




SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: January 26, 2026 

Agenda Section: Consent

Agenda Item Title: Approval of Procurement and Financing for Virtual Infrastructure Modernization

From: Jennifer Gutierrez, Deputy Superintendent

Additional Presenters if Applicable: Israel De Leon, Director of Technology

Description: Administration recommends approval of the procurement and financing of a virtual infrastructure upgrade to replace the District's outdated system and improve reliability and long-term sustainability. The project includes the necessary equipment, software, and support services to maintain daily operations. The total cost of \$268,608.61 will be financed over five years, resulting in predictable annual payments of \$53,721.72 and minimizing budget impact.

Historical Data: The District's existing virtual infrastructure has reached the end of its useful life, increasing operational risk and limiting scalability. This initiative represents a planned refresh to support continued instructional and administrative operations.

Recommendation: Administration recommends approval of the procurement and associated financing agreement for the virtual infrastructure modernization initiative.

Purchasing Director and Approval Date:

Funding Budget Code and Amount: 199 E 53 6395 00 929 0 99 0 00 | \$53,721.72 (per year)

Goals: To modernize the District's virtual infrastructure, improve system reliability and performance, support instructional and operational continuity, and implement a fiscally responsible multi-year financing structure.

PROCUREMENT DEPARTMENT



Contract Review Request Form

Date: 01/06/2025

Requested by (Name/Title (Print): Israel De Leon

Agency/Vendor: SHI

Agency Contact Name/Email/Phone: Michael Guillen / Michael_Guillen@shi.com / 512-923-6482

Agreement/Contract Title: Scale Computing

Please [click here](#) for information regarding TEA Requirements for criminal background checks.

Fund Account Name: Technology Org/Campus # 929 Expenditure Amount \$ 268,608.61

Description of Goods/Services:

Virtual Environment

Contract Term: 5 Years



new contract



renewal

Requestor's Signature: Israel De Leon

STEP 2

Board Approval Required? ☒ Yes ☐ No

Board Date: 1/24/25

Chief Financial Officer (or) Deputy Superintendent:

Print Name

Signature

1/6/25

Date

PROCUREMENT DEPARTMENT USE ONLY

Received Date:

☒ Approval Comments

☐ Deviation Comments:

☐ Denied Comments:

* needs budget code
* in tips #

Procurement Director

Signature

Date:



Thank you for partnering with SHI to accomplish your financing needs.

Customer Name	South San Antonio Independent School District
Date	January 6 2025
SHI Quote Number	26880925
Amount Financed	\$268,608.61
Lease Term	5 Years
Purchase Option	\$1 Buyout
Annual Payment	\$53,721.72

- Subject to credit approval and equipment verification
- Proposal pricing subject to change without notice

Lease Purchase Option:

SHI can also help to customize a leasing structure to meet your specific needs.

\$1.00 Purchase Option

This is a capital lease option designed for equipment that you want to own at the end of the lease term.

Benefits of Leasing Technology Equipment:

Avoid Technological Obsolescence

May Provide Tax Benefits

Fixed Monthly Payment

Conserves Working Capital

Flexible End-Of-Lease Options

Pay For The Time In Use

At SHI, we're committed to providing organizations with the best support and IT solutions in the industry – on time and within budget. What's more, SHI's flexible financing options make acquiring the cutting-edge technology and services you need to advance your business easier than ever before.

Contact your SHI Account Executive for more information, or email SHI_Capital@SHI.com.

Financing is available through SHI International Corp to qualified customers in the United States and is subject to credit approval, tax-exempt verification, and execution of SHI International Corp documentation. Other charges including fees and shipping charges may apply. Not all customers may qualify for this offer. Other restrictions may apply.



Pricing Proposal
Quotation #: 27051455
Created On: 1/14/2026
Valid Until: 1/30/2026

TX-South San Antonio Independent School District

Israel De Leon

5622 Ray Ellison Boulevard
San Antonio, Texas 78242
United States
Phone: 210.977.7375
Fax:
Email: israel.deleon@southsanisd.net

Inside Account Manager

Daniel Breazzano

3828 Pecana Trail
Austin, TX 78749
Phone: 8004776479
Fax:
Email: Daniel_Breazzano@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Ahead HC3450F Chassis Year 1 MBX Systems - Part#: NPN-MBXSY-1YR Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$53,721.72	\$53,721.72
2 Ahead Intel Xeon Gold 5520+ 28C/56T 2.2GHz 4800MT/s Scale Computing - Part#: CPU-3-27 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	3	\$0.00	\$0.00
3 Ahead 64GB DDR5 5600 MHz RDIMM MBX Systems - Part#: RAM-3-18 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	26	\$0.00	\$0.00
4 Ahead 15.36TB 2.5" U.3 NVMe SSD MBX Systems - Part#: NVM-3-1F Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	12	\$0.00	\$0.00
5 Ahead 4-ports 25Gb SFP28 OCP Scale Computing - Part#: NIC-3-11 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	3	\$0.00	\$0.00
6 Ahead HC5450D Chassis MBX Systems - Part#: CHA-3-1B Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
7 Ahead Intel Xeon Silver 4410Y Scale Computing - Part#: CPU-3-1C Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	2	\$0.00	\$0.00
8 Ahead 64GB DDR5 RDIMM	16	\$0.00	\$0.00

Scale Computing - Part#: RAM-3-15
Contract Name: TIPS - Technology Solutions, Products and Services
Contract #: 230105

9	Ahead 15.36TB 3.5" U.2 NVMe SSD MBX Systems - Part#: NVM-3-14 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	3	\$0.00	\$0.00
10	Ahead 20TB 3.5" SAS HDD MBX Systems - Part#: HDD-3-09 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	9	\$0.00	\$0.00
11	Ahead 4-port 10Gb RJ45 MBX Systems - Part#: NIC-3-03 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
12	Scale Computing SC//Hypercore - 28 core 60 Month license and support software Scale Computing - Part#: HCOS-S-5-28C-PS Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	3	\$0.00	\$0.00
13	Scale Computing 5 Year HW Support for Scale Computing HCI Appliance Scale Computing - Part#: HW-5 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
14	Scale Computing - ScaleCare Quickstart Installation Services Scale Computing - Part#: QSPI Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
15	Scale Computing SC//HyperCore - 24 core 60 Month license and support software Scale Computing - Part#: HCOS-S-5-24C-PS Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
16	Scale Computing 5 Year HW Support for Scale Computing HCI Appliance Scale Computing - Part#: HW-5 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
17	Scale Computing Node Installation Remote Support Scale Computing - Part#: QSRN Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
18	Scale Computing SC//Fleet Manager - 5 cluster license, 60 Month subscription Scale Computing - Part#: FM-S-5-5 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
19	Scale Computing Migration Service 10 Pack Scale Computing - Part#: QMIG-10 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	3	\$0.00	\$0.00
20	Scale Computing VMware Rip & Replace Partner Promo	1	\$0.00	\$0.00

Scale Computing - Part#: MPVRR
Contract Name: TIPS - Technology Solutions, Products and Services
Contract #: 230105

21	Scale Computing PROMO Scale Computing Move powered by Carbonite Migrate Scale Computing - Part#: ADTM-PROMO-20 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
22	Scale Computing SC//HyperCore Advanced Training Scale Computing - Part#: QHAT Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	1	\$0.00	\$0.00
23	Scale Computing Admission to Scale Computing Platform 2026 Summit with SC//Platform Advanced Training Service Included Scale Computing - Part#: PLTFRM-REG/QHAT-2026 Contract Name: TIPS - Technology Solutions, Products and Services Contract #: 230105	2	\$0.00	\$0.00
			Subtotal	\$53,721.72
			Shipping	\$0.00
			Total	\$53,721.72

Additional Comments

By purchasing year 1, customer commits to the following schedule:

Year 1 payment: 53,721.72

Year 2 payment 53,721.72

Year 3payment 53,721.72

Year 4 payment 53,721.72

Year 5 payment 53,721.72

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

ELECTRIC POWER

SECURITY/SAFETY

SIGN UP

ALL CONTRACTS

ALL VENDORS

Search



THE INTERLOCAL PURCHASING SYSTEM

"PURCHASING MADE PERSONAL"



HOME

CONTRACTS

MEMBERSHIP

VENDORS

EDGAR & FEDERAL COMPLIANCE

PARTNERSHIPS

ABOUT US

AUTOMATED VENDOR (DO NOT SEND PO TO TIPS)EMAIL PURCHASE ORDER TO: texas@shi.com

PO MUST REFERENCE TIPS CONTRACT NUMBER

Notice:

Many Vendors utilize specific warranties, subscription agreements, license agreements, EULA's, etc. ("Supplemental Agreements") when you purchase specific goods or services from that Vendor. Since the Supplemental Agreements do not necessarily apply to every Member, every jurisdiction, or every purchase, TIPS does NOT now negotiate the terms of those agreements on Members' behalf. If you are required to sign such a supplementary agreement by the TIPS Vendor, TIPS strongly encourages Members not to proceed with a purchase until they have carefully reviewed and negotiated all applicable Supplemental Agreements. TIPS recommends you work with your entity's legal counsel to ensure compliance with the legal requirements of your entity and your jurisdiction.

TIPS Member PO Process

OVERVIEW

DUE DILIGENCE

CONTACTS

PRINT PROFILE

RESELLERS

VENDOR **SHI Government Solutions**

3328 Pecana Trail Austin TX, 78749

WEBSITE texas.gs.shi.com/account-home

SERVICE/PRODUCTS DESCRIPTION SHI Government Solutions is a provider of computer software, hardware, cloud, peripherals, networking products, accessories and a broad range of IT professional services.

CONTRACT: **230105 Technology Solutions Products and Services**End Date: May-31-2028 EDGAR COMPLIANCE: [View Doc.](#)

The Interlocal Purchasing System

Purchasing Made Personal



Printed 6 January 2026

texas.gs.shi.com/account-home

SHI Government Solutions

B U AUTOMATED VENDOR /U (DO NOT SEND PO TO TIPS) EMAIL PURCHASE ORDER TO: texas@shi.com PO
MUST REFERENCE TIPS CONTRACT NUMBER

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	3828 Pecana Trail	NAME Charlie Martin
CITY	Austin	PHONE (866) 839-8477
STATE	TX	FAX (866) 839-8472
ZIP	78749	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: Y

HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT |
NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VI | VA | WA | WI | WY | PR

Overview

SHI Government Solutions is a provider of computer software, hardware, cloud, peripherals, networking products, accessories and a broad range of IT professional services.

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
230105	Technology Solutions Products and Services	05/31/2028	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

230105

Texas Team

Client Solutions

(800) 870-6079

texas@gs.shi.com