

March 11th, 2025

Livonia Public Schools
Re: Churchill High School

The Sound Planning Communications (SPC) team partners with our clients to design audio and visual solutions that are specific to business, religious and educational applications. Be it new design, system upgrade, programming modifications, acoustic tuning or troubleshooting, our AVL (audio, video and lighting) experts are confident to tackle it. We are uniquely qualified to design, build, and maintain systems of any scope and size. We leverage technology and nearly 50 years of integration experience to your advantage.

SPC can turn any space into a state-of-the-art, multimedia hub, complete with automated touch-screen control of video projectors, motorized projection screens, high-definition displays and hifi audio that is tuned to the specifics of its environment. We are high-performance, high fidelity, high definition, and highly recommended. Our greatest accomplishment is not building relationships, it's sustaining them.

Pricing:

Competition Gym - New Sound System \$32,303.70

Scope of Work: New System to include (12) R.5TZ Speakers while reusing existing wiring. A new DSP, amplifier, mixer, media player, and Bluetooth system are to be installed. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.

Alternate 1 – Add (2) Subwoofers to New Speaker System: \$13,876.98

Pool – New Sound System: \$13,020.86

Scope of Work: The new system is to include the reuse of existing speakers and wiring. After a computer analysis, Sound Planning has determined the current speakers to be in good condition for reuse. A new DSP, amplifier, mixer, media player, and Bluetooth system are to be installed. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.

Football Field - New Sound System \$31,598.48

Scope of Work: The new system is to include a combination of Community speakers for side, front, visitor throw, and concession stand throw. A new amplifier, mixer, media player, and Bluetooth system are to be installed. The existing DSP is to be used in this design. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.

Package A:

Total Combined Cost without Alternate: \$76,923.04

Total Combined Cost without Alternate and *Discount: \$73,846.11

Package B:

Total Combined Cost with Alternate: \$90,800.02

Total Combined Cost out Alternate and *Discount: \$85,352.02

***A discount of 6% will be applied to a complete package of the Competition Gym, Pool, and Football Field are awarded to Sound Planning.**

PRIOR TO INSTALLATION

Upon acceptance of the proposal and receipt of contract, Sound Planning will order all equipment specified in this proposal and complete the engineering process.

INSTALLATION AT JOB SITE

The client will be responsible for any and all structural and electrical upgrades needed to support the installation of the systems. **Note that electrical work is not believed to be required at this time.** Once installation is complete, Sound Planning will inspect the installation, tune the system and train operators.

Installation is to include:

- Mount, install and adjust all equipment.
- Install all equipment into the rack.
- Dress and terminate all wiring per normal accepted practices.
- Install all wall and trim plates as required for the installation.
- Label all the wiring and equipment as necessary.

EXECUTION

- Sound Planning will use equipment in the manner specified and shall install it in accordance within its specifications and manufacturer's recommendations.
- Sound Planning will leave the job site and all equipment clean and free from marks and blemishes.
- Sound Planning will clearly and logically label all controls, jacks and receptacles with their function in this system
- Sound Planning will hold a training session to teach the operation and capabilities of the new audio system.

WARRANTY

The installation work on your audio system is guaranteed against defects for a period of one year from the date of installation. This guarantee shall not apply if the equipment installed is damaged due to misuse, use by unauthorized persons, vandalism, theft, or accident (including damage to the school premises through natural or man-made events, such as fire, storm construction, etc.).

Commercial AVL Solutions
(313) 255-4100
13000 Inkster Rd. • Redford, MI 48239
www.soundplanningavl.com
Immersive Experience for Life



CONFIDENTIALITY

The designs, engineering, and installation specifications, as well as the contents of this proposal are proprietary to Sound Planning Communications., Inc. and are not to be disclosed in whole or in part to anyone for competitive quotation or design review. The information and concepts contained in this proposal are protected by law and are the sole property of Sound Planning Communications., Inc. until the rights are purchased through the acceptance of this proposal.

Payment terms are NET 30 days. This proposal is valid for 30 days. All returned items are subject to a 20 percent restocking fee.

All new equipment, materials and labor provided by Sound Planning will be covered by our one-year warranty. In addition, certain manufacturers will provide extended warranties for up to five years for their products.

We appreciate this opportunity to be of service to you. If we can provide additional information please contact me by telephone at 313 255-4100.

Sincerely,

Carrick Secorski
AVL Sales Specialist
W: 313-255-4100
C: 248-533-9519
Email: csecorski@soundplanning.net



March 11th, 2025

Livonia Public Schools
Re: Franklin High School Athletics Sound Systems

The Sound Planning Communications (SPC) team partners with our clients to design audio and visual solutions that are specific to business, religious and educational applications. Be it new design, system upgrade, programming modifications, acoustic tuning or troubleshooting, our AVL (audio, video and lighting) experts are confident to tackle it. We are uniquely qualified to design, build, and maintain systems of any scope and size. We leverage technology and nearly 50 years of integration experience to your advantage.

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Pricing:

Competition Gym - New Sound System - \$24,662.89

Scope of Work: New System to utilize existing speakers wiring. Sound Planning Communications believes these speakers to be in good working condition based on conversations had with various athletic department members on site. A new DSP, amplifier, mixer, media player, and Bluetooth system are to be installed. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.

Alternate 1 – Add (15) new speakers to system - +\$25,609.18

Alternate 2 – Add subwoofers to system - +\$13,428.98

Pool – New Sound System: \$27,337.71

Scope of Work: New System to include new speakers and new wiring run throughout pool area and bleachers area. A total of 24 new ceiling speakers to be installed. A new DSP, amplifier, mixer, media player, and Bluetooth system are to be installed. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.

Football Field - New Sound System \$34,178.52

Scope of Work: The new system is to include a combination of Community speakers for side, front, visitor throw, and concession stand throw. A new amplifier, mixer, media player, and Bluetooth system are to be installed. The existing DSP is to be used in this design. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.

Package A:

Total Combined Cost without Alternates: \$86,179.12

Total Combined Cost without Alternates and *Discount: \$81,008.37

Package B:

Total Combined Cost with Alternates: \$125,217.28

Total Combined Cost out Alternates and *Discount: \$117,704.24

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PRIOR TO INSTALLATION

Upon acceptance of the proposal and receipt of contract, Sound Planning will order all equipment specified in this proposal and complete the engineering process.

INSTALLATION AT JOB SITE

The client will be responsible for any and all structural and electrical upgrades needed to support the installation of the systems. **Note that electrical work is not believed to be required at this time.** Once installation is complete, Sound Planning will inspect the installation, tune the system and train operators.

Installation is to include:

- Mount, install and adjust all equipment.
- Install all equipment into the rack.
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- Label all the wiring and equipment as necessary.

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CELEBRATING
50
YEARS

March 11th, 2025

Livonia Public Schools

Re: Stevenson High School Athletics Sound Systems

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Pricing:

Competition Gym - New Sound System - \$16,992.64

Scope of Work: *New System to utilize existing speakers wiring. Sound Planning Communications believes these speakers to be in good working condition based on conversations had with various athletic department members on site. A new DSP, amplifier, mixer, media player, and Bluetooth system are to be installed. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.*

Alternate 1 – Add (12) new speakers to system - +\$19,545.76

Alternate 2 – Add subwoofers to system - +\$13,876.98

Pool – New Sound System: \$11,600.55

Scope of Work: *New System to utilize existing speakers wiring. Sound Planning Communications believes these speakers to be in good working condition based on conversations had with various athletic department members on site. A new DSP, amplifier, mixer, media player, and Bluetooth system are to be installed. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.*

Football Field - New Sound System \$31,598.48

Scope of Work: *The new system is to include a combination of Community speakers for side, front, visitor throw, and concession stand throw. A new amplifier, mixer, media player, and Bluetooth system are to be installed. The existing DSP is to be used in this design. A new dual microphone system is to be installed with a handheld and belt pack system with a fitness headset.*

Package A:

Total Combined Cost without Alternates: \$60,191.67

Total Combined Cost without Alternates and *Discount: \$56,580.17

Package B:

Total Combined Cost with Alternates: \$93,614.41

Total Combined Cost out Alternates and *Discount: \$87,997.55

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