

RFP 3656 FA File Review	Financial Aid Services	Global Financial Aid Services	Edfinancial Services	Socle Education	Campuslogic, Inc.
Experience	Longest History in Business; Many Banner Higher Ed schools (many in Texas)	2nd Longest History in Business; Have History with Collin College and many other Texas schools	In business for 4 years; Many Banner clients, but using school's sys not their own portal or software	Fairly new company; no Banner schools	In business for 12 years; Large Banner clientele (only 1 Texas school)
Processing Time	5 days	5-7 days	3-5 days	5 days	3-5 days
Personnel	Have several - many administrators; processors with Banner experience	Have several - many administrators; processors with Banner experience	Have several - many administrators; processors with Banner experience	New in Business Market; no Banner experience	Have several - many administrators; processors with Banner experience
Cost Component	\$310,800.00 total 1st year \$4,000 implementation fee optional travel fee of \$4,500.00 ea (2 site visits per year) 5% increase each renewal year	\$119,750 = total each year \$2.00 per ISIR (~56,000); \$7.00 per initial (~52,500); \$3.00 per subsequent review (~11,250) No implementation fee	Approx. \$100,000.00 (10,500 x \$7.50, 5,250 x \$3.75). They do not follow through with the client after initial set-up of forms (could end up costing more later).	\$94,500 = total all years \$9.00 per student verified no implementation fee no additional charge for 2nd verification, 2nd file review	\$141,666/yr (term average) \$20.00 per unique student record (USR) Implementation fee = \$5,000 offering 25% volume disc. Offering 25% 1st time disc. (only offered in the 1st year)
Financial Stability	Good stake in the industry	Deep stake in the industry	Not a major stake in industry	Minimal stake in industry	Even with longevity in the business, average stake in industry
Strength of Compliance	Many college audits with minimal findings	Has been through a Collin audit; not as strong as they claim	No audit experience.	Even though they have not been in business very long, they claim to have assisted in many audits.	No claim to have assisted in any audits, but they do offer to help in one.