

SUPPORTING AGENDA DATA
BOARD OF DIRECTORS, EDUCATION SERVICE CENTER, REGION 20

June 26, 2019

AGENDA ITEM #11: PROPOSALS

Proposal for Temporary Labor Services
Renewal for Speech and Related Services
Renewal for Depository Services

ACTION: It is recommended that the following resolution be adopted:

BE IT RESOLVED, That the Board of Directors approves the proposals listed on the following Page(s).

Respectfully submitted,



Jeff Goldhorn
Executive Director

PROPOSALS

PROPOSAL FOR TEMPORARY LABOR SERVICES

EXPLANATION: The Deputy Director of Business and Technology Services requests that proposals be solicited for the purchase of temporary labor services. The bid tabulation of the responsive proposals is attached to this bid agenda item. There are two additional renewal options available on this proposal. **The proposal for Temporary Labor Services #1906 is awarded to AppleOne Employment Services, Burnett Staffing, ITS Quest Staffing, Kelly Educational Staffing, TEK Systems, Inc. & Trinity Staffing Services. The estimated annual award is for \$84,000.00.**

RENEWAL PROPOSAL FOR SPEECH AND RELATED SERVICES

EXPLANATION: The Deputy Director of Administrative and Instructional Services requested that proposal #1803 be renewed for the purchase of speech and related services. There is one additional renewal option available on this proposal. **The proposal for Speech and Related Services #1803 is renewed to Accountable Healthcare Staffing; A.I.M. Assessment Intervention Management; Cobb Pediatric Therapy Services; HealthPRO Heritage, LLC; Invo Healthcare; Maxim Healthcare Services, Inc.; SA Therapy in Motion dba School Therapy Services; Speech Rehab Services LLC; Speech Facilitators and Speech Specialists of San Antonio, P.C., for an estimated amount of \$370,000.00 by Districts using the services.**

RENEWAL PROPOSAL FOR DEPOSITORY SERVICES

EXPLANATION: The Deputy Director of Business and Technology Services requests that proposals be renewed for the purchase of depository services. This renewal is for a two-year term. As of September 1, 2017, Senate Bill 754 has amended the Texas Education Code (TEC) §45.205(b) by allowing the depository contract to be extended a total of three (3) two-year terms. In addition, the changes to the law allows the depository contract to be modified for each two-year extension if both the Center and the depository bank mutually agree to the terms. The contract pricing will remain the same, however the depository bank will be increasing the Earnings Credit Rate (ECR), from 0.35% to 0.43% as well as increasing the interest rate on all interest bearing accounts from 0.70% to 1.25%. This is the second two-year extension of this contract and so there is one additional two-year term renewal available. **The renewal for Depository Services is awarded to BBVA Compass.**

PROPOSAL FOR TEMPOARY LABOR SERVICES, proposal #1906

VENDOR RESPONSES		AppleOne Employment Services	TEK Systems	Burnett Staffing	ITS Quest	Kelly Educational Staffing	Trinity Staffing Services
Personnel available							
receptionist		600	40	73	34	139	40
clerical		600	80	75	46	1117	40
secretarial		600	50	58	21	752	40
data entry		600	150	92	30	300	40
accounting		600	60	57	12	263	40
payroll		600	40	63	30	23	30
computer operators		-	52	25	26	87	20
computer programmers		-	51	20	13	53	20
light industrial		-	40	18	129	1691	40
switchboard (pbx) operator		-	2	29	6	139	40
Hourly rate or range							
receptionist		\$19.37 - \$22.35	\$21.00 - \$24.00	\$15.62	\$15.84	\$16.08 - \$20.10	\$17.88 - \$22.35
clerical		\$19.37 - \$22.35	\$21.00 - \$26.00	\$15.62	\$15.84	\$16.08 - \$20.10	\$17.88 - \$22.35
secretarial		\$19.37 - \$22.35	\$22.00 - \$26.00	\$18.11	\$19.80	\$21.44 - \$24.12	\$22.35 - \$29.80
data entry		\$17.88 - \$20.86	\$21.00 - \$26.00	\$15.62	\$17.15	\$14.74 - \$18.76	\$17.88 - \$20.86
accounting		\$23.84 - \$31.29	\$32.00 - \$40.00	\$18.11	\$24.12	\$21.44 - \$24.12	\$22.35 - \$37.25
payroll		\$26.82 - \$32.78	\$24.00 - 32.00	\$18.11	\$19.80	\$24.12 - \$26.80	\$22.35 - \$32.78
computer operators		-	\$23.00 - \$32.00	\$18.46	\$37.52	\$26.10 - \$69.90	\$26.82 - \$47.68
computer programmers		-	\$70.00 - \$94.00	\$28.40	\$46.90	\$41.85 - \$100.75	\$37.25 - \$74.50
light industrial		-	\$23.00 - \$29.00	\$17.04	\$18.20	\$12.06 - \$14.74	\$17.88 - \$23.84
switchboard (pbx) operator		-	\$23.00 - \$29.00	\$15.62	\$15.84	\$16.08 - \$18.76	\$17.88- \$22.35
Full time staff		150	30	4	2	4	15
Avg. number placed a month		30	200	71	36	82	400
How long in business		30 yrs	28 yrs	17 yrs	3 yrs	64 yrs	23 yrs
Temp To Hire		721 hrs	6 months	520 hrs	0	1040 hrs - +\$500 fee	520 hrs
Reports/training/bid completeness							
VENDOR EVALUATION	Score	AppleOne Employment Services	TEK Systems	Burnett Staffing	ITS Quest	Kelly Educational Services	Trinity Staffing Services
PERSONNEL AVAILABLE	35	34	35	32	32	35	32
PERSONNEL RATE	35	31	31	35	34	33	32
full time staff	5	5	5	4	3	4	5
average number placed a month	5	4	5	4	4	4	5
how long in business	5	5	5	5	4	5	5
Temp to Hire	5	4	3	4	5	2	4
completeness , training , report	10	5	5	5	5	5	5
Total Points	100	88	89	89	87	88	88