



Exhibit "A" 2024 Rate Schedule for Non-FEMA-funded Projects HCDE/CP CSP #24/002TC

- I. The rates below, which include Cotton overhead and profit, will be used to price mitigation, emergency preparedness and response and recovery activities work as described in the RFP for non-FEMA and non-federally-funded projects. No restoration, reconstruction, or construction work shall be performed under this Contract, as Cotton failed to include a coefficient for job order contracting pricing in its response to the RFP. The time-and-materials pricing shall be used only for mitigation work; any time-and-materials type contract must include a ceiling/not-to-exceed price that Cotton exceeds at its own risk unless otherwise agreed upon in a mutually executed change order. Personnel Labor Rates:

The personnel labor classification ("Classifications") and the classification hourly rates listed below ("Classification Hourly Rates") apply to any and all personnel engaged to fulfill the terms of the Agreement, these personnel may include but are not limited to the full time employees of Cotton Commercial USA, Inc. ("Cotton"), temporary hires employed directly by Cotton, any personnel secured through subcontracted labor, or any personnel subcontracted by Cotton that falls into the labor categories below. Rates stated below are per person per hour.

A.	<u>Classification - Management</u>	<u>Classification Hourly Rates</u>		<u>Classification Hourly Rates</u>
	Project Consultant (PCS)	\$150.00	Project Accountant (PA)	\$83.50
	Project Coordinator (PC)	\$130.00	Assistant Project Manager (APM)	\$84.50
	Project Manager (PM)	\$100.00	Project Administrative (PAA)	\$55.00
	Health & Safety Officer (HSO)	\$95.00		
	<u>Classification - Restoration</u>			
	Drying / Equipment Technician (DET)	\$65.00	Biohazard, Trauma, Forensic Supervisor (BTFS)	\$115.00
	Equipment Operator (EO)	\$86.00	Biohazard, Trauma, Forensic Technician (BTFT)	\$85.00
	Restoration Supervisor (RS)	\$68.50	Biohazard, Trauma, Forensic Labor (BTFL)	\$70.00
	Resource Coordinator (RC)	\$58.00	Certified Asbestos / Lead Supervisor (AS)	\$80.00
	Restoration Technician (RT)	\$57.00	Certified Asbestos Technician / Worker (AT)	\$70.00
	General Labor (GLE) - (Experienced with Cotton Operations)	\$46.50	Mold Remediation Worker (MRW)	\$63.00
	General Labor (GL)	\$41.00		

B. Labor Considerations / Provisions:

- All scheduled rates are per the first 40 hours worked in a week, based on a seven (7) day work week (Monday-Sunday). All hours worked in excess of 40 hours in a week will be billed at (1.5) times the normal rate schedule. Commencement of any new project Friday after 5:00PM is subject to 1.5 times normal rates. All hours will reset on Monday and subject to our normal hourly rates.
- All holidays recognized by Cotton Commercial USA, Inc. ("Cotton") will be billed at (2) times the normal billing rates. Recognized holidays are New Years, Good Friday, Memorial Day, Independence Day, Labor Day, Thanksgiving, Christmas Eve, and Christmas. If applicable federal state, or local law requires recognition of holidays other than those recognized by Cotton, those additional holidays will be billed at (2) times the normal billing rate.
- Cotton response personnel who are placed on stand-by by the Customer, either on site or at an offsite location, who remain dedicated exclusively to the Customer, will be billed at full rates for a minimum of four (4) hours per day. Lodging and per diem rates will also be billed for all personnel placed on stand-by.
- Cotton reserves the right to adjust the pricing of all labor based on inflation and market conditions as outlined in the CSP #24/002TC.
- Travel time for personnel shall be billed to the contract at the scheduled rates. Project Consultants will be billed at 1/2 their rate.
- The scheduled rates and provisions in Exhibit A (Rate Schedule), take into account Cotton's standard wage rates and overtime compensation practices paid to project workers.
- Cotton reserves the right to mobilize one or more qualified safety officers to any emergency response project to oversee site safety. The quantity of safety officers mobilized to a project will be dependent on the scope of work to be performed and the necessity for safety personnel in each work location or zone. Safety officers will remain on site and work with response personnel for the duration of the project or until is mutually agreed upon by Cotton Management and authorized Customer Representatives that these services are no longer required.
- Under certain circumstances, Cotton may need to engage additional specialized personnel in the categories not reflected in the categories above. Cotton will charge for these specialized personnel based the cost plus 30%.

II. EXPENSES / REIMBURSABLE

A. UNSCHEDULED / SPECIALTY WORK:

For any trade or service which Cotton does not provide or which is not scheduled in this Rate Schedule, the amount invoiced will be billed at cost plus 10% overhead and 10% profit.

B. TRAVEL, LODGING AND PER DIEM

Cotton shall be compensated for costs incurred for travel, lodging and per diem costs ("Incidental Costs") for all workers assigned to the project. All Incidental Costs will be billed at actual cost plus 10% overhead and 10% profit added.

Customer Initials: _____ Cotton Initials: _____



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If actual costs cannot be determined for any reason, such Incidental Costs shall be determined in accordance with the rates set by the United States General Services Administration, the Department of Defense, or the State Department, plus 10% overhead and 10% profit added. Standard Per Diem reimbursement is \$45.00. Due to regional costs, there will be a \$60.00 per diem rate paid to employees for projects in following states including but not limited to New York, New Jersey, Connecticut, Rhode Island, Massachusetts, New Hampshire, Nevada, Oregon, Washington, California, Maine, and Washington D.C. If it is necessary to use multiple hotels to house project personnel during a declared State of Emergency, Cotton will use the average nightly rate of up to three hotels that house project personnel (Cotton and/or subcontractors). The full average nightly rate will be charged for single occupancy and 50% of the average nightly rate per person will be charged for double occupancy.

C. FREIGHT / TRANSPORTATION FEE'S

Cotton shall be compensated for costs incurred for the transportation of equipment and materials to the site of work and for the transportation back of equipment and any remaining supplies and materials, upon completion of the work. All such costs shall be billed at actual cost plus 10% overhead and 10% profit mark-up thereon.

D. TAXES AND PERMITS

The rates contained in this schedule are exclusive of federal, state and local sales or use taxes, consumptions taxes, gross receipts tax, valued-added taxes, transaction taxes, turnover taxes, good and services taxes, or any other taxes that are similar to indirect tax in nature ("Taxes") and any applicable federal, state or local approval, consent, permit, license and/or order fees ("Fees") incidental to performance of the work. Cotton shall be reimbursed for all such Taxes and Fees incurred with respect to the project.

III. DOCUMENT RESTORATION SERVICES

Document drying costs will be determined per job for the following factors:

*Nature of Damage
Moisture Saturation
Degree of Char / Soot Residue
Mold / Mildew / Infestation
Smoke Odor
Deodorization Requirements
Contamination Factors include Debris, Sewage, and/or Hazardous Materials*

Document Remediation Provision:

Labor, equipment, materials and other costs incurred in connection with document remediation will be billed in accordance with the appropriate schedules and provisions contained in the exhibit.

Customer Initials: _____ Cotton Initials: _____



EXHIBIT A
Rate Schedule (cont.)

Equipment Description

<u>Equipment Description</u>	<u>Unit</u>	<u>Daily</u>
Air Compressor	Ea	\$ 75.00
Air Scrubber(HEPA) - Small (<1000 cfm)	Ea	\$ 125.00
Air Scrubber(HEPA) - Large (1001-2000 cfm)	Ea	\$ 145.00
Barricade Fencing (One Time Charge)	Ft	\$ 1.25
Blower (Gas Powered)	Ea	\$ 38.00
Cart, Tilt / Demolition	Ea	\$ 30.00
Chainsaw	Ea	\$ 52.00
Electrical - 100 Amp Distro Panel	Ea	\$ 125.00
Electrical - 200 Amp Distro Panel	Ea	\$ 180.00
Electrical - 50 Amp Spider Box	Ea	\$ 75.00
Electrical - 25' Spider box cable	Ea	\$ 40.00
Electrical - 50' Spider box cable	Ea	\$ 55.00
Electrical - 100' Spider box cable	Ea	\$ 70.00
Extraction Unit (Carpet Cleaning)	Ea	\$ 200.00
Extraction Unit (Electric)	Ea	\$ 180.00
Extraction Unit (Gas Powered)	Hr	\$ 295.00
Extraction Unit, Portable (Gas Powered)	Ea	\$ 300.00
Extension Poles (Pair)	Ea	\$ 15.00
Eye Wash Station	Ea	\$ 28.00
Fall Protection (harness w/ lanyard and life line, excludes pulley)	Ea	\$ 29.00
Filter, Secondary HEPA Diffusers	Ea	\$ 50.00
Flex Duct (Includes T's and Y's)	Ft	\$ 1.00
Floor Buffer	Ea	\$ 75.00
Floor Cleaner / Stripper / Burnisher (Walk Behind)	Ea	\$ 265.00
Fogger, Thermal (Gas Powered)	Ea	\$ 95.00
Fogger, ULV / Thermal (Electric)	Ea	\$ 30.00
Four Gas Meter	Ea	\$ 79.50
Fuel Cell/Tank (Truck Mounted or Stand Alone)	Ea	\$ 90.00
Furniture Blanket	Ea	\$ 8.00
Gang Box(Misc. Power Tools)	Ea	\$ 67.50
Generator (less than 10 kw)	Ea	\$ 175.00
Generator 60 - 65 kw	Ea	\$ 535.00
Hard Panel Containment System	Ft	\$ 9.00
HVAC Cleaning System (Portable)	Ea	\$ 425.00
HVAC Video Inspection System	Ea	\$ 255.00
Hydroxyl / Ozone Deodorization Machine	Ea	\$ 200.00
Ladder(Less than 12')	Ea	\$ 9.00
Ladder(Greater or Equal to 12')	Ea	\$ 26.50
Light, Demo / Drop / Stand / String	Ea	\$ 29.50
Light, Tower	Ea	\$ 200.00
Lumber - 2" x 4" (One Time Charge)	Ft	\$ 0.95
Lumber - Plywood 1/2" (4' x 8' sheet)(One Time Charge)	Ea	\$ 53.00
Lumber - Plywood 3/4" (4' x 8' sheet)(One Time Charge)	Ea	\$ 80.00
Manometer, Recording Differential Pressure	Ea	\$ 95.00
Mobile Containment Cube (HEPA Filtered)	Ea	\$ 225.00
Moisture Survey - IR Camera	Ea	\$ 130.00
Moisture Survey - Moisture Meter	Ea	\$ 29.00
Offsite Disposal Fee	Ea	\$ 135.00
Particle Counter	Ea	\$ 225.00

Equipment Description

<u>Equipment Description</u>	<u>Unit</u>	<u>Daily</u>
PPE Package A (3 or less)	Ea	\$ 9.50
PPE Package B (4 or more)	Ea	\$ 15.50
Pump, Sump (2" or less Electric)	Ea	\$ 35.00
Pump, Submersible (3" Electric)	Ea	\$ 248.00
Pump, Trash (3" or Less)	Ea	\$ 95.00
Radio, 2 way - Job site comm.	Ea	\$ 24.00
Respirator Protection (Half/Full Face)	Ea	\$ 25.00
Respirator Protection (PAPR/SCBA)	Ea	\$ 85.00
Saw - Kett (Includes Blades)	Ea	\$ 55.00
Scaffolding - Baker's 6'	Ea	\$ 35.00
Shower Kit for Decontamination Chamber	Ea	\$ 135.00
Sprayer, Airless	Ea	\$ 175.00
Sprayer, Electrostatic	Ea	\$ 165.00
Sprayer, Pump	Ea	\$ 8.00
Trailer - Flatbed, Cargo	Ea	\$ 195.00
Trailer - Command / Office	Ea	\$ 650.00
Trailer - Fuel (refueling trailer)	Ea	\$ 375.00
Trash Can	Ea	\$ 8.50
Truck - Box Truck	Ea	\$ 195.00
Truck - Pickup (3/4 Ton)	Ea	\$ 120.00
Truck - Pulling/Tractor	Ea	\$ 305.00
Utility Terrain Vehicle - (UTV)	Ea	\$ 185.00
Vacuum, Anti-Static	Ea	\$ 105.00
Vacuum, HEPA	Ea	\$ 90.00
Vacuum, Wet/Dry	Ea	\$ 25.00
Van, Cargo/Passenger	Ea	\$ 160.00
Vehicle, Truck/Car	Ea	\$ 105.00
Washer, High Pressure (Cold)	Ea	\$ 125.00
Washer, High Pressure (Hot)	Ea	\$ 205.00
Washer, Trailer Mounted	Ea	\$ 450.00

Drying Equipment Description

<u>Drying Equipment Description</u>	<u>Unit</u>	<u>Daily</u>
Air Mover / Axial Fan	Ea	\$ 32.50
Injection Drying System	Ea	\$ 275.00
Air Blower, Industrial High CFM	Ea	\$ 85.00
Dehumidifier Refrigerant - LG (<125 ppd)	Ea	\$ 130.00
Dehumidifier Refrigerant - XL (>=125 ppd)	Ea	\$ 155.00
Dehumidifier Refrigerant - XXL (>170 ppd)	Ea	\$ 180.00
Desiccant Dehumidifier 150-499 CFM	Ea	\$ 280.00
Desiccant Dehumidifier 500-999 CFM	Ea	\$ 435.00
Desiccant Dehumidifier 1000-2999 CFM	Ea	\$ 1,125.00
Desiccant Dehumidifier 3000-4499 CFM	Ea	\$ 1,350.00
Desiccant Dehumidifier 4500-6000 CFM	Ea	\$ 1,650.00
Desiccant Dehumidifier 6001-9999 CFM	Ea	\$ 2,050.00
Desiccant Dehumidifier 10000-11999 CFM	Ea	\$ 2,550.00
Desiccant Dehumidifier 12000-15000 CFM	Ea	\$ 3,850.00
Air Conditioner - 1 - 2 ton - Portable	Ea	\$ 275.00
Air Conditioner - 20 - 30 ton	Ea	\$ 1,250.00
Heater - Portable Electric - Small 110V	Ea	\$ 75.00

Equipment Rental Considerations:

1. **Unscheduled Rental Equipment**

For equipment not listed that is rented for the project by Cotton the rate invoiced to the Customer will be the rate charged to Cotton plus 10% overhead and 10% profit.

2. **Unscheduled Purchased Equipment**

If special equipment not listed above is purchased for the project, the daily rental will be 5% of the purchase price.

3. If Cotton has offered weekly and/or monthly discounted equipment rates, the customer acknowledges and agrees that Cotton's discounted rates are offered contingent upon the relevant invoice being paid in full in accordance with the payment terms in the Agreement.

4. **Scheduled Rental Equipment**

Under certain circumstances, Cotton may need to rent equipment listed on the Rate Schedule. If the rental for this equipment exceeds our listed price, Cotton will charge the rental rate plus 10% overhead and 10% profit. Listed equipment rates shall apply whether company owned or procured through a third party.

5. **Cotton Supplied Small Tools Charge**

A "Small Tools" charge of 3% is calculated based upon the total billable amount of labor. The following "small tools" list includes but is not limited to: Adj.

Wrench, Crow Bar, Pry Bar, Bolt Cutters, Broom (Corn, Street, Push), Paint Brush/Roller, Buckets, Bulb (Demo Light), Chain, Chalk and Chalk Line, Dolly (Floor), Drill Bit Set, Extension Cord/3-Way, Fuel Can, Funnel, Fire Extinguisher, Hammer Carpenter/Sledge, Flashlight, Hand Truck, Ice Chest, Tie/Cord/Twine for lay flat, Floor Scraper, Lockout Tagout Kit, Pallet Jacks, Rake(Leaf/Garden), SDS book, Dust Pan, Putty Knife, Hand Saw, Hack Saw, Scissors, First Aid Kit, Sheet Metal Shears, Shovel (Scoop, Spade, Square), Siphon Pump, Socket Set, Squeegee (Floor/ Window), Staple Gun, Tape Gun, Washhub, Utility Knife, Unger Pole w/ Fixi Clamp, Water Cooler, Screw Drivers, Water Hose.

6. **PPE Package Items**

Hard Hat, Safety Glasses, Face Shield, Back Brace, Knee Brace, Rubber/Work Boots, Chainsaw Chaps, Ear Protection or Safety Vest.

7. **Weekly Rental Rates - Equipment**

Equipment(LGR Dehumidifiers, Air Scrubbers, HEPA Vacuums, and Air Movers) will be calculated at (5) billable days equals week - (20) billable days equals (1) month. Consumable's associated with specified equipment will be billed separately (i.e. filters, fuel, etc.).

8. Cotton reserves the right to adjust the pricing of all equipment based on inflation and market conditions as outlined in the **CSP #24/002TC**.

Customer Initials: _____ Cotton Initials: _____



Exhibit A
Rate Schedule (cont.)

Consumables

Chemical Description

	<u>Unit</u>	<u>Rate</u>
Alcohol, Isopropyl	Gal	\$ 55.21
Carpet, Cleaner / Deodorizer	Gal	\$ 25.98
Carpet, Defoamer	Gal	\$ 71.45
Cleaner, Glass	Gal	\$ 19.49
Cleaner, Glass Spray	Ea	\$ 10.85
Degreaser, Light Duty	Gal	\$ 32.93
Degreaser, Heavy Duty	Gal	\$ 58.46
Deodorizing Gel / Block	Ea	\$ 73.61
Deodorizing Liquid	Gal	\$ 86.60
Deodorizing Odor Crystals	Gal	\$ 112.58
Disinfectant / Biocide / Sporicide	Gal	\$ 74.95
Disinfectant / Biocide Tablet	Ea	\$ 1.44
Disinfectant / Bleach	Gal	\$ 12.45
Floor Stripper	Gal	\$ 69.28
Floor Wax	Gal	\$ 80.11
Ice Melt - Granular	Lb	\$ 1.50
Remover - Goof Off	Ea	\$ 98.20
Remover - Carpet / Mastic	Gal	\$ 36.81
Thermo Fog	Gal	\$ 177.53
Furniture Polish	Ea	\$ 14.43
<u>Lubricant, Machinery</u>		
Preserver - Light	Gal	\$ 51.61
Long Term Preserver - Heavy	Gal	\$ 64.10
Stainless Steel Cleaner	Ea	\$ 17.14
Sealant - Encapsulant, Asbestos	Gal	\$ 16.67
Sealant - Encapsulant, Duct	Gal	\$ 95.26
Sealant - Encapsulant, Odor	Gal	\$ 84.86
Sealant - Encapsulant, Antifungal	Gal	\$ 166.71
Spray Adhesive	Ea	\$ 9.20
Wood Cream	Qt	\$ 35.00
<u>HVAC</u>		
Cleaner, HVAC Coil	Gal	\$ 86.60
Lock Tight / Air Lock (grey)	1/2 Gal	\$ 75.68
Pre - Filter for HVAC Negative Air Machine	Ea	\$ 27.93
Cube(Secondary) Filter for HVAC Negative Air Machine	Ea	\$ 68.20
Precut Sheet Metal up to 24" x 24"	Ea	\$ 45.42

Material Description

	<u>Unit</u>	<u>Rate</u>
Bags, Trash	RI	\$ 35.93
Bags, Trash Environmental - 6ml	RI	\$ 184.03
Brown Paper	RI	\$ 114.75
Boot / Shoe Covers	Pr	\$ 1.75
Box, Book / Freeze Dry	Ea	\$ 4.22
Box, Dish Pack	Ea	\$ 7.04
Box, Picture	Ea	\$ 18.60
Box, Wardrobe	Ea	\$ 42.00
Carpet mask 36" x 500'	RI	\$ 255.36
Containment Boom	Ea	\$ 46.00
Brush, Wire	Ea	\$ 5.41
Brush, Grout	Ea	\$ 2.38
Brush, Long Handle / Scrub	Ea	\$ 14.07
Disposable Decontamination Chamber (Per room)	Ea	\$ 192.33
Dust Mask	Ea	\$ 4.55

Material Description

	<u>Unit</u>	<u>Rate</u>
Ducting, 20" Lay flat (6 mil)	Ft	\$ 1.50
Ducting, 18" Lay flat (6 mil)	Ft	\$ 1.25
Ducting, 12" Lay flat (6 mil)	Ft	\$ 1.00
Ducting, 8" Lay flat (6 mil)	Ft	\$ 0.75
Filter, Pre Filter for HEPA Vacuum	Ea	\$ 12.99
Filter, HEPA for Hepa Vacuum	Ea	\$ 442.38
Filter, Collection bag for HEPA Vacuum	Ea	\$ 10.83
Filter, Rolled Material	Sf	\$ 3.22
Filter, Pleated for Neg Air Machine	Ea	\$ 24.36
Filter, Pre Filter for Neg Air Machine	Ea	\$ 2.33
Filter, Charcoal for Neg Air Machine	Ea	\$ 34.64
Filter, HEPA for Neg Air Machine	Ea	\$ 335.83
Filter, Dehumidifier	Ea	\$ 13.40
Floor Protectant, Ram Board	RI	\$ 119.08
Furniture Blocks	Bx	\$ 114.75
Furniture Pads	Bx	\$ 184.03
Gloves, Cut Resistant	Pr	\$ 14.51
Gloves, Surgical Latex / Nitrile	Bx	\$ 32.48
Gloves, Work / Rubber / Leather	Pr	\$ 4.22
Inventory Tags	Bx	\$ 46.55
Mop Heads	Ea	\$ 8.40
Pads, Floor Buffer - Round	Ea	\$ 10.85
Pads, Floor Buffer - Rectangle	Ea	\$ 32.35
Plastic FR Sheeting - Cordek	Ea	\$ 75.78
Plastic Sheeting (20' x 100') 4 mil	RI	\$ 119.08
Plastic Sheeting (20' x 100') - 6 mil FR	RI	\$ 281.45
Painters Plastic	RI	\$ 55.00
Poly Hangers	Ea	\$ 6.93
Respirator Cartridge	Ea	\$ 22.73
Scrub Pads / Sponge	Ea	\$ 3.50
Sleeves, Cut Resistant	Pr	\$ 19.49
Sponges, Soot Removal	Ea	\$ 2.77
Spray Bottle w/ Trigger	Ea	\$ 5.41
Sticky Mats 18" x 36" (30 Pads)	Ea	\$ 27.60
Tape, Asbestos(Danger)	RI	\$ 25.00
Tape, Caution	RI	\$ 18.40
Tape, Duct(Teal)	RI	\$ 16.42
Tape, Duct(Grey/White)	RI	\$ 11.91
Tape, Double Sided (Containment)	RI	\$ 34.64
Tape, Blue / painters	RI	\$ 14.94
Tape, HVAC (Aluminum)	RI	\$ 47.63
Tape, Box (Clear)	RI	\$ 7.14
Tape, Box (Brown)	RI	\$ 16.24
Tape, Preservation	RI	\$ 30.31
Tarps	Sf	\$ 0.26
Tyvek Suits - General / Mold / Dust	Ea	\$ 11.26
Tyvek Suits - Chemical / Forensic	Ea	\$ 23.60
Wipes, Cotton Cloth	Lb	\$ 5.45
Wipes, Microfiber (25 Wipes)	Pkg	\$ 35.18
Wipes, Lint Free / Anti Static	Pkg	\$ 36.81
Wrap, Bubble / Anti Static(Small)	RI	\$ 281.45
Wrap, Bubble / Anti Static(Large)	RI	\$ 107.32
Wrap, Shrink	RI	\$ 54.13
Zipppers	Ea	\$ 13.53

Material Rate Considerations:

1. **Unscheduled Materials**

For materials not listed above, that are purchased for the project by Cotton, the rate invoiced to the Customer will be the rate charged to Cotton plus 10% overhead and 10% profit.

2. The foregoing prices shall be applied to all materials listed above that are utilized in the performance of the work whether shipped to the site from Cotton inventory, shipped directly to the site from Cotton's source, or purchased locally by Cotton.

3. Cotton reserves the right to adjust the pricing of all materials and consumables based on inflation and market conditions as outlined in the **CSP #24/002TC**.

Customer Initials: _____ Cotton Initials: _____



Exhibit "A" 2024 Rate Schedule for FEMA-funded Projects HCDE/CP CSP #24/002TC

The rates below, which include Cotton overhead and profit, will be used to price mitigation, emergency preparedness and response and recovery activities work as described in the RFP for FEMA-funded projects. No reconstruction, or construction work shall be performed under this Contract, as Cotton failed to include a coefficient for job order contracting pricing in its response to the RFP. The time-and-materials pricing shall be used only for mitigation work; any time-and-materials type contract must include a ceiling/not-to-exceed price that Cotton exceeds at its own risk unless otherwise agreed upon in a mutually executed change order. Cotton also agrees that, if a time-and-materials contract is used, the purchasing CP member will assert a high degree of oversight in order to obtain reasonable assurance that Cotton is using efficient methods and effective cost controls, and Cotton agrees to fully cooperate with such oversight measures. 2 CFR § 200.318(j).

"Cost plus a percentage of cost" or "percentage of construction cost" methods of contracting are prohibited under the Federal procurement standards and are ineligible for FEMA funding. 2 CFR § 200.324(d). Notwithstanding any provision herein to the contrary, in the event a CP member uses this Contract with Cotton for potential FEMA-eligible funding, no "cost plus a percentage of cost" or "percentage of construction cost" methods of contracting shall be used.

I. Personnel Labor Rates:

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II. EXPENSES / REIMBURSABLE

A. UNSCHEDULED / SPECIALTY WORK:

If a specific need for a particular trade or service, which Cotton USA does not provide or is unable to provide, for the project, the amount invoiced will be billed at cost and a management and oversight fee in accordance with the following fixed fee pricing:

Customer Initials: _____ Cotton Initials: _____



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THIRD PARTY COST RANGES	NOT TO EXCEED FIXED PRICING
\$0 - \$50,000	Up to \$10,000
\$50,001 - \$100,000	Up to \$20,000
\$100,001 - \$250,000	Up to \$50,000
\$250,001 - \$500,000	Up to \$100,000
\$500,001 - \$750,000	Up to \$150,000
\$750,001 - \$1,000,000	Up to \$200,000
\$1,000,001 - \$2,000,000	Up to \$400,000
\$2,000,001 - \$3,000,000	Up to \$600,000
\$3,000,001 - \$4,000,000	Up to \$800,000
\$4,000,001 - \$5,000,000	Up to \$ 1,000,000
\$5,000,001 - \$10,000,000	Up to \$2,000,000

B. TAXES AND PERMITS

The rates contained in this schedule are exclusive of federal, state and local sales or use taxes, consumptions taxes, gross receipts tax, valued-added taxes, transaction taxes, turnover taxes, good and services taxes, or any other taxes that are similar to indirect tax in nature ("Taxes") and any applicable federal, state or local approval, consent, permit, license and/or order fees ("Fees") incidental to performance of the work. Cotton shall be reimbursed for all such Taxes and Fees incurred with respect to the project.

III. DOCUMENT RESTORATION SERVICES

Document drying costs will be determined per job for the following factors:

*Nature of Damage
Moisture Saturation
Degree of Char / Soot Residue
Mold / Mildew / Infestation
Smoke Odor
Deodorization Requirements
Contamination Factors include Debris, Sewage, and/or Hazardous Materials*

Document Remediation Provision:

Labor, equipment, materials and other costs incurred in connection with document remediation will be billed in accordance with the appropriate schedules and provisions contained in the exhibit.

Customer Initials: _____ Cotton Initials: _____



EXHIBIT A
Rate Schedule (cont.)

Equipment Description

<u>Equipment Description</u>	<u>Unit</u>	<u>Daily</u>
Air Compressor	Ea	\$ 75.00
Air Scrubber(HEPA) - Small (<1000 cfm)	Ea	\$ 125.00
Air Scrubber(HEPA) - Large (1001-2000 cfm)	Ea	\$ 145.00
Barricade Fencing (One Time Charge)	Ft	\$ 1.25
Blower (Gas Powered)	Ea	\$ 38.00
Cart, Tilt / Demolition	Ea	\$ 30.00
Chainsaw	Ea	\$ 52.00
Electrical - 100 Amp Distro Panel	Ea	\$ 125.00
Electrical - 200 Amp Distro Panel	Ea	\$ 180.00
Electrical - 50 Amp Spider Box	Ea	\$ 75.00
Electrical - 25' Spider box cable	Ea	\$ 40.00
Electrical - 50' Spider box cable	Ea	\$ 55.00
Electrical - 100' Spider box cable	Ea	\$ 70.00
Extraction Unit (Carpet Cleaning)	Ea	\$ 200.00
Extraction Unit (Electric)	Ea	\$ 180.00
Extraction Unit (Gas Powered)	Hr	\$ 295.00
Extraction Unit, Portable (Gas Powered)	Ea	\$ 300.00
Extension Poles (Pair)	Ea	\$ 15.00
Eye Wash Station	Ea	\$ 28.00
Fall Protection (harness w/ lanyard and life line, excludes pulley)	Ea	\$ 29.00
Filter, Secondary HEPA Diffusers	Ea	\$ 50.00
Flex Duct (Includes T's and Y's)	Ft	\$ 1.00
Floor Buffer	Ea	\$ 75.00
Floor Cleaner / Stripper / Burnisher (Walk Behind)	Ea	\$ 265.00
Fogger, Thermal (Gas Powered)	Ea	\$ 95.00
Fogger, ULV / Thermal (Electric)	Ea	\$ 30.00
Four Gas Meter	Ea	\$ 79.50
Fuel Cell/Tank (Truck Mounted or Stand Alone)	Ea	\$ 90.00
Furniture Blanket	Ea	\$ 8.00
Gang Box(Misc. Power Tools)	Ea	\$ 67.50
Generator (less than 10 kw)	Ea	\$ 175.00
Generator 60 - 65 kw	Ea	\$ 535.00
Hard Panel Containment System	Ft	\$ 9.00
HVAC Cleaning System (Portable)	Ea	\$ 425.00
HVAC Video Inspection System	Ea	\$ 255.00
Hydroxyl / Ozone Deodorization Machine	Ea	\$ 200.00
Ladder(Less than 12')	Ea	\$ 9.00
Ladder(Greater or Equal to 12')	Ea	\$ 26.50
Light, Demo / Drop / Stand / String	Ea	\$ 29.50
Light, Tower	Ea	\$ 200.00
Lumber - 2" x 4" (One Time Charge)	Ft	\$ 0.95
Lumber - Plywood 1/2" (4' x 8' sheet)(One Time Charge)	Ea	\$ 53.00
Lumber - Plywood 3/4" (4' x 8' sheet)(One Time Charge)	Ea	\$ 80.00
Manometer, Recording Differential Pressure	Ea	\$ 95.00
Mobile Containment Cube (HEPA Filtered)	Ea	\$ 225.00
Moisture Survey - IR Camera	Ea	\$ 130.00
Moisture Survey - Moisture Meter	Ea	\$ 29.00
Offsite Disposal Fee	Ea	\$ 135.00
Particle Counter	Ea	\$ 225.00

Equipment Description

<u>Equipment Description</u>	<u>Unit</u>	<u>Daily</u>
PPE Package A (3 or less)	Ea	\$ 9.50
PPE Package B (4 or more)	Ea	\$ 15.50
Pump, Sump (2" or less Electric)	Ea	\$ 35.00
Pump, Submersible (3" Electric)	Ea	\$ 248.00
Pump, Trash (3" or Less)	Ea	\$ 95.00
Radio, 2 way - Job site comm.	Ea	\$ 24.00
Respirator Protection (Half/Full Face)	Ea	\$ 25.00
Respirator Protection (PAPR/SCBA)	Ea	\$ 85.00
Saw - Kett (Includes Blades)	Ea	\$ 55.00
Scaffolding - Baker's 6'	Ea	\$ 35.00
Shower Kit for Decontamination Chamber	Ea	\$ 135.00
Sprayer, Airless	Ea	\$ 175.00
Sprayer, Electrostatic	Ea	\$ 165.00
Sprayer, Pump	Ea	\$ 8.00
Trailer - Flatbed, Cargo	Ea	\$ 195.00
Trailer - Command / Office	Ea	\$ 650.00
Trailer - Fuel (refueling trailer)	Ea	\$ 375.00
Trash Can	Ea	\$ 8.50
Truck - Box Truck	Ea	\$ 195.00
Truck - Pickup (3/4 Ton)	Ea	\$ 120.00
Truck - Pulling/Tractor	Ea	\$ 305.00
Utility Terrain Vehicle - (UTV)	Ea	\$ 185.00
Vacuum, Anti-Static	Ea	\$ 105.00
Vacuum, HEPA	Ea	\$ 90.00
Vacuum, Wet/Dry	Ea	\$ 25.00
Van, Cargo/Passenger	Ea	\$ 160.00
Vehicle, Truck/Car	Ea	\$ 105.00
Washer, High Pressure (Cold)	Ea	\$ 125.00
Washer, High Pressure (Hot)	Ea	\$ 205.00
Washer, Trailer Mounted	Ea	\$ 450.00

Drying Equipment Description

<u>Drying Equipment Description</u>	<u>Unit</u>	<u>Daily</u>
Air Mover / Axial Fan	Ea	\$ 32.50
Injection Drying System	Ea	\$ 275.00
Air Blower, Industrial High CFM	Ea	\$ 85.00
Dehumidifier Refrigerant - LG (<125 ppd)	Ea	\$ 130.00
Dehumidifier Refrigerant - XL (>=125 ppd)	Ea	\$ 155.00
Dehumidifier Refrigerant - XXL (>170 ppd)	Ea	\$ 180.00
Desiccant Dehumidifier 150-499 CFM	Ea	\$ 280.00
Desiccant Dehumidifier 500-999 CFM	Ea	\$ 435.00
Desiccant Dehumidifier 1000-2999 CFM	Ea	\$ 1,125.00
Desiccant Dehumidifier 3000-4499 CFM	Ea	\$ 1,350.00
Desiccant Dehumidifier 4500-6000 CFM	Ea	\$ 1,650.00
Desiccant Dehumidifier 6001-9999 CFM	Ea	\$ 2,050.00
Desiccant Dehumidifier 10000-11999 CFM	Ea	\$ 2,550.00
Desiccant Dehumidifier 12000-15000 CFM	Ea	\$ 3,850.00
Air Conditioner - 1 - 2 ton - Portable	Ea	\$ 275.00
Air Conditioner - 20 - 30 ton	Ea	\$ 1,250.00
Heater - Portable Electric - Small 110V	Ea	\$ 75.00

Equipment Rental Considerations:

1. **Unscheduled Rental Equipment**

For equipment not listed that is rented for the project by COTTON the rate invoiced to the Customer will be the rate charged to COTTON and management and oversight fee in accordance with the below fixed fee schedule.

2. **Unscheduled Purchased Equipment**

If special equipment not listed above is purchased for the project, the daily rental will be 5% of the purchase price.

3. If Cotton has offered weekly and/or monthly discounted equipment rates, the customer acknowledges and agrees that Cotton's discounted rates are offered contingent upon the relevant invoice being paid in full in accordance with the payment terms in the Agreement.

4. **Scheduled Rental Equipment**

Under certain circumstances, Cotton may need to rent equipment listed on the Rate Schedule. If the rental for this equipment exceeds our listed price, Cotton will charge the rental rate and management and oversight fee in accordance with the below fixed fee schedule. Listed equipment rates shall apply whether company owned or procured through a third party.

5. **Cotton Supplied Small Tools Charge**

A "Small Tools" charge of \$10 per general laborer based upon each billable 8-hour work day. The following "small tools" list includes but is not limited to: Adj. Wrench, Crow Bar, Pry Bar, Bolt Cutters, Broom (Corn, Street, Push), Paint Brush/Roller, Buckets, Bulb (Demo Light), Chain, Chalk and Chalk Line, Dolly (Floor), Drill Bit Set, Extension Cord/3-Way, Fuel Can, Funnel, Fire Extinguisher, Hammer Carpenter/Sledge, Flashlight, Hand Truck, Ice Chest, Tie/Cord/Twine for lay flat, Floor Scraper, Lockout Tagout Kit, Pallet Jacks, Rake(Leaf/Garden), SDS book, Dust Pan, Putty Knife, Hand Saw, Hack Saw, Scissors, First Aid Kit, Sheet Metal Shears, Shovel (Scoop, Spade, Square), Siphon Pump, Socket Set, Squeegee (Floor/Window), Staple Gun, Tape Gun, Washtub, Utility Knife, Unger Pole w/ Fixi Clamp, Water Cooler, Screw Drivers, Water Hose.

6. **PPE Package Items**

Hard Hat, Safety Glasses, Face Shield, Back Brace, Knee Brace, Rubber/Work Boots, Chainsaw Chaps, Ear Protection or Safety Vest.

Customer Initials: _____ Cotton Initials: _____



7. Weekly Rental Rates - Equipment

Equipment(LGR Dehumidifiers, Air Scrubbers, HEPA Vacuums, and Air Movers) will be calculated at (5) billable days equals (1) week - (20) billable days equals (1) month. Consumable's associated with specified equipment will be billed separately (i.e. filters, fuel, etc.).

8. Cotton reserves the right to adjust the pricing of all equipment based on inflation and market conditions as outlined in the CSP #24/002TC.

THIRD PARTY COST RANGES	NOT TO EXCEED FIXED PRICING
\$0 - \$50,000	Up to \$10,000
\$50,001 - \$100,000	Up to \$20,000
\$100,001 - \$250,000	Up to \$50,000
\$250,001 - \$500,000	Up to \$100,000
\$500,001 - \$750,000	Up to \$150,000
\$750,001 - \$1,000,000	Up to \$200,000
\$1,000,001 - \$2,000,000	Up to \$400,000
\$2,000,001 - \$3,000,000	Up to \$600,000
\$3,000,001 - \$4,000,000	Up to \$800,000
\$4,000,001 - \$5,000,000	Up to \$ 1,000,000
\$5,000,001 - \$10,000,000	Up to \$2,000,000

Customer Initials:_____ Cotton Initials:_____



Exhibit A
Rate Schedule (cont.)

Consumables

Chemical Description

<u>Chemical Description</u>	<u>Unit</u>	<u>Rate</u>
Alcohol, Isopropyl	Gal	\$ 55.21
Carpet, Cleaner / Deodorizer	Gal	\$ 25.98
Carpet, Defoamer	Gal	\$ 71.45
Cleaner, Glass	Gal	\$ 19.49
Cleaner, Glass Spray	Ea	\$ 10.85
Degreaser, Light Duty	Gal	\$ 32.93
Degreaser, Heavy Duty	Gal	\$ 58.46
Deodorizing Gel / Block	Ea	\$ 73.61
Deodorizing Liquid	Gal	\$ 86.60
Deodorizing Odor Crystals	Gal	\$ 112.58
Disinfectant / Biocide / Sporicide	Gal	\$ 74.95
Disinfectant / Biocide Tablet	Ea	\$ 1.44
Disinfectant / Bleach	Gal	\$ 12.45
Floor Stripper	Gal	\$ 69.28
Floor Wax	Gal	\$ 80.11
Ice Melt - Granular	Lb	\$ 1.50
Remover - Goof Off	Ea	\$ 98.20
Remover - Carpet / Mastic	Gal	\$ 36.81
Thermo Fog	Gal	\$ 177.53
Furniture Polish	Ea	\$ 14.43
<u>Lubricant, Machinery</u>		
Preserver - Light	Gal	\$ 51.61
Long Term Preserver - Heavy	Gal	\$ 64.10
Stainless Steel Cleaner	Ea	\$ 17.14
Sealant - Encapsulant, Asbestos	Gal	\$ 16.67
Sealant - Encapsulant, Duct	Gal	\$ 95.26
Sealant - Encapsulant, Odor	Gal	\$ 84.86
Sealant - Encapsulant, Antifungal	Gal	\$ 166.71
Spray Adhesive	Ea	\$ 9.20
Wood Cream	Qt	\$ 35.00
<u>HVAC</u>		
Cleaner, HVAC Coil	Gal	\$ 86.60
Lock Tight / Air Lock (grey)	1/2 Gal	\$ 75.68
Pre - Filter for HVAC Negative Air Machine	Ea	\$ 27.93
Cube(Secondary) Filter for HVAC Negative Air Machine	Ea	\$ 68.20
Precut Sheet Metal up to 24" x 24"	Ea	\$ 45.42

Material Description

<u>Material Description</u>	<u>Unit</u>	<u>Rate</u>
Bags, Trash	RI	\$ 35.93
Bags, Trash Environmental - 6ml	RI	\$ 184.03
Brown Paper	RI	\$ 114.75
Boot / Shoe Covers	Pr	\$ 1.75
Box, Book / Freeze Dry	Ea	\$ 4.22
Box, Dish Pack	Ea	\$ 7.04
Box, Picture	Ea	\$ 18.60
Box, Wardrobe	Ea	\$ 42.00
Carpet mask 36" x 500'	RI	\$ 255.36
Containment Boom	Ea	\$ 46.00
Brush, Wire	Ea	\$ 5.41
Brush, Grout	Ea	\$ 2.38
Brush, Long Handle / Scrub	Ea	\$ 14.07
Disposable Decontamination Chamber (Per room)	Ea	\$ 192.33
Dust Mask	Ea	\$ 4.55

Material Description

<u>Material Description</u>	<u>Unit</u>	<u>Rate</u>
Ducting, 20" Lay flat (6 mil)	Ft	\$ 1.50
Ducting, 18" Lay flat (6 mil)	Ft	\$ 1.25
Ducting, 12" Lay flat (6 mil)	Ft	\$ 1.00
Ducting, 8" Lay flat (6 mil)	Ft	\$ 0.75
Filter, Pre Filter for HEPA Vacuum	Ea	\$ 12.99
Filter, HEPA for Hepa Vacuum	Ea	\$ 442.38
Filter, Collection bag for HEPA Vacuum	Ea	\$ 10.83
Filter, Rolled Material	Sf	\$ 3.22
Filter, Pleated for Neg Air Machine	Ea	\$ 24.36
Filter, Pre Filter for Neg Air Machine	Ea	\$ 2.33
Filter, Charcoal for Neg Air Machine	Ea	\$ 34.64
Filter, HEPA for Neg Air Machine	Ea	\$ 335.83
Filter, Dehumidifier	Ea	\$ 13.40
Floor Protectant, Ram Board	RI	\$ 119.08
Furniture Blocks	Bx	\$ 114.75
Furniture Pads	Bx	\$ 184.03
Gloves, Cut Resistant	Pr	\$ 14.51
Gloves, Surgical Latex / Nitrile	Bx	\$ 32.48
Gloves, Work / Rubber / Leather	Pr	\$ 4.22
Inventory Tags	Bx	\$ 46.55
Mop Heads	Ea	\$ 8.40
Pads, Floor Buffer - Round	Ea	\$ 10.85
Pads, Floor Buffer - Rectangle	Ea	\$ 32.35
Plastic FR Sheeting - Cordek	Ea	\$ 75.78
Plastic Sheeting (20' x 100') 4 mil	RI	\$ 119.08
Plastic Sheeting (20' x 100') - 6 mil FR	RI	\$ 281.45
Painters Plastic	RI	\$ 55.00
Poly Hangers	Ea	\$ 6.93
Respirator Cartridge	Ea	\$ 22.73
Scrub Pads / Sponge	Ea	\$ 3.50
Sleeves, Cut Resistant	Pr	\$ 19.49
Sponges, Soot Removal	Ea	\$ 2.77
Spray Bottle w/ Trigger	Ea	\$ 5.41
Sticky Mats 18" x 36" (30 Pads)	Ea	\$ 27.60
Tape, Asbestos(Danger)	RI	\$ 25.00
Tape, Caution	RI	\$ 18.40
Tape, Duct(Teal)	RI	\$ 16.42
Tape, Duct(Grey/White)	RI	\$ 11.91
Tape, Double Sided (Containment)	RI	\$ 34.64
Tape, Blue / painters	RI	\$ 14.94
Tape, HVAC (Aluminum)	RI	\$ 47.63
Tape, Box (Clear)	RI	\$ 7.14
Tape, Box (Brown)	RI	\$ 16.24
Tape, Preservation	RI	\$ 30.31
Tarps	Sf	\$ 0.26
Tyvek Suits - General / Mold / Dust	Ea	\$ 11.26
Tyvek Suits - Chemical / Forensic	Ea	\$ 23.60
Wipes, Cotton Cloth	Lb	\$ 5.45
Wipes, Microfiber (25 Wipes)	Pkg	\$ 35.18
Wipes, Lint Free / Anti Static	Pkg	\$ 36.81
Wrap, Bubble / Anti Static(Small)	RI	\$ 281.45
Wrap, Bubble / Anti Static(Large)	RI	\$ 107.32
Wrap, Shrink	RI	\$ 54.13
Zipppers	Ea	\$ 13.53

Material Rate Considerations:

1. Unscheduled Materials

For materials not listed above, that are purchased for the project by COTTON, the rate invoiced to the Customer will be the rate charged to COTTON and management and oversight fee in accordance with the below fixed fee schedule.

THIRD PARTY COST RANGES	NOT TO EXCEED FIXED PRICING
\$0 - \$50,000	Up to \$10,000
\$50,001 - \$100,000	Up to \$20,000
\$100,001 - \$250,000	Up to \$50,000
\$250,001 - \$500,000	Up to \$100,000

Customer Initials: _____ Cotton Initials: _____

\$500,001 - \$750,000	Up to \$150,000
\$750,001 - \$1,000,000	Up to \$200,000
\$1,000,001 - \$2,000,000	Up to \$400,000
\$2,000,001 - \$3,000,000	Up to \$600,000
\$3,000,001 - \$4,000,000	Up to \$800,000
\$4,000,001 - \$5,000,000	Up to \$ 1,000,000
\$5,000,001 - \$10,000,000	Up to \$2,000,000

2. *The foregoing prices shall be applied to all materials listed above that are utilized in the performance of the work whether shipped to the site from Cotton inventory, shipped directly to the site from Cotton's source, or purchased locally by Cotton.*
3. *Cotton reserves the right to adjust the pricing of all materials and consumables based on inflation and market conditions as outlined in the CSP #24/002TC.*

Customer Initials: _____ Cotton Initials: _____