



MARBLE FALLS

Independent School District

Meeting Date:

Meeting Type:

LOVE & INSPIRE

Marble Falls ISD has an unyielding commitment to love every child and inspire them to achieve their fullest potential.



Great South Texas Corp dba Computer Solutions

14410 Wurzbach Parkway, Suite 175
San Antonio, Texas 78216
United States
www.comsoltx.com
(P) 210-369-0300

Quote (Open)	
Date	Expiration Date
Jul 23, 2025 02:12 PM CDT	09/19/2025
Modified Date	
Sep 08, 2025 09:38 AM CDT	
Quote #	
1051711 - rev 1 of 1	
Description	
25' Bond - Campus PA System Standardization	
SalesRep	
Belanger, Lane (P) 210-369-0300	
Customer Contact	
Fink, Nathan (P) 830-693-6497 nfink@mfisd.txed.net	

Customer

Marble Falls ISD (17311)
Fink, Nathan
1800 COLT CIRCLE
MARBLE FALLS, TX 78654
United States
(P) 8306936497

Bill To

Marble Falls ISD
1800 COLT CIRCLE
MARBLE FALLS, TX 78654
United States
(P) 8306936497

Ship To

Marble Falls ISD
1800 COLT CIRCLE
MARBLE FALLS, TX 78654
United States
(P) 8306936497

Contract Programs: DIRCPO5034 -

IT OUTSOURCING DIR-CPO-5034
EXP 1/19/27

Certifications: WBE/SBE/HUB#
1942650013800 Exp: 08/29/2029

Sales Order Type: Drop Ship - Ship
to customers location

Customer PO:	Terms: Undefined	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Description	Part #	List Price	Qty	Unit Price	Total
Valcom Speakers / Equipment						
1	InformaCast One Audio Port, Networked	VIP-801A-IC-V4	\$845.00	31	\$447.34	\$13,867.54
2	IP 2x2 Lay-In Ceiling Speaker, With Backbox, One-Way Secure, InformaCast	VIP-402A-IC-V4	\$1,011.00	284	\$539.77	\$153,294.68
3	Valcom V-TBAR Mounting component (decorative trim) - for speaker(s) (pack of 10) - for Valcom V-1422, V-9022A-2, V-9028	V-TBAR	\$70.00	5	\$33.85	\$169.25
4	Lay-In Ceiling Speaker w/ Backbox, 2' x 2' (2 Speakers included) **Not to be sold Individually**	V-9022A-2	\$316.00	386	\$173.86	\$67,109.96
5	Valcom V-1030C Speaker - for PA system - 5 Watt - beige	V-1030C	\$228.00	66	\$124.89	\$8,242.74
6	Valcom Horn Wire Guard Mounting kit (2 x speaker wire guard) - for speaker(s) - wall-mountable	V-WGHORN-2	\$598.00	14	\$321.44	\$4,500.16
7	Valcom V-1020C Speaker - for PA system	V-1020C	\$96.00	32	\$54.24	\$1,735.68
8	Valcom VP 4124D Power supply	VP-4124D	\$379.00	32	\$201.53	\$6,448.96
9	Batch Discount	*Valcom-credit	\$-51,778.71	1	\$-51,778.71	\$-51,778.71
						Subtotal \$203,590.26
InformaCast						
Subscription Co-Term: 9/15/25 - 03/12/26						
10	InformaCast Fusion IP Speaker Endpoint Add-On	SSF-YR-EPA-TIER 3	\$5.36	750	\$4.76	\$3,570.00
11	InformaCast Fusion IP Phone Endpoint Add-On	SSF-YR-EPA-TIER 3	\$5.36	350	\$4.76	\$1,666.00
12	InformaCast Fusion User	SSF-YR-USR-TIER 2	\$8.16	50	\$7.25	\$362.50
13	InformaCast Fusion Server Appliance	IPTA-IFS	\$1,115.00	2	\$991.11	\$1,982.22
						Subtotal \$7,580.72
Computer Solutions Professional Services & Big State Cabling						
14	Project Solution - Fixed Bid Engagement See Statement of Work for Complete Details	CS-FB-PRJ	\$47,500.00	1	\$47,500.00	\$47,500.00
15	Big State Electric - Cabling SOW	*CABLING	\$41,328.00	1	\$41,328.00	\$41,328.00

Note: Scope of Work:

- All speaker materials to be provided by ComSol.
- Install the following in place of existing speakers totaled across 7 campuses: 40 ea. indoor horns, 14 ea. protective cages, 32 ea. 8" round cut in speakers, 26 ea.

- outdoor horns, and all power supplies and headend equipment.
- Provide shelves and mount the amps to the wall in each school.
 - Provide lifts at each school for the high speakers. This can be deducted if the school provides the lift.
 - Dispose of old speakers onsite in the district's dumpsters.
 - Re-use existing speaker wire. If any bad wire is found it will be replaced on a per cable basis.
 - All work to be done during normal business hours over holiday breaks or the summer. An adder is provided below for night shift and weekend work. Most likely we will have a combination of day work and nightshift work and the total price will not exceed the base and adder.

Items Excluded:

- Speakers, amps, power supplies.

16 Big State Electric - Adder for Night shift ONLY	*CABLING	\$13,160.00	0	\$13,160.00	\$0.00
17 Big State Electric - Adder for replacing bad analog speaker cable (LONG)	*CABLING	\$212.00	0	\$212.00	\$0.00
Note: This would be a home run from the IDF to the speaker.					
18 Big State Electric - Adder for replacing bad analog speaker cable (SHORT)	*CABLING	\$109.00	0	\$109.00	\$0.00
Note: This would be a daisy chain from one speaker to the next.					
					Subtotal \$88,828.00

Informacast	Subtotal:	\$299,998.98
Year 4 Payment: \$12,783.50	Tax (.0000%):	\$0.00
Year 5 Payment: \$12,783.50	Shipping:	\$0.00
	Total:	\$299,998.98
	(List Price:	\$519,848.29)

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order.

Subscriptions/Enterprise Agreements Cancellation Policy- Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

Cisco Purchases: By purchasing Cisco hardware, software, and/or subscriptions, you agree to be bound by the terms and conditions available at Cisco Software Terms.
The relevant documents are attached here. -->
<https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html>

Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.

Tariff Disclaimer: All prices quoted are subject to change based on fluctuations in government tariffs, taxes, and duties. Computer Solutions reserves the right to adjust the final price to reflect any such changes that may occur between the date of the quote and the delivery of goods or services.