



TOUR PROPOSAL

Every Bob Rogers Travel tour comes with these essentials:

- Motor coach operators that adhere to the strict USDOT standards for safety
- Payment options tailored to fit your group’s needs and schedule (*including the option to have BRT automatically collect payments from travelers through our BRT Payments System*)
- Professional liability insurance and a consumer protection plan as recommended by the Student & Youth Travel Association
- The same high level of service and attention to detail which the company was founded on in 1981

YOU WANT TO GIVE YOUR STUDENTS THE WORLD. WE HELP YOU TAKE THEM THERE.



Founded by a former music educator, Bob Rogers Travel has been making student travel simple since 1981. Our team’s singular focus is to allow you to keep yours – because when you can focus on inspiring students while we handle your trip, we all do our best work. Our team is comprised of educators, musicians and travel professionals. Together, we’ve planned over 6,000 memorable student travel experiences.

Founded by a music educator in **1981**

carried over **550,000** travelers in over **6,500** trips

450 years of performing arts experience and **400 years** of travel experience combined

every trip is **custom** no two trips are alike

Contact **Candace Brown** at (800) 373-1423 ext. 209 or candace@bobrogerstravel.com





TOUR PROPOSAL

TOUR FEATURES

MOTOR COACH

- 2 - 56 passenger motor coach(es)
- Gratuities for your motor coach driver(s)

HOTEL

- 4 Nights' accommodations at a Local Area Hotel
- Hotel Room for the Motor Coach Driver(s)
- All Students will pay Quad Occupancy Price (Quad Occupancy must be maximized)

SECURITY

- 1 Dedicated overnight chaperone(s)

MEALS

- Group Dinner at Rainforest Café
- 1 - \$20 Universal Orlando Gift Card
- 4 - Breakfast Meal Certificates at Disney World
- Group Dinner at Jimmy Buffett's Margaritaville
- 2 - \$20 Disney World Dining Cards
- 2 - \$30 Disney World Dining Cards
- 1 - Boxed Meal

THEATER/ATTRACTION TICKETS

- Disney Performing Arts Performance 4 Day Starter (1 park per day) Ticket to the Walt Disney World® Resort
- 2-Park 1-Day Park-to-Park Ticket to Universal Orlando Resort

CLINIC

- Honorarium for Choir Clinic
- Participation in Disney's Soundtrack Sessions: Vocal

PERFORMANCES

- Performance at the Walt Disney World Resort (pending acceptance and availability)

OTHER

- BRT Payments - Online Payment System

- 8 Complimentary Director Package(s) (based on double occupancy)
- 1 Complimentary Director Package(s) (based on single occupancy)
- BRT Drawstring bag for every participant
- BRT Luggage Tags
- BRT Video Souvenir & Tracking/Messaging App
- 1 Onsite Company Tour Director(s)

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TOUR PRICING

Occupancy	Paying Participants
	85-89
Quad	\$ 1,889
Triple	\$ 1,988
Double	\$ 2,080
Single	\$ 2,463

Non-inclusions/Options

- Meals stated at student cost
- Rental costs for chairs, stands, instruments or keyboards for performances/clinics (BRT can assist in arranging the rental of these items)
- TripMate offers a specially priced Enhanced Trip Protection which includes a CFAR* (Cancel For Any Reason) feature for BRT travelers. *CFAR coverage covers 75% of the nonrefundable trip cost. Trip cancellation must be made with BRT 2 days or more prior to scheduled departure. Traveler must "opt in" to this plan within 20 days of initial deposit to be eligible for CFAR coverage. This benefit is not available for residents in New York.

****DISNEY TICKET PRICING:** With the opening of *Star Wars - Galaxy's Edge*®, there are many unknowns in regard to Disney ticket pricing. The above pricing is based on estimated 2023 ticket pricing. BRT will revisit the quote in February 2022 when 2023 ticket pricing has been released, which may result in a price change.

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Associations



- Student Youth Travel Association (SYTA)
- National Tour Association (NTA)
- American Bus Association (ABA)
- International Air Transport Association (IATA)
- American Choral Directors Association (ACDA)
- Members of 25 State Music Associations
- Official Sponsor of Make-A-Wish
- Producer of the Thanksgiving Parade of Bands

Accolades

- Top Producer for Broadway.com (since 2010)
- Top Producer for the Chicago Symphony Orchestra (since 2013)
- A Disney Youth Programs PremEar Travel Planner
- Top Producer for Disney Performing Arts OnStage at Walt Disney World (since 2011)
- Top Producer for Festival Disney (since 2014)
- Universal Orlando Resort Preferred Youth Travel Planner



Walt Disney World® Resort
PARTNERS AWARD

Presented to Bob Rogers Travel

For exemplary leadership and achievement within the student travel industry providing quality experiences and demonstrating business integrity, while embracing and promoting the Magic of Disney.



Presented to an ABA member demonstrating that it has what it takes to make an impact in the group travel industry—today.

Financial Protection and Insurance

When you travel with BRT your investment is protected

- Professional liability insurance
- Optional Trip Cancellation Insurance
- Consumer Protection Plan

Book With Confidence ...

With the BRT Trip Assurance Program

Student group travel typically is planned months or years in advance. It requires significant investments by educators, parents, students and BRT, in both time and money.

We want you to know that your financial investments are in good hands. With the BRT Trip Assurance Program, if your group must cancel its trip, we will go the extra mile to ensure that the highest refund possible goes back to you.

How Does the BRT Trip Assurance Program Work?

At BRT, we customize each trip to the needs of our educators and their students.

A single trip can require coordination with several partners, from transportation companies to hotels to performance venues, with each partner having policies covering cancellations and refunds. During trip planning, we will proactively communicate cancellation deadlines to the group leader.

Should your trip have to cancel for reasons beyond your control, we will work with each of these partners to get you the highest refund possible. As you get closer to your trip's departure, the non-refundable amounts paid by BRT to vendors will continue to increase. However, if do you need to cancel close to departure, BRT will always work with these vendors to get the highest refund possible.



Every newly booked trip is a part of the Trip Assurance Program.

Additional Insurance?

Help guarantee the best refund by including "**Cancel for Any Reason (CFAR)**" insurance on your trip. This coverage will refund **up to 75%**, and when coupled with our dedicated efforts typically results in a total combined refund of **80% – 95%**. Contact us to learn more or to add CFAR Insurance to your trip.



Our Promise:

If your group cancels its trip for reasons beyond its control, we will be your advocate to get you the highest refund possible.



Program Summary:

With very few exceptions, if and when the full group chooses to cancel:

- **91 days or more** from trip departure date: **100% refund** less any non-refundable vendor payments.
- **90 days or fewer** from trip departure date: refund less any non-refundable vendor payments and a 15% service charge.

To learn more about the **BRT Trip Assurance Program** visit:
bobrogerstravel.com/trip-assurance



Bob Rogers Travel

GroupCollect Plan Comparison

Plan	Rate
Standard (F560S)	4.55% of Trip Cost
Enhanced (F560E)	7.02% of Trip Cost

Benefits	Maximum Benefit Amount	Standard Plan F560S	Enhanced Plan F560E
Cancel For Any Reason	75% of Non-Refundable Trip Cost	✓	✓
Trip Cancellation	Trip Cost	✓	✓
Trip Interruption	Trip Cost	✓	✓
Missed Connection	\$500	✓	✓
Travel Delay	\$750 (Up to \$150 Per Day)	✓	✓
Medical Expense/Emergency			
Accident & Medical Expense	\$20,000	✓	✓
Emergency Medical Evacuation, Medical Repatriation, and Return of Remains	\$100,000	✓	✓
Non-Medical Emergency Evacuation	\$25,000	✓	✓
Baggage & Personal Effects	\$1,500	✓	✓
Baggage Delay	\$300	✓	✓

This advertisement contains highlights of the plans, which include travel insurance coverages underwritten by United States Fire Insurance Company under form series T210 et. al. and TP-401 et. al. The plans also contain non-insurance Travel Assistance Services provided by Generali Global Assistance. The cost of your plan is for the entire plan, which consists of both insurance and non-insurance components. The Crum & Forster group of companies is rated A (Excellent) by AM Best 2019. C&F and Crum & Forster are registered trademarks of United States Fire Insurance Company. Coverages may vary and not all coverage is available in all jurisdictions. In most states, your travel retailer is not a licensed insurance producer/agent, and is not qualified or authorized to answer technical questions about the terms, benefits, exclusions, and conditions of the insurance offered or to evaluate the adequacy of your existing insurance coverage. Your travel retailer may provide general information about the plans offered, including a description of the coverage and price. The purchase of travel insurance is not required in order to purchase any other product or service from your travel retailer. CA DOI toll free number: 800-927-4357. MD Insurance Administration: 800-492-6116 or 410-468-2340. Individuals looking to obtain additional information regarding the features and pricing of each travel plan component, please contact Trip Mate. Trip Mate, Inc. (in CA and UT dba Trip Mate Insurance Company) 1-844-777-6856 claimsupport@travelclaimsonline.com. CA license # 0805270.



Cancel For Any Reason (F560E Only): If You cancel Your Trip for any reason not otherwise covered by this Plan, benefits will be paid for 75% of the Prepaid, forfeited, non-refundable Payments or Deposits You paid for Your Trip provided: a) Your payment for this Plan is received within 20 days of the date Your initial Payment or Deposit for Your Trip is received; and b) You cancel Your Trip two (2) days or more before Your Scheduled Departure Date.

Trip Cancellation: May protect the unused, non-refundable prepaid Payments or Deposits for the Travel Arrangements You purchased for Your Trip in the event You have to cancel due to a covered reason.

Trip Interruption: May provide You with a reimbursement for the unused nonrefundable land or water Travel Arrangements for Your Trip, plus the additional airfare cost to return home, if Your Trip is interrupted for a covered reason.

Missed Connection: May provide You with a reimbursement for the unused land or water Travel Arrangements, plus the additional transportation costs to join Your trip, if You miss Your Trip departure because Your arrival at the Trip destination is delayed for 3 hours or more for a covered reason.

Travel Delay: May assist with additional expenses incurred when You are delayed 8 hours or more due to a covered reason. In the event of a covered delay, You can be reimbursed for additional expenses for hotels, meals, and local transportation.

Medical Expense/Emergency Evacuation: May provide Medical Expense benefits for a covered Sickness or covered Injury incurred while on Your Trip. Under certain circumstances detailed in the Plan, the Plan can pay for the transportation expenses incurred to evacuate You to the nearest qualified hospital and/or to return you home.

Non-Medical Emergency Evacuation: Can cover reasonable expenses incurred for Your transportation to the nearest place of safety, or to Your primary place of residence, if a formal recommendation in the form of a Travel Advisory or Travel Warning from the U.S. State Department is issued for You to leave a country You are visiting on Your Trip due to: a Natural Disaster; civil, military or political unrest; or You being expelled or declared a persona non-grata by a country You are visiting on Your Trip.

Baggage & Personal Effects: May provide reimbursement when Your Baggage or personal belongings are damaged, lost or stolen during Your Trip.

Baggage Delay: May provide reimbursement for the purchase of reasonable additional clothing and personal articles purchased by You if Your Baggage is delayed 12 hours or more during your Trip.

*See back for full exclusions & limitations.

***General Exclusions**

Insurance benefits are not payable for any loss due to, arising or resulting from: 1. suicide; attempted suicide or any intentionally self-inflicted injury of You, a Traveling Companion, Family Member or Business Partner booked to travel with You, while sane or insane; 2. an act of declared or undeclared war; 3. participating in maneuvers or training exercises of an armed service, except while participating in weekend or summer training for the reserve forces of the United States, including the National Guard; 4. riding or driving in races, or speed or endurance competitions or events; 5. mountaineering (engaging in the sport of scaling mountains generally requiring the use of picks, ropes, or other special equipment); 6. participating as a professional in a stunt, athletic or sporting event or competition; 7. participating in skydiving or parachuting except parasailing, hang gliding, bungee cord jumping, extreme skiing, skiing outside marked trails or heli-skiing, any race, speed contests, spelunking or caving, or scuba diving if the depth exceeds 120 feet (40 meters) or if You are not certified to dive and a dive master is not present during the dive; 8. piloting or learning to pilot or acting as a member of the crew of any aircraft; 9. being intoxicated as defined herein, or under the influence of any controlled substance unless as administered or prescribed by a Legally Qualified Physician; 10. the commission of or attempt to commit a felony or being engaged in an illegal occupation; 11. normal childbirth or pregnancy (except Complications of Pregnancy) or voluntarily induced abortion; 12. dental treatment (except as coverage is otherwise specifically provided herein); 13. due to a Pre-Existing Condition, as defined in the Plan. The Pre-Existing Condition Limitation does not apply to the Emergency Medical Evacuation or Return of Remains coverage; 14. any amount paid or payable under any Worker's Compensation, Disability Benefit or similar law; 15. a loss or damage caused by detention, confiscation or destruction by customs; 16. Elective Treatment and Procedures; 17. medical treatment during or arising from a Trip undertaken for the purpose or intent of securing medical treatment; 18. failure of any tour operator, Common Carrier, or other travel supplier, person or agency to provide the bargained-for travel arrangements for reasons other than Bankruptcy or Default; 19. a mental or nervous condition, unless hospitalized for that condition while the Plan is in effect for You; 20. a loss that results from a Sickness, Injury, disease or other condition, event or circumstance which occurs at a time when the Plan is not in effect for You; or 21. an assessment from a Legally Qualified Physician advising You in writing that You, a Traveling Companion, Family Member or Business Partner booked to travel with You are not Medically Fit to Travel, as defined in the Plan, at the time of purchase of Coverage for a Trip.

***Additional Limitations and Exclusions Specific to Baggage and Personal Effects:** Benefits are not payable for any loss caused by or resulting from: a) breakage of brittle or fragile articles; b) wear and tear or gradual deterioration; c) confiscation or appropriation by order of any government or custom's rule; d) theft or pilferage while left in any unlocked vehicle e) property illegally acquired, kept, stored or transported; f) Your negligent acts or omissions; g) Your property shipped as freight or shipped prior to the Scheduled Departure Date; h) or electrical current, including electric arcing that damages or destroys electrical devices or appliances.

***Non-Medical Emergency Evacuation Exclusions:** We do not cover: 1) loss or expense recoverable under any other insurance or through an employer; 2) loss or expense arising from or attributable to: (a) fraudulent or criminal acts committed or attempted by You; (b) alleged violation of the laws of the country You are visiting, unless We determine such allegations to be fraudulent, or (c) failure to maintain required documents or visas; 3) loss or expense arising from or attributable to: (a) debt, insolvency, business or commercial failure (b) the repossession of any property; or (c) Your non-compliance with a contract, license or permit; 4) loss or expense arising from or due to liability assumed by You under any contract.

Excess Insurance: The insurance provided by the this Plan shall be in excess of all other valid and collectible insurance or indemnity.

We have included the best group travel app for your trip.



Safety - Communication - Memories

App Features

Group Mapping

- Locate Travelers
- Navigate with Confidence

Group Messaging

- The Entire Group at Once
- Easily Create Sub-Groups
- Individual Travelers
- No phone #s or Email Addresses



Help Manage Your Trip

Group Photo Gallery

- Share pictures with the Group
- Download to Any Device
- Send to Family & Friends

Share Documents

- Itineraries
- Safety Protocols
- Checklists
- Unlimited PDFs, Excel, Docs

It's a Keepsake Souvenir

Plus *Storytelling videos*

Made from YOUR GROUP'S Pictures

To Have for a Lifetime

- ✓ **Service included with your trip!** Nothing more to pay. Just share your photos during your tour, and we do the rest.
- ✓ **Everyone on the trip** receives access to download the group's keepsake video & photos.
- ✓ **Share the video** with parents and students to promote your next trip!



Bob Rogers Travel

Your group will be creating memories of a lifetime.

They are worth keeping, and why we made this part of your trip. We hope you enjoy your trip and the lifetime of memories.

Powered by



How it Works: Private. No emails or phone numbers needed.

1.

We provide you with a username & password to login to our app and website to upload trip photos.

2.

Your group uploads photos with our app or website while and/or after you travel. Family at home can login and follow along.

3.

We create your video from the edited photos. Both can only be accessed with your group's username & password.

4.

We send users a notification to view the keepsake videos and all the photos that were shared by everyone to download to keep for a lifetime.



Directors receive everything on a USB Flash Drive

Benefits

Directors:

The video reinforces the educational purpose of your trip and can be used to promote future trips.

Travelers:

Relive their once-in-a-lifetime experience and enjoy a keepsake video for years to come!

Those at Home:

Virtually travel along at home during the trip by viewing the shared photos and see the wonders of travel.