

**PROPOSAL**

Oakland Elementary School: Mechanical Retrofit Project

**PREPARED BY**

Siemens Industry, Inc. ("Siemens")

**PREPARED FOR**

Antioch Community Consolidated School District 34

**DELIVERED ON**

April 15, 2025

SMART BUILDINGS

# Transforming the Everyday



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## Contact Information

Proposal #:	9692421
Date:	April 15, 2025

Sales Executive:	AJ DeGeorge and Chris Sawicki
Branch Address:	1701 Golf Road , Suite 3-500 Rolling Meadows, IL 60008
Telephone:	1 (224) 490-8730
Email Address:	<a href="mailto:anthony.degeorge@siemens.com">anthony.degeorge@siemens.com</a> and <a href="mailto:sawicki.chris@siemens.com">sawicki.chris@siemens.com</a>

Customer Contact:	Maria Treto-French
Customer:	Antioch Community Consolidated School District 34
Address:	964 Spafford Street
	Antioch IL 60002
Services shall be provided at:	818 E. Grass Lake Road
	Lake Villa IL 60046

## Scope of Work

Antioch Community Consolidated School District 34 ("Client") intends to contract with Siemens Industry, Inc. ("SII") for the implementation of a Mechanical Retrofit Project ("Program") designed to improve the learning environment through proper ventilation, temperature, and humidity control in the Northeast area of Oakland Elementary School. SII will act as consulting partner to identify and drive actionable opportunities within Client's building, based on "agreed to" business needs and financial requirements in order to meet the critical criteria stated below.

Antioch Community Consolidated School District 34 staff will assist the Siemens staff and team members with the development activities by providing drawings, as-builts, full access to building equipment, accurate occupancy levels, building operating schedules and any other information reasonably necessary to conduct the facilities audit.

Siemens Industry, Inc. will provide Mechanical Engineering Services, Project Management, Specialist, Mechanic, Automation and Electrical services labor as needed to support this Project Development Agreement in achieving the goals below.

Antioch Community Consolidated School District 34 and Siemens agree that the recommendations in the Project Development Agreement shall include:

1. Project scope and list of identified deficiencies
  - A. Siemens team will perform a complete mechanical design and functional audit of the HVAC system to determine which items are in operable working order and can be incorporated into the new Mechanical system, including, but not limited to:
    - i. Ventilation, temperature, and humidity controls
    - ii. HVAC Equipment – MEP Engineer to evaluate and make recommendations on the following options: modifications to existing equipment, Dedicated Outside Air Systems (DOAS), Energy Recovery Units (ERU), Heat Recovery Units (HRU) and IAQP design to manage indoor air quality and reduce dependence on outside air.
    - iii. Air Cleaners, or other appropriate systems.
    - iv. Post implementation temperature and humidity measurements, including comparisons to original baseline readings.

2. After initial review of design options, Siemens will meet with the Client to discuss the options relative to the project and operating costs. Client to select preferred final scope.
  - A. Project cost to be developed will include engineering, equipment, materials, and labor to design and install new mechanical systems listed above, or other appropriate systems to achieve the desired results. Additional equipment, functions, and features added at Client's request may increase the estimated project cost.
3. Siemens will develop a firm construction budget following Client's agreement to the scope. Siemens will present final project scope and contract for mutually agreed upon work.
4. Siemens will provide a phased installation schedule developed with input from the Client to best meet the district's needs.

Upon receipt from Siemens of a final project agreement that meets the above scope, Antioch Community Consolidated School District 34 shall either:

- A. Commence in good faith negotiations with Siemens to enter into, within thirty (30) days, a contracting agreement for the proposed project(s). All costs incurred to date with respect to the facilities audit and development of the final project agreement will be the first payment due upon execution of the final agreement.
- OR**
- B. Antioch Community Consolidated School District 34 may elect not to enter into a contracting agreement with Siemens and agree to pay Siemens the amount of \$42,874.00 within thirty (30) days of receipt of the final project agreement for the time and expense incurred during the facilities audit and design.

## Clarifications & Exclusions

1. This proposal is for the design portion of the Project Development Agreement only.
2. No equipment, materials, labor are included.

## Sell Price

Total Quote Price	\$42,874.00*
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This price is firm for 30 days from the date of this proposal.

***\*Siemens' pricing is subject to adjustment for any direct or indirect new or modified taxes, duties, tariffs, or equivalent measures imposed by any U.S. or foreign governmental authority that are applicable to our offering, including any hardware, software, or service components contained therein. Siemens shall be entitled to an equitable adjustment in pricing to reflect the impacts of any such measures. Please note that the aforementioned measures specifically include any price adjustments required as a result of increased costs incurred by Siemens due to tariffs imposed by any governmental authority (including, without limitation, increased costs due to tariffs imposed by any governmental authority on Siemens' vendors).***

## Payment Terms

### **Payment Terms Acceptance Agreement**

The total price of: \$42,874.00 and the estimated return on investment are based on the items outlined in this proposal. ANY STATEMENTS MADE HEREIN REGARDING SAVINGS THAT MAY BE ACHIEVED BY IMPLEMENTING THE SERVICES OFFERED IN THIS PROPOSAL ARE ESTIMATES ONLY. NO WARRANTY, EITHER EXPRESSED OR IMPLIED, SHALL BE CONSTRUED TO ARISE FROM SUCH STATEMENTS, NOR SHALL SUCH STATEMENTS BE CONSTRUED AS CONSTITUTING A GUARANTEE BY SIEMENS THAT SUCH SAVINGS WILL OCCUR IF THE SERVICES ARE IMPLEMENTED.

The Buyer acknowledges that when accepted by the Buyer as proposed by Siemens Industry, Inc., this Proposal and the Siemens RAM Projects Business Standard Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter. BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE BUYER.

*Proposal is valid for thirty (30) days from the delivery date of April 15, 2025. Payment is due within 30 days of invoice date.*

***Payment Terms: 25% mobilization in advance, progress payments***

***Total: \$42,874.00***

Siemens Industry, Inc. invoices paid by credit card may be subject to a surcharge of up to 2%.



## Terms & Conditions Link(s)

### Terms and Conditions (Click to download)

[Terms & Conditions \(Unrestricted\)](#)

([www.siemens.com/standard-terms-project-unrestricted](http://www.siemens.com/standard-terms-project-unrestricted))

**Price Escalation.** If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

**To the extent applicable, the following Addendum(s) are incorporated and made part of the Siemens Standard Terms and Conditions:**

### Click on addendum below to read/download

N/A

([www.siemens.com/monitoring-addendum](http://www.siemens.com/monitoring-addendum))

N/A

([www.siemens.com/data-backup-addendum](http://www.siemens.com/data-backup-addendum))

N/A

([www.siemens.com/ubm-addendum](http://www.siemens.com/ubm-addendum))

N/A

([www.siemens.com/software-license-addendum](http://www.siemens.com/software-license-addendum))

[Consulting](#)

([www.siemens.com/rider-consulting](http://www.siemens.com/rider-consulting))

N/A

([www.siemens.com/air-quality-addendum](http://www.siemens.com/air-quality-addendum))

Signature Page

Proposed by:

Siemens Industry, Inc.

\_\_\_\_\_  
Company

Chris Sawicki

\_\_\_\_\_  
Name

9692421

\_\_\_\_\_  
Proposal #

\$42,874.00

\_\_\_\_\_  
Proposal Amount

April 15, 2025

\_\_\_\_\_  
Date

Accepted by:

Antioch Community Consolidated School District 34

\_\_\_\_\_  
Company

\_\_\_\_\_  
Name (Printed)

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Purchase Order # ☐ PO for billing/pmnt only ☐ PO not required