

School Nutrition Program: Milk Competitive Bids

Background:

Bids for milk for our school nutrition program were requested from the vendors listed below:

- Milk and Dairy Products
 - Anderson-Erickson Dairy Co., Des Moines, Iowa
 - Hiland Dairy, Johnston, Iowa
 - Kemp's Dairy (formerly Dean Food), Le Mars, Iowa (bidding Blue Bunny)

The milk bids were as follows:

	Anderson-Erickson	Hiland Dairy	Kemp's Dairy
	Escalator		Escalator
• 1% White Milk	\$0.3060	Declined to Bid	\$0.3164
• Skim White Milk	\$0.2910		\$0.3038
• Skim Choc Milk	\$0.3110		\$0.3142
• 100% Orange Juice	\$0.3700		\$0.3884

Recommended Action:

Kemp's Dairy was our provider the last two years, but they were not the low bidder.

I recommend accepting the bid from Anderson-Erickson Dairy at their quoted escalator prices.