



JUDSON INDEPENDENT SCHOOL DISTRICT

Meeting Date: June 25, 2024

Submitted By: Dr. Lacey Gosch
Title: Assistant Superintendent

Agenda Item: Discussion and Possible action regarding the approval of Bond 2022 purchase of cameras

DISCUSSION/ACTION ITEM

RECOMMENDATION:

That the Board of Trustees approve the purchase of additional cameras, wiring and installation from Bond 2022.

IMPACT/RATIONALE:

Proposition A of the 2022 Judson ISD Bond project provided funding for the purchase of safety and security equipment for all campus sites. Prior to the passing of Bond 2022, the board of trustees passed a reimbursement resolution allowing for the purchase of security cameras to replace existing devices at all sites. The resolution was passed on September 15, 2022. The passage of the resolution allowed for the immediate replacement of all security cameras district wide. Following the passing of Bond 2022 in November, the local budget was reimbursed for the camera installations based on the September resolution, this action became Phase 1 of the Security Camera Project. In December 2022, Phase 2 of the security camera project was approved allowing for the purchase of additional cameras to be placed at all district and campus sites. The quantities of cameras and the planned installations were based on estimated numbers of cameras needed from site visits resulting from the Safety and Security Audit and the Technology Department Review. Following the December 2022 meeting, maps and camera installation locations were reviewed by Campus Principals, The Technology Department, and the Judson ISD Police Department. Maps of each site location included camera additions and work began to install cameras and wiring in the Fall of 2023. Based on feedback of the maps, additional locations were requested by campus principals and Judson ISD Police. This request is to purchase an additional 164 cameras to meet the needs identified following the review of the maps. Therefore, this purchase provides the resources necessary to ensure all areas identified by campus personnel include the appropriate security coverage to meet each sites needs. In the original bid process for cameras, a total of 10 vendors responded to a request for pricing. The original project was awarded to Blumm/Trox due to pricing and installation costs. For this additional purchase,



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three quotes were sought to ensure proper pricing. Blumm/Trox provided the best pricing and met the requirements for installation and wiring. In addition, Blumm/Trox is handling the installation and wiring process based on the December 2022 purchase. Therefore, utilizing the same vendor ensures consistency in installation, contractors, and project status completion. The total cost for the additional cameras, wiring and installation is \$343,870.00. Based on original allocations for the Bond 2022 projects and savings across multiple bond projects under Proposition A, the necessary funding within the bond project is available to complete this purchase and continue to meet the demands of all other bond projects funded under Proposition A.

BOARD ACTION REQUESTED:

Approval/Disapproval



Judson Independent School District Quotation Summary Form: Solicitation of 3 Written Quotes

Written quotes from a minimum of three (3) qualified vendors must be obtained and documentation of the quotes attached to the purchase requisition. Purchasing will review and approve quotes on a case by case basis.

Lacey Gosch/Matthew Fields

Name of person obtaining quotes

Technology

Campus/Department

Technology

Vendor:

Person Quoting:

Phone Number:

Technology		Vendor: Person Quoting: Phone Number:	Quote Number 1		Quote Number 2		Quote Number 3							
Campus/Department			SHI Government Solutions		LEK Technology		Bluum							
Technology			Daniel Breazzano		-		Chae Chang							
			800-477-6479		334-365-1903		chae.chang@bluum.com							
Description		Quantity	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total						
Outdoor Fisheye Cameras		131	1,286.86	168,578.66	1,299.35	170,214.85	1,135.00	148,685.00						
Outdoor Dome Camera		33	1,093.73	36,093.09	974.35	32,153.55	965.00	31,845.00						
Comer Mount		2	128.11	256.22	129.35	258.70	113.00	226.00						
Angle Mount		131	95.92	12,565.52	96.85	12,687.35	85.00	11,135.00						
Large Arm Mount		2	102.36	204.72	103.35	206.70	90	180.00						
Licensing		164	578.73	94911.72	584.35	95,833.40	510	83,640.00						
Installation		1	0	0	116852	116,852.00	11579	11,579.00						
Wiring		1	0	0	22698	22,698.00	52712	52,712.00						
If you do not accept the lowest quote, explain below. Installation and wiring are needed components of the projects and must be completed by a certified installer. Judson ISD personnel do not have the appropriate licensure to complete installations. Therefore, the overall bid from SHI is lower due to														
			Sub Total		\$	312,609.93	Sub Total		\$	450,904.55	Sub Total		\$	340,002.00
			Freight				Freight			3868	Freight			3868
			Grand Total		\$	312,609.93	Grand Total		\$	454,772.55	Grand Total		\$	343,870.00