Rantoul City School District 137
Rantoul, IL
Migration Proposal
Plan # 25-1545sp
December 2, 2025

SKYWARD® **Qmlativ**™

Qmlativ Transition Plan

Per Student Pricing - 3 Year Contract

Currently Hosted at ISCorp

This district will be migrating their current product licenses to the Skyward Qmlativ product licenses.
Project Management will work with your district to determine a go live date.
This plan covers the transition to our Qmlativ solution.

[1,2] **Qmlativ Transition Plan**						**1,656** **Students**	
	Initial Investment		*Services*		*Full 12-Month Recurring Fees*		*Total*
Student Management Suite							
[3] Qmlativ Migration Service - Standard	$	-	$	8,959.00	$	-	$ 8,959.00
Includes: Project Management, Data Migration Services,							
Training Resources via the Professional Development Center,							
access to the monthly QA Sessions, and conversion of existing eSignatures							
Includes the following Base Training Plan:							
1:1 S2Q Team							
Module Micro Trainings							
Group Q&A Sessions							
Installation							
[4] Secure Cloud SMS 2.0 to Secure Cloud Qmlativ Migration and Setup		-		840.00		-	840.00
Subtotal Qmlativ Transition Plan	*$*	*-*	*$*	*9,799.00*	*$*	*-*	*$ 9,799.00*
[5,6] **Total**							**$ 9,799.00**

The Qmlativ Student Management Suite Core Package includes:

Student Management, Behavior Management, Family and Student Access, Gradebook (was Educator Gradebook), Graduation Requirements,
Health Services (was Health Records), Professional Development Center, Student Interventions (was Response to Intervention), and Test Score Import

	Fiscal Year 2026 SMS 2.0 Software Recurring Fees		**Estimated Future Qmlativ Software Recurring Fees**	
[7] **Student Management Suite Core Package**	$ 6.47	/ student	$ 6.73	/ student
Support - Student Management Suite	2.16	/ student	2.23	/ student
Fee Management *(was Fee Tracking)*	1.08	/ student	1.11	/ student
Food Service	1.62	/ student	1.68	/ student
New Student Enrollment *(was New Student Online Enrollment)*	2.16	/ student	2.23	/ student
[8] SIF *(not available in Qmlativ)*	0.54	/ student		
Total	$ 14.03	/ student	$ 13.98	/ student

The customer recognizes and acknowledges the recurring fees presented above, both SMS 2.0 and Qmlativ, will be prorated accordingly
based on Go-Live date of the Qmlativ Migration through the end of that current fiscal year.
The following fiscal year, Qmlativ Recurring Fees will be billed based on your contract term.
SMS 2.0 Recurring Fees will no longer be invoiced after the migration is completed.
Skyward reserves the right to revise the Future Qmlativ Software Recurring Fees that were originally presented on the migration proposal
if the customer does not migrate to Qmlativ until a full fiscal year after the migration was initially scheduled.

Secure Cloud Computing Services

This district currently hosts their Student Management database at ISCorp.

ISCorp billing for the Qmlativ database will begin upon installation.
ISCorp will offer a 50% discount off of the Qmlativ hosting fees during the implementation process (installation through go-live).
Upon go-live, ISCorp will begin charging full hosting fees for the Qmlativ database.
If the customer is currently hosted at ISCorp for SMS 2.0, they will continue to pay full SMS 2.0 hosting fees through the implementation process.
The hosting fees for SMS 2.0 would end upon Qmlativ go-live.

Implementation and Training

Implementation Schedule
Skyward will establish a mutually agreed upon implementation schedule. Failure by the customer to adhere to the implementation schedule
will result in delays and additional costs. If a postponement occurs within 45 business days of the scheduled go-live date, a fee equivalent to 50% of the
Qmlativ Migration Service cost will be applied. For postponements between 46-90 business days before the go-live date, a fee of 25% will be applied.
These fees are based on pricing from the accepted proposal. Skyward and the customer will subsequently agree on a revised implementation schedule.

Project Management
This is going to be a significant project, and you need a professional to manage it. Skyward's Qmlativ Migrations Team
will facilitate the flow of information to make your implementation a success. We are heavily versed in project management
best practices and apply these in conjunction with our unique industry expertise for a smooth transition.

Training
To assist with the transition the district will have access to the monthly QA sessions as well as the Professional Development Center.

Customer Success After-Hours Support
Customer Success after-hours support is billed at $210 per hour. This fee applies to all calls that are received outside of normal
business hours.

Pricing Footnotes

[1] *This is a 3-Year Contract with automatic renewal after the initial term. The contract will renew at the then-current rate.*

[2] *The rate per student for the recurring fees will remain unchanged for the duration of the initial term.*
The recurring fee can fluctuate for subsequent years based on obtaining enrollment information directly from each applicable state.

[3] *The Qmlativ Migration Service includes Project Management, Data Migration Services, Training Resources via the Professional Development Center, access to the monthly QA sessions, and conversion of existing eSignatures.*

[4] *Secure Cloud Computing (SCC) Setup Assistance*
Installation/Setup Services
Assistance with 3rd Party Integration Setup

[5] *As part of the SMS 2.0 to Qmlativ Migration, a conversion utility will be available to convert essential data from the SMS 2.0 database to the Qmlativ Database.*
  - *As long as there is an equivalent placeholder to store the data in Qmlativ, current data, historical data (with limitations), and attachments will be migrated from SMS 2.0 to Qmlativ.*
  - *If there is data in SMS 2.0, but there is not an equivalent area to store that data in Qmlativ, then that data will not be converted.*
  - *Any current data that is in a work in progress status, will not be converted.*
  - *Setup/Configuration Data must be reconfigured in Qmlativ.*
  - *During the migration process, Skyward makes every effort to quality check data that is migrated from SMS 2.0 to Qmlativ, however the school district must be responsible for data verification. Final verification for accuracy of data resides on the school District.*

For the Skyward Student Management Suite, this includes:
  - *All current Students, along with all Students that have graduated within the last 10 years, will be converted*
  - *Student Demographic Data*
  - *Entry/Withdrawal History*
  - *Grade History*
  - *Attendance History*
  - *Discipline History*
  - *Health Records*
  - *State Reporting Requirements*

Notable exceptions for the Skyward Student Management Suite include:
  - *Historical Term Grades will be migrated. Gradebook Assignments and Assignment Scores will only be migrated for the current year.*

[6] *All districts will be required to sign a License Agreement.*

[7] *Skyward's Professional Development Center (PDC) is included in the core package. The PDC is a self-paced learning center to assist in training all staff.*
It includes online tutorials, simulations, and testing options. Your entire staff will have unlimited access to Skyward's on-line library and training
materials for select modules.

[8] *This proposal includes modules that are not available in Qmlativ. The license for this module will be cancelled at the time of transition*
to the Qmlativ product.

Training Footnotes

Skyward consultation and training is sold as a number of days and web hours identified on the proposal. The number of days and hours sold is an estimate of customer needs based on a combination of preliminary information gathered from the customer prior to the sale and Skyward's past training experience. It will be at the discretion of the Skyward and Customer Project Managers to use the days and web hours in a manner that best suits the customer. Any time spent by Skyward consultants for preparation, follow up, and the creation of training materials or other deliverables is also considered billable and will be deducted from this consulting time at the consulting rate. The customer can purchase additional consulting hours if more consulting time is needed.

Web training allows Skyward to remotely present, discuss, and review our product directly with you. This application utilizes the Internet and is conducted live between your staff (at their own workstation) and a Skyward service representative without the need for them to travel to your location, providing you with a lower cost of training and/or implementation along with greater flexibility of your installation timeline.

Cancellation of Training. Any scheduled training days may be cancelled by the customer up to 72 hours in advance for Web Enabled training and a minimum of 30 days in advance for On-Site training. If the scheduled training is cancelled by the customer after the minimum advanced notice to Skyward, then the customer will be responsible for the full amount of the scheduled training and any airline change fees (if applicable).

Expiration of Training.   All training days described in the proposal may be utilized by Customer for a period of up to twelve (12) months following the Go-Live Date. Any training days that are not utilized by Customer within the time provided will expire and are non-refundable.

The School Business Suite Base Plan offers standard support alongside the self-paced PDC content. Designed to maximize migration efficiency relative to S2Q staffing, this plan leverages group settings to provide a more in-depth understanding of critical topics. It ensures that key concepts are answered to complement the generalities of the PDC material, adding valuable context and practical scenarios. From a cost perspective, it provides the highest return on investment for the customer, delivering substantial value for the time spent, especially when compared to individual, add-on training options.

Custom Forms (Checks, W-2's, etc.) and Peripherals

Nelco is the exclusively recommended supplier of preprinted, blank laser, pressure seal (blank and preprinted) checks and MICR toner cartridges. To request free samples or to place your order, visit www.skywardforms.com or contact Nelco's customer service center at 1-800-266-4669.

School Technology Associates, Inc. has been a mutually exclusive partner with Skyward since 1992 and offers a complete line of hardware, software, service, and support for peripheral equipment needed to run Skyward's Student, Food Service, and TrueTime/Time Tracking software. Popular products include Tardy Kiosk, Positive Attendance, ID Badging, Time Clocks, and more! All items have been completely tested by Skyward and are in use by Skyward customers nationwide. If the district opts to use an optional third-party solution, please contact School Technology for approved hardware and system quotes. These integrated solutions are sold independently of Skyward.

For more information or to request a quote please visit our website at www.k12sta.com.
You can also contact us via email: sales@k12sta.com or phone: 877-436-4657

Recurring Fee Information

Annual Recurring Support Fee
- Unlimited software support requests for designated support contacts
- Periodic product webinars
- Quarterly customer newsletter

Annual Recurring Software Fees
- Product updates throughout the year
- State and Federal required reports
- Live Chat Support

Terms and Conditions

- See attached Terms and Conditions page for further information.
  The Terms and Conditions page must be executed by an authorized representative.
- The License Agreement will be sent to you for execution.
  The License Agreement page must be executed by both Skyward and an authorized representative to be valid.

TERMS AND CONDITIONS

All proposals are valid for 30 days from date of proposal.

Payment Terms:

1. **Skyward Qmlativ Migration Services & Installation (includes: Training, Data Migration, Web Server Install or SCC Setup Assistance & Project Management):** 100% Billed upon access to the Qmlativ Training Database; Payment due upon Go-Live Date (determined by customer and the Project Manager). Services are non-refundable.

2. **Additional On-Site or Web Training Services**: 100% Billed upon the first day of completed training. Training Services must be used within 12-months of go-live. Unused hours will be forfeited and are non-refundable.

3. **On-Premises Database Support Fee / Managed Services Recurring Fee:** Billed upon access to the Qmlativ Training Database; Payment due at that time. Skyward 12-Month Recurring Fees will be prorated from date of access to the Qmlativ Training Database through June 30th or August 31st as designated within the signature section below. The recurring fees will auto-renew at the then-current rate at the end of the term.

4. **Third Party Software, Hardware and Related Services:** Payment due upon delivery of product and/or services.

5. **Taxes:** If any authority imposes a duty, tax, levy or fee, excluding those based on Skyward's net income, upon the Skyward products, materials, or Skyward services, then Customer agrees to pay the amount specified, and Customer is solely responsible for any personal property taxes for the Skyward products from the date they were acquired.

Customer agrees to the terms and conditions listed above and set forth in the Proposal.　　　　　　　　First Day of Fiscal Year: _____

_____　　　　　　　　_____　　　　_____
Customer Signature　　　　　　　　　　　　　　　　　　　　　　　　Printed Name　　　　　　　　　　　　Date

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