

KAUFMAN ISD PROPOSAL TABULATION FOR ANNUAL CONTRACT FOR BEVERAGE DISTRIBUTION

Proposal #: 13055

Date of Proposal: 05/16/2025 @ 12:00 pm

Description	Coca-Cola	Vending Price	Commision Rate	Case Rate	Pepsi	Vending Price	Commision Rate	Case Rate	Dr. Pepper	Vending Price	Commision Rate	Case Rate
12 oz can - Carbonated						\$2.50	15%			\$2.00	25%	\$25.72
12 oz can - Non-Carbonated						\$2.50	15%			\$2.00	25%	\$14.48
12 oz - Water						\$2.50	15%	\$17.48		\$2.00	25%	\$9.51
20 oz - (PET) Carbonated						\$2.50	15%	\$31.51		\$2.00	25%	\$25.02
20 oz - (PET) Non-Carbonated						\$2.50	15%			\$2.00	25%	\$26.01
20 oz - Vitamin Water					Dole	\$2.50	15%	\$30.45				
20 oz - Sparkling Water					Bubly	\$2.25	15%		Polar (12oz)	\$2.00	25%	\$11.93
20 oz - Isotonic					Gatorade	\$2.75	15%	\$29.09	Electrolit	\$2.00	25%	\$19.76
20 oz - Flavored Water					Propel(12pk)	\$2.75	15%	\$15.58	Bai (18oz)	\$2.00	25%	\$24.33
20 oz - Water					Aquafina	\$2.50	15%	\$17.48	Deja Blue	\$2.00	25%	\$13.21
Other:							15%					
Tea					Pure Tea	\$2.50	15%		Snapple (20oz)	\$1.50	25%	\$26.01
Juices					Ocean Spray	\$3.00	15%		12oz cans	\$1.50	25%	\$19.65
Dry Hydration Drink Powder												N/A
10 oz can												

Sponsorship		\$2,500 one time sign on bonus \$39,250 total over 5 year commintment	\$40,000 total over 5 year agreement
Product Donations		100 cases per year	200 cases per year
Case Sale Commisions		2.00 per case	NA
Campus Vending Commision		15%	25%
Rebates		NA	NA
Maintenanace/Service			
Refill Technicians		2	2
Service Technicians		8	2
Frequency of Service		weekly/twice a month depending on volume	Weekly or 48 hours service

Request for Proposal was sent to the following:

Coca-Cola Bottling
Pepsi Beverages Company
Dr. Pepper Bottling Company