

Consider award of RFP 2425-109 for E-Rate 28 – Aruba Central

1. Background:

Per Board approval in August 2024 of the E-Rate 28 application process, RFP 2425-109 was created with the goal of acquiring software that will support our wireless networks across the district. An acceptable solution would integrate with our Aruba wireless access points, provide updates and support for them, and aid in the identification and resolution of wireless network issues.

2. Process:

The RFP was posted on the USAC website and with San Antonio Express News. Two vendors responded with proposals. District staff examined the proposals and recommends awarding the RFP to Intech Southwest, and their Aruba Central solution. Upon Board approval, the contract would be initiated, the E-Rate 471 application would be submitted for reimbursement, and the district would await funding commitment before moving forward with the purchase.

3. Fiscal Impact:

The total cost of the software would be \$325,645 and provide five years of coverage. These costs are eligible for an 85% reimbursement from USAC. We would use E-Rate service provider invoicing (SPI) for this project, rather than assuming the initial total cost out-of-pocket. We would wait for our funding commitment from USAC. At that point, the provider would bill the district for 15% of the project, for a total of \$48,846.75, which would need to be budgeted for next school year. If we do not receive a funding commitment, we would not move forward with the purchase of the software.

4. Recommendation:

That the Board approve Intech Southwest as the awarded vendor for RFP 2425-109.

5. Required:

Board action.