

Top Reasons for Clinic Visit

- 1) General Medical Exam
- 2) Women's Health Screening
- 3) Fatigue
- 4) Acute Cough

Most Frequent Referrals

- 1) Counseling
- 2) Digestive Health/Gastro
- 3) ENT

Specialty Day ROI

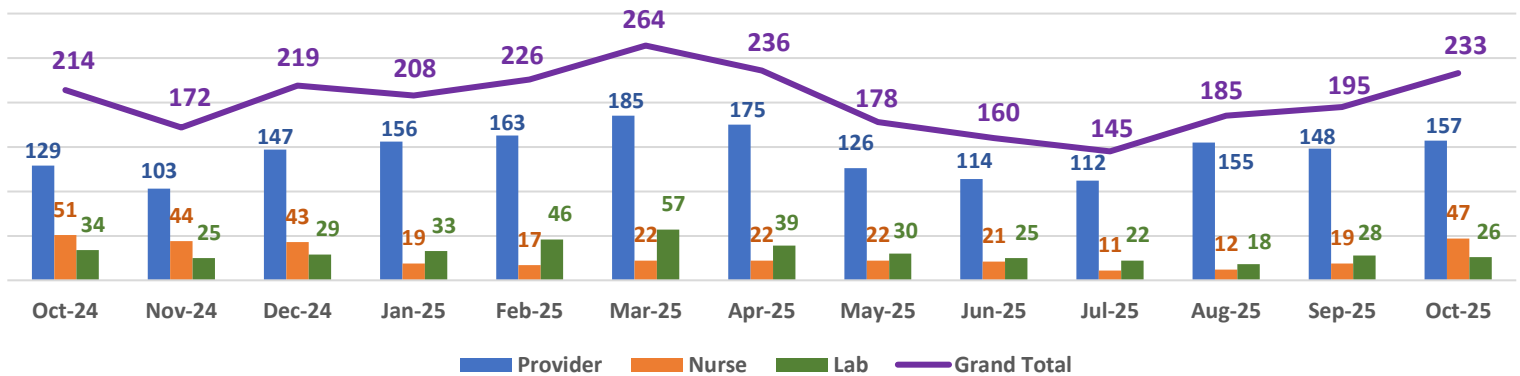
Menopause Day – 10/31/25

Total Cost Avoidance = \$2,743

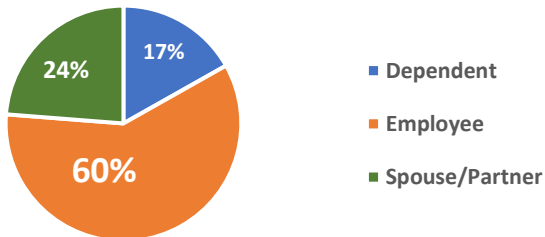
Investment = \$700

Total ROI = \$2,043

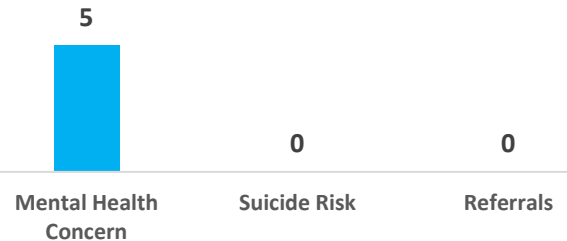
Monthly Appointment Volumes



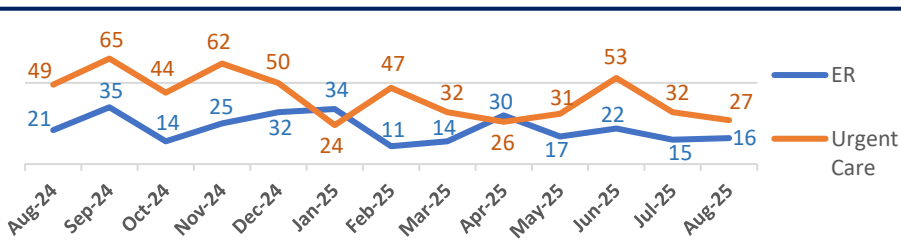
Unique Patient Utilization by Member Type



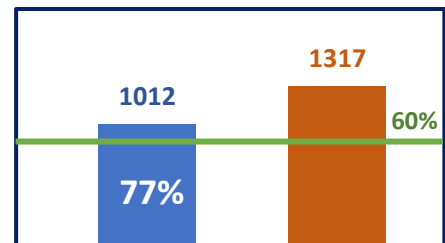
vBHI Statistics



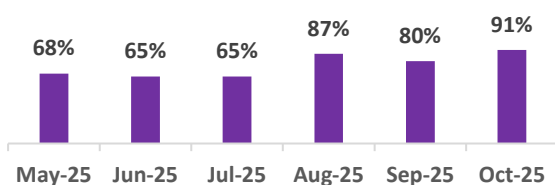
Emergency Department Volume



Unique Patient Utilization



Fill Rates



ROI: Clinic Investment vs Clinic Value (Rolling 12 Months)

Primary Care Claims Avoidance = \$572,244

Occ Health FFS Savings = \$ 7,978

Total Cost Avoidance = \$580,222

Total Investment (expense) = \$322,218

Total Financial ROI
\$258,004