



June 16, 2025

Minooka School District 111
201 Wabena St
Minooka, IL 60447

Dear Minooka School District 111, thank you very much for the time and opportunity you've afforded Blu Petroleum. We are very excited for this opportunity to partner with Minooka School District 111 for fuel and lubricants.

Per our conversations, Blu Petroleum is pleased to offer the following fuel equipment and services:

- Blu Petroleum will loan Minooka School Dist 111 two 4,000 gallon double wall tanks for both 87 Octane and On Road Diesel.
- Tanks are double walled to ensure secondary containment.
- Tanks are equipped with 4 pumps, automatic shutoff nozzles, breakaway hoses, and filter kits.
- Blu Petroleum will electronically monitor your fuels to ensure Minooka School Dist 111 is never out of fuel and keep our trucks out of your yard when you don't need us. Reduces unnecessary invoices too!
- If desired, Blu Petroleum's goal is to respond to your orders via phone or our new app within 24 hours.
- * • Blu Petroleum will loan Minooka School Dist 111 one 500 gallon insulated bulk DEF tank equipped with pump, hose, and nozzle.
- Blu Petroleum will loan Minooka School Dist 111 one 300 gallon bulk tank 15W40 equipped with an air operated pump, 50' hose reel, and metered end. Additionally, Blu Petroleum will loan an air operated drum pump, 10' hose, and metered end for full synthetic 5W30.

I'm sure you might be asking yourselves: Why would we make a switch? We've been using our current vendor forever and they're local. Here are a few reasons you should strongly consider Blu Petroleum:

- A) Blu Petroleum is a family-owned fuel and lubricant distributor too. Our trucks will be dispatched out of New Lenox, just 25 mins away.
- B) We're always looking at the details. The question is, why hasn't your current supplier found these solutions:

- a. In our short visit with Sloane, we recognized the need to move your bulk DEF from the maintenance garage to the fueling area. This can be done with either an insulated tank or adding a blanket to your totes in the winter months.
- b. We also noticed your DEF nozzle was sitting in crystalized urea. This can be cured by just placing some water in the holster. This can also cause operating issues down the road if not addressed.
- c. Your mechanic asked us if we repair equipment while showing us a badly kinked DEF hose. This is an extremely easy fix.
- d. Larger tanks will reduce the number of invoices to process. Additionally, we'll reduce the traffic from our trucks coming in to refill your tanks.
- e. Blu Petroleum will provide monthly fuel and lubricant inspections to ensure all equipment is in optimal performance.
- f. Blu Petroleum does have options for BluFreeze, our fixed pricing program to maximize budgets from year to year.
- g. Lastly, Blu Petroleum can provide BluLock, which is our state-of-the-art Cloud-based fuel management system. Your employees will have to enter a PIN and Unit # to just turn the pumps on. Minooka School Dist 111 will be able to allocate every drop of purchased fuel. Receive our White Glove Service for \$270.00-\$340.00/mos(variation in equipment options). Throughout the lease, Blu Petroleum will handle all initial data entry, software updates, maintenance, and all repairs or replacement of the equipment if necessary. This lease payment also includes the cloud-hosting fee of \$95.00 per month. Reports can be scheduled to automatically populate. Fuel can be allocated throughout Districts, routes, segments, etc. Additionally, your DEF can be incorporated into BluLock too! Help prevent contamination from misfills from the wrong product: gas in the diesel....DEF in the gas! The electrical upgrade for BluLock is \$6,538.46. I know that seems like a lot, but how much does it cost if you were to get gas in a diesel engine? How much time/labor is spent bringing the buses to the shop for DEF? How much time is spent calculating expenses to routes, Districts, programs, etc. This system will drastically reduce that time. **Please note:** There is no charge for electric if the District opts out of BluLock.

In regards to bulk lubricants, Blu Petroleum is pleased to offer the following products:

Tec Guard Extreme Syn Blend HD 15W40:	\$9.32	<u>Fee</u>
Tec Guard Armor Full Syn 5W30:	\$9.65	11.60
Tec Kool Elite Red Nitrite Free 50/50:	\$5.22	12.55
Tec Wash -20F Washer Fluid:	\$2.57	7.55
Diesel Exhaust Fluid:	\$1.80	3.39
		1.80

While I understand these decisions are not always easy...I hope you'll have the trust and confidence to strongly consider Blu Petroleum. I have no doubt you'll be extremely happy with the products and service you receive from Blu Petroleum. Please let us know what else we can do to earn your business.

Respectfully,

Proposal Accepted by:

Joshua Amherdt
Blu Petroleum
National Sales Manager
847-630-6930
jamherdt@blupetroleum.com

Print Name

Minooka School Dist 111

Date



Corporate Office
517 Twin Rail Drive, Minooka, IL 60447

Bulk Plants / Warehouses
Minooka, Batavia, Ottawa, Plano

Midwest's Premier Fuel & Lubricant Distributor
P – 888.879.1911 F – 815.521.0192

Date: 07/01/25

To: **Mr. Dave Barrett**
Ms. Sloane Dempsay
Minooka Schools Transportation Dept.
700 E. Minooka Road
Minooka, IL 60447
Office: 815-258-3511
Cell:
Email: dbarrett@mchs.net / sdempsay@mchs.net

From: Craig M. Olsby
Feece Oil Co.

Re: Lubricant & DEF Pricing

Hi & Thank You for meeting last week. Regarding switching 1 of your diesel tanks to gas, we can make that conversion with the current equipment in place. We will clean out & re-label one of the tanks to gas. There will be no charge or any increase in fuel pricing. It still works out well for us with our plant being so close.

Regarding your DEF, it would be the cheapest & easiest to move one or both your existing totes out to the fuel island & buy a heated tote blanket. See last page for pricing & images.

I have included on the next few pages just some of our lubricants & the sizes they come in. Most of them are available in smaller than listed here. There is also some bulk tank available for purchase if you ever wanted to look at that.

Sincerely:

Craig M. Olsby
Feece Oil Co.
Director of Sales & Marketing
Corporate Offices
517 Twin Rail Drive
Minooka, IL 60447
O 888-879-1911
F 815-521-0192
C 815-557-7337
E craig@feeceoil.com
W www.feeceoil.com



Our Customers Deserve Our Very Best

Feece Oil Tank Rentals & DEF

Rental Tanks

Delivery & Pick Up: \$250.00 one-time only
 Monthly Rent: \$100.00 monthly
 Available Pumps: 12v. / 24v. / 110v.

250 g.

500 g.

1,000 g.

1,800 g.



Diesel Exhaust Fluid

Bulk DEF: \$1.70 p/g + tax
 55 g. Drum DEF: \$2.85 p/g + tax
 2.5 g. Box DEF: \$3.85 p/g + tax

330 g. New Poly Tote / Tank: \$450.00 + tax
 330 g. DEF Tote Heated Blanket: \$2,389.00 + tax
 110 volt DEF Tote Pump Kit: \$762.94 + tax
 55 g. Cart w/ Pump Kit as shown: \$623.00 + tax

DEF
TANK

\$3601.94
+ tax



Free Pricing

EXCLUSIVE PRICING

This is just a small sample of the oils & fluids we carry. If you would like to see something additional or different package sizes, please let me know.

Lubricant Products	Bulk Price p/g	Drum Price p/g
Citgo Citgard 600 Conventional 15W40 Diesel Engine Oil	\$9.92	\$10.92
Citgo Citgard 700 Semi Synthetic 15W40 Diesel Engine Oil	\$11.60	\$12.60
Citgo Citgard 700 Synthetic Blend 10W30 Diesel Engine Oil	\$11.60	\$12.60
Citgo Citgard 1000 Full Synthetic 5W40 Diesel Engine Oil	\$18.85	\$19.85
Citgo Supergard Synthetic Blend 5W20 Gasoline Engine Oil	\$9.06	\$10.06
Citgo Supergard Full Synthetic 5W20 Gasoline Engine Oil	\$13.88	\$14.88
Citgo Supergard Synthetic Blend 5W30 Gasoline Engine Oil	\$9.06	\$10.06
Citgo Supergard Full Synthetic 5W30 Gasoline Engine Oil	\$12.55	\$13.55
Citgo Supergard Synthetic Blend 10W30 Gasoline Engine Oil	\$9.06	\$10.06
Citgo Supergard Full Synthetic 10W30 Gasoline Engine Oil		\$22.53
Citgo Heavy Duty AW32 Hydraulic Oil	\$7.53	\$8.53
Citgo Heavy Duty AW46 Hydraulic Oil	\$7.71	\$8.71
Citgo Heavy Duty AW68 Hydraulic Oil	\$7.96	\$8.96
Citgo Mystik JT-5 TFX - Tractor Hydraulic Oil	\$10.96	\$13.39
Citgo Syndurance 668 HD ATF – Allison Approved – 55 g. Drum		\$24.40
Citgo Full Synthetic Drive Shift Transmission Fluid		\$29.17
Citgo Transgard Multi-Purpose ATF	\$8.95	\$9.95
Citgo Transgard Full Synthetic Multi Vehicle Low Viscosity ATF		\$16.91
Citgo Heavy Duty Full Synthetic Gear Lube – 75W90 – 400# Drum		\$3.26
Citgo Heavy Duty Full Synthetic Gear Lube – 75W90 – 120# Keg		\$3.48
Citgo Premium Multipurpose Gear Oil – 85W140 – 400# Drum		\$2.29
Citgo Premium Multipurpose Gear Oil – 85W140 – 120# Keg		\$2.67
Citgo Mystic HD 460 Syn Blend Hi-Speed #2 Grease – 400# Drum		\$4.00
Citgo Mystic HD 460 Syn Blend Hi-Speed #2 Grease – 120# Keg		\$4.07
Citgo Mystic HD 460 Syn Blend Hi-Speed #2 Grease – 10 Tubes per Carton		\$42.80
Citgo Mystic Lithoplex 5% Moly #2 Grease – 400# Drum		\$3.95
Citgo Mystic Lithoplex 5% Moly #2 Grease – 120# Keg		\$4.03
Citgo Mystic Lithoplex 5% Moly #2 Grease – 10 Tubes per Carton		\$42.34
PEAK Final Charge 50/50 Premix ELC Coolant Life Time – Bulk	\$7.55	\$8.10
PEAK Fleet Charge 50/50 Premix Coolant – 55 g. Drum		\$6.29
RV Anti-Freeze - 50		\$4.22
RV Anti-Freeze - 100		\$6.40
Diesel Exhaust Fluid – Blue DEF – Bulk	\$1.70	\$2.85
Diesel Exhaust Fluid – Kleen DEF – 2.5 g. Box		\$3.85
DEF 330 G. New Bulk Tank		\$450.00
DEF 110v Pump Kit w/ Auto Nozzle		\$762.94
Champion -30 Windshield Wash Solvent – 55 g. Drum		\$3.40
Safe-T-Sorb Granules – 40 Pound Bags (50 bags per pallet)		\$9.95
Oil Absorb Pads – 18” x 18” – 100 ea. per Box		\$43.25