



Brownsville Independent School District

Agenda Category: General Function Board of Education Meeting: 06/11/2024

Item Title: Navigate360 (Suite 360)for X Action
secondary students in Grades 6th -12th Information
for social-emotional learning Discussion

BACKGROUND:

Navigate360 (Suite 360) will be used to teach universal social-emotional (SEL) curriculum to secondary students in grades 6th – 12th at all BISD secondary campuses for the 2024-2025 school year. Navigate360 is aligned to the Collaborative Academic Social-Emotional Learning (CASEL) core competencies that include social-awareness, self-awareness, self-management, responsible decision-making skills and relationship skills. Navigate360 lessons reinforce the positive character traits that the Texas Education Agency has integrated into the knowledge and skills content areas for students in 6th – 12th grades.

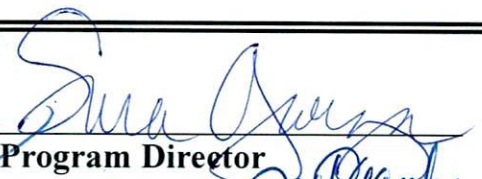
This is a one-year license that includes the social-emotional learning curriculum for students and professional development for staff and annual service and support for curriculum subscriptions.

FISCAL IMPLICATIONS:

Local Funds \$82,944.03

RECOMMENDATION:

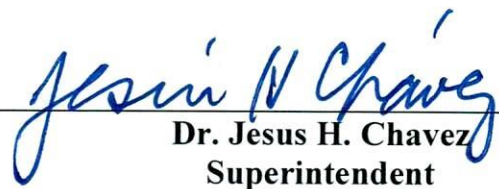
Recommend approval to renew the purchase of Navigate360 to implement a social-emotional curriculum for all BISD secondary students in grades 6th – 12th for the 2024-2025 school year. Acquisition to be processed using Resolution NO. 002/23-24, Local Government Purchasing Cooperative / BuyBoard contract #647-21. Local Funds.

Sara M. Garza 
Submitted by: Program Director

Rose Longoria / Dr. Norma Ibarra-Cantu
Recommended by: Asst. Superintendent /
Executive Director for Secondary Education

Ms. Beatriz Hernandez 
Approved by: Chief Academic Officer

Approved for Submission to Board of Education:


Dr. Jesus H. Chavez
Superintendent

Quote #1



Navigate360
Building safer tomorrows.

NAVIGATE360 - ORDER FORM

Customer: Brownsville Ind School Dist
1900 Price Rd
Brownsville, TX 78521
Sara Garza
saragarza@bisd.us

Proposal No: Q-142158
Proposal By: Tiffany Luster
Email: tluster@navigate360.com
Opp Number: 210996
Proposal Expires: 6/30/2024

Per BuyBoard Contract #: 647-21

Total Investment: \$82,944.03 - Net 30

Term: The 12 month term for subscription services begins on **7/1/2024** and ends on **6/30/2025**. Subscription services will be billed according to the following invoice schedule: One-Time Payment

Notes:

SUBSCRIPTION SERVICES

Product	Description	Quantity	Annual Price
Compass - For Students	Suite360 curriculum for students	19900 Students	\$44,053.63
Compass - For Staff	Suite360 instruction for staff	20 Building(s)	\$28,890.40
Compass Services and Support	Annual service and support fees for curriculum subscriptions.	20 Building(s)	\$10,000.00

ONE-TIME SERVICES AND FEES

Subscription Total: \$82,944.03

Total: \$82,944.03

Proposal No: Q-142158

Accurate Sales Tax will be added when applicable.

* Multi-year contract pricing is subject to pricing terms defined in the Master Services Agreement of this Order Form.

Quote #1



Navigate360
Building safer tomorrows.

Terms and Conditions

Please see the Master Services Agreement and Addenda thereto for the terms and conditions that govern this Order Form. Customer agrees that Customer's purchases hereunder are neither contingent on the delivery of any future functionality or features of the Services nor dependent on any oral or written public comments made by Company regarding future functionality or features.

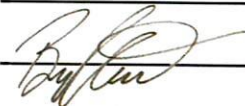
× By signing below, Customer agrees to the Master Service Agreement Terms and following addenda:

Master Service Agreement: [Brownsville Ind School Dist MSA](#)

[Software Services Addendum A](#)

IN WITNESS WHEREOF, the parties have caused their respective duly authorized representatives to execute this Agreement in consideration of the promises and mutual covenants contained herein.

NAVIGATE360 SIGNATORY

Name: Brian Carter
Date: 05/23/2024
Signature: 

CUSTOMER BILLING INFORMATION

A/P Contact Name: Mary Garza
A/P Phone: 956-548-8311
A/P Email: mdgarza@bisd.us
A/P Address: 1900 Price Road
City: Brownsville
State (2 Letter Abbreviation): TX
Zip Code: 78521
Federal Tax ID: _____
Purchase Order
 Attached PO #:
 PO in process to be sent separately
Sales Tax Exempt No. 74-6000418-1

CUSTOMER SIGNATORY

Name: Dr. Jesus H. Chavez
Title: Superintendent
Date: _____
Signature: _____

Sales Tax Exemption Certificate must be attached.

Proposal No: **Q-142158**

Accurate Sales Tax will be added when applicable.

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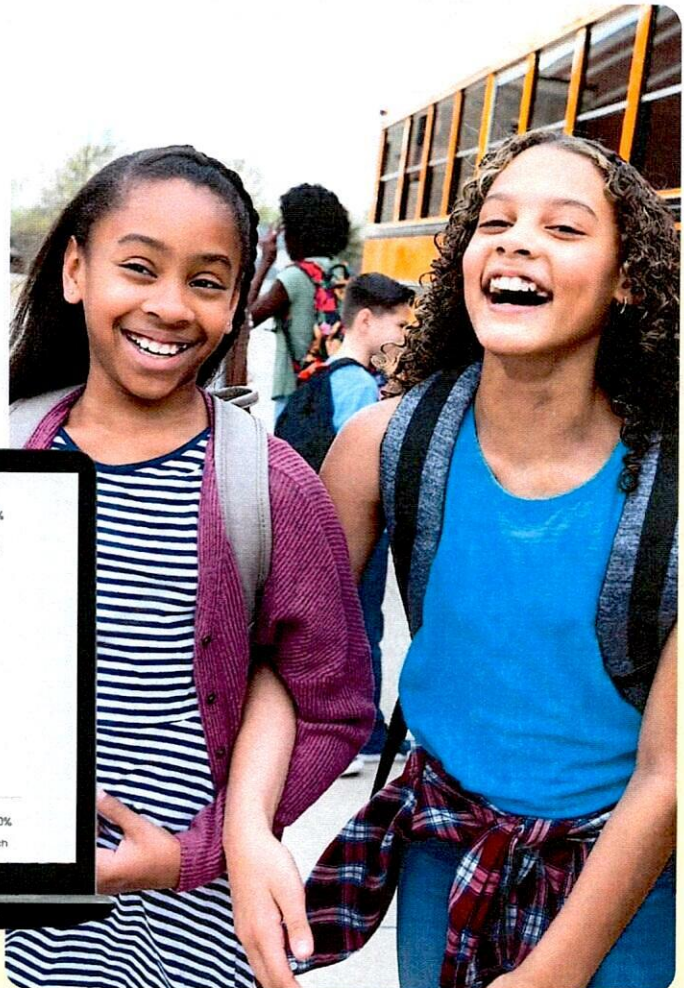


Social and Emotional Learning solutions for the whole school community

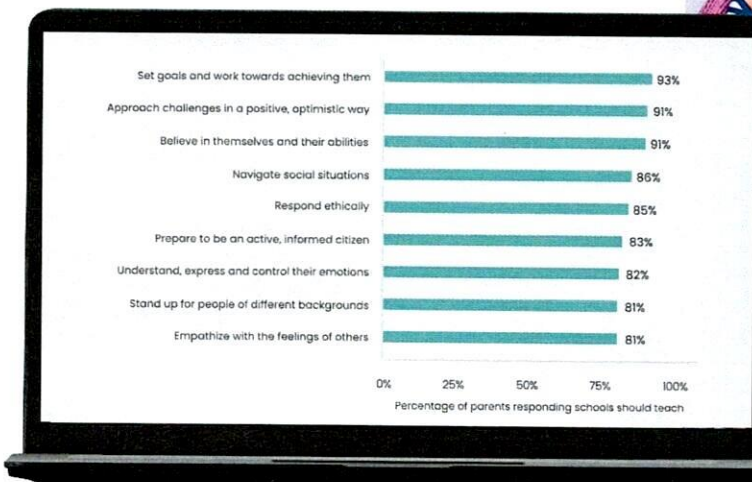
Social and Emotional Learning to increase positive attitudes and behaviors

Start with SEL for all students to increase self-awareness and self-confidence, support kids in building and maintaining healthy relationships, and build positive attitudes about school! Imagine Learning's Purpose Prep suite offers foundational SEL for K-5 in an engaging, media-rich learning experience; a comprehensive, flexible 6-12 SEL library for universal SEL as well as focused interventions; and educator SEL to support staff with developing their own SEL skills.

Imagine Purpose Prep helps students build connections and engagement to drive success for school and life.



PARENTS SUPPORT TEACHING SEL SKILLS





Quote #2

Price Quote

8860 E. Chaparral Rd
 Suite 100
 Scottsdale, AZ 85250
 877-725-4257

Date 4/22/2024
Quote No. Q-53697
Acct. No. 12215602
Total 74,955.00
Pricing Expires 10/19/2024

Brownsville Independent School District
 1900 E Price Rd
 Brownsville TX 78521
 United States

Payment Term	Contract Start	Contract End
Net 30	8/1/2024	7/31/2025

Site	Description	End Date	Qty	Rate	Amount
Brownsville Independent School District	PD Webinar Package (CW-SUPP) Foundational	07/31/2025	1	3,000.00	3,000.00
Dr Julia V Garcia Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	7,195.50
Edward Manzano Jr Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	7,995.00	7,195.50
Faulk Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	7,995.00	7,195.50
Filemon B Vela Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	7,195.50
Matty G Stell Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	7,995.00	7,195.50
Oliveira Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	7,195.50
Perkins Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	7,995.00	7,195.50
Stillman Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	7,995.00	7,195.50
Senator Eddie Lucio Jr Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	7,195.50
Besteiro Middle School	<u>Purpose Prep Site License</u>	07/31/2025	1	7,995.00	7,195.50

Site	Description	End Date	Qty	Rate	Amount
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Quote #2

Discount	15,995.00
Subtotal	74,955.00
Tax Total	0.00
Total	74,955.00

Imagine Learning will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Imagine Learning will invoice the customer for the additional usage.

This quote is subject to Imagine Learning LLC Standard Terms and Conditions . These Terms and Conditions are available at www.imaginelearning.com/standard-terms-and-conditions, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Imagine Learning's written consent.

Brownsville Independent School District

Signature: _____
 Print Name: _____
 Title: _____
 Date: _____

Imagine Learning Representative

Rosy Gonzalez
 Account Executive -
rosy.gonzalez@imaginelearning.com
imaginethefutureoflearning.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@imaginelearning.com or fax to 480-423-0213.



Quote #2

Price Quote

8860 E. Chaparral Rd
 Suite 100
 Scottsdale, AZ 85250
 877-725-4257

Date 4/22/2024
Quote No. Q-53684
Acct. No. 12215602
Total 73,753.50
Pricing Expires 10/19/2024

Brownsville Independent School District
 1900 E Price Rd
 Brownsville TX 78521
 United States

Payment Term	Contract Start	Contract End
Net 30	8/1/2024	7/31/2025

Site	Description	End Date	Qty	Rate	Amount
Brownsville Independent School District	PD Webinar Package (CW-SUPP) Foundational	07/31/2025	1	3,000.00	3,000.00
Brownsville Learning Academy High School	<u>Purpose Prep Site License</u>	07/31/2025	1	4,995.00	3,495.00
Hanna Early College High School	<u>Purpose Prep Site License</u>	07/31/2025	1	11,494.00	8,995.50
James Pace Early College High School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	8,995.50
Lincoln Park School	<u>Purpose Prep Site License</u>	07/31/2025	1	4,995.00	3,495.00
Brownsville Learning Academy	<u>Purpose Prep Site License</u>	07/31/2025	1	4,995.00	3,495.00
Porter Early College High School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	8,995.50
Simon Rivera Early College High School	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	8,995.50
Veterans Memorial Early College HS	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	8,995.50
	<u>Purpose Prep Site License</u>	07/31/2025	1	9,995.00	8,995.50

Site	Description	End Date	Qty	Rate	Amount
Lopez Early College High School	Purpose Prep Site License	07/31/2025	1	9,995.00	8,995.50
Brownsville Early College High School	Purpose Prep Site License	07/31/2025	1	6,995.00	6,295.50

Quote #2

Discount	12,695.50
Subtotal	73,753.50
Tax Total	0.00
Total	73,753.50

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Brownsville Independent School District
 Signature: _____
 Print Name: _____
 Title: _____
 Date: _____

Imagine Learning Representative
 Rosy Gonzalez
 Account Executive -
 rosy.gonzalez@imaginelearning.com
 imaginethefutureoflearning.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@imaginelearning.com or fax to 480-423-0213.



Quote #3

Price Quotation

4020 E. Madison, Suite 321

Seattle, WA 98112

888-259-6618

Quote No: JG20240522	PO No:	Date: 05-22-24	Valid Until:08-31-24
Bill To		Ship to	
Name: Sara Garza, Director of counseling		Name:	
Organization: Brownsville ISD		Organization:	
Address: 1900 East Price Rd		Address:	
City/State/Zip: Brownsville, TX 78521		City/State/Zip:	
Phone: 956-548-800		Phone:	
Email: saragarza@bisd.us		Email:	

SAME AS BILL INFO.

The following options are highly recommended for your campus:

Item	License Type	Qty	Unit Price	Extended Price
Ripple Effects Teens	Ripple Effects Teens Site License more than 450. 10 Middle Schools	10	\$15,900.00	\$159,000.00
Ripple Effects Teens	Ripple Effects Teens Site License more than 450. 10 High Schools	10	\$15,900.00	\$159,000.00
Building/Campus fee	Building/Campus Fee	20	\$50.00	\$1,000.00
Platform Mac (OSX) Windows iPad (IOS) Chrome		TOTAL		\$319,000.00

NOTE: Buy Board Number # 653-21 & also an Approved Vendor for BISD.

All Ripple Effect purchases come with FREE PD included. Once we have you all set up, we will contact you for a date/s for a Zoom training, included in the training is beginning, Mid-Year and end of the year follow up. Also please be aware that the Ripple Effects Teens program you are purchasing are renewed every year starting from day of activation. **Renewal price is only 10% of purchase price so starting year 2 and on you will only pay \$1,590.00.00 yearly per campus or pay \$31,800.00 for all (20) secondary campuses.** This will allow you to have FREE PD, unlimited amount of support, FREE upgrades, FREE server use and privacy on data every year you renewal.

Ripple Effects Consultant:

Dr. Jimmy Gonzalez, EdD

956-373-6583

Kindly send in all Purchase Orders to:

Ripple Effects

Fax: 415-227-4998

Email: orders@rippleeffects.com

Ripple Effects, Inc.

Website: www.rippleeffects.com