

### Dr. Lilia G. Náñez, Associate Superintendent

ECISD

Curriculum and Instruction
Ector County Independent School District
802 N. Sam Houston, Odessa, Texas 79761
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#### **RFP #Bid number – #21-11**

- **Purpose:** To provide guidance to the district in developing district leader, campus leader, teacher and student competency profiles needed for implementing Personalized Learning and provide support with launching taking to scale Personalized Learning across the system.
- **Background Info:** ECISD is working to bring personalized learning across the system. The Strategic Plan already has one part of personalized learning as a project (Blended Learning) but needs support to develop personalized learning for system wide implementation over a 3 year period.
- Premium Renewal Cost: Full Implementation cost over 3 years is \$889,602

#### KnowledgeWorks Foundation Ector County RFP February 2021

Comprehensive Proposal - Full Implementation

|                              | Year 1        | Year 2        | Year 3        |   | TOTAL         |
|------------------------------|---------------|---------------|---------------|---|---------------|
| Personnel                    | \$<br>146,002 | \$<br>132,473 | \$<br>121,657 |   | \$<br>400,132 |
| Consultant Coaches           | \$<br>102,000 | \$<br>102,000 | \$<br>102,000 |   | \$<br>306,000 |
| KW Presentation Expenses     | \$<br>36,338  | \$<br>36,156  | \$<br>37,896  |   | \$<br>110,390 |
| Technology                   | \$<br>24,360  | \$<br>24,360  | \$<br>24,360  |   | \$<br>73,080  |
|                              | \$<br>308,700 | \$<br>294,989 | \$<br>285,913 |   | \$<br>889,602 |
|                              |               |               |               |   |               |
|                              |               |               |               | _ |               |
| Comprehensive Proposal Total | \$<br>308,700 | \$<br>294,989 | \$<br>285,913 |   | \$<br>889,602 |

• Funding Source: ESSER III

Recommended Supplier/Service Provider: KnowledgeWorks Foundation











RFP #21-11 Personalized Learning

Closed: 2:00 PM on Wednesday, February 24, 2021

#### **TALLIED EVALUATION**

|               | SUPPLIERS                              |                        |              |                              |                       |                     |                                      |  |  |  |  |
|---------------|--|------------------------|--------------|------------------------------|-----------------------|---------------------|--------------------------------------|--|--|--|--|
| Evaluator     | American<br>Institutes for<br>Research | Committee for Children | engage2learn | KnowledgeWorks<br>Foundation | Renzulli Learning LLC | The Janus Group LLC | Two Revolutions LLC dba 2Revolutions |  |  |  |  |
| #1            | 41                                     | 36                     | 36           | 90                           | 66                    | 27                  | 84                                   |  |  |  |  |
| #2            | 78                                     | 80                     | 80           | 95                           | 79                    | 75                  | 85                                   |  |  |  |  |
| #3            | 61                                     | 15                     | 55           | 88                           | 58                    | 49                  | 79                                   |  |  |  |  |
| #4            | 52                                     | 37                     | 59           | 90                           | 54                    | 37                  | 89                                   |  |  |  |  |
|               |  |                        |              |                              |                       |                     |                                      |  |  |  |  |
| Total         | 232                                    | 168                    | 230          | 363                          | 257                   | 188                 | 337                                  |  |  |  |  |
|               |  |                        |              |                              |                       |                     |                                      |  |  |  |  |
| Average Score | 58                                     | 42                     | 58           | 91                           | 64                    | 47                  | 84                                   |  |  |  |  |

RFP #21-11 Personalized Learning

#### **SCORE SHEET**

Closed: 2:00 PM on Wednesday, February 24, 2021

|  | Suppliers                        |                           |              |                              |                       |                     |                                      |  |
|--|----------------------------------|---------------------------|--------------|------------------------------|-----------------------|---------------------|--------------------------------------|--|
| Criteria   | American Institutes for Research | Committee for<br>Children | engage2learn | KnowledgeWorks<br>Foundation | Renzulli Learning LLC | The Janus Group LLC | Two Revolutions LLC dba 2Revolutions |  |
| Purchase Price; <b>25 points</b>   | 5                                | 5                         | 5            | 20                           | 5                     | 5                   | 25                                   |  |
| Reputation of the vendor and of the vendor's goods or services; <b>10 points</b>                 | 8                                | 7                         | 5            | 10                           | 10                    | 5                   | 9                                    |  |
| Quality of the vendor's goods or services; <b>25</b> points                                      | 15                               | 10                        | 10           | 25                           | 20                    | 10                  | 20                                   |  |
| Extent to which the goods or services meet the district's needs; 10 points                       | 2                                | 3                         | 0            | 10                           | 8                     | 2                   | 10                                   |  |
| The vendor's past relationship with the district; <b>5 points</b>                                | 0                                | 0                         | 5            | 0                            | 5                     | 0                   | 0                                    |  |
| Total long-term cost to the district to acquire the vendor's goods and services; <b>5 points</b> | 1                                | 1                         | 1            | 5                            | 3                     | 0                   | 5                                    |  |
| Any other relevant factor specifically listed in this RFP; <b>20 pts</b>                         | 10                               | 10                        | 10           | 20                           | 15                    | 5                   | 15                                   |  |
| Total  | 41                               | 36                        | 36           | 90                           | 66                    | 27                  | 84                                   |  |

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| Criteria   | American Institutes for Research | Committee for<br>Children | engage2learn | KnowledgeWorks<br>Foundation | Renzulli Learning LLC | The Janus Group LLC | Two Revolutions LLC dba 2Revolutions |  |  |
| Purchase Price; <b>25 points</b>   | 19                               | 20                        | 22           | 25                           | 20                    | 20                  | 23                                   |  |  |
| Reputation of the vendor and of the vendor's goods or services; <b>10 points</b>                 | 7                                | 7                         | 8            | 9                            | 7                     | 6                   | 7                                    |  |  |
| Quality of the vendor's goods or services; <b>25</b> points                                      | 22                               | 20                        | 20           | 24                           | 22                    | 21                  | 23                                   |  |  |
| Extent to which the goods or services meet the district's needs; 10 points                       | 7                                | 8                         | 7            | 10                           | 8                     | 8                   | 8                                    |  |  |
| The vendor's past relationship with the district; <b>5 points</b>                                | 3                                | 3                         | 4            | 4                            | 3                     | 2                   | 3                                    |  |  |
| Total long-term cost to the district to acquire the vendor's goods and services; <b>5 points</b> | 3                                | 3                         | 3            | 4                            | 3                     | 3                   | 4                                    |  |  |
| Any other relevant factor specifically listed in this RFP; <b>20 pts</b>                         | 17                               | 19                        | 16           | 19                           | 16                    | 15                  | 17                                   |  |  |
| Total  | 78                               | 80                        | 80           | 95                           | 79                    | 75                  | 85                                   |  |  |

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| Criteria   | American Institutes for Research | Committee for<br>Children | engage2learn | KnowledgeWorks<br>Foundation | Renzulli Learning LLC | The Janus Group LLC | Two Revolutions LLC dba 2Revolutions |  |
| Purchase Price; <b>25 points</b>   | 23                               | 5                         | 15           | 20                           | 20                    | 15                  | 25                                   |  |
| Reputation of the vendor and of the vendor's goods or services; <b>10 points</b>                 | 5                                | 5                         | 8            | 10                           | 10                    | 5                   | 8                                    |  |
| Quality of the vendor's goods or services; <b>25</b> points                                      | 15                               | 5                         | 8            | 25                           | 15                    | 12                  | 20                                   |  |
| Extent to which the goods or services meet the district's needs; 10 points                       | 5                                | 0                         | 7            | 10                           | 3                     | 5                   | 8                                    |  |
| The vendor's past relationship with the district; <b>5 points</b>                                | 0                                | 0                         | 0            | 0                            | 0                     | 0                   | 0                                    |  |
| Total long-term cost to the district to acquire the vendor's goods and services; <b>5 points</b> | 3                                | 0                         | 2            | 3                            | 2                     | 2                   | 3                                    |  |
| Any other relevant factor specifically listed in this RFP; <b>20 pts</b>                         | 10                               | 0                         | 15           | 20                           | 8                     | 10                  | 15                                   |  |
| Total  | 61                               | 15                        | 55           | 88                           | 58                    | 49                  | 79                                   |  |

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| Criteria   | American Institutes for Research | Committee for<br>Children | engage2learn | KnowledgeWorks<br>Foundation | Renzulli Learning LLC | The Janus Group LLC | Two Revolutions LLC dba 2Revolutions |  |
| Purchase Price; <b>25 points</b>   | 5                                | 0                         | 0            | 20                           | 0                     | 0                   | 25                                   |  |
| Reputation of the vendor and of the vendor's goods or services; <b>10 points</b>                 | 7                                | 7                         | 9            | 10                           | 9                     | 7                   | 9                                    |  |
| Quality of the vendor's goods or services; <b>25 points</b>                                      | 20                               | 15                        | 20           | 25                           | 20                    | 15                  | 20                                   |  |
| Extent to which the goods or services meet the district's needs; 10 points                       | 5                                | 5                         | 10           | 10                           | 5                     | 5                   | 10                                   |  |
| The vendor's past relationship with the district; <b>5 points</b>                                | 0                                | 0                         | 5            | 0                            | 5                     | 0                   | 0                                    |  |
| Total long-term cost to the district to acquire the vendor's goods and services; <b>5 points</b> | 0                                | 0                         | 0            | 5                            | 0                     | 0                   | 5                                    |  |
| Any other relevant factor specifically listed in this RFP; <b>20 pts</b>                         | 15                               | 10                        | 15           | 20                           | 15                    | 10                  | 20                                   |  |
| Total  | 52                               | 37                        | 59           | 90                           | 54                    | 37                  | 89                                   |  |