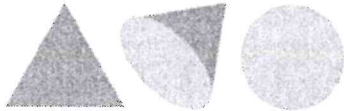
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**Proposal Expiration Date:9/9/2018**



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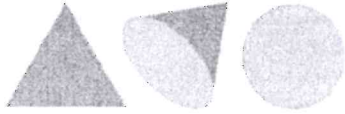
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# Houghton Mifflin Harcourt

Proposal  
Prepared For

## Marlin Ind School District

130 Coleman St  
Marlin TX 76661

For the Purchase of:

## Reading Inventory

Prepared By  
Greg Groenke  
greg.groenke@hnhco.com

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**Proposal for  
Marlin Ind School District  
Reading Inventory**

ISBN	Title	List Price	Discount %	Sale Price	Quantity	Purchase Amount
<b>Materials and Services</b>						
6001447	9780545369527 Reading Inventory Annual License Subscription <i>Subscription Dates: 08/13/2018-08/13/2019</i>	\$5.50		\$5.50	120	\$660.00
<b>Total for Materials and Services</b>						<b>\$660.00</b>
<b>Total for -</b>						<b>\$660.00</b>

<b>Proposal Summary</b>		
	<b>Subtotal Purchase Amount:</b>	<b>\$660.00</b>
	<b>Shipping &amp; Handling (10.00%):</b>	<b>\$0.00</b>
	<b>Total Cost of Proposal (PO Amount):</b>	<b>\$660.00</b>



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Proposal for  
**Marlin Ind School District**  
**Reading Inventory**

<b>Total Cost of Proposal (PO Amount):</b> <b>\$ 660.00</b>
---

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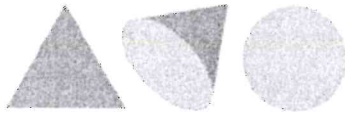
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**Proposal Expiration Date:9/8/2018**



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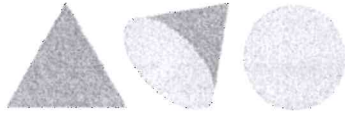
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# Houghton Mifflin Harcourt

Proposal  
Prepared For  
**Marlin Ind School District**

For the Purchase of:  
**R180 Universal**

Prepared By  
Greg Groenke  
greg.groenke@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



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**Proposal for  
Marlin Ind School District  
R180 Universal**

ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
<b>R180 U Stage A</b>						
<b>Non-Coaching Bundles</b>						
6002271	9781328003805 R180 Universal Stage A Complete Class Set with 30 Licenses <i>Includes: Teacher Bookshelf, ReaL Book 15-Pack (2), Independent Reading Library, Teacher Technology License (2), Student Technology &amp; Assessment (RI &amp; PI) Licenses (30)</i>	\$31,000.00	1	\$31,000.00	\$3,100.00	\$27,900.00
<b>Total for Non-Coaching Bundles</b>				<b>\$27,900.00</b>		
<b>Total for R180 U Stage A</b>				<b>\$27,900.00</b>		
<b>Implementation Services</b>						
<b>In-classroom Coaching</b>						
3026610	9780545899499 R180 Universal Individual Coaching Full Day In Person <i>Individual Coaching: This side-by-side, individual coaching helps educators integrate new skills immediately into their practice. Individual Coaching can include lesson modeling, which provides teachers with professional learning before, during, and after lesson delivery.</i>	\$2,650.00	3	\$7,950.00	\$795.00	\$7,155.00
<b>Total for In-classroom Coaching</b>				<b>\$7,155.00</b>		
<b>Total for Implementation Services</b>				<b>\$7,155.00</b>		
<b>Technical Services</b>						
<b>Hosting Services</b>						
6001409	9780545123129 Read 180 SAM Hosting (per license) <i>Hosting Service Period: 8/13/18 to 8/13/19</i>	\$30.00	30	\$900.00		\$900.00
<b>Total for Hosting Services</b>				<b>\$900.00</b>		
<b>Total for Technical Services</b>				<b>\$900.00</b>		

<b>Proposal Summary</b>	
<b>Total Savings:</b>	<b>\$3,895.00</b>
<b>Subtotal Purchase Amount:</b>	<b>\$35,955.00</b>
<b>Shipping &amp; Handling (5.00%):</b>	<b>\$664.29</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$36,619.29</b>



**Houghton Mifflin Harcourt**

Attention:  
Remy Godfrey  
rgodfrey@marlinisd.org

Intervention Solutions Group  
255 38th St. Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716

**HMH Confidential and Proprietary**

InterventionSolutionsOrders@hnhco.com

Proposal for  
Marlin Ind School District  
R180 Universal

**Total Cost of Proposal (PO Amount): \$ 36,619.29**

This is a proposal only.

This proposal is subject to HMH's Standard Terms and Conditions ("Ts & Cs") below:

<http://www.hmhco.com/common/terms-conditions>

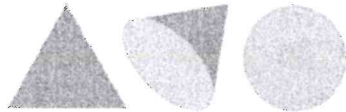
Ts & Cs are also found on HMH invoices.

HMH reserves the right to modify its Ts & Cs from time to time and agrees to notify you prior to such modifications becoming effective.

Unless otherwise agreed in writing, orders for Professional Services shall expire upon the earlier of (i) expiration of customer's funding or (ii) 24 months from receipt of the order.

**Date of Proposal: 7/26/2018**

**Proposal Expiration Date:9/9/2018**



# Houghton Mifflin Harcourt



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