

## BOARD OF TRUSTEES AGENDA

<input type="checkbox"/> Workshop	<input checked="" type="checkbox"/> Regular	<input type="checkbox"/> Special
-----------------------------------	---	----------------------------------

- (A) ☐ Report Only ☐ Recognition

**Presenter(s):**

**Briefly describe the subject of the report or recognition presentation.**

- (B) ☒ **Action Item** 
 ISMAEL MIJARES, DEPUTY SUPT. FOR BUSINESS AND FINANCE  
 ROLANDO SALINAS, DEPUTY SUPT. FOR DISTRICT OPERATIONS  
 PEDRO FELAN, MAINTENANCE AND FACILITIES DIRECTOR  
 LUIS VELEZ, PURCHASING DIRECTOR  
 DAVIS POWELL, ARCHITECT OF RECORD

**Presenter(s):**

**Briefly describe the action required.**


CONSIDER AND TAKE APPROPRIATE ACTION ON THE REQUEST TO AWARD SEALED PROPOSAL NO. 201804 ON ROOF REPLACEMENT AT DE LUNA CENTER AND THE BOARD DELEGATES THE SUPERINTENDENT OR DESIGNEE THE AUTHORITY TO MAKE RELATED BUDGETED PURCHASES OF GOODS OR SERVICES AS PER BOARD POLICY CH.

- (C) **Funding source: Identify the source of funds if any are required.**

**BUDGETED FUNDS**

- (D) **Clarification: Explain any question or issues that might be raised regarding this item.**

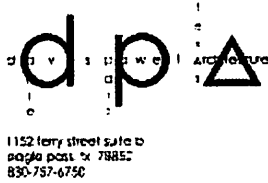
**SEE ATTACHED MEMORANDUM**

**To:** Mr. Ismael Mijares, Deputy Superintendent for Business and Finance  
**From:** Mr. Luis A. Vélez, Purchasing Director  Luis A. Vélez  
**Date:** Tuesday, April 28, 2020 2020.04.28  
**Subject:** Recommendation on Sealed Proposal Number 201804 for 16:29:07 -05'00'  
Roof Replacement at De Luna Center

---

Based on the submitted proposals and the recommendation by Mr. Davis Powell, Architect of Record, the Ranking Committee recommends that Sealed Proposal Number 201804 for Roof Replacement at De Luna Center be awarded in accordance with the specifications and requirements of the proposal and as per the attached tabulation sheet.

If you have any questions or need more information regarding this matter, please contact me at the purchasing department.



April 23, 2020

Mr. Samuel Mijares, Superintendent  
Eagle Pass Independent School District  
1420 Eidson Road  
Eagle Pass, TX 78852

Re: De Luna Center Reroofing Project

Dear Mr. Mijares,

We would like to provide you with the results of the proposals and ranking for the **De Luna Center Reroofing Project**:

On April 8, 2020 seven proposals for the **De Luna Center Reroofing Project** were reviewed and ranked by the evaluation committee. The proposals were reviewed in accordance with the ranking criteria established for this project. The bid tab, and ranking information for the proposals are attached for your review.

There was some concern with the lowest cost proposal from Atrium Roofing so we scrutinized their proposal and references. After two phone conversations with Atrium Roofing, we are confident the proposal includes the necessary scope of work. Also, Atrium Roofing has very good reviews from the BBB and Yelp for service and customer satisfaction. However, in regard to references, Atrium roofing has not performed significant TPO or PVC installations.

It is the lack of experience for Atrium Roofing with the TPO and PVC systems that is likely the reason for the extremely competitive proposal. Their reputation will be made or lost with this project.

As required by the specifications, Atrium Roofing is a certified installer of "Mulehide Roofing" TPO and PVC heat welded roofing systems. As a result, they are able to provide the specified 15 year manufacturer's warranty. The specifications also require a performance and payment bond to protect EPISD from workmanship and default issues. Finally, the De Luna roof is relatively simple with few penetrations to create problems encountered on previous reroofing contracts.

For these reasons and the significant cost advantage to EPISD for the acceptance of this proposal, we recommend the De Luna Reroof project be awarded to Atrium Roofing for \$102,000 which is \$8,000 less than our estimate for the work. The project will be completed in 30 days.



1152 ferry street suite 2  
san diego ca 92101  
858-757-6750

We appreciate your consideration of this recommendation. Please call 757-6750 with any questions or comments regarding this information.

Thank you,

A handwritten signature in black ink, appearing to read 'Davis Powell', written in a cursive style.

Davis Powell, Architect

CC: Luis Velez

**EAGLE PASS INDEPENDENT SCHOOL DISTRICT  
SEALED PROPOSAL NO. 201804 - DE LUNA CENTER REROOFING PROJECT  
TABULATION SHEET**

	DESCRIPTION	AAA Roofing, LLC <small>Brackettville, TX</small>	Atrium Roofing <small>San Antonio, TX</small>	E and J Lopez Roofing, LLC <small>Del Rio, TX</small>	Gonzalez-De La Garza & Associates, LLC <small>San Antonio, TX</small>	J.P. Sanchez Construction Company, Inc. <small>Del Rio, TX</small>	McNiel Roofing & Sheet Metal, Inc. <small>San Antonio, TX</small>	Zertuche Construction Texas, LLC <small>Laredo, TX</small>
1	BASE PROPOSAL	\$ 141,185.00	\$ <b>102,000.00</b>	\$ 275,000.00	\$ 351,661.49	\$ 213,000.00	\$ 248,860.00	\$ 336,333.00
2	SCHEDULED COMPLETION (IN CALENDAR DAYS)	25	<b>30</b>	150	60	45	90	75
3	WORKING DAYS PER WEEK	6	<b>6</b>	5	5	5	6	5
4	START WORK AFTER AWARD	14	<b>15</b>	14	14	21	5	10

	SELECTION CRITERIA	AAA Roofing, LLC <small>Brackettville, TX</small>	Atrium Roofing <small>San Antonio, TX</small>	E and J Lopez Roofing, LLC <small>Del Rio, TX</small>	Gonzalez-De La Garza & Associates, LLC <small>San Antonio, TX</small>	J.P. Sanchez Construction Company, Inc. <small>Del Rio, TX</small>	McNiel Roofing & Sheet Metal, Inc. <small>San Antonio, TX</small>	Zertuche Construction Texas, LLC <small>Laredo, TX</small>
A	PRICE (50 POINTS MAX)	36	<b>50</b>	19	15	24	20	15
B	CONSTRUCTION EXPERIENCE (30 POINTS MAX)	13	<b>8</b>	20	23	26	21	21
C	FINANCIAL STRENGTH (15 POINTS MAX)	11	<b>6</b>	12	13	14	12	13
D	SCHEDULE (5 POINTS MAX)	5	<b>4</b>	1	2	3	1	2
E	TOTAL (100 POINTS MAX)	65	<b>68</b>	51	53	67	55	51

**RECOMMENDED VENDOR:**      Atrium Roofing