

EDINA – CHROMEBOOK RFP SOURCING SUMMARY

General Information

Organization:	ISD #273 – Edina Public Schools	Date:	2/21/2024
Department:	Media and Technology	Category:	IT Hardware & License (Windows Based Devices)

Process Notes

Process used	Request for Quote (RFQ) requiring use of valid preexisting Joint Powers Contract
Vendors participating	<ul style="list-style-type: none"> • CDW-G (Submitted) • GovConnection Public Sector Solutions (No Response) • Nor-Tech (Submitted) • Now Micro (No Response) • Trafera (Submitted) • Vivacity (No Response) • Xerox Business Solutions (Submitted)

Submitting Vendor Information

Company Name	Company Contact	Joint Powers Agreement Utilized
CDW-G	Mayank Srivastava	AEPA-022-G
NorTech	Tom Morton	Minnesota Buy.IT #160318
Trafera	Tara Johnson	Omnia (01-149), BuyBoard (661-22)
Xerox	Michaelle Meland	OMNIA #R191104

References

Company Name	Reference #1	Reference #2
CDW-G	Brainerd Public Schools	Mankato Area Public Schools
NorTech	Hopkins Public Schools	St. Cloud Public Schools
Trafera	Duluth Public Schools	South Washington
Xerox	Dolton School District	Slinger School District (WI)

Questions

Question/Data Point	CDW-G	NorTech	Trafera	Xerox
Have you reviewed & agree with all terms, conditions, specifications, and requirements as described? [Y/N]	N*	Y	Y	Y
Have you provided all documentation required (as found on page 1)? [Y/N]	Y	Y	Y	Y
Did you provided ALL Service Level Agreements to be included in the evaluations process? [Y/N]	Y	Y	Y	Y
What is the approximate number of weeks between order submission date and delivery to district? [#]	2-4	4	4-6	3-4
What is the latest date for receipt of Purchase Order to ensure delivery by June 10 th , 2024? [DATE]	**	5/10/2024	5/13/2024	5/16/2024

****It is CDW Government LLC's ("CDW•G") intent that its proposal response, and CDW Terms & Conditions found at <https://www.cdwg.com/content/cdwg/en/terms-conditions/sales-and-service-projects.html>, shall provide the definitive terms to govern this submission. CDW•G is open to negotiating the contract terms and conditions with Edina Public Schools.**

Devices Proposed

Desc	Qty	CDW-G	NorTech	Trafera	Xerox
Laptop Option 1	140	Lenovo L14 Gen 4 (Intel)	Lenovo L14 Gen 4	Lenovo E14 Gen 5	Dell Latitude 3440
Laptop Option 2	140	Lenovo L14 Ge 4 (AMD)	N/A	Dell Latitude 3440	N/A
Desktop	120	Lenovo M70Q Gen 4	Lenovo M70Q Gen 4	ThinkCentre M70Q Gen 4	Dell OptiPlex Micro (7010)
Tablet Laptop Option 1	10	Lenovo ThinkPad L13 Yoga (Intel)	Lenovo L13 Yoga (Intel)	Lenovo ThinkPad L13 Yoga (Intel)	Dell Latitude (3340) 2 in 1
Tablet Laptop Option 2	10	Lenovo ThinkPad L13 Yoga (AMD)	N/A	N/A	N/A

Pricing Comparison

Desc	Qty	CDW-G			NorTech			Trafera		
		CDW Desc	Per Unit	Net	Nor-Tech	Per Unit	Net	Trafera	Per Unit	Net
Laptop (Option 1)	140	Lenovo ThinkPad L14 Gen 4 (Intel)	\$810.00	\$113,400.00	Lenovo ThinkPad L14 Gen 4 (Intel)	\$830.00	\$116,200.00	Lenovo E14 Gen 5	\$739.00	\$103,460.00
Laptop (Option 2)	140	Lenovo ThinkPad L14 Gen 4 (AMD)	\$725.00	\$101,500.00	N/A	N/A	N/A	Dell Latitude 3440	\$1,017.00	\$142,380.00
Desktop	120	Lenovo TC M70q Gen 4	\$625.00	\$75,000.00	Lenovo M70Q Gen 4	\$643.00	\$77,160.00	Lenovo M70Q Gen 4	\$795.00	\$95,400.00
Tablet Laptop (Option 1)	10	Lenovo ThinkPad L13(Intel)	\$885.00	\$8,850.00	Lenovo ThinkPad L13 Yoga	\$908.00	\$9080.00	Lenovo ThinkPad L13 Yoga	\$1,409.00	\$14,090.00
Tablet Laptop (Option 2)	10	Lenovo ThinkPad L13 (AMD)	\$805.00	\$8,050.00	N/A	N/A	N/A	N/A	N/A	N/A
3-Year Depot Warranty	270	3-Year Depot Warranty (All devices)	\$0.00	Included in price Above	3-Year Depot Warranty (All devices)	\$0.00	Included in price Above	33-Year Depot Warranty (All devices)	\$0.00	Included in price Above
		Total (Option 1) – Intel		\$197,250.00	Total		\$202,440.00	Total (Option 1) Lenovo		\$212,950.00
		Total (Option 2) – AMD		\$184,550.00				Total (Option 2) Dell		\$251,870.00

Pricing Comparison

Desc	Qty	Xerox		
		Xerox Desc	Per Unit	Net
Laptop	140	Dell Latitude 3440	\$745.10	\$104,314.00
Desktop	120	Dell OptiPlex Micro 7010	\$555.27	\$66,632.40
Tablet Laptop	10	Dell Latitude 3440 2-in1	\$884.11	\$8,841.10
3-Year Depot Warranty	270	3-Year Depot Warranty (All devices)	\$0.00	Included Above
		Total		\$179,787.50

*CDW's Option 1 total price includes Laptop Option 1 (Intel), Lenovo Desktop Option, Tablet Laptop Option 1 (Intel)

*CDW's Option 2 total price includes Laptop Option 2 (AMD), Lenovo Desktop Option, Tablet Laptop Option 2 (AMD)

** Trafera's Option 1 total price includes Laptop Option 1 (Lenovo), Dell Desktop Option, Tablet Laptop Option 1 (Lenovo)

** Trafera's Option 2 total Price includes Laptop Option 2 (Dell), Dell Desktop Option, Tablet Laptop Option 1 (Lenovo)