



Eugene School District 4J
200 North Monroe Street
Eugene, OR 97402

Sent: sjones@westernbus.com

September 10, 2019

Sarah Jones, Director of Sales
Western Bus
30355 SE Hwy 212
Boring, OR 97009

Subject: Purchases of School Buses and Related Equipment

In accordance with the above contract, Eugene School District 4J has performed an annual review of performance on print services provided by Western Bus under 4J RFP 18-442. The results of that review indicate the contract has worked successfully for the District. The District offers this first of four one-year extensions to begin September 1, 2019 and extend to August 31, 2020.

Additionally, the District received the request for and agrees to the following contract changes:

1. Increase in contract pricing by 1.8% as indicated by the Consumer Price Index for All Urban Consumers (CPI-U), unadjusted for the twelve months ended June 2019, except as indicated below.
 - a. Type 20 Activity Bus – all configurations – 2.65%
 - b. Type A School Bus – all configurations – 2.65%
 - c. Type C buses – 1.8%, base & options
 - d. Type D T3FE Buses – 1.8%, base & options
 - e. Type D T3RE Buses – 1.8%, base & options
2. Receive seasonal concessions or one-time discounts from manufacturers as available.
3. Delivery timelines may vary from the original contract due to the chassis or body production availability at any given time during the year.

Appendix 1 – Pricing outlines these changes. All other Contract specifications, terms and conditions remain unchanged.

If this offer is acceptable, please sign and return this agreement. If you should have any questions regarding this matter, please call me at (541) 790-7610 or email purchasing@4j.lane.edu.

Sincerely,

Holly Langan, Director of Support Services

I agree to the extension under the terms and conditions stated above.

Eugene School District 4J

Kyle Tucker, Assistant Superintendent

9/10/19
Date

Western Bus

Sarah Jones, Director of Sales

9/11/19
Date

Appendix 1 – Pricing
Western Bus Sales September 2019–August 2020

VEHICLE	Price
Type 20 Activity Bus – diesel w/o lift	\$81,001
Type 20 Activity Bus – diesel with lift	N/A
Type 20 Activity Bus – gas w/o lift	\$75,380
Type 20 Activity Bus – gas with lift	N/A
Type 20 Activity Bus – propane w/o lift	\$95,851
Type 20 Activity Bus – propane with lift	N/A
Type A School Bus – diesel w/o lift	\$85,407
Type A School Bus – diesel with lift	\$89,556
Type A School Bus – gas w/o lift	\$79,205
Type A School Bus – gas with lift	\$82,404
Type A School Bus – propane w/o lift	\$100,702
Type A School Bus – propane with lift	\$104,344
Type C - 48 School Bus – diesel w/o lift	\$132,524
Type C - 48 School Bus – diesel with lift	\$139,161
Type C - 48 School Bus – gas w/o lift	\$127,321
Type C - 48 School Bus – gas with lift	\$134,115
Type C - 48 School Bus – prop w/o lift	\$136,875
Type C - 48 School Bus – propane w/lift	\$143,847
Type C - 77 School Bus – diesel w/o lift	\$138,949
Type C - 77 School Bus – diesel with lift	\$146,371
Type C - 77 School Bus – gas w/o lift	\$128,092
Type C - 77 School Bus – gas with lift	\$135,514
Type C - 7 School Bus – prop w/o lift	\$137,590
Type C - 77 School Bus – propane w/lift	\$145,012
Type D FE - 48 School Bus – w/o lift	\$143,782
Type D FE - 48 School Bus – with lift	\$151,203
Type D FE - 84 School Bus – w/o lift	\$142,945
Type D FE - 84 School Bus – with lift	\$150,366
Type D RE - 84 School Bus – w/o lift	\$158,948
Type D RE - 84 School Bus – with lift	\$166,369