

June 2, 2021

Karsten Anderson - Superintendent Red Wing Public Schools 2451 Eagle Ridge Drive Red Wing, MN 55066 RE: Recommendation for Acceptance of Proposal from First Student.

Dear Mr. Anderson,

Red Wing Public Schools requested First Student to provide a proposal for student transportation services beginning with the 2021-22 school year to accommodate a two-tier routing system along with a two year extension for the 2022-23 and 2023-24 school years.

The proposal presented by First Student increases our service time from a 3 hour minimum to a 4 hour minimum per bus per day. This increase in time does increase our service rates the first year by just over 5% but we do have the option to lock the next years in at a 2.5% increase for the 2022-23 and 2023-24 school years. By moving to a two tier system the district will be saving approximately \$150,000 with the immediate reduction of 3 buses.

We are recommending that the Red Wing Public Schools accept the adjusted contract to benefit a two tier routing system with First Student.

Sincerely,

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Sara Houle

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